# TechAdvantage<sup>TM</sup>

### Reinvented coverage for a new reality

Technology drives the systems, equipment and operations of all businesses. Trends such as miniaturization, portability and cloud computing are creating different, costly and complicated new risks for business owners.

TechAdvantage<sup>™</sup> is equipment breakdown and technology coverage that protects against losses caused by these increasingly common technology related failures. It's reinvented coverage for a new reality.

### With microelectronics, damage can be invisible

Today's systems, equipment and technologies contain microelectronics, miniaturized circuitry with microscopic parts, prone to damage that only costly forensic analysis can detect. New Microelectronics Coverage covers failures that require microelectronics to be replaced whether or not such equipment shows signs of physical damage.

### **Loss Scenario**

A computer server at a doctor's clinic would not boot up after a power outage at the facility. The repair technician could not find any physical damage to the server but after replacing the controller board the server began to function properly. There was also corrupted data that needed to be restored by a data recovery firm.

Property Damage: \$2,308

Data Restoration: \$1,975

Business Income: \$13,695

Total Paid Loss: \$17,978

### **Cloud Computing is not fail safe**

Cloud computing is a multi-billion dollar industry, and the number of small businesses using cloud computing is increasing daily. A business can be completely shut down during a cloud service interruption and critical data can be lost if a cloud data center experiences a breakdown. TechAdvantage™ includes coverage to provide relief for these risks when they are caused by an equipment breakdown accident.

### **Loss Scenario**

An animal rescue organization was unable to adopt out any dogs or cats for one week due to a service interruption with their vaccination and medical record service provider. The cloud based software and backup files were not accessible for three days while the service provider made repairs to the damaged servers that overheated following a breakdown in their air conditioning system.

Business Income: \$9,675 Extra Expense: \$2,000 Total Paid Loss: \$3,750

# Protecting Those Who Improve Your Community



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# Protect Your Organization from Technology or Equipment Breakdown

### More equipment is portable

Portable equipment is often essential to business operations and income. Off premises protection for portable equipment and technology now includes business interruption, extra expense and data restoration, along with property damage.

#### Loss Scenario

A local church's media team was creating a video at an off-site location to kick-start its annual fundraiser. The video production camera in use stopped operating.

The team found the camera had an electrical short in the control board. To meet deadlines, a third party videographer was hired.

Property Damage: \$1,200 Extra Expense: \$6,500 Total Paid Loss: \$7,700

### Public relations coverage helps protect business reputations

When equipment, systems or technology fails, business reputations are at risk if it results in a business interruption. TechAdvantage<sup>TM</sup> pays for costs for a professional services firm to assist companies in creating and delivering communication to their clients, the public or the media.

### **Loss Scenario**

A food bank sustained a power surge, causing electrical damage to its walk-in refrigerator. The food bank closed and lost donations for seven days. After restoring service, they advertised their reopening through a local radio station. The electrical damage to the refrigeration system was a covered accident. Business interruption losses were paid, enabling the advertising loss to be settled under public relations coverage.

Property Damage: \$6,000
Business Income: \$8,000
Public Relations: \$5,000
Total Paid Loss: \$19,000

## **Highlights of coverage**

Coverage	TechAdvantage™	Traditional Equipment Breakdown
Property Damage	✓	✓
Business Interruption	✓	✓
Extra Expense	✓	✓
Expediting	✓	✓
Perishable Goods	✓	✓
Hazardous Substance	✓	✓
Ordinance or Law	✓	✓
Microelectronics Coverage	A new covered peril for electronic circuitry impairment in addition to accident	All require "direct physical" damage
Cloud Computing Service Interruption	Includes Cloud Service Providers as a "Covered Service"	Standard Service Interruption covered, Cloud providers not covered
Service Interruption Data Restoration	Includes coverage for restoration of lost data resulting from a covered service interruption	Standard Service Interruption covered, Data not covered
Off Premises Coverage	PD, BI, EE, and Data Restoration included	Optional, PD only
Public Relations Coverage	Included with sublimit	x

The loss scenarios in this brochure are provided to illustrate possible exposures faced by your clients. The facts of any situation which may actually arise, and the terms, conditions, exclusions, and limitations in any policy in effect at that time, are unique. Thus, no representation is made that any specific insurance coverage applies to the above loss scenarios.

