

Programs with Open Distribution

Specialty Programs

AEU

USL&H and WC for Marine Accounts
www.amequity.com

Contact: Jan Damare
jan.damare@amequity.com
251-690-4291

ASAE

Associations
www.affinitynonprofits.com

Contact: Amy Doherty
amy.doherty@affinitynonprofits.com
202-429-8571

HUB - National Elevator Insurance Solutions

Elevator Contractors
www.elevatorinsurance.com

Contact: John Tateossian
john.tateossian@hubinternational.com
201-585-6514

Kapatoes

Food Distributors Natural Food Stores, Vitamin Stores and Food Co-ops

www.healthfoodinsurance.com
Contact: Dane Meisler
dane.meisler@kiscllc.com
203-676-0971

PAK

Liquor Stores, Wineries, Breweries, Cideries, Distilleries
www.pakprograms.com

Contact: Larry Chasin
larryc@winerypak.com
888-386-5701

Telcom

Rural Telecommunications Companies
www.telcominsgrp.com

Contact: Peter Elliot
pje@telcominsgrp.com
301-220-1086

Ullico

Labor Unions
www.ullico.com/property-casualty

Contact: Tina Fletcher
tfletcher@ullico.com
202-682-4976

Upton Group

Pizza and Sub Shops
Contact: Jason Upton
jason@uptonins.com
256-738-6752

VGM Insurance

Golf and Country Clubs
www.vgminsurance.com

Contact: Mark Thompson
mark.thompson@vgm.com
319-284-6042

Group Captive Programs

In a Group Captive, a group of insureds share risk and can benefit from underwriting and investment income.

Bodega

Heterogeneous Group Captive
www.tangramins.com

Contact: Tracy Bernard
tbernard@tangramins.com
707-766-0381

Command

Heterogeneous Group Captive
www.artexrisk.com

Contact: Beth Jacobsen
beth.jacobsen@artexrisk.com
630-285-4156

EPIC

Heterogeneous Group Captive
www.innovative-risk.com

Contact: Brian Ricci
bricci@innovative-risk.com
972-573-8956



Alternative Markets

Your Home for ProgramsSM

3 Program Types



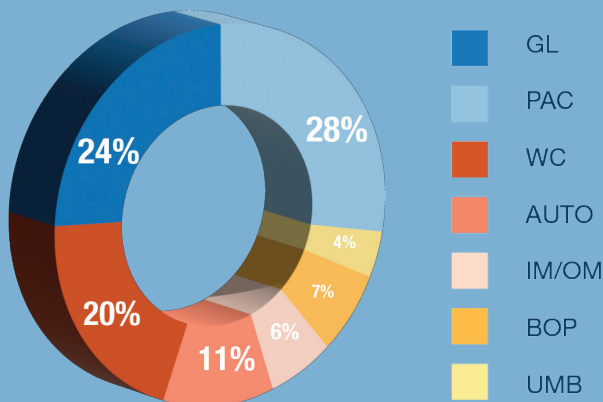
Some of Our Programs

Hardware Stores
Maritime WC
Trade Associations
Fraternal Organizations
Self-Storage
Winery, Brewery, Liquor Stores
Telephone Co-ops
Photographers and Production Companies
Rental

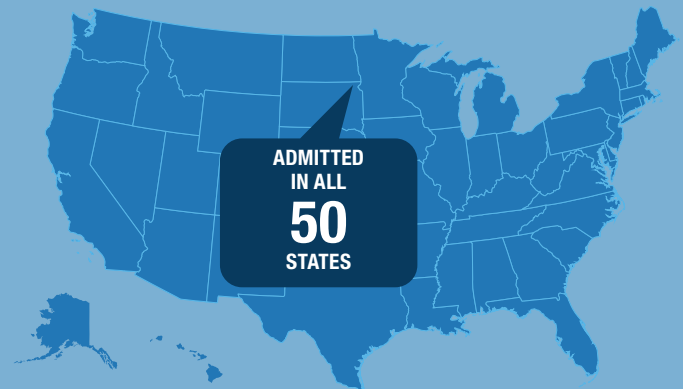
Senior Care
Food Distributors and Natural Food Stores
Elevator Contractors
Shaved Ice Trucks
Pizza Stores
Golf Courses
Musical Instruments
Labor Unions



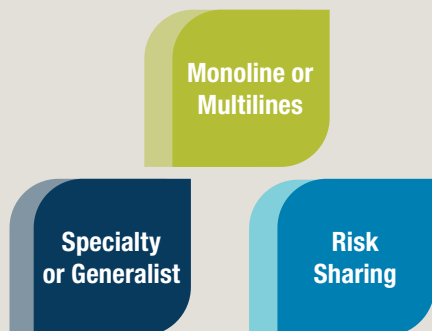
Our Product Mix



Where We Write



Tailored Insurance Solutions



Who We Are



Windsor, CT
(UW & Claims)

Cincinnati, OH
(UW & Claims)

Syracuse, NY
(UW)

Feasterville, PA
(Heritage Insurance Agency)

Torrance, CA
(TCP Agency)

Contact Jennifer Guidry-Burnham at jguidry@gaig.com or Anita Scott at acscott@gaig.com to learn more.