

# 2024 Spring Update Training

Great American Crop Division



# INDUSTRY REVIEW AND UPDATES

2024 Spring Agency Training



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## FARM BILL UPDATE

- On Nov. 16, 2023, President Biden signed into law H.R. 6363, the further continuing of the current 2018 Farm Bill (enacted on December 20, 2018.)
- This extension allows authorized programs to continue through Sept. 30, 2024.
- The 2018 Farm Bill highlights were:
  - [Expanded Options for Graze and Grain](#)
  - [Multi-County Enterprise Unit](#)
  - [Native Sod](#)
  - [Specialty Crops](#)
  - [Industrial Hemp](#)
  - [Supplemental Coverage Option \(SCO\) and Stacked Income Protection Program \(STAX\)](#)
  - [Underserved Producers](#)

### FARM BILL PROJECTED FUNDING, IN BILLIONS 2019-2023



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**FEDERAL CROP  
INSURANCE  
SUMMARY OF  
BUSINESS REPORT  
2023 THRU 2024  
AS OF  
DECEMBER 11, 2023**

|                               | 2023<br>Crop Year<br>To Date | 2024<br>Crop Year<br>To Date |
|-------------------------------|------------------------------|------------------------------|
| <b>Additional Business:</b>   |                              |                              |
| Policies with Premium         | 1,213,868                    | 103,444                      |
| Units with Premium            | 2,852,330                    | 386,087                      |
| Net Acres Insured             | 533,601                      | 202,998                      |
| Companion/Endorsed Acres      | 50,090                       | 7,357                        |
| Liability                     | 176,093,543                  | 11,297,541                   |
| Total Premium                 | 17,964,379                   | 1,806,674                    |
| Subsidy                       | 11,208,253                   | 1,002,842                    |
| Indemnity                     | 9,643,412                    | 8,366                        |
| Loss Ratio                    | 0.54                         | 0.00                         |
| <b>Catastrophic Business:</b> |                              |                              |
| Policies with Premium         | 11,836                       | 2,107                        |
| Units with Premium            | 18,296                       | 2,393                        |
| Net Acres Insured             | 4,872                        | 322                          |
| Companion/Endorsed Acres      | 0                            | 0                            |
| Liability                     | 4,559,453                    | 1,959,115                    |
| Total Premium                 | 71,494                       | 19,996                       |
| Subsidy                       | 71,358                       | 19,450                       |
| Indemnity                     | 38,628                       | 20                           |
| Loss Ratio                    | 0.54                         | 0.00                         |
| <b>Combined Business:</b>     |                              |                              |
| Policies with Premium         | 1,225,704                    | 105,551                      |
| Units with Premium            | 2,870,626                    | 388,480                      |
| Net Acres Insured             | 538,473                      | 203,320                      |
| Companion/Endorsed Acres      | 50,090                       | 7,357                        |
| Liability                     | 180,652,996                  | 13,256,656                   |
| Total Premium                 | 18,035,873                   | 1,826,670                    |
| Subsidy                       | 11,279,611                   | 1,022,292                    |
| Indemnity                     | 9,682,040                    | 8,386                        |
| Loss Ratio                    | 0.54                         | 0.00                         |

**Livestock Business:**

|                       | 2023<br>Crop Year<br>To Date | 2024<br>Crop Year<br>To Date |
|-----------------------|------------------------------|------------------------------|
| Policies with Premium | 16,320                       | 10,361                       |
| Units with Premium    | 62,082                       | 33,992                       |
| Liability             | 26,449,092                   | 14,408,241                   |
| Total Premium         | 1,087,568                    | 597,355                      |
| Subsidy               | 419,265                      | 227,842                      |
| Indemnity             | 815,819                      | 13,204                       |
| Loss Ratio            | 0.75                         | 0.02                         |

**Total RMA Business:**

|                          | 2023<br>Crop Year<br>To Date | 2024<br>Crop Year<br>To Date |
|--------------------------|------------------------------|------------------------------|
| Policies with Premium    | 1,242,024                    | 115,912                      |
| Units with Premium       | 2,932,708                    | 422,472                      |
| Net Acres Insured        | 538,473                      | 203,320                      |
| Companion/Endorsed Acres | 50,090                       | 7,357                        |
| Liability                | 207,102,088                  | 27,664,897                   |
| Total Premium            | 19,123,441                   | 2,424,025                    |
| Subsidy                  | 11,698,876                   | 1,250,134                    |
| Indemnity                | 10,497,859                   | 21,590                       |
| Loss Ratio               | 0.55                         | 0.01                         |

(Net Acre and Dollars in Thousands)

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**2023 - 2024 LIVESTOCK INDUSTRY**

| Insurance Plan Abbrv | Commodity Name | Reinsurance Year | Policies Sold | Policies Indemnified | Quantity       | Quantity Type          | Liabilities (\$) | Total Prem (\$) | Subsidy (\$)   | Indemnity (\$) | Loss Ratio |
|----------------------|----------------|------------------|---------------|----------------------|----------------|------------------------|------------------|-----------------|----------------|----------------|------------|
| DRP                  | Milk           | 2023             | 5,471         | 1,679                | 38,633,081,197 | Pounds                 | \$ 9,536,145,159 | \$ 339,223,722  | \$ 149,435,795 | \$ 400,581,505 | 118%       |
| DRP                  | Milk           | 2024             | 5,067         | -                    | 20,640,754,402 | Pounds                 | \$ 4,813,259,842 | \$ 167,511,792  | \$ 73,743,917  | \$ -           | 0%         |
| LGM                  | Cattle         | 2023             | 155           | -                    | 495,619        | Head                   | \$ 925,261,213   | \$ 14,203,004   | \$ 6,367,058   | \$ -           | 0%         |
| LGM                  | Cattle         | 2024             | 159           | -                    | 434,088        | Head                   | \$ 918,427,427   | \$ 19,282,815   | \$ 9,602,397   | \$ -           | 0%         |
| LGM                  | Dairy Cattle   | 2023             | 546           | 169                  | 28,073,124     | Hundred Weight of Milk | \$ 521,985,061   | \$ 20,082,182   | \$ 9,625,254   | \$ 28,460,312  | 142%       |
| LGM                  | Dairy Cattle   | 2024             | 581           | -                    | 15,653,139     | Hundred Weight of Milk | \$ 273,231,898   | \$ 9,049,121    | \$ 4,331,260   | \$ -           | 0%         |
| LGM                  | Swine          | 2023             | 124           | 56                   | 14,187,052     | Head                   | \$ 2,392,281,661 | \$ 54,888,732   | \$ 22,363,138  | \$ 67,775,905  | 123%       |
| LGM                  | Swine          | 2024             | 154           | -                    | 4,866,728      | Head                   | \$ 738,263,907   | \$ 15,365,655   | \$ 6,563,729   | \$ -           | 0%         |
| LRP                  | Fed Cattle     | 2023             | 6,760         | 3                    | 858,165        | Head                   | \$ 1,862,817,514 | \$ 65,457,890   | \$ 22,843,293  | \$ 1,532       | 0%         |
| LRP                  | Fed Cattle     | 2024             | 8,851         | 10                   | 736,612        | Head                   | \$ 1,877,167,094 | \$ 74,709,522   | \$ 26,014,795  | \$ 112,688     | 0%         |
| LRP                  | Feeder Cattle  | 2023             | 19,249        | 2,501                | 4,202,612      | Head                   | \$ 6,916,065,142 | \$ 258,633,553  | \$ 90,737,811  | \$ 40,684,215  | 16%        |
| LRP                  | Feeder Cattle  | 2024             | 21,069        | 529                  | 1,982,780      | Head                   | \$ 3,673,223,411 | \$ 149,561,710  | \$ 52,057,196  | \$ 12,535,637  | 8%         |
| LRP                  | Swine          | 2023             | 1,431         | 630                  | 22,352,402     | Head                   | \$ 4,294,535,781 | \$ 335,078,933  | \$ 117,892,841 | \$ 278,315,250 | 83%        |
| LRP                  | Swine          | 2024             | 1,511         | 65                   | 11,629,860     | Head                   | \$ 2,114,667,122 | \$ 161,874,116  | \$ 55,529,052  | \$ 555,626     | 0%         |

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# RMA Briefing



For Agent/Broker Use Only

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## SPECIALTY CROPS

### Specialty Crop Weather Index Contracted Development Underway

The Contractor delivered RMA the Data Gathering Report which is currently under review.

### Tribal Wild Rice (St. Paul Region)

The Contractor is working to schedule listening sessions with two additional tribes.

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### Production & Revenue History Cherry Expansion

Based on stakeholder feedback, RMA is pursuing improvements to the current Actual Revenue History (ARH) Cherry programs instead of developing PRH Cherry program

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## SPECIALTY CROPS

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### Island Expansion Workgroup

- Based on grower needs identified during outreach conducted in the Virgin Islands, RMA awarded a 24-month cooperative agreement to provide risk management education to producers in Puerto Rico and the Virgin Islands.
- Outreach is planned to be conducted in Guam in January 2024.

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### EU Expansion

- RMA is continuing to research expanding enterprise units to various specialty and non-specialty crops.
- 11/30/23 crops have all been released.

### Specialty Crop Weather Index Contracted

### Development Underway)

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The Contractor delivered RMA the Data Gathering Report which is currently under review.

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## ENTERPRISE UNIT EXPANSION

### 6/30/23 CCD

- alfalfa seed
- cultivated wild rice
- forage production
- mint\*
- onions\*
- potatoes\*
- (Enterprise units will be available in California for the 2025 crop year)

### 8/31/23 CCD

- fresh market tomatoes\* (insured under the Guaranteed Production Plan policy)
- processing tomatoes\* (excluding California)
- safflower

### 11/30/23 CCD

- Buckwheat
- cabbage\*
- extra long staple cotton
- flax
- fresh market tomatoes\* (insured under the Guaranteed Production Plan policy)
- millet
- mustard
- processing tomatoes\* (excluding California)
- safflower
- sesame

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## 2024 LOOK AHEAD

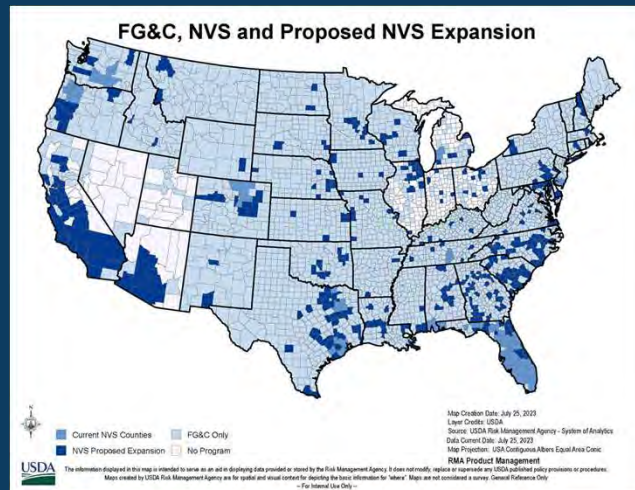
January: Nursery Value Select (NVS) expansion

June: Final Rule CCIP, ARPI, and various Crop Provisions

- Allow EU and OU for organic and expand EU to additional crops. (Crop Provisions TBD)
- Respond to Prevented Planting (PP) –Request for Information (RFI) public comments. (TBD)
- Incorporate GFP workgroup recommendations. (TBD)
- Incorporate new breaking & native sod recommendations. (e.g., remove WA requirements) (TBD)
- Incorporate Double Cropping / Annual Forage (AF) Workgroup recommendations. (TBD)
- Revise “Production Reporting Date” to “Insured’s Production Reporting Date” in ARPI.

## NURSERY VALUE SELECT

- Board-approved modifications for the 2025 crop year:
  - Expand to 386 counties in 43 states.
  - Allow written agreements for non-program counties. (XC WA)
- Release updated program material by January 31, 2024



## ORGANIC

### Organic Practice Guidelines (DSSH) – 6/30/24

- Similar in function and structure to the Irrigated Practice Guidelines
- Includes definitions, requirements of insurance, uninsured causes of loss and good farming practices
- CIH will direct AIPS to provide guidelines to organic producers

### Enterprise Units by Organic Farming Practice – 6/30/24

- Expand unit structure options to allow EUs by organic farming practices in the BP
- Authorize OUs by organic practice for all crops where OUs are available and organic practice is available

## PREVENT PLANT (PP)

### Request For Information (RFI)

- Published: May 23, 2023 | Closed: September 01, 2023
- Extended: September 12, 2023 | Closed: October 12, 2023
- Specific input requested:
  - Harvest Price Option: additional PP coverage based on harvest prices when harvest prices are higher than established prices initially set by FCIC prior to planting
  - 1 in 4: changes to the physically available for planting requirement that land must have been planted, insured, and harvested in at least 1 of the last 4 crop years
  - PP +10 additional coverage option
  - Contracted Crops: basing PP coverage on contract price vs. RMA's established price

## PREVENT PLANT (PP)

591 Individual Comments Logged

| COMMENT BREAKDOWN |  |     |
|-------------------|--|-----|
| #                 | Individual Comments on Each Topic      | %   |
| 214               | General                                | 36% |
| 174               | 1 in 4                                 | 29% |
| 85                | 10% Additional Coverage Option (PP+10) | 14% |
| 73                | Harvest Price                          | 12% |
| 45                | Contract Crops                         | 8%  |
| <b>591</b>        | <b>Total Comments</b>                  |     |

## Contracted Study Updates



## CONTRACTED STUDIES

### Grain Bag Study

- Conducting a study of current procedure related to the measurement of production stored in grain bags.
- Regions include North Dakota, Tennessee, Kansas, and Minnesota.
- Primarily wheat and corn

### Corn Conversion Factors

- Contract to set up field trials to verify the accuracy of the:
- Current FSA silage conversion factor; and
- CIH bushel tonnage conversion calculation for silage.
- Develop factors for corn insured as grain/silage and harvested as earlage/snaplage.
- Field trial studies initiated in May 2023 with planting commencing at all sites.

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## CONTRACTED STUDIES

### Quality Adjustment Factors

- Study on current discount factors – how they were established, how they are currently used, and potential options to more accurately reflect producer discounts.
- IGCE & SOW are completed
- Requestion sent to contracting office

### Lamb

- Contract awarded.
- First deliverable (Draft Data Gathering Report) is due January 19, 2024.
- The objective is to determine the feasibility of, and issues related to, insuring production of lambs.

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## CONTRACTED STUDIES

### Replant Payment Factor Study

- Contract awarded.
  - Project started in June 2023.
- Two goals:
  - Review existing factors and recommend updates if appropriate.
  - Recommend methodology for future factor updates.
- Study focuses on coarse and small grains: buckwheat, barley, corn, grain sorghum, flax, oats, soybeans, and wheat. Over 90% of the replant payments are made to these crops.
- Expecting report late spring/early summer.

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## REMINDER!

### SCO/STAX Interaction with ARC/PLC

#### SCO – Based on producer election

#### STAX – Based on producer enrollment

➤ Agents should encourage producers to be familiar with what crops they have base acres on for each farm at FSA

**SCO** – Producer may not participate in SCO on a farm if base acres for the crop have elected ARC

- Example 1: If producer has a farm with corn base acres and elects ARC and plants corn then they may not participate in SCO
- Example 2: If producer has a farm with corn base acres and elects ARC but plants soybeans, they may purchase SCO on the soybeans

**STAX** – Producer may not participate in STAX on a farm if cotton seed base acres are enrolled in ARC or PLC

- Example 1: If producer has a farm with seed cotton base acres and elects and enrolls in ARC or PLC and plants upland cotton they may not participate in STAX
- Example 2: If producer has a farm with wheat base acres and elects and enrolls in ARC or PLC and plants upland cotton they may participate in STAX
- Example 3: If a producer has a farm with seed cotton base acres and elects but does not enroll in ARC or PLC but plants upland cotton they may participate in STAX

**FSA Election/Enrollment for ARC/PLC is March 15<sup>th</sup> (Regardless of if FSA has an extension RMA will use what the producer selects by March 15<sup>th</sup> for SCO and STAX – if no selection it will default from the previous year)**

Reference: PM-21-068 (STAX Changes)

- *FSA will allow producers to update (unenroll) ARC/PLC until 9/30 – That is irrelevant for STAX, for crop insurance purposes producers are held to what they do by March 15*
- *DO NOT Encourage producers to wait until March 15<sup>th</sup> to Elect/Enroll in ARC/PLC*

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## EMERGENCY RELIEF PROGRAM (ERP)

### Statutory Authority

The Disaster Relief Supplemental Appropriations Act, 2023 (Pub. L. 117-328), provides over \$3.74 billion in assistance to agricultural producers impacted by wildfires, qualifying droughts, hurricanes, winter storms, and other eligible disasters experienced during calendar year 2022



## EMERGENCY RELIEF PROGRAM (ERP)



## ERP 2022 TRACK 1

Payments are based on producer certification. Producers electing to receive Track 1 payments must:

- certify that the calculated RMA indemnity or NAP payment received was due, in whole or in part, to a loss of production caused by a qualifying disaster event or related condition occurring in calendar year 2022
- agree to purchase crop insurance or NAP as applicable for the next 2 available crop years

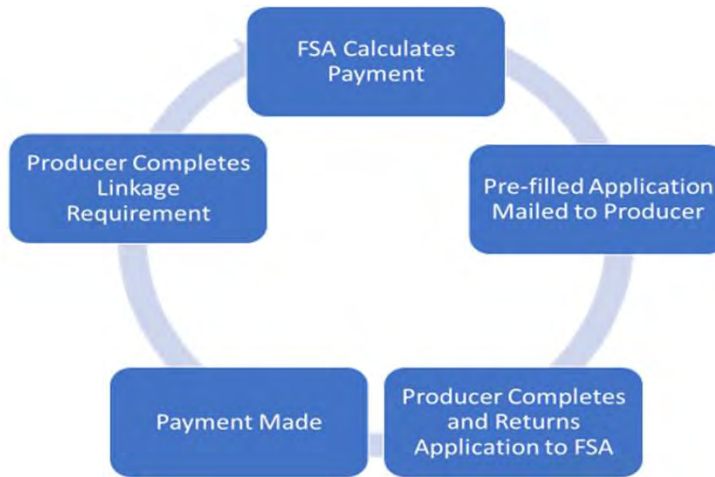


## ELIGIBLE DISASTER EVENTS

| Qualifying Disaster Event | Related Condition  |
|---------------------------|--|
| Derecho                   | Excessive Wind   |
| Flooding                  | Silt or debris that occurred as a direct or proximate result of flooding   |
| Hurricane                 | Excessive wind, storm surges, tornado, tropical storm, tropical depression |
| Winter Storm              | Excessive wind, blizzard   |

Note: ERP 2022 assistance is also available for “qualifying drought” disaster events that occurred in specific counties rated as having a drought intensity of either D2 (severe qualifying drought D2 (severe drought) for eight consecutive weeks; or D3 (extreme drought) or higher level of drought intensity by the U.S. Drought Monitor.

## TRACK 1 LIFECYCLE



## TRACK 1 PAYMENT CALCULATION

- Each payment calculation will use an ERP factor based on the producer's level of Federal crop insurance or NAP coverage for the eligible crop
- Federal Crop Insurance ERP Factors:

| Federal Crop Insurance Coverage Level                         | ERP Factor (%) |
|---|----------------|
| Catastrophic coverage .....                                   | 75.0           |
| More than catastrophic coverage but less than 55 percent..... | 80.0           |
| At least 55 percent but less than 60 percent.....             | 82.5           |
| At least 60 percent but less than 65 percent.....             | 85.0           |
| At least 65 percent but less than 70 percent.....             | 87.5           |
| At least 70 percent but less than 75 percent.....             | 90.0           |
| At least 75 percent but less than 80 percent.....             | 92.5           |
| At least 80 percent.....                                      | 95.0           |

Note: For underserved producers, the producer's share of premiums and administrative fees are added to the estimated ERP 2022 payment

## TRACK 1 PAYMENT CALCULATION

The calculated amount is then adjusted by progressive payment factoring for RMA insured payments

| <b>Payment Range</b>     | <b>Progressive Factor (%)</b> |
|--------------------------|-------------------------------|
| Up to \$2,000.....       | 100                           |
| \$2,001 to \$4,000.....  | 80                            |
| \$4,001 to \$6,000.....  | 60                            |
| \$6,001 to \$8,000.....  | 40                            |
| \$8,001 to \$10,000..... | 20                            |
| Over \$10,000.....       | 10                            |

Note: Progressive factoring does not apply to NAP Track 1 payments

## TRACK 1 PAYMENT CALCULATION

NAP ERP Factors:

| <b>NAP Coverage Level</b>  | <b>ERP Factor (%)</b> |
|----------------------------|-----------------------|
| Catastrophic coverage..... | 75.0                  |
| 50 percent.....            | 80.0                  |
| 55 percent.....            | 85.0                  |
| 60 percent.....            | 90.0                  |
| 65 percent.....            | 95.0                  |

## TRACK 1 PAYMENT CALCULATION



Applicant must:

- Agree to purchase crop insurance for the next two available crop years
- At a minimum of 60/100 coverage levels for insured crops

OR

- At the basic 50/55 (catastrophic) level or higher for NAP crops

Complete linkage by 2027

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## ERP TRACK 2



Provides assistance through a more traditional application process and will be available for:

- shallow losses
- quality losses
- producers without crop insurance or NAP coverage

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## ERP TRACK 2

- Provides assistance for eligible revenue, production, and quality losses of eligible crops not included in Track 1
- Provides alternative options for establishing benchmark and disaster year revenues
- 2 options:
  - Tax year
  - Expected revenue

| Option                  | Benchmark Year Revenue  | Disaster Year Revenue  |
|-------------------------|---|--|
| <b>Tax Year</b>         | A producer's allowable gross revenue for the 2018 or 2019 tax year, as elected by the producer.   | A producer's allowable gross revenue for the 2022 or 2023 tax year, as elected by the producer.            |
| <b>Expected Revenue</b> | A producer's expected revenue from all eligible crops that could have been affected by a qualifying disaster event in calendar year 2022. | A producer's actual revenue from all eligible crops that were included in the producer's expected revenue. |

## ERP TRACK 2

Progressive factoring also applies to the calculation of Track 2 payments

An additional 15% ERP payment factor will be added for underserved producers including:

- Beginning farmer and rancher
- Limited resource farmer
- Socially disadvantaged farmers
- Veteran farmers and ranchers



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## PAYMENT LIMITATION & ADJUSTED GROSS INCOME (AGI)

- Payments are capped at \$125,000 (for Track 1 and 2 combined) if the farm AGI is less than 75% of the average AGI of 2018, 2019 and 2020 tax years
- If 75% of a producer's average AGI is derived from farm income (i.e., farming, ranching and forestry related activities) they are eligible to receive up to:
  - \$900,000 for specialty crops/high value
  - \$250,000 for all other crops

## ADDITIONAL REFERENCE RESOURCES

### Program Overview:

- <https://www.fsa.usda.gov/programs-and-services/emergency-relief/>

### Fact Sheets:


- ERP 2022 Track 1: [https://www.fsa.usda.gov/Assets/USDA-FSA-Public/usdfiles/emergency-relief-program/pdfs/fsa\\_erp\\_2022\\_track\\_1\\_factsheet.pdf](https://www.fsa.usda.gov/Assets/USDA-FSA-Public/usdfiles/emergency-relief-program/pdfs/fsa_erp_2022_track_1_factsheet.pdf)
- ERP 2022 Track 2: [https://www.fsa.usda.gov/Assets/USDA-FSA-Public/usdfiles/emergency-relief-program/pdfs/fsa\\_erp\\_2022\\_track\\_2\\_factsheet.pdf](https://www.fsa.usda.gov/Assets/USDA-FSA-Public/usdfiles/emergency-relief-program/pdfs/fsa_erp_2022_track_2_factsheet.pdf)

### Notice of Funds Availability –

- <https://www.federalregister.gov/documents/2023/10/31/2023-24009/notice-of-funds-availability-emergency-relief-program-2022-erp-2022>



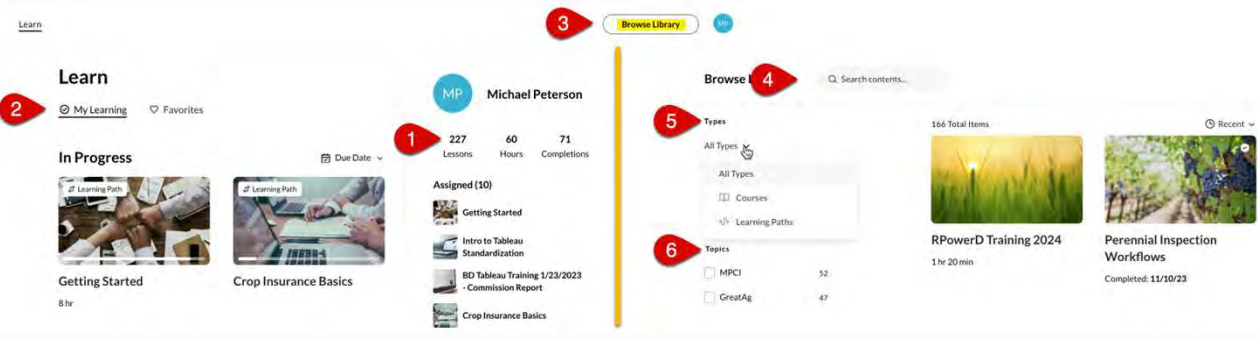
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# Crop University<sup>SM</sup>

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- 3,800+ learners with 243 courses available
- 100-300 lessons taken per week



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All Trainings are recorded and available in Crop U

**Quoting: 12/12**– There are many different quoting options within GreatAg from batch quoting to crop rotation. Learn about several of these and find out what will work best for you.

**Keying an Application: 12/14** – Adding a new policy for 2024? How about adding a new producer? Both will be covered in detail to streamline the application entry and verification process to ensure a successful sales season.

**Production Reporting: 12/19** – Still have questions on the new Insured Production Reporting (IPR) requirements? This webinar will provide production reporting examples for existing and transfer in insureds.

**Printing and Reports: 12/21** – Review of forms and printing options available and how you as an agent may be able to streamline the printing process. This webinar will also look into agency reports and the uploading procedures into GreatAg’s Crop File Management System (CFMS); also known as the document tree.

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**WHITE GLOVE SERVICE**

Agency informs Business Developer (BD) of intent to move business. BD completes any needed appointment paperwork. BD sends email to the IT team for data importing.

IT imports the policy data into GreatAg as 'Pre-Applications' and a policy review audit is conducted by an underwriter.

The underwriter closes the review audit and converts the policy to a 'Standard' policy. The CRS policy will be cancelled in AEROS™. The BD and agency will be notified.

**All policies will need to be moved out of AEROS™ for RY2025.**

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# WHITE GLOVE SERVICE



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## Transfer Reference Guide

**Transferring Policies from AEROS<sup>®</sup> to GreatAg  
We are one Great American**

**How do I initiate a transfer request and what is needed?**  
Once an agent has indicated they would like to roll policies to GreatAg, the Business Developer emails [GAIAGENT@GAI.COM](mailto:GAIAGENT@GAI.COM) to begin the request, included in the email request are:

- a. Subject Line: "Data Transfer Request - Agency Name"
- b. Include the following information in the email:
  - i. Agency Name
  - ii. Agency Address
  - iii. CDS Agency Code(s)
  - iv. New GA Agency Code (if available)
  - v. Indicate which policies the agency would like to roll (individual policies, SCS, or entire book)
  - vi. Identify Policy Roll Type (Permanent or Temporary)
    1. Permanent (signed signature not required, available more than 45 days prior to SCS)
    2. Temporary (requires insured signature to move to Permanent GA policy)

**What policy information will be transferred and how will I know it is complete?**  
The transfer team will extract the following policy data from AEROS<sup>®</sup> and import into GreatAg:

- a. Producer and SB information
- b. Coverage and SCS coverage details
- c. Coverage/CRIP coverage details
- d. AEROS information including the 10-year databases
- e. Arranged loss details
- f. CDS/Agins - Legal records include CDS geometry for all shipments. This initial roll will not import mapped fields into GreatAg, however, this data will be imported and associated to the legal record at a later time.

The Business Developer & Agency will be notified when the process is complete. At that time, pre-filled applications can be printed in batch from GreatAg by the agent.

**What notifications will my insured receive?**  
We will send a construction letter to the insured, informing them of policy transfer from CDS to Great American Insurance.

**What next steps will I need to take with policies?**  
Policies moved to GreatAg in permanent will be searched by VIN in the AEROS<sup>®</sup> system. Insured signature will be required on permanent policies if at least 30 days prior to SCS. Policies rolled as temporary will require insured signature. Upon receipt of signed documents, the existing policy becomes permanent and is cancelled in AEROS<sup>®</sup>. Going forward, agents will need to make any policy updates in GreatAg.

**How do Crop, Hull policies get transferred?**  
Once an MPC policy is established in GreatAg pre-filled crop hull application can be created by the agent in the system. The insured will receive an email with the application, and the agent/insured simply need to make their coverage selections on the application. Once signed, the crop hull app will need to be keyed in GreatAg.

**What if I have a policy in AEROS<sup>®</sup> for RW 2024?**  
Policies may be rolled in AEROS<sup>®</sup> for RW 2024 and then remain on Stratford paper. Issuance of these policies will require a letter notifying them that the policy is now issued under the Great American MA, however the policy issuing company will remain Stratford and the policy will continue to be serviced by their existing agent. All policies will need to be moved out of AEROS<sup>®</sup> for RW2025.

## White Glove Q&A

**What policy information will be transferred and how will I know it is complete?**  
The transfer team will extract the following policy data from AEROS<sup>®</sup> and import into GreatAg:

- 1) Producer and SB information
- 2) Coverage/CRIP coverage details
- 3) AEROS information including the 10-year databases
- 4) Arranged loss details
- 5) CDS/Agins - This will include mapped fields.
- 6) Coverage forms such as CDS will be received over and authorized Agent will be added

The Business Developer and Agency will be notified when the process is complete. At that time, pre-filled applications can be printed in batch from GreatAg by the agent.

**What if my policy has an open claim?**  
Open claims will be worked per the normal process and production loss information in AEROS<sup>®</sup> will be transferred to GreatAg.

**Will ACP units roll from CDS to GA?**  
Yes, ACP units are being rolled.

**Will rating rates be possible?**  
There will be the ability to rate rates in quoting. Mapping does have this functionality but right now is not available for transfer in policies (insured have ability to do year over of the policy with GA).

**If an insured has an ACP set up will that roll over?**  
No, the insured would need a new ACP form filled out on GA paper.

**Is there any data that won't roll to GA?**  
Mapping - Only maps linked to a unit for that season will roll. Due to the differences in our mapping systems no splits or splits will roll. Area fields that were drawn on a policy within AEROS will pull in the underlying CDS.  
Policy - Only AEROS data rolls. No hail or ground product information will roll over. If there are multiple shareholders or a line the shareholder names will roll to GreatAg on separate lines, but will show zero for a share percent. CDS did not capture a share percent so do not have this information to populate. There will be a report that can be pulled to show any shareholders with zero percent. This is not a required field.

**Where should I be keeping production?**  
Prior to the roll process you can continue to key in AEROS. Once we start the roll process you will be notified, we will ask that you hold off keying production until the policy is permanent in the GreatAg system at which time you can resume keying production in the GreatAg system. The CDS policy will then be cancelled.

## Q & A



Crop Division  
Production/Insurance/Policy Group 12/21

5

# GAI Accounting – Collections Contacts

MPCI or CH Premium or ITS:  
Deidre Widdicombe  
[Dwiddicombe@gaig.com](mailto:Dwiddicombe@gaig.com)  
888-410-0468

Overpaid Claims:  
Jan Hayden  
[jhayden@gaig.com](mailto:jhayden@gaig.com)  
800-826-7090



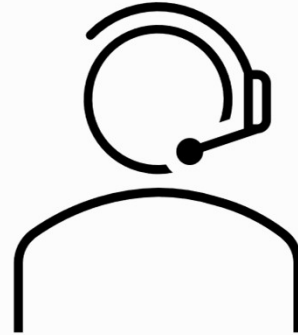


6

## GAI Accounting – Customer Service

### Contact


- Phone: 888-410-0468
- E-Mail: [cropaccounting@gaig.com](mailto:cropaccounting@gaig.com)
- Hours: Monday-Friday 8:00 AM – 5:00 PM



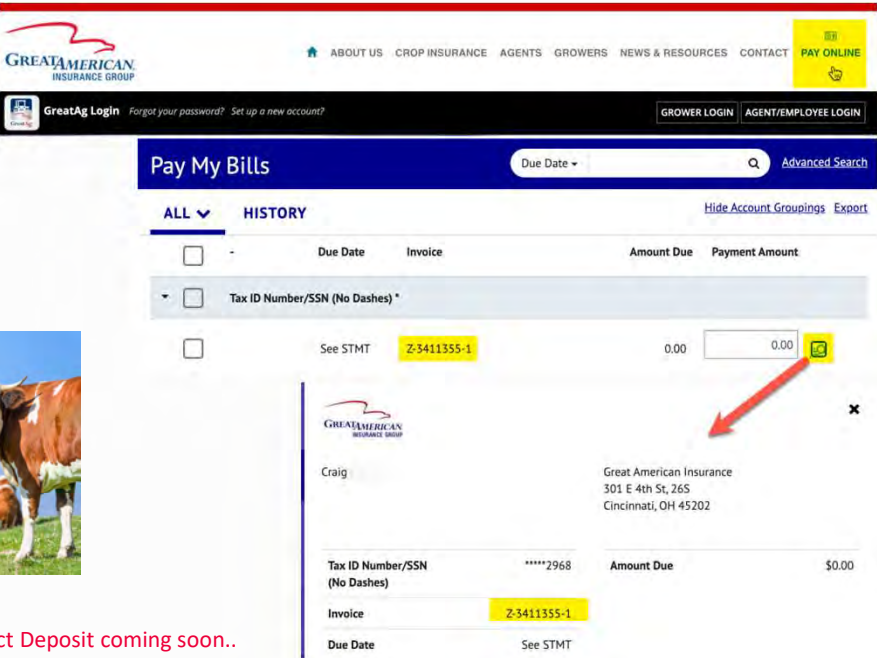
7

## Livestock Accounting Pay Online

I can Pay my Bill Online!



Also, Livestock Direct Deposit coming soon..



Great American Insurance Group

ABOUT US CROP INSURANCE AGENTS GROWERS NEWS & RESOURCES CONTACT PAY ONLINE

GreatAg Login Forgot your password? Set up a new account? GROWER LOGIN AGENT/EMPLOYEE LOGIN

### Pay My Bills

Due Date [dropdown] [search] Advanced Search

ALL HISTORY Hide Account Groupings Export

| <input type="checkbox"/> | Due Date | Invoice                         | Amount Due | Payment Amount |
|--------------------------|----------|---------------------------------|------------|----------------|
| <input type="checkbox"/> |          | Tax ID Number/SSN (No Dashes) * |            |                |
| <input type="checkbox"/> | See STMT | Z-3411355-1                     | 0.00       | 0.00           |

Great American Insurance Group

Craig Great American Insurance  
301 E 4th St, 265  
Cincinnati, OH 45202

Tax ID Number/SSN (No Dashes) \*\*\*\*\*2968 Amount Due \$0.00

Invoice Z-3411355-1

Due Date See STMT

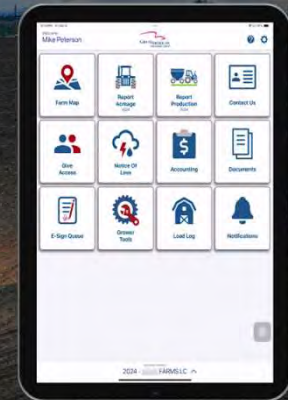
8



## Grower Application

- We continue to see **hundreds** of new Grower accounts being setup each month.
- Available on Apple and Android devices
- Reviewer – *“Great and easy to use App. App is easy to navigate through and quickly put in planted acres. Also easily allows you to put in the production on a unit basis.”*

*“Get your farmers on the ‘Move’ over to Grower Mobile”*



9



## Mobile Agent Application

- Allows you to access important information about your growers' policies anytime, anywhere. Also provides for point of sale - sales closing changes, and acreage/production reporting. All in efforts, to have more time for making additional sales.
- 200% increase in agents using this application year after year. Available on Apple devices
- Reviewer – *“No more paper, all the client info is there. Sign forms anywhere. Upload to server from anywhere. I’ve used this for 9 years and it gets better with every update.”*

*“Download today, you’ll be glad you did.”*



10



## Adjuster Mobile Application

- Our claims personnel have policy and claim information at their fingertips, with the added benefit of communicating detailed information gathered during the loss adjustment process to our growers and office staff.
- Adjuster contact log updates that are available to Mobile Agent and Grower application users.
- Adjusters can take photos, add photo notes and upload directly to the related claim.



11



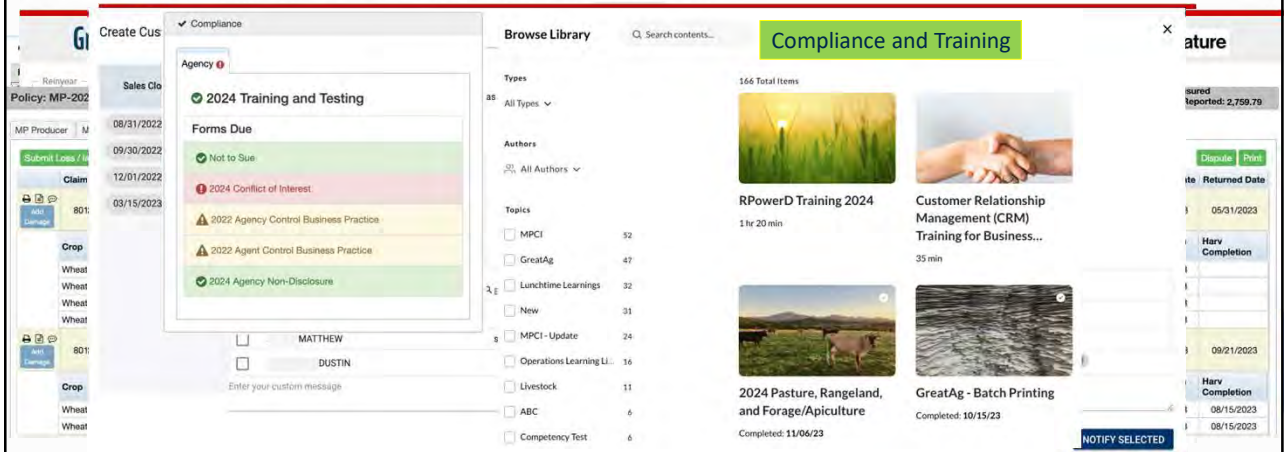
## GreatAg®

### Your all-in-one processing system:

- Multi-Peril Crop Insurance
- Crop Hail and Named Peril
- Livestock Insurance
- Claims
- Accounting

- Quoting
- Mapping
- Precision Ag
- Reports, Forms and DocuSigning
- Grower Communications
- Training and Compliance

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12



for all the *great* you do®

Your all-in-one processing system:

- Multi-Peril Crop Insurance

Policy: MP-2024-SD-084-901145 MICHAEL A PETERSON 2023 Pending Claim

Union - Corn - RP - EU - 75

### IPR/APH Production Reporting

Booked: 0 Lines Booked: 0  
Unbooked: 0 Lines Unbooked: 0

| Line | 2 | End | Unit      | 1  | Selected Unit Str | Applied Unit Str | FSN  | Legal         | Farm Name | Practice | Type |
|------|---|-----|-----------|----|-------------------|------------------|------|---------------|-----------|----------|------|
|      | 2 |     | 0001-0001 | EU |                   |                  | 219' | 006-094N-049W |           | NON IRR  | GSG  |

| Year | Prod Rec Type | Prod     | Acres | Yield | APH Yld | Yield Type | Pre-Quality Prod | Sanity Chk | Prod Lock | Yld w/ YA | Yld w/ TA |
|------|---------------|----------|-------|-------|---------|------------|------------------|------------|-----------|-----------|-----------|
| 2015 |               | 20,990.9 | 98    | 214   | 214     | A          |                  | 0          | N         | 0         | 232       |
| 2016 |               | 14,035   | 80.2  | 175   | 175     | A          |                  | 0          | N         | 0         | 191       |
| 2017 |               | 15,999   | 80.2  | 199   | 199     | A          |                  | 0          | N         | 0         | 212       |
| 2018 | E             | 19,852   | 79    | 251   | 251     | A          |                  | 0          | V         | 0         | 262       |
| 2019 | A             | 14,992.9 | 66.5  | 225   | 225     | A          |                  | 0          | N         | 0         | 234       |
| 2020 | M             | 11,434.7 | 66.8  | 171   | 171     | A          |                  | 0          | N         | 0         | 178       |
| 2021 | A             | 13,197   | 73.71 | 179   | 179     | A          |                  | 0          | N         | 0         | 183       |
| 2022 | M             | 393.6    | 12    | 33    | 33      | A          |                  | 0          | N         | 100       | 102       |
| 2023 |               | 11,995.7 | 59    | 203   | 203     | A          |                  | 0          | N         | 0         | 0         |

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Your all-in-one processing system:

- Multi-Peril Crop Insurance

### Field Acreage Reporting

| All Crops     |             |               |               |
|---------------|-------------|---------------|---------------|
| STR           | IRR         | NRR           | Total         |
| 01-           |             |               |               |
| T095N-        | 0           | 114.62        | 114.62        |
| RD49W         |             |               |               |
| <b>Totals</b> | <b>0.00</b> | <b>114.62</b> | <b>114.62</b> |

| Corn          |             |               |               |
|---------------|-------------|---------------|---------------|
| STR           | IRR         | NRR           | Total         |
| 01-           |             |               |               |
| T095N-        | 0           | 114.62        | 114.62        |
| RD49W         |             |               |               |
| <b>Totals</b> | <b>0.00</b> | <b>114.62</b> | <b>114.62</b> |

Grand Total Acres: 114.62


Workflow: File Edit County/Crop Acreage View Tools ACKS1 Utilities Precision Ag

Policy: MP-2024-SD-084-901145 MICHAEL A PETERSON 2023 Pending Claim

| GMF ID | Location       | County | Crop/Prac/Type                 | Share Arrangement | Field Acres | Push Acres | Plant Date | APH Line | Warning |
|--------|----------------|--------|--------------------------------|-------------------|-------------|------------|------------|----------|---------|
| G16    | 6817-4281-5    | Union  | Line 1: 0001-0002: Corn/76/G25 |                   | 114.62      |            |            |          |         |
|        | 01-T095N-RD49W |        |                                |                   |             |            |            |          |         |

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Your all-in-one processing system:

- Multi-Peril Crop Insurance
- Crop Hail and Named Peril

Grid Policy: MP-2023-SD-084-801z APH Booked: 109 Lines Booked: 109  
APH Unbooked: 0 Lines Unbooked: 0 Total Insured Acres Reported: 2,759.79

File MP Producer MP SBI Header Details Policy Details PASS CIMS Diary Claims / Inspections Accounting Precision

Producer Balance Due as of 12/08/2023: \$0.00  
Producer Balance Payable: \$0.00

**Accounting**

History will be assessed interest on balance due if payment is not received by next billing date

POLICY# 661...


|    |            |                    |
|----|------------|--------------------|
| \$ | 69,043.00  | Premium/Admin Fees |
| \$ | 0.00       | Interest           |
| \$ | -34,318.00 | Loss Credits       |
| \$ | -34,725.00 | Payments           |
| \$ | 0.00       | Refunds/Other      |
| \$ | 0.00       |                    |

| Posted | Entry/Post Date | Policy # | Trans Date | Term Date  | Post Mark Date | Type                          | Type Sub | Trans # | Amount      | Add Subsidy | Description                                   | Batch # | Last Bill Date | Last Bill Amount | Last Bill Status | Online |
|--------|-----------------|----------|------------|------------|----------------|-------------------------------|----------|---------|-------------|-------------|---|---------|----------------|------------------|------------------|--------|
| Y      | 07/12/2023      | 801208   | 08/15/2023 | 11/30/2023 |                | Premium (P)                   |          |         | \$38,758.00 | \$0.00      | Sully County Wheat Premium-Due: 08/15/23      |         | 11/07/2023     | \$38,758.00      | Past Due         |        |
| Y      | 07/12/2023      | 801208   | 08/15/2023 | 03/15/2024 |                | Premium (P)                   |          |         | \$14,418.00 | \$0.00      | Sully County Sunflowers Premium-Due: 08/15/23 |         | 11/07/2023     | \$14,418.00      | Past Due         |        |
| Y      | 07/12/2023      | 801208   | 08/15/2023 | 03/15/2024 |                | Premium (P)                   |          |         | \$15,777.00 | \$0.00      | Sully County Corn Premium-Due: 08/15/23       |         | 11/07/2023     | \$15,777.00      | Past Due         |        |
| Y      | 11/11/2022      | 801208   | 08/15/2023 | 11/30/2023 |                | Additional Fee Assessed (AFA) |          |         | \$30.00     | \$0.00      | Sully County Wheat Admin Fee - Due:           |         | 11/07/2023     | \$30.00          | Past Due         |        |

Has Loss Payer Name:

Bypass AH Import  Agent Retains Application  Direct Bill  Agency Bill  Direct Deposit

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Your all-in-one processing system:

- Multi-Peril Crop Insurance
- Crop Hail and Named Peril
- Livestock Insurance

Grid Map

File Edit Livestock View Tools Utilities Help

Policy: LV-2023-ND-084-816 Livestock Available: Feeder Cattle, Fed Cattle, Swine

Adams (1) - Livestock Risk Protection - Feeder Cattle (801)

| Practice                                 | Type                   | Effective Date | End Date   | Number Of Head | Target Weight (CWT/Head) | Cov Level | Cov Price | Share  | Insured Value | Rate     | Total Premium | Producer Premium | Endorsement Length | Agent | Agent Signed Date | Signed Date | Status |
|--|------------------------|----------------|------------|----------------|--------------------------|-----------|-----------|--------|---------------|----------|---------------|------------------|--------------------|-------|-------------------|-------------|--------|
| Endorsement Ending in November Yr2 (311) | Steers Weight 1 (809)  | 2023-05-15     | 2023-11-13 | 50             | 5.99                     | 0.9994    | \$259,590 | 1.0000 | \$77,747.00   | 0.043671 | \$3,395.00    | \$2,207.00       | 26                 |       | 2023-05-15        | 2023-05-15  | ✓      |
| Endorsement Ending in November Yr2 (311) | Heifers Weight 1 (811) | 2023-05-15     | 2023-11-13 | 60             | 5.75                     | 0.9994    | \$325,990 | 1.0000 | \$81,417.00   | 0.043671 | \$3,506.00    | \$2,311.00       | 26                 |       | 2023-05-15        | 2023-05-15  | ✓      |

MANKATO, MN 56001  
Phone: (507) 387-  
Fax: (507) 387-  
Email:  
Agent Email: [redacted]

Entity Info / Name  
Business Type: Individual  Business   
ID Type: SSN ID Number: xxx-xx-2716 View  
Business Name: 2nd Name:  
Air Contact: IRS Legal Name:  
POAT: Yes  No   
Has Loss Payer Name:

1. Has hail fallen on these crops?  No  Yes Date:  Provide Estimated Damage  
2. List other Hail Insurance in force or applied for on above listed crops.  
Company: \$/Acre: 0.00  
3. Do you have additional acres of the above crops not included in the application?  No  Yes  
4. My interest in above crops:  Owner  Tenant  Landlord or  
Five 0.0 miles N and 0.0 miles E of the town of  
Date Signed: 8/22/2023 at 08:00 AM Effective: 8/22/2023 at 10:00 AM  
Submission: 07/11/2023 11:08 AM Approval: 07/11/2023 11:08 AM  
Last Date Signed: 07/20/2023 at 08:00 AM Last Effective: 09/27/2023 at 12:00 AM  
Last Submission: 07/11/2023 11:09 AM Last Approval: 07/11/2023 11:09 AM  
Initiation Date: 06/02/2023 Policy Expiration: 12/31/2023 12:00 AM

Processing Information  
 Bypass AH Import  Agent Retains Application  Direct Bill  Agency Bill  Direct Deposit

16



Your all-in-one processing system:

- Multi-Peril Crop Insurance
- Crop Hail and Named Peril
- Livestock Insurance
- Claims

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Grid Map

File Edit Livestock View Tools Utilities Help

Policy: MP-2023-SD-084-801 In 2024 2023 Paid Claim 2022 Paid Claim APH Booked: 109 Lines Booked: 109 Total Insured Acres Reported: 2,759.79 APH Unbooked: 0 Lines Unbooked: 0

MP Producer MP SBI Header Details Policy Details PASS CIMS Diary Claims / Inspections Accounting Precision

Submit Loss / Inspection Advanced Request on Inspection Claims

| Claim Number  | Claim Status       | Total Indemnity | Loss Credits | Drafts | Adjuster                 | Supervisor                      | Claim Date  | Paid Date  | Received Date     | Assigned Date   | Returned Date |      |      |        |      |       |      |          |           |       |                   |                 |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |  |            |          |             |         |    |         |            |             |     |            |  |
|---|--------------------|-----------------|--------------|--------|--------------------------|---------------------------------|-------------|------------|-------------------|-----------------|---------------|------|------|--------|------|-------|------|----------|-----------|-------|-------------------|-----------------|------------|----------|-------------|---------|----|---------|------------|-------------|-----|------------|------------|------------|----------|-------------|---------|----|---------|------------|-------------|-----|------------|------------|------------|----------|-------------|---------|----|---------|------------|-------------|-----|------------|--|------------|----------|-------------|---------|----|---------|------------|-------------|-----|------------|--|
| 801208-01   | Paid Replant Claim | \$9439          | \$0          | \$9439 | MIC (602 mfr)            | BR (60 btt)                     | 04/25/2023  | 06/01/2023 | 04/25/2023        | 04/25/2023      | 05/31/2023    |      |      |        |      |       |      |          |           |       |                   |                 |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |  |            |          |             |         |    |         |            |             |     |            |  |
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| Crop  | Unit               | County          | Plan         | Level  | Type                     | Dmg Date                        | Dmg Cause   | Dmg %      | Insured Sign Date | Harv Completion |               |      |      |        |      |       |      |          |           |       |                   |                 |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |  |            |          |             |         |    |         |            |             |     |            |  |
| Wheat (11)  | 00020054           | Sully (119)     | RP (02)      | 65     | Replant                  | 01/01/2023                      | Cold Winter | 100        | 05/31/2023        |                 |               |      |      |        |      |       |      |          |           |       |                   |                 |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |  |            |          |             |         |    |         |            |             |     |            |  |
| Wheat (11)  | 00020056           | Sully (119)     | RP (02)      | 65     | Replant                  | 01/01/2023                      | Cold Winter | 100        | 05/31/2023        |                 |               |      |      |        |      |       |      |          |           |       |                   |                 |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |  |            |          |             |         |    |         |            |             |     |            |  |
| Wheat (11)  | 00020059           | Sully (119)     | RP (02)      | 65     | Replant                  | 01/01/2023                      | Cold Winter | 100        | 05/31/2023        |                 |               |      |      |        |      |       |      |          |           |       |                   |                 |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |  |            |          |             |         |    |         |            |             |     |            |  |
| Wheat (11)  | 00020062           | Sully (119)     | RP (02)      | 65     | Replant                  | 01/01/2023                      | Cold Winter | 100        | 05/31/2023        |                 |               |      |      |        |      |       |      |          |           |       |                   |                 |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |  |            |          |             |         |    |         |            |             |     |            |  |
| 801208-02   | Paid Normal Claim  | \$34318         | \$34318      | \$0    | JUSTIN (805) 211 jhorpe@ | BRANDON (805) 290-11 btstanley@ | 07/29/2023  | 09/21/2023 | 07/29/2023        | 07/29/2023      | 09/21/2023    |      |      |        |      |       |      |          |           |       |                   |                 |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |  |            |          |             |         |    |         |            |             |     |            |  |
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| Crop  | Unit               | County          | Plan         | Level  | Type                     | Dmg Date                        | Dmg Cause   | Dmg %      | Insured Sign Date | Harv Completion |               |      |      |        |      |       |      |          |           |       |                   |                 |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |  |            |          |             |         |    |         |            |             |     |            |  |
| Wheat (11)  | 00020061           | Sully (119)     | RP (02)      | 65     | Normal                   | 07/01/2023                      | Drought     | 100        | 09/21/2023        | 08/15/2023      |               |      |      |        |      |       |      |          |           |       |                   |                 |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |  |            |          |             |         |    |         |            |             |     |            |  |
| Wheat (11)  | 00020067           | Sully (119)     | RP (02)      | 65     | Normal                   | 07/01/2023                      | Drought     | 100        | 09/21/2023        | 08/15/2023      |               |      |      |        |      |       |      |          |           |       |                   |                 |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |            |            |          |             |         |    |         |            |             |     |            |  |            |          |             |         |    |         |            |             |     |            |  |

Processing Information:  Bypass AH Import  Agent Retains Application  Direct Bill  Agency Bill  Direct Deposit

17



Your all-in-one processing system:

- Multi-Peril Crop Insurance
- Crop Hail and Named Peril
- Livestock Insurance
- Claims
- Accounting

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Grid Map

File Edit Livestock View Tools Utilities Help

Policy: MP-2023-SD-084-801 In 2024 2023 Paid Claim 2022 Paid Claim APH Booked: 109 Lines Booked: 109 Total Insured Acres Reported: 2,759.79 APH Unbooked: 0 Lines Unbooked: 0

MP Producer MP SBI Header Details Policy Details PASS CIMS Diary Claims / Inspections Accounting Precision

Accounting


Producer Balance Due as of 12/08/2023: \$0.00  
Producer Balance Payable: \$0.00

Policy: POLICY# 801...J

| Posted | Entry/Post Date | Policy # | Trans Date | Term Date  | Post Mark Date | Type                          | Type Sub | Trans # | Amount      | Add Subsidy | Description                                   | Batch # | Last Bill Date | Last Bill Amount | Last Bill Status | Online |
|--------|-----------------|----------|------------|------------|----------------|-------------------------------|----------|---------|-------------|-------------|---|---------|----------------|------------------|------------------|--------|
| Y      | 07/12/2023      | 801208   | 08/15/2023 | 11/30/2023 |                | Premium (P)                   |          |         | \$38,758.00 | \$0.00      | Sully County Wheat Premium-Due: 08/15/23      |         | 11/07/2023     | \$38,758.00      | Past Due         | 13     |
| Y      | 07/12/2023      | 801208   | 08/15/2023 | 03/15/2024 |                | Premium (P)                   |          |         | \$14,418.00 | \$0.00      | Sully County Sunflowers Premium-Due: 08/15/23 |         | 11/07/2023     | \$14,418.00      | Past Due         | 13     |
| Y      | 07/12/2023      | 801208   | 08/15/2023 | 03/15/2024 |                | Premium (P)                   |          |         | \$15,777.00 | \$0.00      | Sully County Corn Premium-Due: 08/15/23       |         | 11/07/2023     | \$15,777.00      | Past Due         | 13     |
| Y      | 11/11/2022      | 801208   | 08/15/2023 | 11/30/2023 |                | Additional Fee Assessed (AFA) |          |         | \$30.00     | \$0.00      | Sully County Wheat Admin Fee - Due: 08/15/23  |         | 11/07/2023     | \$30.00          | Past Due         | 13     |

Processing Information:  Bypass AH Import  Agent Retains Application  Direct Bill  Agency Bill  Direct Deposit

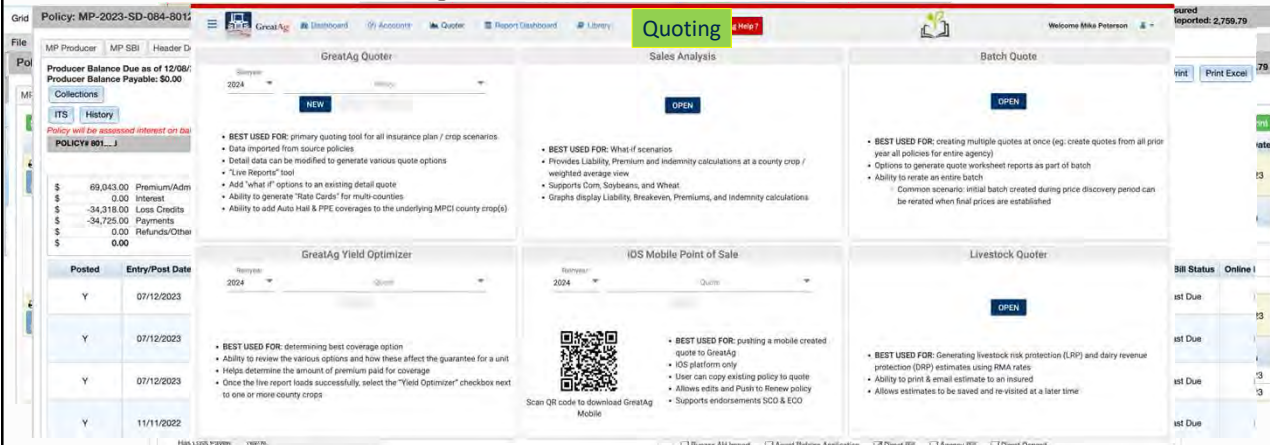
18



Your all-in-one processing system:

- Multi-Peril Crop Insurance
- Crop Hail and Named Peril
- Livestock Insurance
- Claims
- Accounting
- Quoting

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Grid Policy: MP-2023-SD-084-8012

MP Producer MP SBI Header D

Producer Balance Due as of 12/06/  
Producer Balance Payable: \$0.00

Collections

ITS History

Policy will be associated interest on this POLICY# 661...

\$ 69,043.00 Premium/Adm  
\$ 0.00 Interest  
\$ -34,318.00 Loss Credits  
\$ -34,725.00 Payments  
\$ 0.00 Refunds/Other  
\$ 0.00

Posted Entry/Post Date

| Posted | Entry/Post Date |
|--------|-----------------|
| Y      | 07/12/2023      |
| Y      | 07/12/2023      |
| Y      | 07/12/2023      |
| Y      | 11/11/2022      |

Has LOSS Paym...

2,759.79

GreatAg Quoter

NEW

2024

BEST USED FOR: primary quoting tool for all insurance plan / crop scenarios.

- Data imported from source policies
- Detail data can be modified to generate various quote options
- "Live Reports" tool
- Add "what if" options to an existing detail quote
- Ability to generate "Rate Cards" for multi-countries
- Ability to add Auto Hail & FPFC coverages to the underlying MPCJ country crop(s)

Sales Analysis

OPEN

BEST USED FOR: What-if scenarios

- Provides Liability, Premium and indemnity calculations at a county crop / weighted average view
- Supports Corn, Soybeans, and Wheat
- Graphs display Liability, Breakeven, Premiums, and Indemnity calculations

Batch Quote

OPEN

BEST USED FOR: creating multiple quotes at once (eg: create quotes from all prior year all policies for entire agency)

- Options to generate quote worksheet reports as part of batch
- Ability to create an entire batch

Common scenario: initial batch created during price discovery period can be rerated when final prices are established

GreatAg Yield Optimizer

Quote

2024

BEST USED FOR: determining best coverage option

- Ability to review the various options and how these affect the guarantee for a unit
- Helps determine the amount of premium paid for coverage
- Once the live report loads successfully, select the "Yield Optimizer" checkbox next to one or more country crops

IOS Mobile Point of Sale

Quote

2024

BEST USED FOR: pushing a mobile created quote to GreatAg

- IOS platform only
- User can copy existing policy to quote
- Allows edits and Push to Renew policy
- Supports endorsements SCC & ECO

Scan QR code to download GreatAg Mobile

Livestock Quoter

OPEN

BEST USED FOR: Generating livestock risk protection (LRP) and dairy revenue protection (DRP) estimates using RMA rates

- Ability to print & email estimate to an insured
- Allows estimates to be saved and re-visited at a later time

Print Print Excel

Bill Status Online

ist Due

ist Due


ist Due

ist Due

ist Due

Bypass AH Import Agent Returns Application Direct Bill Agency Bill Direct Deposit

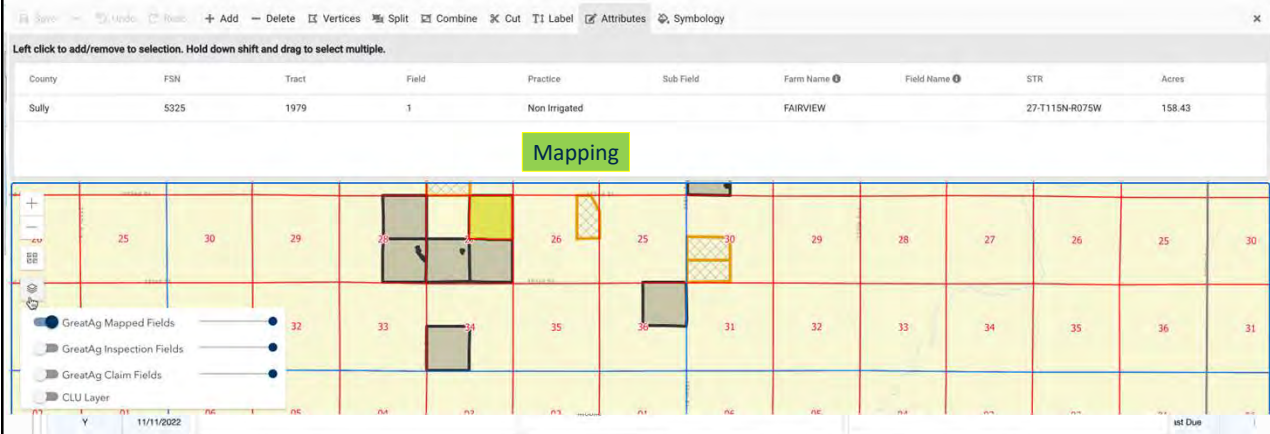
19



Your all-in-one processing system:

- Multi-Peril Crop Insurance
- Crop Hail and Named Peril
- Livestock Insurance
- Claims
- Accounting
- Quoting
- Mapping

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Save Undo Redo + Add - Delete Vertices Split Combine Cut T1 Label Attributes Symbology

Left click to add/remove to selection. Hold down shift and drag to select multiple.

| County | FSN  | Tract | Field | Practice      | Sub Field | Farm Name | Field Name | STR            | Acres  |
|--------|------|-------|-------|---------------|-----------|-----------|------------|----------------|--------|
| Sully  | 5325 | 1979  | 1     | Non Irrigated |           | FAIRVIEW  |            | 27-T115N-R075W | 158.43 |

Mapping

GreatAg Mapped Fields

GreatAg Inspection Fields

GreatAg Claim Fields


CLU Layer

11/11/2022

ist Due

Bypass AH Import Agent Returns Application Direct Bill Agency Bill Direct Deposit

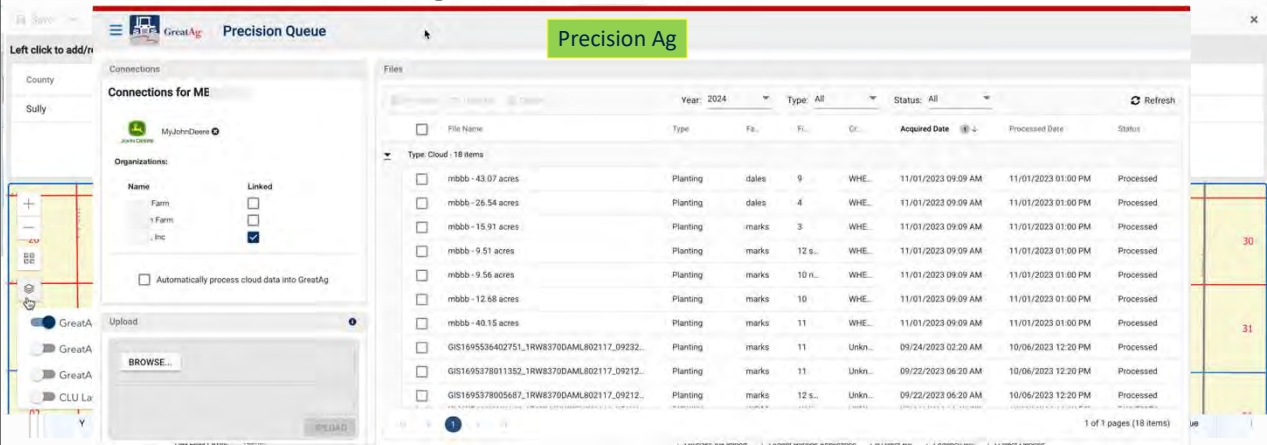
20




**Your all-in-one processing system:**

- Multi-Peril Crop Insurance
- Crop Hail and Named Peril
- Livestock Insurance
- Claims
- Accounting
- Quoting
- Mapping
- Precision Ag

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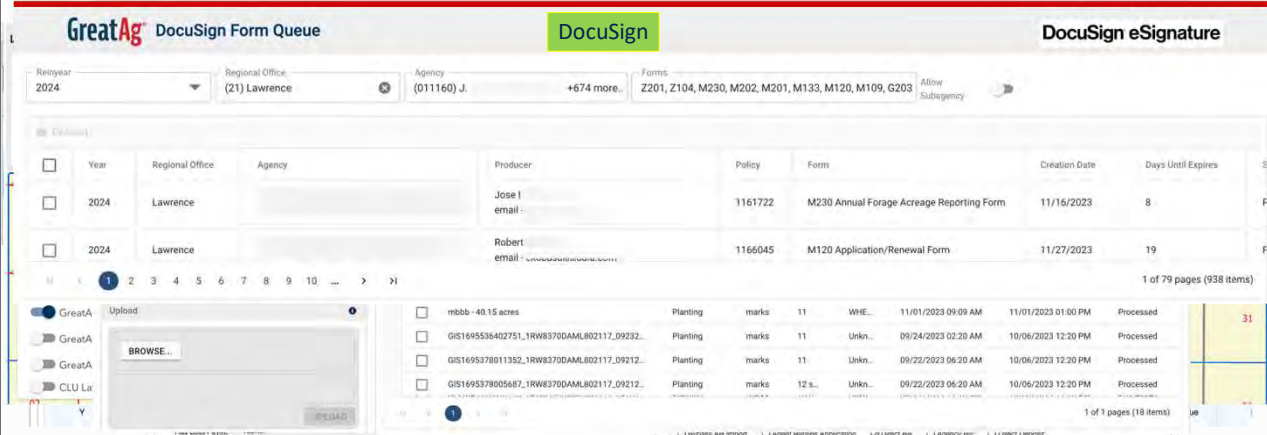
21




**Your all-in-one processing system:**

- Multi-Peril Crop Insurance
- Crop Hail and Named Peril
- Livestock Insurance
- Claims
- Accounting
- Quoting
- Mapping
- Precision Ag
- Reports, Forms and DocuSigning

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22



**Your all-in-one processing system:**

- Multi-Peril Crop Insurance
- Crop Hail and Named Peril
- Livestock Insurance
- Claims
- Accounting

- Quoting
- Mapping
- Precision Ag
- Reports, Forms and DocuSigning
- Grower Communications

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**Create Custom Notification:** Please enter a name for this notification

Reinyear: 2024

**Sales Closing Dates**

- 08/31/2022
- 09/30/2022
- 12/01/2022
- 03/15/2023

**Send as:**

- Send as Agent
- Send as Agency
- Send as Agent and Agency

**Filter:**

- No Contact Info
- Has Contact Info
- Mobile User

**Set Delivery Method for All Producers:**

- Set all SMS/PUSH
- Set all Email

**Producer Selection:**

- Select All


| Policy Holder                      | Email Address     | Mobile Phone | Delivery Method  |
|------------------------------------|-------------------|--------------|--|
| <input type="checkbox"/> RANCH INC |                   |              | <input type="radio"/> Email <input type="radio"/> SMS                            |
| <input type="checkbox"/> MATTHEW   | smadaan@gaiag.com | (513) 571-   | <input checked="" type="radio"/> Email <input checked="" type="radio"/> SMS      |
| <input type="checkbox"/> DUSTIN    |                   | (618) 925 ✓  | <input type="radio"/> Email <input type="radio"/> SMS <input type="radio"/> PUSH |

Enter your custom message

**Grower Communications**

NOTIFY SELECTED

23



**Your all-in-one processing system:**

- Multi-Peril Crop Insurance
- Crop Hail and Named Peril
- Livestock Insurance
- Claims
- Accounting

- Quoting
- Mapping
- Precision Ag
- Reports, Forms and DocuSigning
- Grower Communications
- Training and Compliance

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**Create Custom Notification:** Please enter a name for this notification

Reinyear: 2024

**Sales Closing Dates**

- 08/31/2022
- 09/30/2022
- 12/01/2022
- 03/15/2023

**Compliance**

Agency

**2024 Training and Testing**

**Forms Due**

- Not to Sue
- 2024 Conflict of Interest
- 2022 Agency Control Business Practice
- 2022 Agent Control Business Practice
- 2024 Agency Non-Disclosure

MATTHEW

DUSTIN

Enter your custom message

**Browse Library**

Search contents...


**Compliance and Training**

166 Total Items

- RPowerD Training 2024**  
1 hr 20 min
- Customer Relationship Management (CRM) Training for Business...**  
35 min
- 2024 Pasture, Rangeland, and Forage/Apiculture**  
Completed: 11/06/23
- GreatAg - Batch Printing**  
Completed: 10/15/23

NOTIFY SELECTED

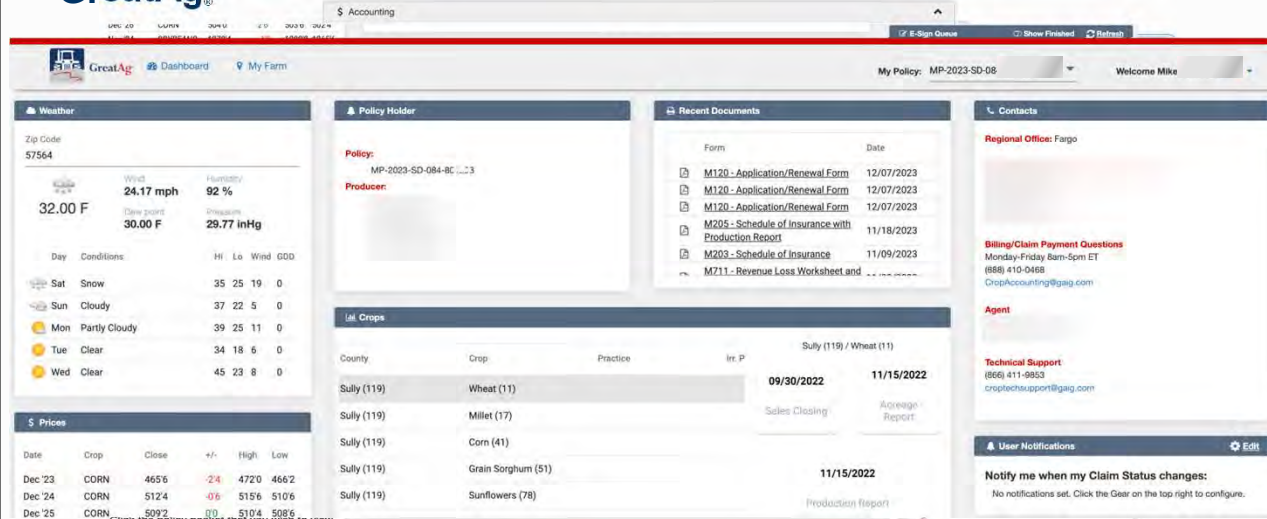
24



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**Dashboards** – Provides easy access to important information all on one page. The charts provide drill down data grids that can be exported.


Agency Dashboard  
Grower Dashboard



The screenshot shows a comprehensive dashboard with the following sections:

- Weather:** Displays current conditions for zip code 57564, including wind speed (24.17 mph), humidity (92%), and temperature (32.00 F). A 5-day forecast is provided.
- Policy Holder:** Shows policy details for MP-2023-SD-084-8C, including the producer's name.
- Recent Documents:** Lists various forms such as M120 - Application/Renewal Form and M205 - Schedule of Insurance with Production Report, along with their dates.
- Crops:** A table listing crops for Sully (119) / Wheat (11), including Millet (17), Corn (41), Grain Sorghum (51), and Sunflowers (78), with associated dates and actions like 'Sales Closing' and 'Approve Report'.
- Prices:** A table showing commodity prices for corn (CORN) from Dec 23 to Dec 25, including close, change, high, and low values.
- Contacts:** Provides contact information for the regional office in Fargo, including a phone number and email address.
- Technical Support:** Lists support hours and a contact email.
- User Notifications:** A section for managing notifications, currently set to 'No notifications set'.

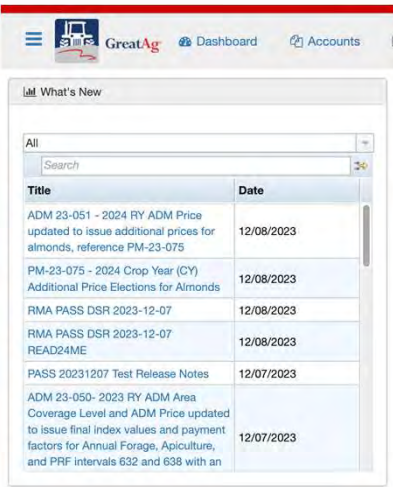
25



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**Dashboards** – Provides easy access to important information all on one page. The charts provide drill down data grids that can be exported.

Agency Dashboard  
Grower Dashboard



The screenshot highlights the 'What's New' section, which contains a list of recent updates:

| Title  | Date       |
|--|------------|
| ADM 23-051 - 2024 RY ADM Price updated to issue additional prices for almonds, reference PM-23-075   | 12/08/2023 |
| PM-23-075 - 2024 Crop Year (CY) Additional Price Elections for Almonds   | 12/08/2023 |
| RMA PASS DSR 2023-12-07  | 12/08/2023 |
| RMA PASS DSR 2023-12-07 READ24ME   | 12/08/2023 |
| PASS 20231207 Test Release Notes   | 12/07/2023 |
| ADM 23-050- 2023 RY ADM Area Coverage Level and ADM Price updated to issue final index values and payment factors for Annual Forage, Apiculture, and PRF intervals 632 and 638 with an | 12/07/2023 |

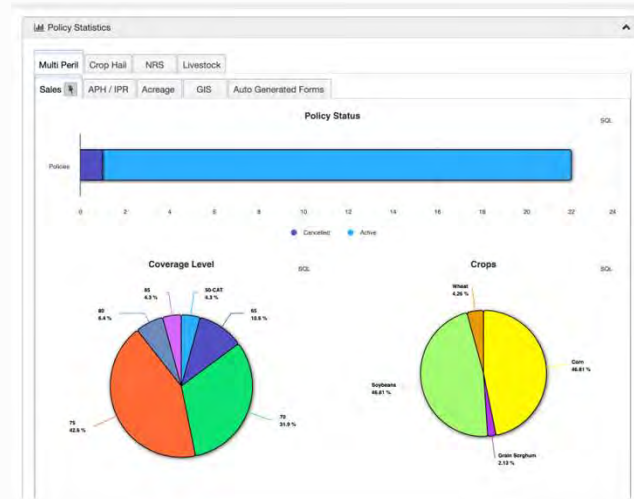
26



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Agency Dashboard



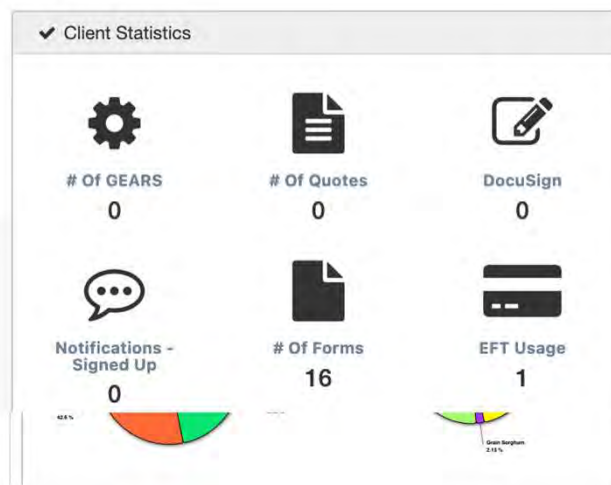
27



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**Dashboards** – Provides easy access to important information all on one page. The charts provide drill down data grids that can be exported.

Agency Dashboard



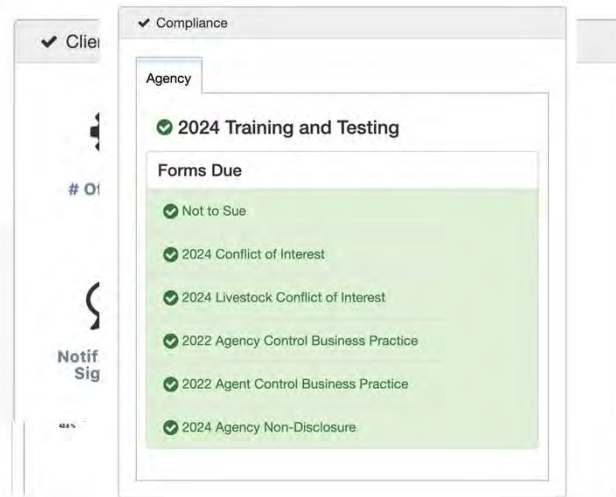
28



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**Dashboards** – Provides easy access to important information all on one page. The charts provide drill down data grids that can be exported.

### Agency Dashboard



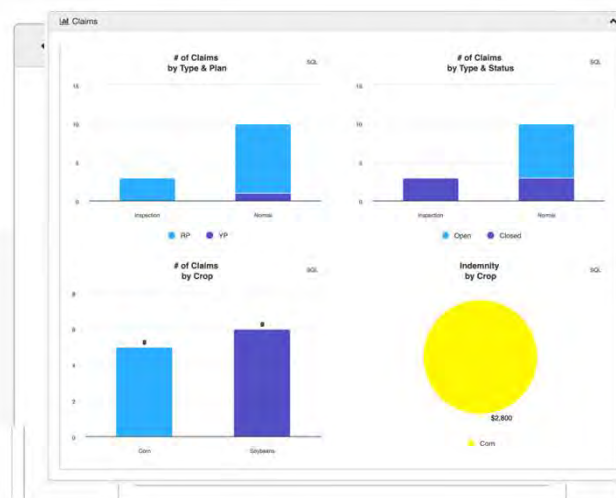
29



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**Dashboards** – Provides easy access to important information all on one page. The charts provide drill down data grids that can be exported.

### Agency Dashboard



30



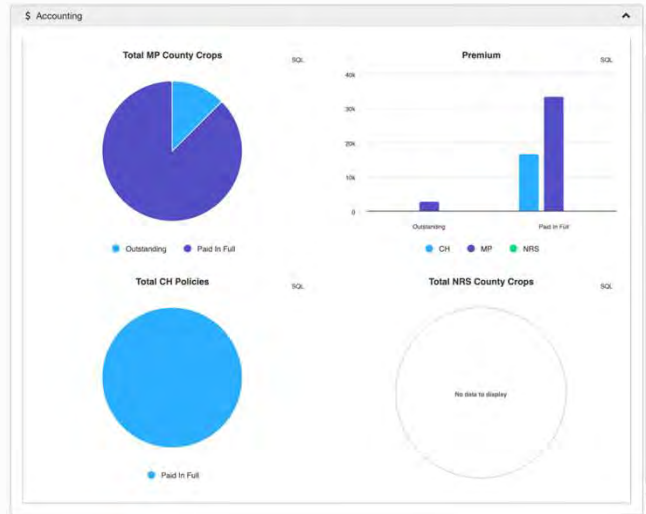


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**Dashboards** – Provides easy access to important information all on one page. The charts provide drill down data grids that can be exported.

Agency Dashboard



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**Dashboards** – Provides easy access to important information all on one page. The charts provide drill down data grids that can be exported.

Agency Dashboard

\$ Accounting

Paid In Full MP County Crops Display Close

Export

Paid In Full MP County Crops Total: 35

| Producer Name | Policy | State    | County    | Crop     | Amount Due | Amount Paid | Sales Closing Date | Bill Date  | Term Date  | Payment Plan |
|---------------|--------|----------|-----------|----------|------------|-------------|--------------------|------------|------------|--------------|
|               | 8457   | Missouri | Saline    | Soybeans | \$168.00   | \$168.00    | 03/15/2023         | 08/15/2023 | 03/15/2024 |              |
|               | 8457   | Missouri | Saline    | Corn     | \$462.00   | \$462.00    | 03/15/2023         | 08/15/2023 | 03/15/2024 |              |
|               | 8457   | Missouri | Lafayette | Soybeans | \$679.00   | \$679.00    | 03/15/2023         | 08/15/2023 | 03/15/2024 |              |
|               | 8457   | Missouri | Saline    | Soybeans | \$501.00   | \$501.00    | 03/15/2023         | 08/15/2023 | 03/15/2024 |              |
|               | 8457   | Missouri | Saline    | Corn     | \$515.00   | \$515.00    | 03/15/2023         | 08/15/2023 | 03/15/2024 |              |
|               | 8457   | Missouri | Saline    | Soybeans | \$1,305.00 | \$1,305.00  | 03/15/2023         | 08/15/2023 | 03/15/2024 |              |
|               | 8457   | Missouri | Saline    | Corn     | \$3,565.00 | \$3,565.00  | 03/15/2023         | 08/15/2023 | 03/15/2024 |              |
|               | 8457   | Missouri | Saline    | Soybeans | \$907.00   | \$907.00    | 03/15/2023         | 08/15/2023 | 03/15/2024 |              |
|               | 8457   | Missouri | Saline    | Corn     | \$1,647.00 | \$1,647.00  | 03/15/2023         | 08/15/2023 | 03/15/2024 |              |
|               | 8457   | Missouri | Saline    | Soybeans | \$898.00   | \$898.00    | 03/15/2023         | 08/15/2023 | 03/15/2024 |              |

Below the table, there is a pie chart showing 'Paid In Full' (dark blue) and an empty circle with 'No data to display'.

32

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Agency Dashboard  
Grower Dashboard

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Agency Dashboard  
Grower Dashboard

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**Dashboards** – Provides easy access to important information all on one page. The charts provide drill down data grids that can be exported.

Agency Dashboard  
Grower Dashboard

**Policy Packets**

**View E-Provisions**

Click the policy packet that you wish to view below.

MP-2009-SD-084-80

**E-Provision Elections**

Receive MPPI provisions electronically.  
 Receive all Private Product provisions electronically.

**SUBMIT**

**CONSENT AND DISCLOSURE**

**Accounting**

Map Legend  
 No Crop Specified

**MP Precision**

Connections

**Connections for**

John Deere **AUTHORIZE**

Automatically process cloud data into GreatAg

**Upload**

**BROWSE**

**UPLOAD**

**Automatic Renewal**

No Open Automatic Renewal Notifications.

**Grower Mobile for iPhone**

**Grower Mobile for Android**

**Accounting**

**ONLINE BILL PAYMENT** **DIRECT DEPOSIT SIGN UP**

**MP PAYMENT INFORMATION (0401424)**

|                       |                    |
|-----------------------|--------------------|
| Premium Total         | \$59,043.00        |
| Less Credits          | \$24,318.00        |
| Payments              | \$0.00             |
| Refunds               | \$0.00             |
| <b>Total Payments</b> | <b>\$24,318.00</b> |
| <b>Policy Balance</b> | <b>\$34,725.00</b> |

Dec '23 COF **Policy Packets**  
 Dec '24 COF **View E-Provisions**  
 Dec '25 COF **View E-Provisions**

Click the policy packet that you wish to view

**itus changes:**  
in the top right to configure.

35



36

# Civil Rights & USDA Outreach

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1

## TOPICS

- USDA Office of Civil Rights
- USDA Non-Discrimination Statement
- Limited Resource Farmer
- USDA Outreach Programs
- Limited English Proficiency



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2

## CIVIL RIGHTS

- **USDA Office of Civil Rights'** mission is to provide leadership and direction for the fair and equitable treatment of all USDA customers and employees while ensuring the delivery of quality programs and enforcement of civil rights.
- Civil Rights Homepage: <https://www.rma.usda.gov/en/Topics/Civil-Rights>
- Office of Assistant Secretary for Civil Rights: <https://www.usda.gov/oascr>

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3

## “AND JUSTICE FOR ALL” POSTERS

- Must be posted and visible to customers in Agent's office
- Available from Great American's print shop
- Ensure you have the most current poster
  - The version of the current poster is **AD-475-A**
  - Version date is **September 2019**

**USDA** United States Department of Agriculture

**AND JUSTICE FOR ALL**

\*\*\*\*\*

In accordance with Federal law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, this institution is prohibited from discriminating on the basis of race, color, national origin, sex, age, disability, and reprisal or retaliation for prior civil rights activity. (Not all prohibited bases apply to all programs).

Program information may be made available in languages other than English. Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, and American Sign Language) should contact the responsible State or local Agency that administers the program or USDA's TARGET Center at (800) 725-3888 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339.

To file a program discrimination complaint, a complainant should complete a Form AD-3027, USDA Program Discrimination Complaint Form, which can be obtained online, at [www.usda.gov/oc/3027](http://www.usda.gov/oc/3027), from any USDA office by calling (800) 832-8982, or by writing a letter addressed to USDA. The letter must contain the complainant's name, address, telephone number, and a written description of the alleged discriminatory action in sufficient detail to inform the Assistant Secretary for Civil Rights (ASCR) about the nature and date of an alleged civil rights violation. The completed AD-3027 form or letter must be submitted to USDA by:

mail:  
U.S. Department of Agriculture  
Office of the Assistant Secretary for Civil Rights  
1402 Independence Avenue, SW  
Washington, D.C. 20250-9410; or  
fax:  
(833) 256-1666 or (202) 690-7442;  
email:  
[program.mails@usda.gov](mailto:program.mails@usda.gov).  
This institution is an equal opportunity provider.

Complains a la Ley Federal y las políticas y regulaciones de derechos civiles del Departamento de Agricultura de los Estados Unidos (USDA), esta institución tiene prohibido discriminar por motivos de raza, color, origen nacional, sexo, edad, discapacidad, venganza o represalia por actividades realizadas en el pasado relacionadas con los derechos civiles (no todos los prohibidos de protección se aplican a todos los programas).

La información del programa puede estar disponible en otros idiomas además del inglés. Las personas con discapacidades que requieran medios de comunicación alternativos para obtener información sobre el programa (por ejemplo, Braille, grabación de audio y lenguaje de señas americano) deben comunicarse con la Agencia estatal o local responsable que administra el programa o con el TARGET Center del USDA al (800) 725-3888 (voz y TTY) o comunicarse con el USDA a través del Servicio Federal de Transmisión de Información al (800) 877-8339.

Para presentar una queja por discriminación en el programa, el reclamante debe completar el formulario AD-3027, "Formulario de queja por discriminación del programa del USDA", que se puede obtener en línea, en [www.usda.gov/oc/3027](http://www.usda.gov/oc/3027), o escribiendo una carta dirigida al USDA. La carta debe contener el nombre, la dirección y el número de teléfono del reclamante, y una descripción escrita del comportamiento que constituye la violación de los derechos de Derecho Civil (ADCR). Por sus siglas en inglés) sobre la sustancia y la fecha de la presunta violación de los derechos civiles. La carta o el formulario AD-3027 completado debe enviarse al USDA por correo postal.

U.S. Department of Agriculture  
Office of the Assistant Secretary for Civil Rights  
1402 Independence Avenue, SW  
Washington, D.C. 20250-9410; or  
fax:  
(833) 256-1666 or (202) 690-7442;  
email:  
[program.mails@usda.gov](mailto:program.mails@usda.gov).  
Este institución ofrece igualdad de oportunidades.

4

## PRODUCER ACCOMMODATIONS

If a producer has a disability or has special needs, we as GAIG are required to make such accommodations that will provide the producer with equal service.

These accommodations may include:

- Meeting a producer at a public place, such as a library
- Meeting at the producer's house
- Providing services via internet
- Providing building accessibility, such as a wheelchair ramp

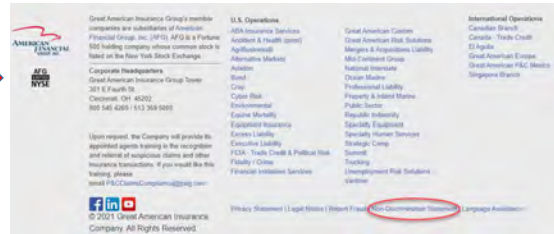
## CIVIL RIGHTS

- RMA will conduct periodic reviews to assure compliance and awareness of Civil Rights
- Review AIP business for particular state
- Interview AIP employees and adjusters
- RMA can visit an Agents Office and conduct Interviews

## USDA NON-DISCRIMINATION STATEMENT

- Agency websites must contain the Non-Discrimination Statement and/or can contain links to the RMA or USDA Office of the Assistant Secretary for Civil Rights
- RMA Non-Discrimination Statement website: <https://www.rma.usda.gov/About-RMA/Laws-and-Regulations/Required-Statements/Non-Discrimination-Statement>
- All agency letters & brochures intended for MPCJ customers must contain the Non-Discrimination Statement DSSH 503 RMA Non-Discrimination Statement

Example GAIC Crop Division Website



## USDA NON-DISCRIMINATION STATEMENT

The U.S. Department of Agriculture (USDA) prohibits discrimination against customers, employees, and applicants for employment on the basis of:

- Race Disability Reprisal and
- Color
- Sex
- National Origin
- Gender Identity
- Age
- Religion
- Marital and Parental Status
- Genetic Information
- Political Affiliation

## COMPLAINT OF DISCRIMINATION

- USDA Office of the Assistant Secretary for Civil Rights
- Complete the USDA Program Discrimination Complaint Form found at: <https://www.usda.gov/oascr>
- Call: (866) 632-9992 to request the form
- Email: <https://program.intake@usda.gov>
- Write a letter to: U.S. Department of Agriculture, Office of Assistant Secretary for Civil Rights, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410
- Fax (202) 690-7442

## COMPLAINT OF DISCRIMINATION

Individuals who are **deaf, hard of hearing, or have speech disabilities** that wish to file either an EEO or program complaints contact:

USDA through the Federal Relay Service

(800) 877-8339

- or -

(800) 845-6136 (Spanish)



## COMPLAINT OF DISCRIMINATION

If you require **alternative means of communication** for program information (e.g., Braille, large print, audiotape, etc.)

Contact USDA's TARGET Center at  
(202) 720-2600 (Voice and TTY)

## LIMITED RESOURCE FARMER

Purpose is to ensure that USDA programs are administered in a way that enables small or limited resource farmers to maintain and develop such smaller farming operations

A Limited Resource Farmer:

- has direct or indirect gross farm sales not more than the current indexed value in each of the previous two years

AND

- has a total household income at or below the national poverty level for a family of four or less than 50 percent of county median household income in each of the previous two years

[https://lrftool.sc.egov.usda.gov/LRP\\_Definition.aspx](https://lrftool.sc.egov.usda.gov/LRP_Definition.aspx)

## LIMITED RESOURCE FARMER

- Online tools and resources can be found at:  
<https://lrftool.sc.egov.usda.gov/DeterminationTool.aspx?fyYear=2024>

- To obtain:
  - Prices
  - National Data
  - State/County Data
  - Historical Data

### Limited Resource Farmer/Rancher FY 2024 Self-Determination Tool

Step 1: Select your state from the list.

State Information  
SELECT STATE ▼

Step 2: Select your county or area from the list.

County/Area Information

Step 3: Determine your Gross Farm and Income Levels.

Limited Resource Determination Information  
*\*Required*

Step 4: Print your results.

Print Results

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## USDA OUTREACH PROGRAM

- USDA has established the Office of Partnerships and Public Engagement (OPPE) to develop and maintain partnerships focused on solutions to challenges facing rural and underserved communities
- OPPE offers education and resources through targeted marketing activities
- Underserved customers include:
  - Minority Farmers/Ranchers
  - New or Beginning Farmers/Ranchers
  - Small Specialty Crop Farmers, Organic Farmers, and Other Farmers with production practices that are different to the area



<https://www.usda.gov/partnerships>

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## USDA OUTREACH PROGRAM

- To get involved:
  - Contact your local outreach coordinator through FSA's outreach initiatives
  - Subscribe to OPPE's email list for Topics of Interest
  - Go to the outreach website for more information

<https://www.fsa.usda.gov/programs-and-services/outreach-and-education/index>



### Contact Us

**Office of Partnerships and Public Engagement**  
Independence Ave., SW  
Stop 0601  
Washington, DC 20250-9821

Phone: (Toll Free): 800-890-4183  
Main: 202-720-6350  
email: [partnerships@usda.gov](mailto:partnerships@usda.gov)  
website: [www.usda.gov/partnerships](http://www.usda.gov/partnerships)

Sign up for OPPE updates

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## USDA OUTREACH PROGRAM

### USDA Mission Statement:

*"To serve all Americans by providing effective, innovative, science-based public policy leadership in agriculture, food and nutrition, natural resource protection and management, rural development, and related issues with a commitment to deliverable equitable and climate-smart opportunities that inspire and help America thrive."*

### RMA Equity Action Plan

- USDA is reducing barriers to various programs and continues to improve support to underserved farmers, ranchers, landowners, businesses and communities by providing insight and incorporating inputs into policy improvement and development.
- RMA continues to develop, promote and improve insurance policies tailored to the needs of small-scale, urban, organic and specialty crop growers.

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## USDA OUTREACH PROGRAM

- RMA's overall goal is ensuring the Federal Crop Insurance Program functions efficiently, meets customer needs, and is available to as many producers as possible, all while protecting the integrity of the program.
- RMA will continue to develop and focus on various targeted outreach initiatives for underserved and limited resource farmers and ranchers.
- RMA will actively assess, analyze and provide various forms of feedback through various stakeholder interactions (listening sessions, roadshows, etc..) to identify and evaluate program gaps and vulnerabilities that are present to historically underserved producers.

## USDA AG CENSUS

- USDA has a 2017 Census Publications available on their website to become more aware of underserved farmers and ranchers due to their Race, Ethnicity & Gender

To access the inf information (which was released on 4/11/2019) go to :  
[https://www.nass.usda.gov/Publications/AgCensus/2017/index.php#full\\_report](https://www.nass.usda.gov/Publications/AgCensus/2017/index.php#full_report)

- USDA is currently conducting a new Ag Census (2023)
  - Surveys due back to USDA by February 15th, 2024
  - Final survey data will be released on November 14th 2024

## USDA AG CENSUS

The census data can  
be viewed by  
state or county.

[https://www.nass.usda.gov/Publications/AgCensus/2017/Online\\_Resources/Race,\\_Ethnicity\\_and\\_Gender\\_Profiles/](https://www.nass.usda.gov/Publications/AgCensus/2017/Online_Resources/Race,_Ethnicity_and_Gender_Profiles/)

Select the State from the map or from the text below the map.



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## LIMITED ENGLISH PROFICIENCY (LEP)

### Who is a LEP Individual?

- Does not speak English as their primary language and who has a limited ability to read, write, speak, or understand English
- Executive order 13166 requires federal agencies and recipients to create language assistance plans, to ensure their activities provide access to persons who are LEP
- RMA has ensured translation of more than 32 Federal crop insurance documents into five languages, including Chinese, Hmong, Punjabi, Spanish and Tagalog.

### AIP LEP Plan:

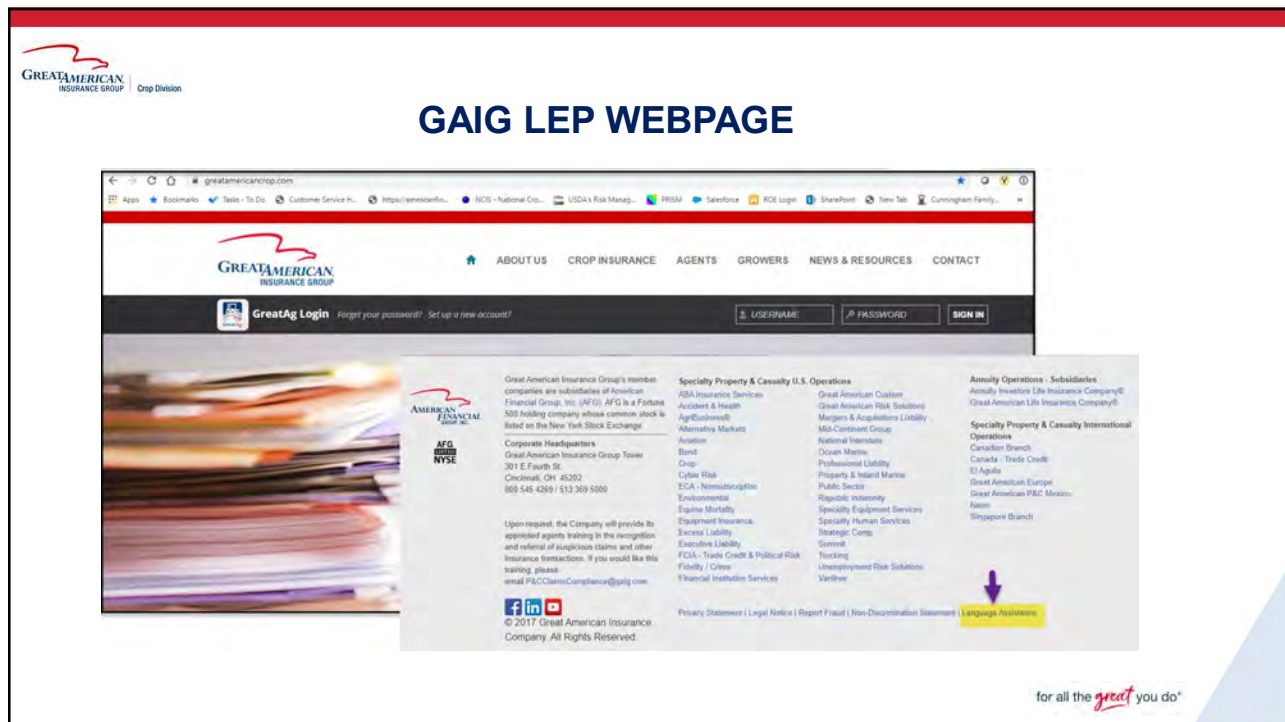
- If a LEP individual requests an essential document (i.e., policy) in a language other than English, the AIP will request a copy of this document from RMA in the specified language and provide it to the individual
- If a LEP individual requests oral translation services, the AIP will contact the Regional Office LEP Coordinator in that region for a listing of RMA accepted translation services, or use another accredited translation service of their choosing

Contact your GAIG Compliance staff for details or visit our website:

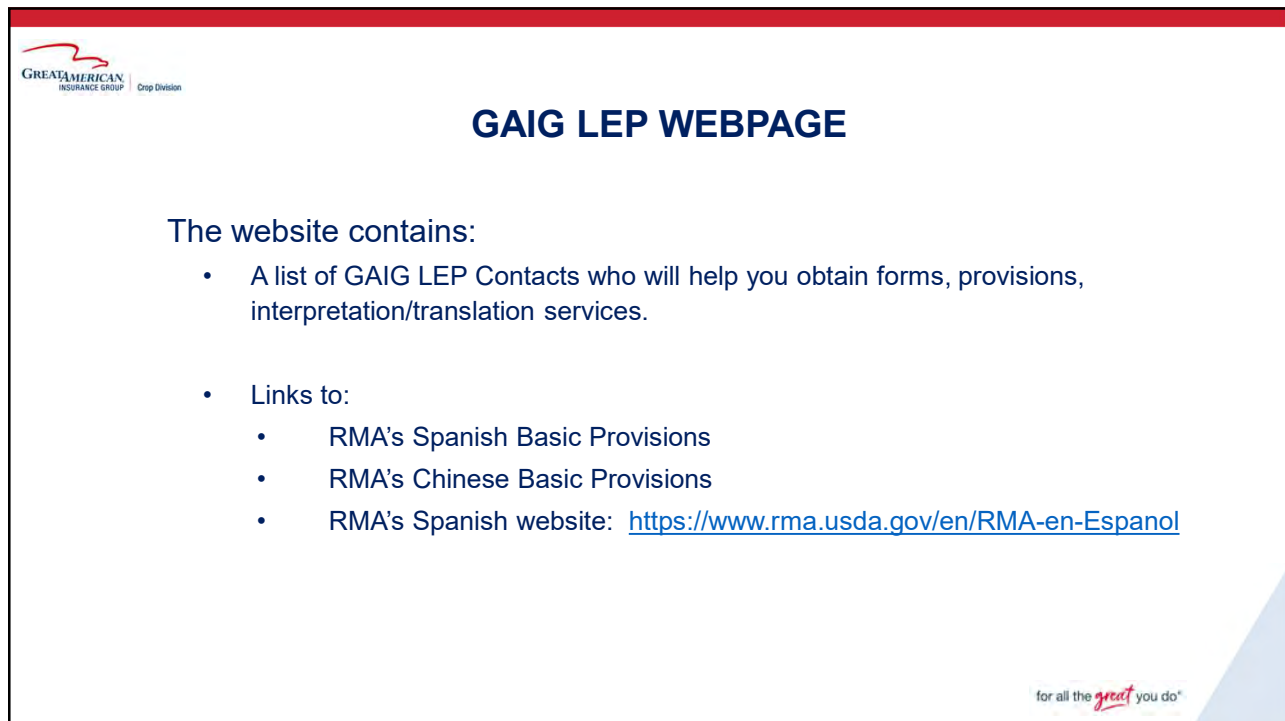
<https://www.greatamericancrop.com/language-assistance>

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## GAIG LEP PROFIT CENTER CONTACTS

### Cincinnati, OH

Carolyn Cunningham, LEP  
Coordinator  
515-681-0574  
[ccunningham@gaig.com](mailto:ccunningham@gaig.com)

### Fargo, ND

Tanya Kvamme  
701-492-3219  
[tkvamme@gaig.com](mailto:tkvamme@gaig.com)

### Albany, GA

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919-830-2067  
[cjackson@gaig.com](mailto:cjackson@gaig.com)

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[nrhoton@gaig.com](mailto:nrhoton@gaig.com)

### Eau Claire, WI

Lacy Morris  
[llmorris@gaig.com](mailto:llmorris@gaig.com)  
515-318-8248

### Lawrence, KS

Robert Beeley  
[rbeeley@gaig.com](mailto:rbeeley@gaig.com)  
785-840-1114

### Fresno, CA

Rebekah Wistrom  
785-840-1162  
[rwistrom@gaig.com](mailto:rwistrom@gaig.com)

## RACE, ETHNICITY, AND GENDER (REG)

- RMA Statement initiated with the 2022 Document and Supplemental Standards Handbook, Paragraph 606, FCIC-24040
- One time agent certification form disclosing three categories:
  - Race
  - Ethnicity
  - Gender
- Individuals have the ability to opt-out of this information
- Initial collection has been completed for all active agents
- Newly appointed agents will have to complete going forward

**We Greatly Appreciate  
Your Time and Business!**



# Claims Department Update



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## AGENDA

- Notice of Loss Deadlines
- Reporting a Claim
- Delayed Notice
- Delayed Claim
- Claim Types
- Agent Dashboard
- Claim Inspection Tab
- Accessing Proof Of Loss
- Paid Claim Documentation (Tree)
- Replants (Self Certs)
- 3rd Party Damage
- 180 Day Extensions
- Indemnity Check Processing
- Direct Deposit (EFT)
- Claim Notifications
- DocuSign for Claims
- Claim's Technology

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## NOTICE OF LOSS (NOL) DEADLINES

### Production Loss

Must be reported within 72 hours after the discovery of damage, but no later than 15 days after the end of the insurance period

### Revenue Loss

(No Production Loss)

Must be submitted no later than 45 days after the release of the harvest price.

### Prevented Planting (PP) Loss

Must be reported within 72 hours after:

- The final plant date if there is no intention to plant during the late plant period, or if the late plant period is not applicable; or
- Producer determines they will be unable to plant within any applicable late plant period

## NOTICE OF LOSS / INSPECTION SUBMISSION

This is a quick reminder of the process that allows a Notice of Loss or Inspection to be entered in a single submission screen.

**PLEASE MAKE SURE YOU ARE SUBMITTING A CROP CLAIM FOR THE CURRENT YEAR. THIS IS IMPORTANT SO CLAIMS WILL BE WORKED IN A TIMELY MANNER.**

The "Submit Loss/Inspection" button is available under the Claims/Inspection tab.

The screenshot shows a software interface for policy management. At the top, it displays 'Policy Information' and the policy number 'MP:2023-KS-084-123456 Zaek Farmer'. Below this is a navigation menu with tabs for 'MP Producer', 'MP SBI', 'Header Details', 'Policy Details', 'PASS', 'CIMS', 'Diary', 'Claims / Inspections', 'Accounting', and 'Precision'. The 'Claims / Inspections' tab is selected. Underneath, there are two buttons: 'Submit Loss / Inspection' (highlighted in green) and 'Advanced Request an Inspection'. Below the buttons is a table with columns for 'Claim Number', 'Claim Status', 'Total Indemnity', 'Loss Credits', 'Drafts', 'Adjuster', and 'Supervisor'. The table currently shows 'No Claims'.

## REPORTING A CLAIM

In the event you are prevented from planting an insured crop that has prevented planting coverage, you must notify us within 72 hours after:

- The **final planting date**, if you do not intend to plant the insured crop during the late planting period or if a **late planting period** is not applicable;

OR

- You determine you will not be able to plant the insured crop within any applicable late planting period.
- Example: The FPD for soybeans is June 10, 2023 with a LPP of 25 days. GAIG must receive within three days of the insured determining he will not plant in the LPP OR not later than three days after July 5th, 2023.

## REPORTING A CLAIM



- When losses are widespread, first discuss with producers whether they may have a claim or not
- It is easier to setup a claim and withdraw it rather than have it be late and denied down the road
- “Claim dumping” a book of business is not permitted
  - Creates unnecessary work for adjusters which slows claim turnaround time not only for your agency but across the territory.
  - Generates unnecessary expenses for company and can negatively influence adjuster data.

## REPORTING A CLAIM

For a planted crop, when there is damage or loss of production, you must give us notice, by unit, within 72 hours of your initial discovery of damage or loss of production (but not later than **15 days after the end of the insurance period**, even if you have not harvested the crop).

Example: The final unit of wheat is harvested August 25, 2023 – GAIG must receive notice by September 10, 2023 to be considered timely



## REPORTING A CLAIM

For crops for which revenue protection is elected, if there is *no damage or loss of production*, you must give us notice not later than **45 days** after the latest date the harvest price is released for any crop in the unit where there is a revenue loss.

Example: Harvest price for corn released November 1, 2023 – GAIG must receive notice by December 16, 2023 to be considered timely.



## DELAYED NOTICE



For a planted crop (for production losses and dollar losses under dollar plans of insurance) is within **72 hours** of initial discovery of damage or loss of production but not later than 15 days after the EOIP, even if crop has not been harvested (by unit, for each insured crop in a county).

For crops for which Revenue Protection is elected, if there is no damage or loss of production, not later than **45 days** after the latest date the harvest price is released for any crop in the unit where there is a revenue loss.

## DELAYED NOTICE



For PP notices, the notice must be filed within 72 hours:

- After the Final Planting Date if the insured does not intend to plant during the Late Planting Period, or if a Late Plant is not applicable
- OR
- When the insured determines the crop will not be able to be planted within any applicable Late Planting Period.

For perennial crops and other plans of insurance, the specified timeframe for filing notices may differ from the preceding information; refer to the specific policy provisions for these crops.

## DELAYED NOTICE EXCEPTIONS



1. When there is a companion policy that has a timely NOL or accepted delayed NOL for the same unit/crop, the information from the companion claim may be used to complete the insured's claim
2. The insured has other units of the same crop in the county having a timely NOL or an accepted delayed NOL that is not past the time specified for submitting claims.

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## DELAYED NOTICE



### Note:

- Accepting a delayed NOL does not constitute acceptance of the insured's claim. Acceptance of the insured's claim is still dependent upon whether all loss determinations are satisfactorily made.
- Adjuster will not sign the Production Worksheet

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## DELAYED CLAIM



- If the claim is not completed in the 60 days, it becomes a “Delayed Claim”
- Acceptable Reasons to go past the 60 days:
  - Adjuster workload
  - Production evidence not available (poor quality production not sold)
  - Quality adjustment delays (Mycotoxins over limit)
  - Harvest extension
- NOT Acceptable Reasons to go past the 60 days:
  - Insured wishing to delay claim payment into next calendar year

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## CLAIM TYPES

The entry screens will change or adjust based on the Claim Type selected

The available Claim Types are:

- Normal
- Prevented Plant
- Replant
- Inspection

Examples of each type are illustrated in the next slides

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## CLAIM TYPES

### NORMAL

Claims for crops that need an appraisal or are going to harvest

- A Simplified Claim option is available
- All LAM requirements must be met in order to work as a simplified claim

The screenshot shows a web form titled "Submit Loss / Inspection" with a "Close" button in the top right. The form has four tabs: "DETAILS", "COUNTY CROPS", "COMPANIONS", and "STATUS". The "DETAILS" tab is active. The form contains the following fields:

- Claim Type:** A dropdown menu with "Normal Loss" selected.
- Simplified Claim:** A toggle switch that is currently turned off.
- Line of Business:** A dropdown menu with "Line of Business" selected.
- Cause of Loss:** A dropdown menu with "Cause of Loss" selected.
- Loss Date:** A date input field with "Date of Loss" selected.
- Policyholder Intention:** A dropdown menu with "Policyholder Intention" selected.
- Immediate Inspection Required:** A toggle switch that is currently turned off.
- Comments / Contact Information (250 Character Max):** A text area with the placeholder "Enter comments here".

A blue "NEXT" button is located at the bottom center of the form.

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## CLAIM TYPES

### INSPECTION

Non-Loss situation where insured needs a crop inspected for:

- APH Appraisal
- Bin Measurement
- Pre-Acceptance
- Late-Filed Acreage Report
- Revised Acreage Report
- Appendix IV Review

The screenshot shows a web form titled "Submit Loss / Inspection" with a "Close" button in the top right. The form has four tabs: "DETAILS", "COUNTY CROPS", "COMPANIONS", and "STATUS". The "DETAILS" tab is active. The form contains the following fields:

- Claim Type:** A dropdown menu with "Inspection" selected.
- Policyholder Intention:** A dropdown menu with "Policyholder Intention" selected.
- Inspection Type:** A dropdown menu with "Inspection Type" selected.
- Immediate Inspection Required:** A toggle switch that is currently turned off.
- Comments / Contact Information (250 Character Max):** A text area with the placeholder "Enter comments here".

A blue "NEXT" button is located at the bottom center of the form.

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Submit Loss / Inspection Close

DETAILS COUNTY CROPS COMPANIONS STATUS

Claim Type: Normal Loss

Simplified Claim:

PACE:

Line of Business: MPCl

Cause of Loss: Hail

Loss Date: 8/1/2023

Policyholder Intention: To Harvest

Immediate Inspection Required:

Comments / Contact information (250 Character Max)  
Please Call after 6:00

NEXT

## SUBMISSION EXAMPLE

Steps to submit a Normal Claim:

1. Select the "Normal Loss" Claim Type
  - Enable *Simplified Claim* option, if applicable
2. Select Line of Business
  - Both, MPCl, or CH
3. Select Cause of Loss
4. Select Loss Date (normally not the same as current date)
5. Select Policyholder Intention
  - Enable *Immediate Inspection Required* option, if needed
6. Enter any comments
7. Hit NEXT

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Submit Loss / Inspection Close

DETAILS COUNTY CROPS COMPANIONS STATUS

Eligible County Crops

Select All

North Dakota Richland Corn (MPCI)

North Dakota Richland Soybeans (MPCI)

North Dakota Richland Sunflowers (MPCI)

North Dakota Richland Wheat (MPCI)

Ineligible County Crops

No records found

BACK SUBMIT

## SUBMISSION EXAMPLE CONTINUED

8. Select all county/crops with a loss.
  - Ineligible County Crops displays any that are not eligible based on the details submitted in the previous screen.
9. Click SUBMIT

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Submit Loss / Inspection Close

DETAILS COUNTY CROPS COMPANIONS STATUS

You've submitted a notice for a policy that has potential companions. Select any applicable producers below to submit companion Notices of Loss.

Farmer, Don

CONTINUE

## SUBMISSION EXAMPLE CONTINUED

10. If companions\* are setup in GreatAg, you will be presented with a list of potential companions on the next screen
- Check the box to automatically set up a similar claim/inspection for that insured

11. Click CONTINUE

\***Companions** are linked/setup in the "I Want To" box in Policy Maintenance. If you have not established companion policies in GreatAg, it will skip this window and display the STATUS screen

Submit Loss / Inspection Close

DETAILS COUNTY CROPS COMPANIONS STATUS

**Success**

Thank you for submitting your Notice of Loss! Great American will be in contact soon.

Would you like a submission receipt? If so, select/deselect the producers below and click Generate Receipt.

FARMER, DON

GENERATE RECEIPT

**Loss Submission Receipt** GREATAMERICAN INSURANCE COMPANY Crop Insurance Division

Year: 2023 Producer: FARMER, DON

Loss Type: Normal Immediate Inspection:  
Damage Date: 08/15/2023 Loss Cause: Drought Policyholder Intention: To Harvest

Loss Submission ID #: 105721

|                                      |                     |
|--------------------------------------|---------------------|
| MP-2023-KS-123457<br>Ima Good Agency | Bourbon County Corn |
|--------------------------------------|---------------------|

Submitted by PWOLKEN on 07/20/2023 at 12:22 PM via GreatAg.

Comments:

## SUBMISSION EXAMPLE CONTINUED

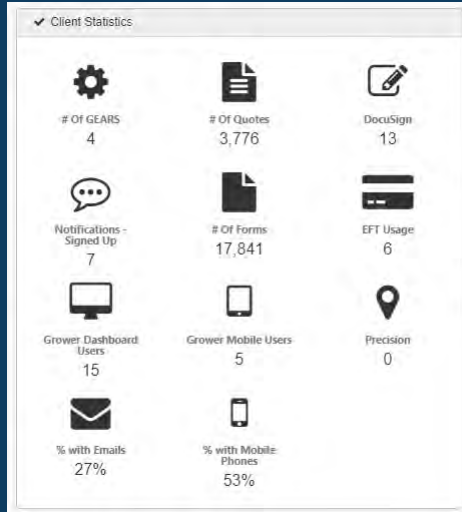
12. Click GENERATE RECEIPT to get a copy of the submission receipt.

## CLAIMS SUBMISSION KEY POINTS

- When using the Agent Dashboard or the Mobile Loss submission, be sure that the COL you are assigning to the claim is viable for that unit
  - Drought cannot be assigned to irrigated acreage
  - CH claims with limited coverage (e.g. fire/transit only) cannot be setup for a “hail” loss
  - Basic policy without endorsements cannot be setup for a wind or green snap loss.
- Be sure to fully complete the NOL including “Intent” as well as change the date of damage so that it does not default to the date of notice



## AGENT DASHBOARD



# AGENT DASHBOARD

## CLAIMS / INSPECTION TAB

Once the claim/inspection has been fully processed (shows status of "Complete"), it will be available to view on the Claims/Inspection Tab.

PLEASE NOTE: It can take several minutes (there is a delay) before a newly submitted claim/inspection displays in the Claims/Inspection Tab.

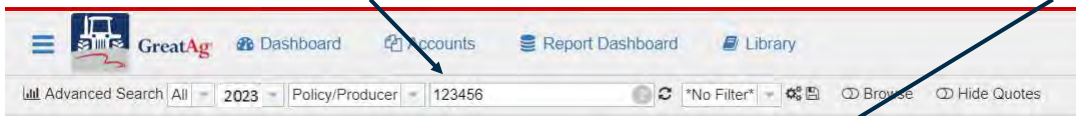
| Claim Number | Claim Status          | Total Indemnity | Loss Credits | Drafts | Adjuster                                       | Supervisor                                     |
|--------------|-----------------------|-----------------|--------------|--------|--|--|
| 123456-01    | Assigned Normal Claim | \$0             | \$0          | \$0    | DALE LONG<br>(620) 794-5577<br>cdlong@gaig.com | DALE LONG<br>(620) 794-5577<br>cdlong@gaig.com |

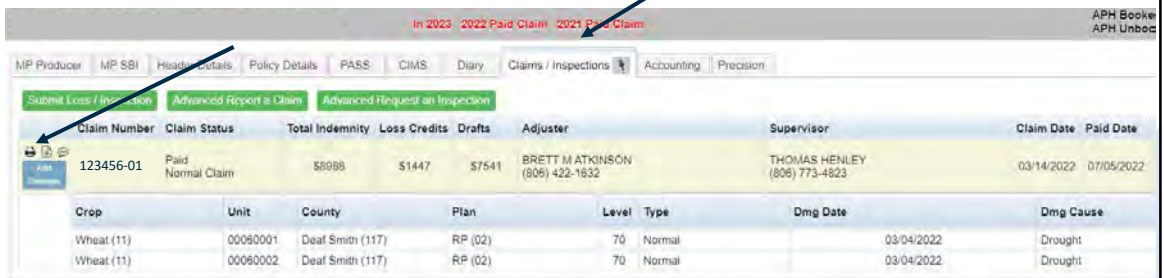
| Crop      | Unit     | County       | Plan    | Level | Type   | Dmg Date |
|-----------|----------|--------------|---------|-------|--------|----------|
| Corn (41) | 00050001 | Bourbon (11) | RP (02) | 75    | Normal |          |

## ACCESSING A PROOF OF LOSS

Input policy number and navigate to the claims tab



Select the printer icon



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## ACCESSING A PROOF OF LOSS

Claim 123456-01

Selecting the printer icon will open a new window where you can choose a proof of loss, then submit

|   |  |   |
|---|--|---|
| <b>Output</b><br><input checked="" type="radio"/> PDF | <b>Version</b><br><input type="radio"/> Official<br><input checked="" type="radio"/> Draft | <b>Options</b><br><input type="checkbox"/> Include Zero Acre Lines<br><input type="checkbox"/> Use Comment Screen |
|---|--|---|

| Forms   |   |
|---|---|
| <input type="checkbox"/> M202 - Production and Yield Reporting Form (APH) ☆       | ⚙ |
| <input type="checkbox"/> M203 - Schedule of Insurance ☆                           | ⚙ |
| <input type="checkbox"/> M313 - Prevented Planting Liability Report ☆             | ⚙ |
| <input type="checkbox"/> M701 - Claim Receipt Letter ☆                            | ⚙ |
| <input type="checkbox"/> M702 - Policy Information Sheet ☆                        | ⚙ |
| <input type="checkbox"/> M903 - Notice of Loss ☆                                  | ⚙ |
| <input type="checkbox"/> M918 - Four Year Prevented Planting Eligibility Report ☆ | ⚙ |
| <input checked="" type="checkbox"/> M926 - Proof Of Loss ☆                        | ⚙ |

**SUBMIT**

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## PAID CLAIM DOCUMENTS

- All claim documents (appraisals, production worksheet or claim information)
  - Inspections, compliance
- CFMS – Claim File Management System

The screenshot displays the CFMS interface. On the left, a green button labeled 'Report a Claim' is visible. Below it is a table with columns 'Claim Number' and 'Claim St'. A red arrow points to a blue button labeled 'Add Damage' with a plus icon. Below the table, a 'Crop' dropdown menu is open, showing 'Corn (41)' selected. On the right, a navigation tree for 'I am Farmer' is shown, with folders for years (2024, 2023, 2022, 2021, 2020, 2019), 'Policy', and 'Claims'. Under 'Claims', two sub-folders are visible: 'Claim 1134118-01' and 'Claim 1134118-02'.

## REPLANT REMINDERS

### Submit a timely Replant notice

There is only one replant payment type and whether it will be worked as a "Regular Replant" or a "Self-Cert" replant will be determined by the adjuster after discussing affected acres with the insured

Must be authorized to replant by a Great American adjuster prior to replanting

### Self Certifications

Adjusters may authorize replants to be self certified up to 100 acres per underlying optional unit structure

### 20/20 Rule

Acres replanted must at least be the lesser of 20 acres or 20% of the insured planted acreage in the unit to qualify for MPC1 replant payment

## REPLANTS

Replant payments must meet the requirements as outlined in the Basic Provisions:

- 20/20 rule on a unit basis (MCEU – determined based on the entire unit)
- Can only receive one replant payment on the acreage
- **Must have Prior Authorization before Replanting**



## REPLANTS – SELF CERTIFIED

- Self certified replants are a streamlined option when the farmer qualifies
  - Up to 100 gross acres OU and up to 100 gross acres on a BU/EU basis for underlying databases
- Insureds must complete the SCRPF form and provide receipts for the seed they used to replant the crop
- All SCRPF are assigned to an adjuster so they can field any questions an insured may have
- **Must have Prior Authorization before Replanting**

**MPCI SELF-CERTIFICATION REPLANT WORKSHEET**

1. Insured Name: \_\_\_\_\_

2. Insured Address: \_\_\_\_\_

3. Insured Phone: \_\_\_\_\_

4. Insured Email: \_\_\_\_\_

5. Insured Agent: \_\_\_\_\_

6. Insured Adjuster: \_\_\_\_\_

7. Insured Date: \_\_\_\_\_

8. Insured Crop: \_\_\_\_\_

9. Insured Acreage: \_\_\_\_\_

10. Insured Yield: \_\_\_\_\_

11. Insured Loss: \_\_\_\_\_

12. Insured Payment: \_\_\_\_\_

13. Insured Status: \_\_\_\_\_

14. Insured Comments: \_\_\_\_\_

15. Insured Signature: \_\_\_\_\_

16. Insured Date: \_\_\_\_\_

17. Insured Agent Signature: \_\_\_\_\_

18. Insured Agent Date: \_\_\_\_\_

19. Insured Adjuster Signature: \_\_\_\_\_

20. Insured Adjuster Date: \_\_\_\_\_

21. Insured Date: \_\_\_\_\_

22. Insured Date: \_\_\_\_\_

23. Insured Date: \_\_\_\_\_

24. Insured Date: \_\_\_\_\_

25. Insured Date: \_\_\_\_\_

26. Insured Date: \_\_\_\_\_

27. Insured Date: \_\_\_\_\_

28. Insured Date: \_\_\_\_\_

29. Insured Date: \_\_\_\_\_

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## 3RD PARTY / UUF DAMAGE

Damage to a crop that results from the actions of a 3<sup>rd</sup> party, outside of the control of the insured

- The insured must be able to document
- Example: a neighbor negligently applies chemicals, and the resulting spray drift damages the insured's crop



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## 3RD PARTY / UUF DAMAGE

- Must submit a claim as soon as potential damage is evident
- Adjuster will inspect field to see if there is potential damage
- U/W will rely on claims documentation (usually from 3<sup>rd</sup> party) to verify if yield can be ignored at reporting time
- Harvest yield will be used for APH if claims department is not notified in time to assess potential field damage



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## FARM STORED GRAIN

- May request in writing to delay measurement of farm stored grain up to 180 days after the EOJ to haul grain out.
- This must be done during the 60 days to submit a timely claim.
- **OTHERWISE- GRAIN BIN MEASUREMENTS ARE FINAL WHEN THE CLAIM IS SIGNED -** unless we can prove later that incorrect diameters were used



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## FARM STORED GRAIN

**REQUEST FOR 180-DAY EXTENSION TO MEASURE FARM-STORED PRODUCTION**

Insured Name: \_\_\_\_\_ Policy Number: \_\_\_\_\_  
 County: \_\_\_\_\_ Crop: \_\_\_\_\_ State: \_\_\_\_\_  
 Crop Year: \_\_\_\_\_ Harvest completion date for final crop-unit harvested: \_\_\_\_\_  
 End Of Insurance (Period Date): \_\_\_\_\_ Unit number(s): \_\_\_\_\_

\*The Basic Provisions state the EOJ is the earlier of: (1) The total destruction of the insured crop on the unit; (2) Abandonment; (3) Harvest of the unit; (4) Final adjustment of a loss on a unit; (5) The calendar date for the EOJ; or (6) As otherwise specified in the Crop Provisions.

I understand that a request to delay the measurement of farm-stored production must be submitted within 60-days of the EOJ date. LAM, FCIC-20010-1 (06-2010), PAR 00 A(2)

I further understand that this is only a delay for measurement determination of the gross production, including discounts for moisture, maturity, FM, density (discounts are applicable). Any quality observations must be determined no later than 60 days after the calendar date for the EOJ. Samples to determine moisture and condition for injury to humans or animal health must be pulled prior to production going into storage, except for Vermont damage for crops having a COD after 1/1/2017. LAM, FCIC-25010-1 (05-2010), PAR 00 A(2)(5)

On \_\_\_\_\_ a request was made to delay measurement of farm-stored production for up to 180-days after the date harvest was completed on the last crop/county unit designated above.

I certify that to the best of my knowledge and belief all of the information on this form is correct. I also understand that failure to report completely and accurately may result in sanctions under my policy, including but not limited to voidance of the policy, and civil or criminal penalties (18 U.S.C. §1006 and §1014; 7 U.S.C. §1506; 31 U.S.C. §3729, §3730 and any other applicable federal statutes).

Insured Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
 FOR COMPANY USE:  
 Per the policy requirements, this request is:  Approved  NOT Approved  
 Reason request was not approved, if applicable: \_\_\_\_\_  
 Authorized Company Signature: \_\_\_\_\_ Date: \_\_\_\_\_



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## THREE OPTIONS FOR AGENCIES TO RECEIVE PAYMENTS

1. Receive MPCl and Private Product (CH, Livestock, etc.) checks at the agency location
2. Checks mailed directly to all insureds
3. Payments received via EFT (direct deposit)

**\*EFT is the fastest and most secure – sign up insureds anytime!**

**\*\*An agency can have MPCl sent to their location and Private Product sent to insureds or vice versa but CANNOT elect based on policy**



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## OPTIONS FOR INDEMNITY CHECK DISTRIBUTION

**Note: Proof of Losses (POL) and File copies will not be mailed out with the checks regardless of which election is made.**

- POLs can be accessed by any agency and by insureds who are signed up for Great Ag access anytime after the claim has been paid.
- If either the agent or insured wishes to receive up-to-date notifications of their claim status, these can be setup in Great Ag so they know when to access their POL.
- Processing and claims systems are being modernized to facilitate additional batch printing options for POLs by agency.



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## **DIRECT DEPOSIT FOR CLAIMS (ELECTRONIC FUNDS TRANSFER)**

Direct Deposit is the most quick and efficient way for producers to receive claim payments

- Eliminates mail time and your time to hand deliver checks

Electronic funds are directly wired into checking, savings, line of credit accounts

- Funds are immediately accessible to producer and not subject to a bank hold when depositing paper checks
- Producer (and agent) will receive email confirmation when funds have been deposited

### **One-Day Review Period**

- Gives opportunity to review claims prior to funds being transferred
- Example: if a claim is released at 9:00 AM today, the funds transaction will be initiated 4:30pm tomorrow



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## **DIRECT DEPOSIT FOR CLAIMS (ELECTRONIC FUNDS TRANSFER)**

**Sales Closing and Acreage Reporting**  
is the ideal time for insureds to sign up for  
**Direct Deposit**

Insured must have  
email address for setup process



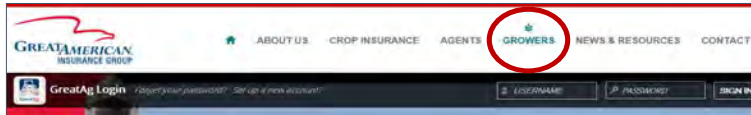
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## DIRECT DEPOSIT FOR CLAIMS (ELECTRONIC FUNDS TRANSFER)

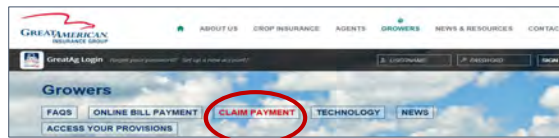
Encourage customers to sign up for Direct Deposit for claim payments.

Two ways to enroll: Website or Hard Copy Form

- Via website: <http://www.greatamericancrop.com/>
- To initiate enrollment – click on “Growers”



- Next – click on “Claim Payment”



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## DIRECT DEPOSIT FOR CLAIMS (ELECTRONIC FUNDS TRANSFER)

- Complete the Form
- Click “Submit”
  - No physical signature is required
  - Form can be completed on a smartphone



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## DIRECT DEPOSIT FOR CLAIMS (ELECTRONIC FUNDS TRANSFER)

Hard Copy  
Enrollment Form  
can be mailed or  
emailed



Great American Insurance Company  
Crop Division  
301 W. Fourth Street, 20th  
Floor, Box 2275  
Cincinnati, OH 45201

**GREATAMERICAN**  
INSURANCE COMPANY

**REQUEST FOR ELECTRONIC PAYMENTS**

Great American Insurance Company is offering Direct Deposit payments for MPCU, Crop-Hail and Named Peril claims to our policyholders, via ACH (Automated Clearinghouse) transactions. This method of payment will electronically deposit payment to your account, in the bank of your choice. With Direct Deposit you eliminate any chance of a lost check or mail delays and you may expect to receive the deposit within one business day after we have processed the payment.

Great American Insurance Company will issue a Proof of Loss detailing what you would have seen with a traditional check. Additionally, an email will be sent to you once a claim payment is sent to your financial institution notifying you with the amount of the deposit and the date.

Claims with an Assignment of Indemnity must have the owner's authorization to have lost funds transferred electronically.

To take advantage of this service, fill out the information requested below and send this form to:

Great American Insurance Company  
Attn: Crop Accounting, Ruth Kane  
P.O. Box 2275  
Cincinnati, OH 45201-2275

If you have any questions, you may email us at [ClaimsAccounting@gaic.com](mailto:ClaimsAccounting@gaic.com) or call us at 1-800-410-0468.

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Name: \_\_\_\_\_ (must be the same as the name on the bank account)

Bank Name: \_\_\_\_\_

Bank Address: \_\_\_\_\_

Bank Routing (ABA) number: \_\_\_\_\_ (nine digit transit routing number)

Bank Account Number: \_\_\_\_\_

Check if account is:  Checking  Savings

Product Line:  Crop-Hail  Named Peril  
 MPCU  Assignment of Indemnity  
 All

Contact Information (required):  
Name: \_\_\_\_\_ Email Address: \_\_\_\_\_  
Fax Number: \_\_\_\_\_ Phone Number: \_\_\_\_\_

By signing below, I and/or the certifier authorize Great American Insurance Company to directly deposit my MPCU, Crop-Hail, and Named Peril Claims payments into the account designated on this form. This authority will remain in force until I have given written notice that I have terminated it, or Great American Insurance Company has notified me that this deposit action is no longer available.

Authorized by (please print): \_\_\_\_\_

Signature: \_\_\_\_\_

Assignment of Indemnity Authorization:  
Authorized by (please print): \_\_\_\_\_

Signature: \_\_\_\_\_

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## DIRECT DEPOSIT FOR CLAIMS (ELECTRONIC FUNDS TRANSFER)

If policy contains an Assignment of Indemnity the form cannot be completed electronically – must be done via hard copy paper form

- Click on the Assignment of Indemnity Authorization form link as indicated below

**Claim Payment - Direct Deposit**

FAQS ONLINE BILL PAYMENT CLAIM PAYMENT TECHNOLOGY NEWS

ACCESS YOUR PROVISIONS

Great American Insurance Group offers Direct Deposit payment for MPCU (Multiple Peril Crop Insurance), Crop-Hail and Named Peril claims to our policyholders via ACH (Automated Clearing House) transactions.

This method of payment will electronically deposit payment to your account in the bank of your choice. Direct Deposit eliminates the chance of a lost check or mail delays and you may expect to receive the direct deposit within one business day after we have processed the payment.

Claims payments can be made for assignments of indemnity only after an Assignment of Indemnity Authorization form is completed in full and authorized by the Assignor. Please see this link for the Assignment of Indemnity Authorization form: <https://www.gaic.com/web/guest/electronic-payment#assign.pdf>

Essentially Asked Questions

Name \_\_\_\_\_

Bank Name \_\_\_\_\_

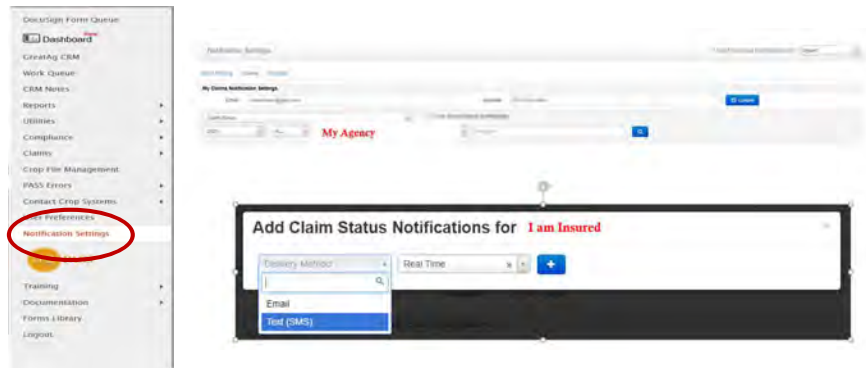
For assistance with this service:  
[CONTACT US](#)



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## CLAIM STATUS NOTIFICATION

Enrollment can be initiated in GreatAg (Notification Settings)



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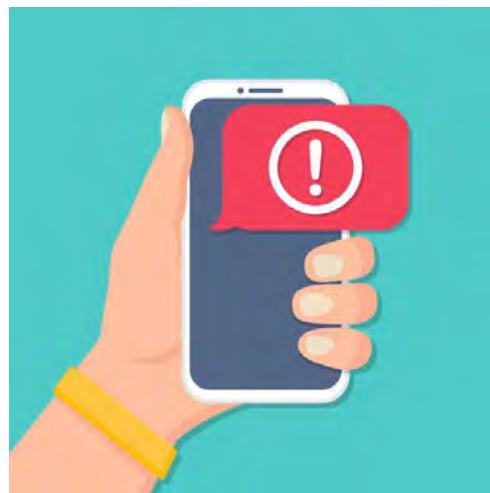
## CLAIM STATUS NOTIFICATION

Agents and Policyholders can elect to receive real-time notifications as their claims move through our system

- Can be notified via e-mail and/or text

Claim status categories

- Claim Received and Assigned
- Claim Paid



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## CLAIM STATUS NOTIFICATION

- Example e-mail
- Can elect to receive notifications for all your policyholders or only for select accounts

**From:** [DoNotReply-GreatAgNotifications@gaig.com](mailto:DoNotReply-GreatAgNotifications@gaig.com)  
**Sent:** Thursday, October 15, 2015 3:41 PM  
**To:** I.M. Insured  
**Subject:** Claim Status Notification for I.M. Insured (Policy # 2015-IL-1234567)

I.M. Insured,  
Great American Insurance Company has received the Notice of Loss for policy 2015-IL-1234567.


Your claim number is 2015-IL-123456-01 and includes DeKalb – Corn, DeKalb – Soybeans

We will contact you shortly to discuss the details of your claim. The claim has initially been assigned to the following member of our claim team:  
I.M. ADJUSTER  
(123) 456-7890  
IADJUSTER@GAIG.COM

Our Electronic Funds Transfer (EFT) process can expedite receipt of your claim payment by depositing it directly in your bank account. [Click here to sign up.](#)

We appreciate your business!

Great American Insurance Company – Crop Division



GREAT AMERICAN INSURANCE GROUP 100 1915 - 2015  
Crop Division A Century of Service to America's Farmers

You are currently signed up to receive periodic notifications as your claim progresses through our system. If you no longer wish to receive these notifications, please contact your Great American contact.

Please do not reply to this email. If you have any questions or concerns, please contact your Great American contact.

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## DOCUSIGN FOR CLAIMS

### Benefits to Agents and Policyholders

- Significantly speeds up the claim process
- Eliminates having to schedule another trip to field for final signatures
- Efficient process for long-distance landlords
- Documents can easily be signed on mobile device or computer
- Policyholder can print and/or save final e-signed claim documents

### Adjuster will ask if policyholder would like to have the claim finalized through this process

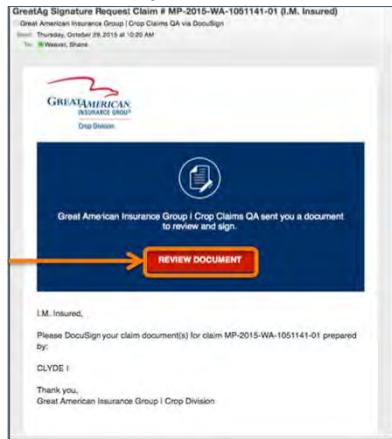
- Adjuster will have a quick-card available to help walk through this process with the policyholder

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## DOCUSIGN FOR CLAIMS



### Policyholder e-mail



### Policyholder Signature



### Policyholder Print/Save Options

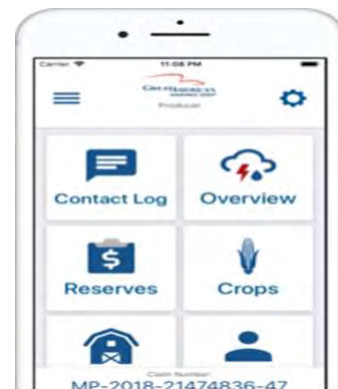


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## CLAIMS TECHNOLOGY

### Adjuster Mobile APP

- Application for Field staff
- Intuitive and user-friendly
- Ongoing project to increase functionality of the app



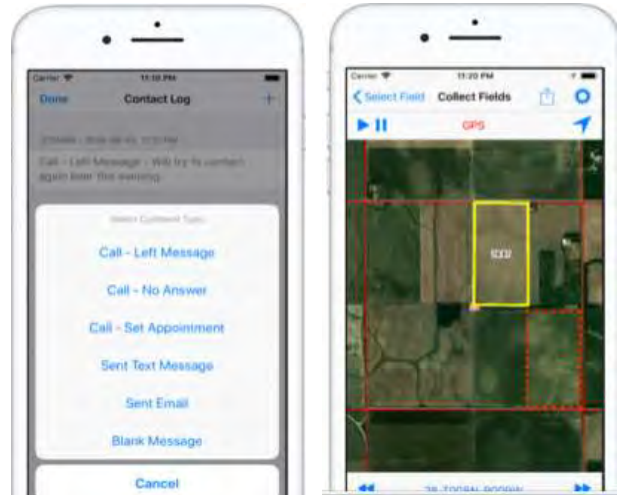
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## ADJUSTER MOBILE APP

Adjusters now have the ability to:

- Update contact logs in real time
- Ability to set reserves quickly
- GPS fields and push measurement to the claim file
- Take photos and push to claim file
- Access maps for directions to field
- Access Weather Information
- Upload documents – production records



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INSURANCE GROUP | Crop Division

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## CLAIMS TECHNOLOGY TOOLS IN ADJUSTER MOBILE



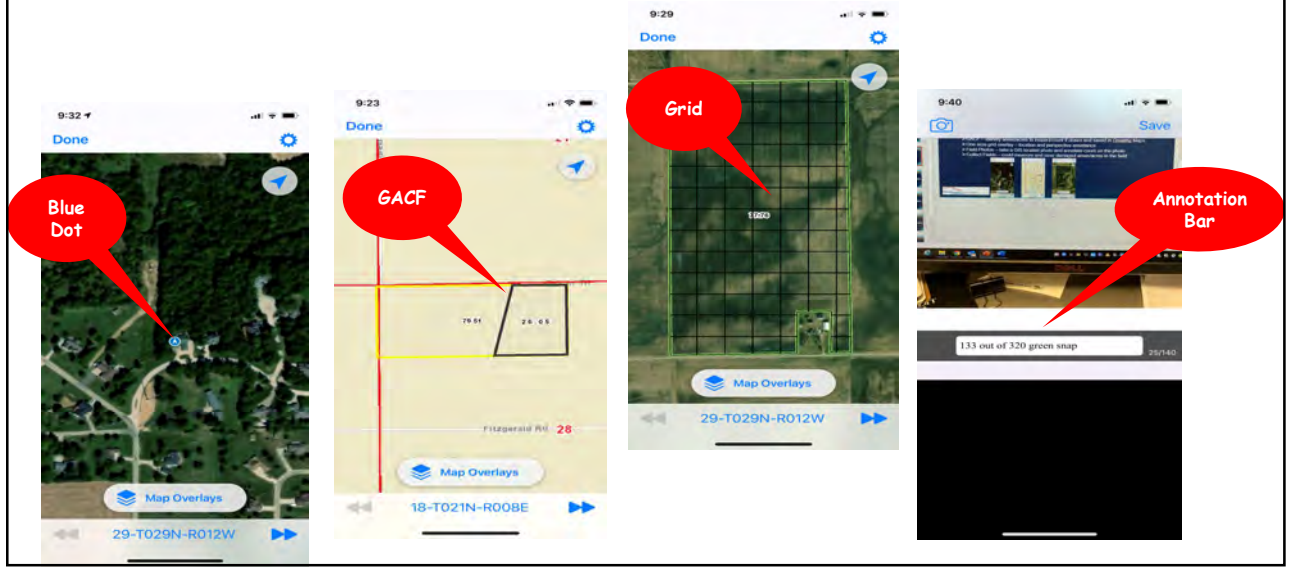
### Location Services

- Roving "Blue Dot" – See where you are compared to damaged areas/acres.
- GACF – Identify areas/acres to inspect/count if drawn and saved in GreatAg Maps.
- One Acre Grid Overlay – Location and perspective assistance.
- Field Photos – Take a GIS located photo and annotate count on the photo.
- Collect Fields – Could measure and save damaged areas/acres in the field.

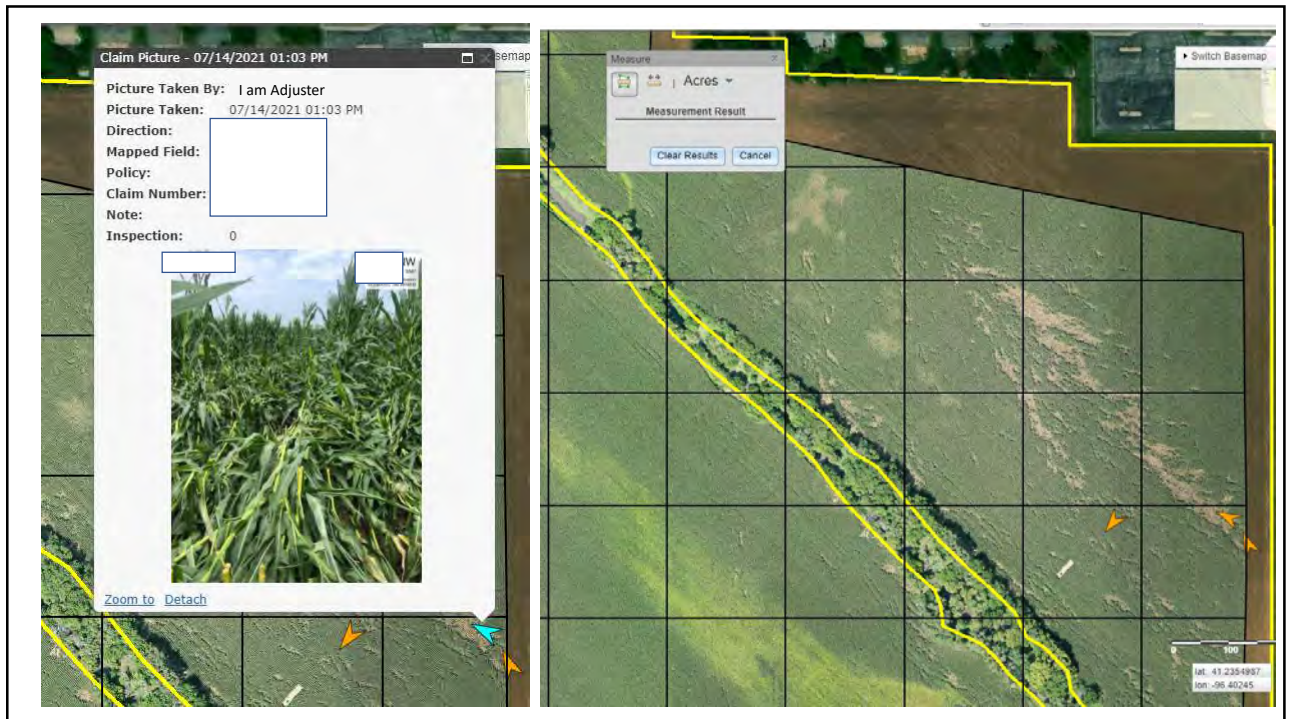
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# CLAIMS TECHNOLOGY



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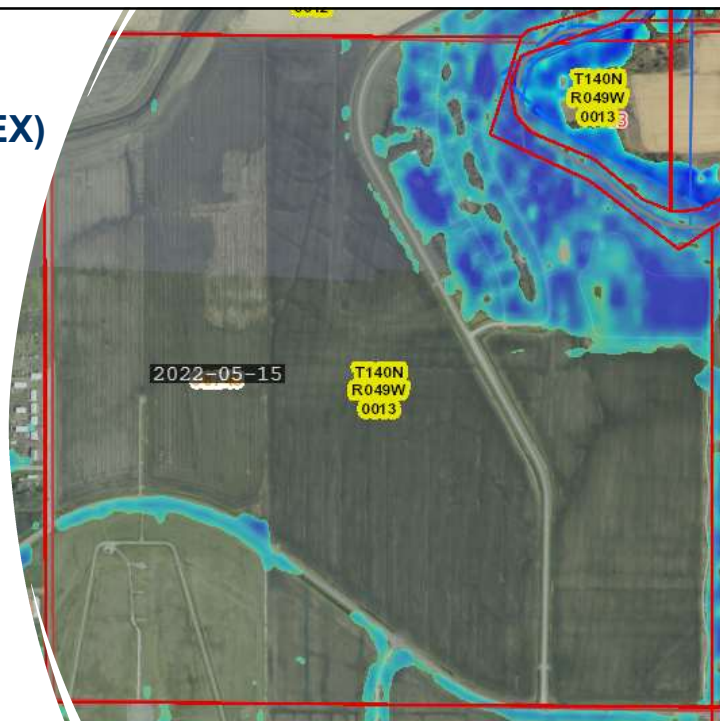
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## CLAIMS TECHNOLOGY SATELLITE IMAGERY (NDVI, SAVI, MOISTURE INDEX)

- Gives real time imagery. (Every 3 Days)
- Shows areas of the fields with declining production
- Ability to pinpoint adjuster location in field
- Giving the adjuster ability to accurately adjust claim in the given location
- Comparison of multiple days (shows if crop is declining or improving)



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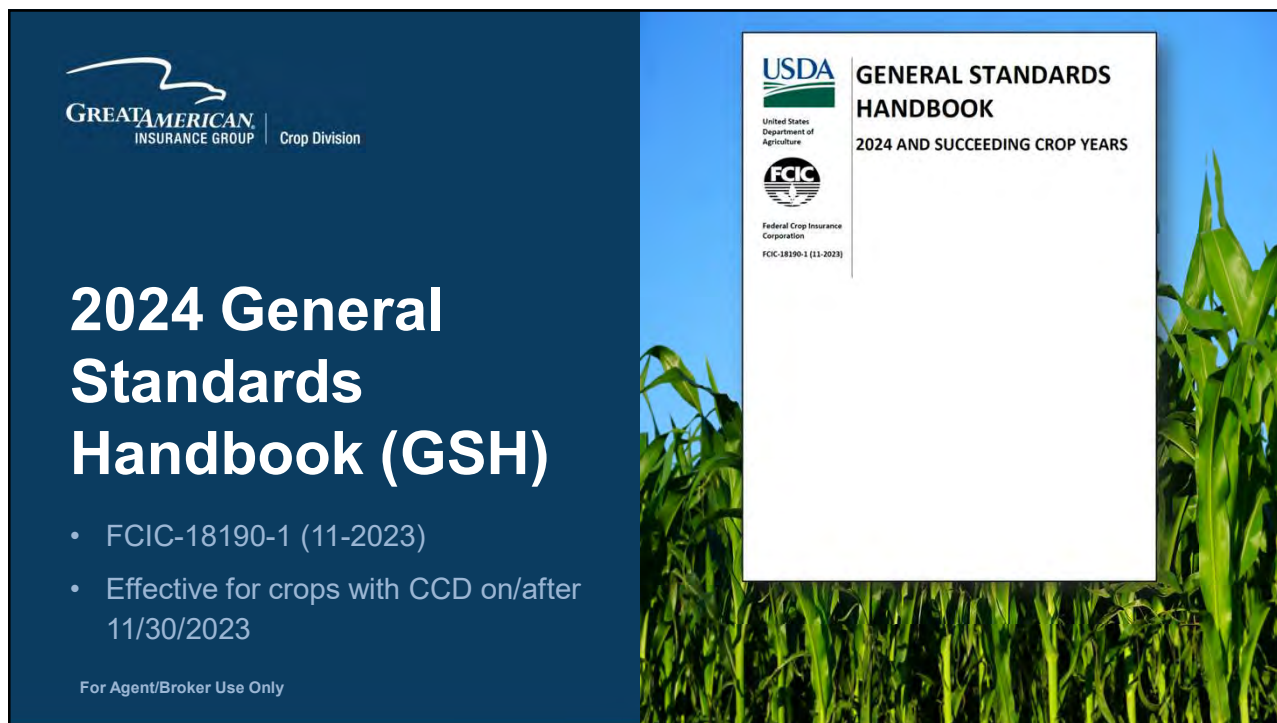
***Thank You***  
**for the opportunity to meet with you today.**

**We appreciate your business!**





1



2

# TAKEAWAYS

## Summary of Changes

- Lists all 2024 changes by date
  - 11/2023
  - 6/2023

## GSH

- Good Farming Practices (GFP) information
- Surviving spouse
- Cancellation by AIP

## CIH

- Sugar Beet Early Harvest Adjustment moved to option
  - Paragraph 1923C to 923C

# 11-2023 GSH SUMMARY OF CHANGES

| UNITED STATES DEPARTMENT OF AGRICULTURE<br>RISK MANAGEMENT AGENCY<br>RISK MANAGEMENT AGENCY  |   |           |
|--|---|-----------|
| <b>TITLE:</b> 2024 GENERAL STANDARDS HANDBOOK  | <b>NUMBER:</b> FCC-18190-1  |           |
| <b>EFFECTIVE DATE:</b> 2024 and Succeeding Crop Years  | <b>DATE:</b> November 16, 2023  |           |
| <b>SUBJECT:</b> 2024 General Standards Handbook  | <b>APPROVED:</b> AJ Jahn W/ Underwritten for Deputy Administrator for Product Management  |           |
| <b>REASON FOR ISSUANCE</b>   |   |           |
| This handbook provides the official FCC-approved standards for policies administered by AIP under the General Administration Regulations, 7 CFR Part 400; Common Crop Insurance Policy Regulations, Basic Provisions, 7 CFR § 401.8 including the Catastrophic Risk Protection Endorsement, 7 CFR Part 402; and the Area Risk Protection Insurance Regulations, 7 CFR Part 407. Updated Income Protection Plan, the Base/In-Plan, and the Whole Farm Revenue Protection Pilot Policy for the 2024 and succeeding crop years. |   |           |
| This handbook replaces FCC-10095 General Standards Handbook, dated June 29, 2023, and is effective for all crops with a contract change date of November 30, 2023, or later. This directive is effective on the date issued and will remain in effect until superseded or rescinded. RMA will amend this directive to administer programs removed by FCC under authority of the Federal Crop Insurance Act, 7 U.S.C. 1501 et. seq.   |   |           |
| <b>SUMMARY OF CHANGES</b>  |   |           |
| Listed below are the changes to the FCC-18190 General Standards Handbook with significant content change, all changes and additions are <b>highlighted</b> . Minor changes and corrections are not included in this listing. <a href="#">View all changes to the handbook online, where minor changes are noted.</a>   |   |           |
| REFERENCE  | DESCRIPTION OF CHANGE   | DIRECTIVE |
| <b>Para. 10</b>  | Added the GFP Handbook to the table of related handbooks.   | 18190-1   |
| <b>Para. 10</b>  | Added the contact information for the subject Good Farming Practice.  | 18190-1   |
| <b>Para. 10.08</b>   | Removed language requiring the surviving spouse submit a new application in the subsequent crop year.   | 18190-1   |
| <b>Para. 150</b>   | Updated language to coincide with the PASS change allowing a policy to convert to the form of a surviving spouse.   | 18190-1   |
| <b>Para. 305C</b>  | Changed filing with 30 days to received or postmarked within 30 days and added a reference to the GFP Handbook when there is more detailed information regarding requesting reconsideration of an RMA determination.  | 18190-1   |
| <b>Para. 311</b>   | Updated the example for non-business day deadlines.   | 18190-1   |
| <b>Para. 330a</b>  | Clarified when an AIP may cancel a policy.  | 18190-1   |
| <b>Para. 330a</b>  | Added language to the note related to an insured reporting their current year's production when transferring a policy to a new AIP that the production report will be used to establish approved yields for the   | 18190-1   |
| November 2023  | FCC-18190-1   | TP-1      |
| RISK MANAGEMENT AGENCY GENERAL STANDARDS HANDBOOK  |   |           |
| SUMMARY OF CHANGES (Continued)   |   |           |
| REFERENCE  | DESCRIPTION OF CHANGE   | DIRECTIVE |
| <b>Para. 335b</b>  | Adjusted "insured's FIB" to include FIB on the subparagraph and when assigned yield projections apply to contract insureds.   | 18190-1   |
| <b>Table 1</b>   | Added the acronym BIA, and added the acronym TS that was inadvertently omitted in the June issuance.  | 18190-1   |
| <b>Table 1</b>   | Updated the following definitions: Added Land/Tree Database With Records, Added Land/Tree Database Without Records, Approved Field, Insured's Production Reporting Date, Leaf Year, Production Report, and Production Reporting Date (PRED) - COP.  | 18190-1   |
| <b>Table 1</b>   | Updated language to coincide with the PASS change allowing a policy to convert to the name of a surviving spouse.   | 18190-1   |
| <b>Table 1</b>   | Updated Policy/Crop Provisions. Added benefit to AIP Crops, Grapevines to Tree Based Dollar Crop, Controlled Environment to Dollar Crops, Waxed Call to Soybean & COP, and Shaddock to a new AIP FC table. Added COT by Type for Foragegrain. Added EU availability by AD to Buckwheat, Cabbage, U.S. Cotton, Tea, Malt, Orchard, and Sesame. | 18190-1   |
| <b>Table 1</b>   | Added Space Force/Space service to VFR qualifications.  | 18190     |
| <b>Table 1</b>   | Clarified that a VFR may receive VFR benefits after receiving BFC benefits in certain circumstances.  | 18190     |
| <b>Para. 220, 231, 241, 251</b>  | Corrected the source authority referenced for RFDORA. Added the Drug Abuse Prevention and Control, Title 21 U.S.C., Chapter 33 source authority to the listing.   | 18190     |
| <b>Para. 311</b>   | Updated the related handbook purpose statements for the CH, DSH, IT, and SFSP handbooks.  | 18190     |
| <b>Para. 311</b>   | Updated language to reflect a PASS change allowing a policy to change to the name of a surviving spouse.  | 18190     |
| <b>Para. 321</b>   | Clarified that any person(s) may insure their land(s) and/or their tenant(s) share.   | 18190     |
| <b>Para. 3</b>   | Added Space Force/Space service to VFR qualifications.  | 18190     |
| <b>Para. 310a</b>  | Clarified that a VFR may receive VFR benefits after receiving BFC benefits in certain circumstances.  | 18190     |
| <b>Para. 220, 231, 241, 251</b>  | Changed all instances of Approved AIP (Final) to Approved Field(s).   | 18190     |
| <b>Para. 305</b>   | Updated language to be consistent with the GFP handbook.  | 18190     |
| <b>Para. 305</b>   | Expanded the digital policy exception for MLEO consistent with the MLEO changes. Removed the M-ACE duplicate policy exception.  | 18190     |
| <b>Para. 305(a)(3)</b>   | Updated to reflect MLEO changes with M-ACE being incorporated into COP. BIP. Added that a high-risk policy is changed to separate administrative fee.   | 18190     |
| <b>Para. 311</b>   | Adjusted electronic communication language to match the BP.   | 18190     |
| <b>Para. 311(a)(2)</b>   | Updated terminology to reflect MLEO changes with M-ACE being incorporated into COP. BIP.  | 18190     |
| <b>Para. 321</b>   | Modified the added county election deadline language to match the corresponding MLEO changes.   | 18190     |
| November 2023  | FCC-18190-1   | TP-2      |

"18190" changes (6-2023) on pages TP-2 & TP-3

## GSH 1C AND G GFP REFERENCES

- Added Good Farming Practices to
  - 1C: List of related handbooks
  - *Note: Other highlighted entries are from 6-2023 edition*
- 1G: RMA contact information
  - [rma.rmsd@usda.gov](mailto:rma.rmsd@usda.gov)

1 General Information (Continued)

C. Related Procedural or Directive Handbooks (Continued)

| Handbook | Relation/Purpose  |
|----------|---|
| CIH      | This handbook provides the official FCIC-approved underwriting standards for policies administered by AIPs for the General Administrative Regulations, Common Crop Insurance Policy Basic Provisions, and Area Risk Protection Regulations.   |
| DSSH     | This handbook provides the official FCIC-approved form standards for use in the sale and service of any eligible Federal crop insurance policy, required statements and disclosures; and the standards for submission and review of non-reinsured supplemental policies in accordance with the SRA. |
| GFP      | This handbook contains the FCIC-issued standards and procedures that AIPs, and RMA will follow for handling good farming practice (GFP) decisions (determinations, and reconsiderations).   |
| ITS      | This handbook provides the official FCIC-approved standards for use in reporting, administering, and maintaining the Ineligible Tracking System, identifying, and notifying ineligible persons, and implementing RMA and AIP reinstatement.   |
| LAM      | This handbook provides the official FCIC-approved general loss adjustment standards for all levels of insurance provided under FCIC unless a publication specifies that none or only specified parts of this handbook apply.  |
| NISH     | This handbook provides instructions for administration of the nursery CP.   |
| RI-SH    | This handbook provides the official FCIC-approved underwriting, administration, and review standards for the Rainfall Index plans of insurance.   |
| STAX     | This handbook provides the FCIC-approved procedures for administering STAX.   |
| WAH      | This handbook provides the standards and criteria for WAs, and instructions for each RMA RO and AIP to process WA requests.   |
| WFRP     | This handbook provides information, procedures and instructions for administering the WFRP program, including Micro Farm.   |

G. RMA Contacts for AIPs

To ensure policy or procedural questions submitted to RMA are received by the appropriate group, use the Policy Issue Log, or the applicable RMA group email account, as provided below.

The Policy Issue Log and RMA group email accounts are established for AIP use only. Agents and insureds must submit questions to their respective AIPs.

Once an AIP obtains access to the Policy Issue Log, the Policy Issue Log will be used for submitting policy and procedural questions regarding the subject matter areas below for which the Policy Issue Log is the first RMA contact listed.

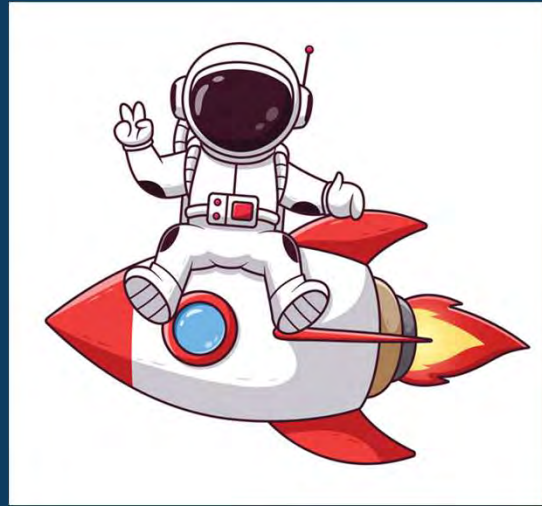
| Subject Matter                | Reference Location | RMA Contact  |
|-------------------------------|--------------------|--|
| Basic & Crop Provisions       | Regulatory Policy  | Policy Issue Log or <a href="mailto:rma.lc.gab@usda.gov">rma.lc.gab@usda.gov</a>     |
| Category B, C & D Crops; ARPI | CIH                | Policy Issue Log or <a href="mailto:rma.lc.cih@usda.gov">rma.lc.cih@usda.gov</a>     |
| Conservation Compliance       | GSH                | Policy Issue Log or <a href="mailto:conservation@usda.gov">conservation@usda.gov</a> |
| General Administrative        | GSH                | Policy Issue Log or <a href="mailto:rma.lc.gsh@usda.gov">rma.lc.gsh@usda.gov</a>     |
| Good Farming Practice         | GSH                | <a href="mailto:rma.rmsd@usda.gov">rma.rmsd@usda.gov</a>                             |

## GSH 231B(1) – SURVIVING SPOUSE

- Change is \*\*\* deletion
  - If named insured for spousal policy dies, disappears, etc. policy defaults to surviving spouse if three requirements met (1)a-c
  - Cannot change level, price, etc., after SCD
  - \*\*\*
    - DELETED requirement for surviving spouse to submit a new application to have coverage for the subsequent crop year

## VFR QUALIFICATIONS

- Space Force/space service was added to VFR qualifications



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## INSURED QUALIFIES FOR BOTH VFR AND BFR

### Example

- Insured qualified as a BFR and received BFR benefits from CY 2013 to CY 2018
- Insured subsequently served in active military duty in the US Army and was discharged on July 1, 2022
- For CY 2024, Insured meets the VFR criteria as a veteran who has first obtained status as a veteran during the most recent five-year period, even if that veteran has previously operated a farm or ranch for more than five years
- Insured will be eligible to receive VFR benefits through July 1, 2027, provided other eligibility requirements are met

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## GSH 456D – SURVIVING SPOUSE

| GSH Para. 456D | If a married individual and named insured dies, disappears, or is judicially declared incompetent ...  | Then for Current RY Premium Subsidy Eligibility...   | And for Subsequent RY Premium Subsidy Eligibility...  |
|----------------|--|--|---|
| 6-2023 ed.     | and spouse is SBI, has a share in crop, and the named insured's share does not convert to an estate or is not legally transferred to a person other than a spouse, | the policy <b>remains under the named insured until the end of the current CY</b> and the named insured must have timely filed Form AD-1026 for the RY or signed the applicable conservation compliance certification statement, | <b>the policy is changed to the surviving spouse's name for the subsequent CY and they</b> must have timely filed Form AD-1026 for the RY or signed the applicable conservation compliance certification statement. |
| 11-2023 ed.    | [unchanged]  | the policy <b>defaults to the surviving spouse and the original</b> named insured must have timely filed Form AD-1026 for the RY or signed the applicable conservation compliance certification statement,                       | <b>the surviving spouse</b> must have timely filed Form AD-1026 for the RY or signed the applicable conservation compliance certification statement.<br>***   |

## GSH 605C – REQUESTING RECONSIDERATION OF GFP

### Requesting Reconsideration of RMA RO GFP Determination

- Insureds may request reconsideration if they disagree with RMA Regional Office GFP determination
- Request must be **received or postmarked** within 30 days of receipt of written notice of determination
  - Previously “filed” in 605C(2)
- Request is considered filed if timely postmarked or when emailed request is **received** by RMA
  - Changed “acknowledged” to “received”
  - Added reference to **GFP Handbook for more information**

## GSH 811 – NON-BUSINESS DAY DEADLINE

### Unchanged

- Deadlines like SCD/PRD/ARD that fall on Saturday, Sunday, or Federal legal holiday are extended to the next business day
- Subsequent deadlines remain based on original deadline, not the extended date

### Updated Example

- July 10 FPD is five days before July 15 ARD
- If crop planted within five days before FPD (ex: July 9), can submit acreage report by July 20 (5 days after July 15 ARD)
- If July 15 is a Sunday
  - Standard ARD is extended to July 16
  - ARD + five date still counts from original July 15 ARD (July 20, not July 21)

## GSH 833A – POLICY CANCELLATION

- Para. 833A split into A(1) for insureds & new (2) for AIPs
- **(1)** The AIP ~~or insured~~ may cancel... following the initial CY
  - (a) Notify the other party **AIP**...
- **(2) The AIP may only cancel a policy with express written consent from FCIC unless provided for in the BP:**
  - No premium for three consecutive years
  - Insured died, disappeared, judicially declared incompetent, or dissolved [see Part 2 Section 3]
  - Insured is ineligible due to violation of controlled substance provisions of the Food Security Act...

## GSH 846A – TRANSFER TO ANOTHER AIP

### 11-2023 Revision to last sentence of 6-2023 Note

- “Transferring a policy to a new AIP does not change the requirement that an insured must report their current year’s crop production by the insured’s PRD to their ceding AIP.
- “However, insureds who transferred their policy to a new AIP may provide the new AIP with a copy of the completed and signed production report submitted to the previous AIP for the prior APH crop year. This production report will be used to establish...
  - [6-2023] ...the insureds approved yield(s) for the current crop year.”
  - **[11-2023] ...approved yield(s) for the following APH crop year, if there are no changes to the basis used to establish the insured’s approved yield(s).**”

## GSH 853G – TRANSFER OF COVERAGE

### G: APH Impact of TOC in subsequent crop years

- Revised references to deadline for certifying acreage & production history
  - 6-2023 “insured’s PRD”
  - 11-2023 “**applicable** PRD”
- Assigned yields apply ~~the following CY~~ if carryover insureds do not certify

## GSH EXHIBIT 1 – ADDED ACRONYMS

### 11-2023 additions

- EHA: Early Harvest Adjustment
- TS: Tropical Storm

### 6-2023 additions

- HRLEO: High Risk Land Exclusion Option
- DELETED – HRACE: High Risk Alternate Coverage Endorsment

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## GSH EXHIBIT 2: UPDATED DEFINITIONS

Revised reference to “insured’s production reporting date” in:

- Added Land/New Database With Records
- Added Land/New Database Without Records

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## GSH EXHIBIT 2: APPROVED YIELD

- 1<sup>st</sup> sentence:
  - 6-2023 highlighting
  - 11-2023: Changed “verifier” to “AIP”
- Rest of 6-2023 definition deleted
  - [Details covered elsewhere]
- **Approved Yield:** The yield calculated by the ~~verifier~~ **AIP**, or any other person authorized by FCIC, based on annual yields contained in the APH database to establish the production guarantee calculated in accordance with the policy. *The approved yield is calculated by summing the yearly actual, assigned, adjusted or unadjusted T yields and dividing the sum by the number of yields contained in the database, which will always contain at least four yields. The database may contain up to 10 consecutive CYs of actual or assigned yields. The approved yield may have yield adjustments elected under applicable policy provisions, yield revisions/reductions or other limitations according to FCIC approved procedures applied when calculating the approved yield.*

## GSH EXHIBIT 2: PRODUCTION REPORT AND PRD REVISIONS

### NOTE

- 11-2023 revisions shown here in bold underlining
- 6-2023 text deleted for 11-2023 in ~~strikeout italics~~
- 6-2023 highlighted text is underlined

- **Insured’s Production Reporting Date:** The date provided in the AD, ~~when by which the insured is required to submit~~ a production report for the current crop year is due, unless otherwise specified in the policy or FCIC-approved procedures.
- **Production Report:** A written report provided by the insured in accordance with Section 3 of the BP showing the insured’s annual production that will be used to determine the insured’s approved yield for insurance purposes in accordance with the applicable policy. The report contains yield information for the current and previous APH crop year(s), when applicable, including planted acreage and production. This report must be supported by acceptable production records.
- **Production Reporting Date (PRD) - CCIP:** The date, provided in the AD, ~~when by which the insured is required to provide~~ a production report ~~is due~~-at the beginning of a crop year if the insured meets the requirements in the policy.

If a crop has both a fall/winter and spring and fall-SCD, and Application for insurance is made after the fall/winter SCD or land is added after the PRD (e.g., leased after the PRD) on which the spring type will be planted, the initial PRD is the earlier of the ARD or 45 calendar days after the spring-SCD-spring PRD in the AD. If Application is made after the fall/winter SCD and acreage is planted for that type, insurance is not available for the crop until the subsequent CY.

## GSH EXHIBIT 2: MINOR DEFINITION REVISIONS

- Crop Year/APH Crop Year Example 1
  - Changed “APH data purposes” to “APH database purposes” [not in SOC]
- Leaf Year
  - Corrected spelling of “applicable”; added hyphen in “crop-specific”
  - [Highlighting from 6-2023]

## GSH EXHIBIT 5: PERSON STATUS CHANGE

- **Any time** the named insured of a Spousal policy dies, disappears, or is judicially declared incompetent
  - [11-2023] Policy **defaults to surviving** spouse
  - [Note: see Para. 456D for details/requirements]
- *Updated to match PASS change*
- *Change from 6-2023 text – “Policy continues in effect through current CY and is converted to name of spouse in subsequent CY”*

## GSH EXHIBIT 8: CROP POLICY INFO

### New Crops

- Kiwifruit Pilot (APH)
- Grapevine Pilot (Tree-based Dollar)
- Shellfish Pilot (new APH-Price Component)
- Controlled Environment Pilot (Dollar)
- Weaned Calf (APH Livestock)

### Unit Info

- OU by Type
  - Pomegranate
- EU Availability by AD
  - Buckwheat
  - Cabbage
  - ELS Cotton
  - Flax
  - Millet
  - Mustard
  - Sesame

## TAKEAWAYS

### Summary of Changes


- Lists all 2024 changes by date
  - 11/2023
  - 6/2023

### GSH

- Good Farming Practices (GFP) information
- Surviving spouse
- Cancellation by AIP

### CIH

- Sugar Beet Early Harvest Adjustment moved to option
  - Paragraph 1923C to 923C




**GREAT AMERICAN**  
INSURANCE GROUP

Crop Division

# 2024 Crop Insurance Handbook (CIH)


- FCIC-181010-1 (11-2023)
- Effective for crops with CCD on/after 11/30/2023

For Agent/Broker Use Only



**USDA**

United States  
Department of  
Agriculture



**FCIC**


Federal Crop  
Insurance  
Corporation

FCIC-18010-1 (11-2023)

## CROP INSURANCE HANDBOOK

### 2024 and Succeeding Crop Years

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**GREAT AMERICAN**  
INSURANCE GROUP

Crop Division

## 11-2023 CIH SUMMARY OF CHANGES

UNITED STATES DEPARTMENT OF AGRICULTURE  
FARM PRODUCTION AND CONSERVATION  
RISK MANAGEMENT AGENCY

|   |   |
|---|---|
| <b>TITLE:</b> CROP INSURANCE HANDBOOK                 | <b>NUMBER:</b> FCIC-18010-1   |
| <b>EFFECTIVE DATE:</b> 2024 and Succeeding Crop Years | <b>OP:</b> Product Management   |
| <b>SUBJECT:</b> 2024 Crop Insurance Handbook          | <b>ISSUE DATE:</b> November 16, 2023  |
|   | <b>APPROVED:</b> /s/ John W. Underwood for<br>Deputy Administrator for Product Management |

**REASON FOR ISSUANCE**

This handbook provides the official FCIC-approved standards for policies administered by AIPs under the General Administrative Regulations, 7 CFR Part 400; Common Crop Insurance Policy Regulations, Basic Provisions, 7 CFR § 457.8 including the Catastrophic Risk Protection Endorsement, 7 CFR Part 402; and the Area Risk Protection Insurance Regulations, 7 CFR Part 407 for the 2024 and succeeding crop years. This handbook replaces FCIC-18010-1 Crop Insurance Handbook, dated June 30, 2023, for all crops with a contract change date November 30, 2023, or later. This handbook is effective upon approval and until obsolete.

**SUMMARY OF CHANGES**

Listed below are the changes to the 2024 FCIC-18010-1, Crop Insurance Handbook with significant content change. All changes, and additions are **highlighted**. Minor changes and corrections are not included in this listing. **NEW** used throughout the handbook indicate where major deletions occurred.

| Reference                 | Description of Change   | Directive |
|---------------------------|---|-----------|
| Para. 1028                | Added procedure for the Sugar Beet EHA.   | 18010-1   |
| Para. 1027 (3)(4)         | Corrected and clarified language on reporting production record type on the production report.    | 18010-1   |
| Para. 1026 (3)(b) and (c) | Clarified that UIF election must be made on the AIP database instead of the production report.    | 18010-1   |
| Para. 1038 (5)            | Clarified that QL replacement yields are still subject for AIP reviews.                           | 18010-1   |
| Para. 10310               | Deleted reference to RO UG.   | 18010-1   |
| Para. 1002                | Corrected numerical error in chart for Almond Post Harvest Irrigation AIP Adjustment.             | 18010-1   |
| Para. 10101               | Corrected reference to Subpart G to BP.   | 18010-1   |
| Para. 10220               | Corrected Subpara. numbering.   | 18010-1   |
| Para. 10240               | Moved sugar beet EHA calculation to 9250 to the Sugar Beet EHA procedure.                         | 18010-1   |
| Para. 10216               | Added "pounds of raw sugar" as an acceptable delivery or settlement sheet record for sugar beets. | 18010-1   |
| Exhibit 110               | Clarified existing Skip-Row Planting Pattern Table 1 language.                                    | 18010-1   |

November 2023      FCIC-18010-1      TP 1

RISK MANAGEMENT AGENCY CROP INSURANCE HANDBOOK  
SUMMARY OF CHANGES (Continued)

| Reference                         | Description of Change   | Directive |
|-----------------------------------|---|-----------|
| Exhibit 116                       | Clarified existing Skip-Row Planting Pattern Table 2 language.  | 18010-1   |
| Exhibit 117                       | Clarified existing Skip-Row Planting Pattern Table 3 language.  | 18010-1   |
| Exhibit 15(2)                     | Added VE procedure for special case indicators.   | 18010-1   |
| Exhibit 15(3)                     | Corrected "EK" T-yield descriptor to "EK".  | 18010-1   |
| Exhibit 17                        | Added additional master yield crops to Iowa, Minnesota, and Wisconsin.  | 18010-1   |
| Exhibit 20                        | Deleted reference to "chart below" and corrected references throughout the chart.   | 18010-1   |
| Throughout Handbook               | Updated years throughout the handbook.  | 18010     |
| TP Pages                          | Removed control chart and combined the filing instructions with the reason for issuance.  | 18010     |
| Para. 500                         | Updated HRLEO procedures to reflect High-Risk Alternative Coverage Endorsement being incorporated into the CCIP.                                      | 18010     |
| Para. 545                         | Updated to reflect HRLEO changes with HR-ACE being incorporated into CCIP-BP.   | 18010     |
| Para. 1081 (2)                    | Modified to reflect change made in CCIP-BP of allowing AD to dictate EU availability.   | 18010     |
| Para. 1024                        | Modified to reflect change made in CCIP-BP of allowing AD to dictate WU availability.   | 18010     |
| Para. 10225                       | Clarified when under-reporting provisions in BP section 6 apply for uninsurable acreage of small grain crop.  | 18010     |
| Part 13                           | Moved section one to section two and moved section two to section one while incorporating language for insured production reporting into section one. | 18010     |
| Para. 10120                       | Deleted stonefruit in California and added coffee to the list of crops that a yield descriptor of "U" can apply.                                      | 18010     |
| Para. 1011                        | Deleted Multi-Year Production Report paragraph that referenced an example that is no longer in the exhibits.  | 18010     |
| Para. 1411                        | Added Putachios as a crop requiring verifiable records.   | 18010     |
| Para. 1407 and 1451               | Provide purpose, clarification, and reporting requirements of Marketing Certification.  | 18010     |
| Para. 1401                        | Provide clarification, add and change elements to align with DSSH Exhibit 60.   | 18010     |
| Para. 1404                        | Added clarifying language on insured transferring from previous AIP to their new AIP.   | 18010     |
| Para. 1004 (4) Part 16, Section 1 | Clarified how to calculate the weighted average T-yields.   | 18010     |
| Part 16, Section 1                | Added QL procedure for Category C crops and clarified the term QL replacement yield.  | 18010     |

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"18010" changes (6-2023) on pages TP-2 through TP-5

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## CIH 1031 & 1051: UNIT AVAILABILITY ALLOWED BY AD

- 2024 CCIP BP allows AD to dictate availability of EU and WU
  - 1031 (2): “EUs are only available on additional coverage policies **as allowed by the AD.**”
    - Reworded from previous (2)(c)
    - *[Deleted (2)(a) and (b) regarding whether revenue protection is/is not available]*
- 1051: “WUs are only available for additional coverage policies **as allowed by the AD.**”
  - *[Deleted (1) and (2) regarding whether revenue protection is/is not available]*

## CIH 1307 (3)(g) – RECORD TYPE ON PRODUCTION REPORT

| 6-2023 edition   | 11-2023: Corrected and clarified   |
|--|--|
| (g) Record type:<br>Indicate the type of acceptable records maintained for the last year in the base period: | (g) Record type:<br>Indicate the type of acceptable records maintained; <b><u>if multiple record types apply, report the record type that applies to the majority of acreage and production:</u></b> |

## CIH 1309G(5)

### UUF/THIRD PARTY DAMAGE

- If insured chooses not to include acreage and production damaged by UUF/third party, request must be made the initial year the acreage and production is **included in the APH database**
- Change from "...reported on the production report"



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## CIH 1442A: MARKETING CERTIFICATION

- Waives disinterested third-party requirements for acceptable verifiable records if insured:
  - Completes the Marketing Certification form, and
  - Does not have acceptable production records from a disinterested third party
- Helps AIP and insured determine:
  - What acceptable production record requirements apply for the crop, and
  - If the insured needs to complete the Certification form to be eligible to use production records from a non-disinterested third party but meet all the other requirements

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## CIH 1442A: MARKETING CERTIFICATION

- Certification allows a (vertically integrated) producer who does not have disinterested third-party records to request a pre-harvest appraisal in some situations if the AIP agrees
  - Process for requesting appraisal follows [Para. 1442A(1)(b); essentially unchanged]
  - More information on pre-harvest appraisals is in Para. 1417A(3)(a)

## CIH 1638 (5)

### Quality Loss Option (QL) Replacement Yields

- Para. 1638 [6-2023]: Clarified that QL replacement yields are considered actual yields
- Para. 1638 (5) [11-2023]: Clarified that “**QL replacement** yields that replace **actual yields (post quality adjustment)** are still subject to APH reviews.”
  - Changed from “Eligible actual yields that are replaced...”

## CIH 1903A(1): CORN HARVESTED AS EARLAGE/SNAPPLAGE

[Clarified/reworded]

- Insurable acreage insured as the type(s) reported by ARD as allowed by type(s) offered in the AD
- Pre-harvest appraisal required for any acreage insured as grain or silage that will be harvested as earlage or snaplage
- No conversion factors:
  - Cannot convert earlage/snaplage to grain or silage
  - Do not include earlage/snaplage production (including prior production history) on APH database

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## CIH 1923B: SUGAR BEETS

- Unharvested, non-loss
  - Procedure unchanged but Para. 1923B reorganized and re-numbered to better distinguish between when an appraisal is or is not required for these non-loss units
- B. Determining APH Production on Non-loss Units when Unharvested Due to Processor's Lack of Capacity**
- (2) If >50% of the acreage in a field/unit is harvested, may use the harvested production from acreage in same unit for APH purposes for unharvested acres...
  - (4) If ≤50% harvested, appraisal is required...

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## CIH 1923C: SUGAR BEETS

- EHA calculation in previous Para. 1923C moved to 9230
  - [EHA changed from mandatory to option]

### Redesignated 1923C

- For sugar company delivery records or settlement sheets to be acceptable supporting documentation, must show:
  - Pounds of raw sugar, net paid tons or pounds of beets delivered
  - Percent of raw sugar

## CIH EXHIBIT 15V(2) SPECIAL CASE YIELD INDICATORS

- Added **YE** in references to "...No YA, YE, or QL" in Special Case Yield Indicators table
  - ["...or QL" was added in 6-2023 edition]

| Special Case Yield Indicators | When Applicable   |
|-------------------------------|---|
| H                             | Higher yield than the average is approved for the block or unit. No YA, <b>YE</b> , or QL.  |
| R                             | Productivity is reduced. No YA, <b>YE</b> , or QL.  |
| N                             | Non-conventional farming practice is carried out. No YA, <b>YE</b> , or QL.   |
| NS                            | When a non-conventional farming practice is carried out and is determined to be a sustainable practice. YA, <b>YE</b> , and QL may be applicable if authorized by the RO Determined Yield.  |
| I                             | Irrigation water supply is not adequate. No YA, <b>YE</b> , or QL.  |
| AF                            | High variability (Alternate Bearing) of actual yields with adjustment made by the AIP according to the CIH formula. No YA, <b>YE</b> , or QL.   |
| D                             | Database met high variability (Alternate Bearing or Downward Trending) test as defined by the CIH formula, but RO UG waived adjustment. YA, <b>YE</b> , and QL may be applicable if authorized by the RO UG.  |
| DF                            | High variability (Downward Trending) of actual yields with adjustment made by the AIP according to the CIH formula. No YA, <b>YE</b> , or QL.   |
| F                             | Database met high variability (Alternate Bearing or Downward Trending) test defined by the CIH formula, however, the RO UG modified the high variability testing and subsequent database modification OR the RO provided a RO Determined Yield. YA, <b>YE</b> , and QL may be applicable if authorized by the RO. |
| PS                            | For Pecan Revenue. Productivity is reduced. No YA, <b>YE</b> , or QL.   |
| P                             | Change in practice or production methods that result in an increase in approved yield or revenue. Applicable to Category C crops or Pecan Revenue. No YA, <b>YE</b> , or QL.  |
| PM                            | Change in practice or production methods that result in a decrease in approved yield or revenue. Applicable to Category C crops or Pecan Revenue. No YA, <b>YE</b> , or QL.   |
| UC                            | Crop is underage as specified in the policy or special provision statement(s). No YA, <b>YE</b> , or QL.  |
| PB                            | Unusual cases submitted to the RO that meet the procedure listed in Para. 1881E. YA, <b>YE</b> , or QL may be applicable if authorized by the RO.   |
| M                             | Databases that do not meet the required production minimums specified in the policy or special provision statement(s). No YA, <b>YE</b> , or QL.  |

## CIH EXHIBIT 17C(1) MASTER YIELDS

Additional Master Yield crops

- IA: Dry Beans, Green Peas, Potatoes and Sweet Corn (processing)
- MN: Dry Beans, Green Peas, Potatoes, Processing Beans, Sweet Corn (processing), Sugar Beets and Sunflowers
- WI: Dry Beans, Green Peas, Potatoes, Processing Beans and Sweet Corn (processing)

### Exhibit 17C Category B Crops - Master Yields

- (1) MY List by State and Crop. Check the actuarial documents for applicable crop programs, practices and maps or supplements.

| State        | Crops  |
|--------------|--|
| Alaska       | Potatoes   |
| Arizona      | Dry Peas, Potatoes   |
| California   | Alfalfa Seed, Dry Beans, Dry Peas, Onions, Potatoes, Sugar Beets, and Tomatoes (Processing & Fresh Market)   |
| Colorado     | Potatoes, Onions, Sugar Beets and Sunflowers   |
| Idaho        | Alfalfa Seed, Dry Beans, Canola/Rapeseed, Onions, Dry Peas, Green Peas, Mustard, Potatoes, Safflower, Sugar Beets, and Sweet Corn (Processing)                   |
| Indiana      | Tomatoes (Processing)  |
| Iowa         | Dry Beans, Green Peas, Potatoes, and Sweet Corn (Processing)   |
| Kansas       | Potatoes and Sunflowers  |
| Missouri     | Potatoes   |
| Michigan     | Dry Beans, Sugar Beets, and Tomatoes (Processing)  |
| Minnesota    | Dry Beans, Green Peas, Potatoes, Processing Beans, Sweet Corn (Processing), Sugar Beets and Sunflowers   |
| Montana      | Alfalfa Seed, Buckwheat, Canola/Rapeseed, Dry Beans, Dry Peas, Mustard, Safflower, Sugar Beets and Sunflowers  |
| Nebraska     | Potatoes, Sugar Beets and Sunflowers   |
| Nevada       | Alfalfa Seed, Potatoes   |
| New Mexico   | Potatoes   |
| North Dakota | Buckwheat, Dry Peas, Potatoes and Sugar Beets  |
| Ohio         | Tomatoes (Processing)  |
| Oregon       | Alfalfa Seed, Dry Beans, Processing Beans, Canola/Rapeseed, Dry Peas, Green Peas, Mustard, Onions, Potatoes, Sugar Beets, and Sweet Corn (Processing)            |
| South Dakota | Dry Beans, Dry Peas, Potatoes, Safflower and Sunflowers  |
| Texas        | Potatoes   |
| Utah         | Alfalfa Seed, Onions   |
| Washington   | Alfalfa Seed, Buckwheat, Dry Beans, Processing Beans, Canola/Rapeseed, Dry Peas, Green Peas, Mustard, Onions, Potatoes, Sugar Beets, and Sweet Corn (Processing) |
| Wisconsin    | Dry Beans, Green Peas, Potatoes, Processing Beans, and Sweet Corn (Processing)   |
| Wyoming      | Alfalfa Seed, Dry Beans, Potatoes, Sugar Beets and Sunflowers  |

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## MASTER YIELD OPTION

- Available as authorized by RMA
- Where crop rotation and leasing practices limit the APH crop years of yield history available on individual units and APH databases
- N/A for CAT policies
- Simple Average T-yield procedure is n/a where MYs are elected and approved
  - Regardless of insured election to use
- Same policy cannot have both MY and approved APH yields except in the following
  - Acreage emerging from USDA program
  - New Breaking acreage the initial year
  - Native Sod
  - APH database utilizing a different production method resulting in a lower actual yield
  - Acreage transitioning to organic without an organic plan or documentation from a certifying agent

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## APH AND MASTER YIELD COMPARISON

### APH

- Guarantee based on each unit's history
- Simple Average by individual APH database
- Land based guarantee
- Cups, TA, YA, Yield Floors and Yield Exclusion applied to each database

### Master Yield

- Guarantee based on operator history
- Simple Average by MY summary level – T/P/map area
- Producer based guarantee
- Cups, TA, Yield Adjustment (YA) and Yield Exclusion (YE) at MY summary level only

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## REMINDER OF KEY TAKEAWAYS

### Summary of Changes

- Lists all 2024 changes by date
  - 11/2023
  - 6/2023

### GSH

- Good Farming Practices (GFP) information
- Surviving spouse
- Cancellation by AIP

### CIH

- Sugar Beet Early Harvest Adjustment moved to option
  - Paragraph 1923C to 923C

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1

A presentation slide with a white background and a blue border. In the top left corner, the Great American Insurance Group logo is present, including the text 'GREATAMERICAN INSURANCE GROUP' and 'Crop Division'. The main title 'KEY CHANGES' is centered at the top in a bold, dark blue font. Below the title is a large blue-bordered box containing three columns of text. The first column lists updates for 2024 CCIP &amp; ARPI, including BP updates for 11/30 CCD, Margin Protection ISH update, and Rainfall Index ISH updates. The second column is titled 'Crop-Specific Document Updates:' and lists Hemp, Kiwifruit, Olives, Shellfish, Sesame, Sugar Beets, and Sweet Potatoes. The third column is titled 'NCIS Form Updates' and is currently empty. A small number '2' is located in the bottom right corner of the slide frame.

2



## PROVISION & HANDBOOK UPDATES

Basic Provision Updates  
Common Crop Insurance Policy, Basic Provisions (CCIP BP)  
Area Risk Protection Insurance, Basic Provisions (ARPI BP)

Margin Protection (MP) and Rainfall Index (RI) Insurance Standards Handbook (ISH) Updates

Crop Provision (CP) & Crop-Specific ISH Updates



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## CCIP & ARPI BP UPDATES – PM-23-064

Changes effective for 2024 crop year (CY) for crops with a 11/30/23 contract change date (CCD)



Changes effective for 2025 CY for crops with a CCD prior to 11/30/23

Clarify an approved insurance provider (AIP) may only cancel a policy with express written consent from FCIC in the CCIP and ARPI BP.



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## CCIP UPDATES

Section 2(d) clarified:

You may cancel this policy after the initial crop year by providing written notice to us on or before the cancellation date showing in the Crop Provisions. We may cancel this policy with express written consent from FCIC.



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## ARPI UPDATES

Section 1 technical correction:

Alphabetized "organic practice" and "organic standards" definitions.

Section 2(i) clarified:

You may cancel this policy after the initial crop year by providing written notice to us on or before the cancellation date showing in the Crop Provisions. We may cancel this policy with express written consent from FCIC.



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## MP ISH CLARIFICATION (ISSUED 10/4/23)

Exhibit 5 clarified:

New MP Plan Disclaimer applies to new and carryover policies starting in the 2025 crop year.



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## RAINFALL INDEX ISH (ISSUED 11/30/23)

18150-1 replaces 18150 originally issued in April of 2023

Part 5 – Annual Forage (AF):

AF info was originally added to Exhibit 8 in April 2023.  
This update moved the Exhibit 8 material into Part 5 of the manual.  
Minor editorial updates throughout.



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## RAINFALL INDEX ISH (ISSUED 11/30/23)

- Exhibit 3 – Lease Certification Form:  
Added new field(s) for Landowner/Landlord  
(Lessor) Address and Phone Number
- Exhibit 6A – Insurable Interest for Pasture,  
Rangeland, Forage with Intended Use of Grazing

Clarified that livestock disposition records are an acceptable record, when destocking due to natural causes, to use for verifying insurable interest in the livestock.



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## RAINFALL INDEX ISH (ISSUED 11/30/23)

Exhibit 6E – Insurable Interest for Pasture, Rangeland, Forage with Intended Use of Grazing

Clarified that Active Use animal unit months (AUMs) should be utilized when determining shares on Bureau of Land Management (BLM) acreage

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## GOOD FARMING PRACTICE DETERMINATION HANDBOOK (ISSUED 11/20/2023)

| Reference                   | Description of Change  |
|-----------------------------|--|
| Throughout this handbook    | For consistency, the term "producer" has been replaced for "policyholder".   |
| Reason for Issuance         | Page TP1: Reason for Issuance language modified to include language from Filing Instructions                         |
| Control Chart               | Page TP3: Section removed to comply with new EHS requirements.   |
| Filing Instructions         | Page TP3: Section removed, and language merged with Reason for Issuance section to comply with new EHS requirements. |
| <a href="#">Para. 1B(5)</a> | Page 2: Added Agriculture General Administrative Regulation for consistency with GSH.                                |
| <a href="#">Para. 1F</a>    | Page 4: Mailing address updated.   |
| <a href="#">Para. 1G(1)</a> | Page 5: Added "If not resolved" to match the language used in the GSH.   |



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## ARH CITRUS PILOT ISH (ISSUED 11/21/23)

- Para. 22A clarified that all other optional unit (OU) qualifications must be met
- Para. 22B corrected the max coverage level from 75% to 85%
- Para. 23A corrected the following dates:  
 Premium billing date from 9/15 to 8/15  
 Acreage Reporting Date (ARD) & Revenue Reporting Date from 1/10 to 1/15



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## ARH CITRUS PILOT ISH (ISSUED 11/21/23)

- Para. 31 added the Cara Cara type of naval oranges.
- Para. 32 stated the written agreements are not available for ARH Citrus Pilot crops.
- Para. 32A added language that Same Year Production Reporting (SYPR) does not apply.



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## ARH CITRUS PILOT ISH (ISSUED 11/21/23)

- Para. 32B(2) added that Quality Loss Option (QLO) does not apply.
- Para. 32C removed language that establish ARH by type is not applicable and revised language for T-Revenue and T-Yield.

### (2) Section 6 T-Yield Instructions

T-Revenues and T-Yields are applied on a unit basis instead of on a county/crop basis.

(a) "T-Revenues" will be available and will be used in the same manner as T-Yields are offered under the APH Citrus Pilot Program, according to CIH. This includes variable T-Revenues in the same circumstances as a variable T-Yield would apply under the APH program.

(b) "T-Yields" will be applicable in the same manner as offered in the APH program.



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## ARH CITRUS PILOT ISH (ISSUED 11/21/23)



### Para. 41 – Determining Annual Price:

Removed language and referred to Exhibit 2 and the Crop Provisions (CP) for the annual price determination.

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## ARH CITRUS PILOT ISH (ISSUED 11/21/23)

### Para. 42 – Unharvested Production Adjustment:

Removed example and added a note clarifying the procedure ensures producers are not compensated for harvest costs not occurring within the insurance year.

### Exhibit 5 – Examples

Moved unharvested production adjustment calculation example from Exhibit 5 to Exhibit 4.

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## ARH CITRUS PILOT ISH (ISSUED 11/21/23)

### Exhibit 1 – Acronyms

Added five new acronyms:

|      |   |
|------|---|
| AD   | Actuarial Documents                           |
| BP   | Basic Provisions                              |
| CP   | Crop Provisions                               |
| PASD | Product Administration and Standards Division |
| SP   | Special Provisions                            |



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## ARH CITRUS PILOT ISH (ISSUED 11/21/23)

### Exhibit 2 –

#### Definitions:

Added 20 new definitions and removed others

| Adapted Variety                        | Crop           | Mechanical Damage                     | Set Out                           |
|--|----------------|---------------------------------------|-----------------------------------|
| <del>Agent</del>                       | Crop Year      | NASS                                  | Scion                             |
| Annual Price                           | Harvest        | Pound                                 | Type                              |
| <del>Approved Insurance Provider</del> | Leaf Year      | Reasonable Price                      | Unharvested Production Adjustment |
| ARH Endorsement                        | Marketable     | Rootstock                             | Unsold Production                 |
| Carton                                 | Value Per Acre | <del>Completely Sold Production</del> |                                   |
|  |                |                                       |                                   |



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## ARH CITRUS PILOT ISH (ISSUED 11/21/23)

### Exhibit 3A – Revenue Report:

- Added elements of the revenue report:
  - Insured's Net Revenue
  - Average Revenue
  - Insured's Share
  - 100% Share Equivalent Revenue
  - Production
- Fields are substantive, but element name changes are non-substantive for 2025 CY only.



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## ARH CITRUS PILOT ISH (ISSUED 11/21/23)

### Exhibit 3B – ARH Report:

Added elements of the revenue report:

- Insured's Net Revenue
- Average Revenue
- Insured's Share
- 100% Share Equivalent Revenue
- Preliminary Yield
- Approved Yield
- Preliminary Revenue
- Approved Revenue
- Prior Revenue

Fields are substantive, but element name changes are non-substantive for 2025 CY only.

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## ARH CITRUS PILOT ISH (ISSUED 11/21/23)

Exhibit 4 – Examples:

Updated crop years in the example as well as column headers to match element changes on the ARH Report

Other minor editorial items



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## HEMP CP & ISH UPDATES (ISSUED 11/15/23)

PM-23-069 announced the Hemp CP & ISH updates on 11/15/23.



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## HEMP CP UPDATES (ISSUED 11/15/23)

Hemp coverage was expanded to MO and SD for 2024

Section 5 of the Hemp CP was updated to include cancellation and termination dates for MO and SD (March 15)



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## HEMP ISH UPDATES (ISSUED 11/15/23)

Para. 23B now includes Sales Closing Dates and Cancellation Dates for MO and SD (March 15)

Para. 23C includes Termination Dates for MO and SD (March 15)

Exhibit 3B – Rotation Requirements:

SD added to list of states where insurance will not attach to any acreage on which *Cannabis*, canola, dry beans, dry peas, mustard, rapeseed, soybeans, or sunflowers were grown the preceding year

MO added to list of states where insurance will not attach to any acreage on which *Cannabis*, canola, dry beans, dry peas, mustard, rapeseed, or sunflowers were grown the preceding year



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## HEMP LOSS ADJUSTER TRAINING AVAILABILITY

NCIS has MPCl and Crop-Hail (CH) Hemp training materials available on the NCIS website

| Go To                   | Name   | Size    | Date Modified      |
|-------------------------|--|---------|--------------------|
| Home                    | Crop Hail Hemp Presentation with Video.pptx                  | 416 MB  | 1/10/2022 10:04 AM |
| Favorites               | Crop Hail Hemp Presentation.pptx                             | 4.95 MB | 1/10/2022 10:03 AM |
| Recently Accessed by... | Hemp Adjuster School Q&A.pptx                                | 1.95 MB | 1/10/2022 10:03 AM |
| File Transfers          | MPCl Hemp Loss Adjustment REVISED 11.28.2023.pptx            | 8.55 MB | 11/30/2023 2:16 PM |
| Log Out                 | MPCl Hemp Loss Adjustment With Video REVISED 11.28.2023.pptx | 47.6 MB | 11/30/2023 1:36 PM |
|                         | MPCl Hemp Loss Adjustment With Video.pptx                    | 48.6 MB | 1/10/2022 10:03 AM |
|                         | MPCl Hemp Loss Adjustment.pptx                               | 9.50 MB | 1/10/2022 10:03 AM |



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## KIWIFRUIT ISH UPDATES (ISSUED 11/13/23)

Para. 36B – Revised submission deadline for the Producer’s Pre-Acceptance Worksheet

Changed from the Sales Closing Date (SCD) of November 20 to the Production Reporting Date (PRD) – January 15

Para. 36C – Revised submission deadlines for the Pre-Acceptance Inspection Report (PAIR)

Changed from December 1 to February 15



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## KIWIFRUIT ISH UPDATES (ISSUED 11/13/23)

Para. 36B – Revised submission deadline for the Producer's Pre-Acceptance Worksheet

Changed from the Sales Closing Date (SCD) of November 20 to the Production Reporting Date (PRD) – January 15

Para. 36C – Revised submission deadlines for the Pre-Acceptance Inspection Report (PAIR)

Changed from December 1 to February 15



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## OLIVE CP & ISH UPDATES (ISSUED 10/31/23)

PM-23-066 announced the Olive CP & ISH updates on 10/31/23



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## OLIVE CP UPDATES (ISSUED 10/31/23)

### Section 1 – Definitions

Clarified that in addition to the definition for “price election” contained in the CCIP BP, a contracted price for oil type olives may be allowed if provided by the Special Provisions (SP)

Removed the definition of “Production (APH) database” and to rely on the definition of “APH database” in the CCIP BP



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## OLIVE CP UPDATES (ISSUED 10/31/23)

### Section 3 – Insurance Guarantees, Coverage Levels, and Prices

3(a)(1) - Updated date examples for giving written notice to change your coverage level or price election

3(b) - Updated language for Same-Year Production Reporting (SYPR) changes



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## OLIVE CP UPDATES (ISSUED 10/31/23)

Section 3(c)(3) – Added detail regarding method & timing of actions taken if circumstances occur that may reduce yields from previous levels.

| If the circumstance occurred:  | Then:  |
|--|--|
| Before the beginning of the insurance period & notified by Production Reporting Date (PRD) | Approved yield used to establish the guarantee will be reduced for the current crop year regardless of whether the circumstance was due to an insured or uninsured cause of loss (COL)   |
| After the beginning of the insurance period & notified by PRD                              | Approved yield used to establish the guarantee will be reduced for the current crop year ONLY if the potential reduction in the yield used to establish the guarantee is due to an insured COL   |
| Before or after the beginning of insurance period & bno notification by PRD                | An amount equal to the reduction in yield will be added to the production to count (PTC) calc'd in section 13 of the CP due to uninsured causes. The approved yield will also be reduced the subsequent year to reflect a reduction in the productive capacity of the trees or in the yield potential for the insured acreage. |

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## OLIVE CP UPDATES (ISSUED 10/31/23)

### Section 10 – Insurance Period

10(a)(1) – Added the word “crop” for clarity

(a) In accordance with the provisions of section 11 of the BP:

(1) For the year of application, or for the crop year following a break in continuity of coverage, coverage begins on February 1



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## OLIVE CP UPDATES (ISSUED 10/31/23)

### Section 16 – Written Agreements (WA)

Clarified that written agreements are only allowed as authorized in section 8(e) or the SP

### Widespread Updates:

Updated “production database” to APH database”

Updated references due to CCIP BP changes for 2024

Added “of these Crop Provisions” for consistency with other references & to eliminate conflict



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## OLIVE ISH UPDATES (ISSUED 11/2/23)

Updated CY & CIH references throughout

Para. 32B(2)(c)(vii) & 32K(5), respectively:

Removed direct marketing reference to the CP and SP

Review of marketing methods. A review of records may determine whether any direct market of production occurred. ~~Direct marketing is insurable only as provided by the CP or SP~~; and...

See CIH, Paragraph 1424 1417 for acceptable pick records and use of pre-harvest appraisal for direct market sales ~~if direct market is allowed by the SP~~





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## OLIVE ISH UPDATES (ISSUED 11/2/23)

Para. 32C (Production Reporting Requirements) and 32D (Production Reports):  
Updated for SYPR






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## OLIVE ISH UPDATES (ISSUED 11/2/23)

Exhibit Updates:  
Exhibit 1: Added acronyms



| ACRONYM | TERM                               | ACRONYM | TERM                               |
|---------|------------------------------------|---------|------------------------------------|
| ARD     | Acreage Reporting Date             | RO      | RMA Regional Office                |
| BP      | Basic Provisions                   | TMA     | T-Yield Map Area                   |
| COC     | California Olive Committee         | T-Yield | Transitional Yield                 |
| FAD     | Final Agency Determination         | USDA    | United States Dept. of Agriculture |
| LASH    | Loss Adjustment Standards Handbook |         |                                    |
| OPI     | Office of Primary Interest         | WA      | Written Agreement                  |
|         |                                    | WAH     | Written Agreement Handbook         |



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## OLIVE ISH UPDATES (ISSUED 11/2/23)

### Exhibit Updates:

#### Exhibit 2: Definitions

New section added

All definitions match definitions found in the CP

Exhibit 3: Revised exhibit number from 2 to 3

Exhibit 4: Revised exhibit number from 3 to 4

Exhibit 5: Revised exhibit number from 4 to 5



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## OLIVE ISH UPDATES (ISSUED 11/2/23)

### Exhibit Updates:

#### Exhibit 6

Revised exhibit number from 5 to 6

Changed title & other reference from "Determining Growing Season" to  
"Determining Leaf Years"



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## SHELLFISH ISH UPDATES (ISSUED 11/17/23)

### Para. 22B – Sales Closing Date

Modified the 2024 Sales Closing Date from November 30, 2023 to December 15, 2023 per MGR-23-005 issued November 15, 2023

### Exhibit 2 – Definitions

Added a definition for Private or commercial shellfish nursery or hatchery – A business, person, or entity engaged in the growth and sale of shellfish seed



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## SESAME CP & ISH UPDATES (ISSUED 11/16/23)

PM-23-071 issued 11/16/23:

- Allows for WA's for sesame without geographical restrictions
- Updates the cancellation and termination dates to be reflective of WA's being expanded nationwide
- Allow Enterprise Units (EU) in the AD



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## SESAME CP & ISH UPDATES (ISSUED 11/16/23)

Section 5 – Updated cancellation & termination dates reflecting the nationwide expansion of WAs

Old:

| State & County   | Cancellation and Termination Dates |
|--|------------------------------------|
| The following counties in Texas: Atascosa, Bee, Cameron, Colorado, Frio, Hidalgo, Jackson, Jim Wells, Karnes, Kleberg, Live Oak, Matagorda, Medina, Nueces, Refugio, San Patricio, Starr, Uvalde, Wharton, Willacy, Zavala | January 31                         |
| Alabama and Georgia  | February 28                        |
| Kansas, Oklahoma, and all other Texas counties   | March 15                           |

New:

| State & County   | Cancellation and Termination Dates |
|--|------------------------------------|
| The following counties in Texas: Atascosa, Bee, Cameron, Colorado, Frio, Hidalgo, Jackson, Jim Wells, Karnes, Kleberg, Live Oak, Matagorda, Medina, Nueces, Refugio, San Patricio, Starr, Uvalde, Wharton, Willacy, Zavala | January 31                         |
| Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, North Carolina, and South Carolina  | February 28                        |
| All other Texas counties and all other States  | March 15                           |

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## SESAME CP UPDATES (ISSUED 11/16/23)

Section 9 – Insurance Period – Updated reference to actuarial documents to Special Provisions:

In accordance with the provisions of section 11 of the Basic Provisions, the end of the insurance period dates apply to the calendar year in which the crop is normally harvested unless otherwise stated in the ~~actuarial documents~~ Special Provisions:

- (a) December 10 for Kansas, Oklahoma, and Texas; or
- (b) December 31 for Alabama and Georgia

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## SESAME CP UPDATES (ISSUED 11/16/23)

### Section 12 – Settlement of Claim: Updated guarantee in example in (b)(7) to be consistent with the current market

Old:

**For example:**

You have a 100 percent share in 50 acres of sesame in the unit, with an **800-pound production guarantee** (per acre) and a price election of \$0.25 per pound. Due to insurable causes, you are only able to harvest 30,000 pounds of clean dry seed. Your indemnity would be calculated as follows:

- (1) 50 acres x 800 pounds = 40,000 pounds guarantee;
- (2) 40,000 pounds x \$0.25 price election = \$10,000 value of guarantee;
- (3) 30,000 pounds x \$0.25 price election = \$7,500 value of production to count;
- (4) \$10,000 - \$7,500 = \$2,500 loss; and
- (5) \$2,500 x 100 percent = \$2,500 indemnity payment.

New:

**For example:**

You have a 100 percent share in 50 acres of sesame in the unit, with a **500-pound production guarantee** (per acre) and a price election of \$0.25 per pound. Due to insurable causes, you are only able to harvest 20,000 pounds of clean dry seed. Your indemnity would be calculated as follows:

- (1) 50 acres x 500 pounds = 25,000 pounds guarantee;
- (2) 25,000 pounds x \$0.25 price election = \$6,250 value of guarantee;
- (3) 20,000 pounds x \$0.25 price election = \$5,000 value of production to count;
- (4) \$6,250 - \$5,000 = \$1,250 loss; and
- (5) \$1,250 x 100% = \$1,250 indemnity payment.

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## SESAME CP UPDATES (ISSUED 11/16/23)

### Section 14 – Written Agreements: Removed geographical restrictions on written agreements

Removed section 14(b), which included a table specifying limited states and counties where sesame coverage was previously available



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## SESAME ISH UPDATES (ISSUED 11/21/23)

- Throughout –
  - Removed APH from program name references consistently using “Sesame Pilot” throughout
  - Updated to EHS
- Para. 1F – Pilot Area – Referred to the AD for the pilot area
- Para. 1G – WA – Clarified no other policy provisions may be modified through a WA



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## SESAME ISH UPDATES (ISSUED 11/21/23)

- Para. 22B – Insurable Coverage Levels and Units – Added enterprise units to list of units available for sesame
- Para. 32 – Specific Handbook Information
  - CIH Part 10 – Section 3 - Added EU are available when allowed by the AD.
  - CIH Part 17 – Clarified that Yield Floors do not apply.
- Exhibit 1 – Acronyms – Added four new acronyms:

|                                      |   |
|--------------------------------------|---|
| OPI- Office of Primary Interest      | SP – Special Provisions                   |
| SRA – Standard Reinsurance Agreement | USDA – United States Dept. of Agriculture |

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## SUGAR BEET UPDATES (ISSUED 11/2/23)

PM-23-068 issued 11/15/23:

Converted Early Harvest Adjustment (EHA) to an option

Increased the acreage threshold to trigger an adjustment for early harvest

Increased the EHA cap to accommodate a limited situation where the actual yield from early harvested acreage (prior to any adjustment) was already higher than the previous cap



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## SUGAR BEET UPDATES (ISSUED 11/2/23)

PM-23-068 issued 11/15/23:

Converted Early Harvest Adjustment (EHA) to an option

Increased the acreage threshold to trigger an adjustment for early harvest

Increased the EHA cap to accommodate a limited situation where the actual yield from early harvested acreage (prior to any adjustment) was already higher than the previous cap



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## SWEET POTATO UPDATES (ISSUED 11/29/23)

### Section 3(g):

Clarified the production reporting requirements:  
 Instead of reporting your ~~sweet potato~~ production for the current ~~previous~~ crop year, as required by subsection 3(f)(1) of the Basic Provisions, there is a lag ~~period of one~~ year and you are required to report production from two crop years ago by the production reporting date ~~prior to the current crop year~~, e.g., 2022 crop year production must be reported by the production reporting ~~required~~ date for the 2024 crop year.



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## FORM UPDATES

NCIS Form Bulletins Issued:  
 8/15/23 – Bulletin 23035  
 9/14/23 – Bulletin 23038  
 9/19/23 – Bulletin 23039  
 10/30/23 – Bulletin 23042

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## UNDERWRITING FORMS

| MPCI Underwriting Forms |  |
|-------------------------|--|
| 753_Rev 08-2023         | Acreege Report   |
| 753RI_Rev 08-2023       | Acreege Report for RI                                      |
| 754_Rev 08-2023         | Policy Change Form   |
| 764_Rev 08-2023         | High-Risk Land Exclusion Option                            |
| 800_Rev 08-2023         | Sprinkler Irrigated Rice Endorsement Application           |
| 838_Rev 08-2023         | FL Citrus Fruit Producer's Pre-Acceptance Worksheet        |
| 840FT_Rev 08-2023       | FL - TX Fruit Tree Grove Producer Pre-Acceptance Worksheet |
| 855_Rev 08-2023         | Agreement to Combine Optional Units                        |
| 865_Rev 08-2023         | Pre-acceptance Perennial Crop Inspection Report            |
| 870_Rev 08-2023         | Producer's Pre-Acceptance Worksheet                        |
| 898_Rev 08-2023         | Veteran Farmer or Rancher Application                      |



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## UNDERWRITING FORMS

| NCIS Form # | Form Name                                 |
|-------------|---|
| 801         | HIP-WI Protection Endorsement Application |
| 844         | Grove-Vineyard ID Map                     |
| 845         | Grove-Vineyard ID Map Continuation Sheet  |
| 1014        | Grapevine PAW                             |
| 1015        | Grapevine PAIR                            |
| 1016        | Livestock TOR                             |

The image shows a detailed form titled "LIVESTOCK TRANSFER OF COVERAGE & RIGHT TO INDEMNITY". The form includes sections for:
 

- ASSURED'S DATA:** Name, Address, City, State, Zip, and Telephone.
- TRANSFEROR'S DATA:** Name, Address, City, State, Zip, and Telephone.
- TRANSFEREE'S DATA:** Name, Address, City, State, Zip, and Telephone.
- TRANSFEROR'S SIGNATURE:** Signature and Date.
- TRANSFEREE'S SIGNATURE:** Signature and Date.
- TERMS & CONDITIONS:** A detailed list of terms and conditions governing the transfer of coverage.



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## UNDERWRITING FORMS

| NCIS Form # | Form Name                         |
|-------------|-----------------------------------|
| 961-23      | Margin Protection Plan Disclaimer |



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## UNDERWRITING FORMS

### Controlled Environment:

- CE Biosecurity Self-Certification
- CE Catalog Checklist
- CE UW Inspection Report
- CE Monthly Unit Value Plan (MUVP)
- CE Value Report (CEVR)

### Shellfish:

- Shellfish Producer PAW
- Shellfish PAIR
- Shellfish Commodity Report
- Shellfish Producer Price Option Wkst.
- Shellfish APH Database

### WCRP:

- WC APH Database
- WC Background Adjustment Report
- WC Report
- WC PAIR
- WC Producer PAW
- WC Weaning Weight Report

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## UNDERWRITING FORMS

- 2024 CCIP & ARPI BP updates for 11/30 CCD
- Margin Protection ISH update
- Rainfall Index ISH updates

### Crop-Specific Document Updates:

- Hemp
- Kiwifruit
- Olives
- Shellfish
- Sesame
- Sugar Beets
- Sweet Potatoes

### NCIS Form Updates




# Insured's Production Reporting (IPR) 2024 Spring Update

For Agent/Broker Use Only



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## IPR CHANGES FOR 2024

- Special Provision statement from 2023 was added to 2024 CCIP-BP
  - All APH regulations moved into CCIP
- Added Insured's Production Reporting Date into AD
- SP Statements excluding lag year crops and Pecan Revenue

| Dates                                    |                              |                          |   |  |  |   |  |
|--|------------------------------|--------------------------|---|--|--|---|--|
| Selection Criteria                       |                              |                          |   |  |  |   |  |
| Year: 2024                               | Commodity: Wheat (011)       |                          |   |  | State: Missouri (29)                         |   |  |
| Date Released                            | Plan: Yield Protection (01)  |                          |   |  | County: Cass (037)                           |   |  |
| Types / Practices                        | T/P 1                        | T/P 2                    | T/P 3                                     | T/P 4                                  | T/P 5  | T/P 6                                     |  |
| Type Practice                            | Winter 011 Non-Irrigated 003 | Winter 011 Irrigated 002 | Winter 011 Organic(Certified) Non-Irr 713 | Winter 011 Organic(Certified) Irr. 702 | Winter 011 Organic(Transitional) Non-Irr 714 | Winter 011 Organic(Transitional) Irr. 712 |  |
| Base County Dates                        |                              |                          |   |  |  |   |  |
| Sales Closing Date                       | 09/30/2023                   | 09/30/2023               | 09/30/2023                                | 09/30/2023                             | 09/30/2023                                   | 09/30/2023                                |  |
| Cancellation Date                        | 09/30/2023                   | 09/30/2023               | 09/30/2023                                | 09/30/2023                             | 09/30/2023                                   | 09/30/2023                                |  |
| Final Planting Date                      | 11/15/2023                   | 11/15/2023               | 11/15/2023                                | 11/15/2023                             | 11/15/2023                                   | 11/15/2023                                |  |
| End of Late Planting Period Date         | 11/30/2023                   | 11/30/2023               | 11/30/2023                                | 11/30/2023                             | 11/30/2023                                   | 11/30/2023                                |  |
| Average Reporting Date                   | 12/15/2023                   | 12/15/2023               | 12/15/2023                                | 12/15/2023                             | 12/15/2023                                   | 12/15/2023                                |  |
| Premium Billing Date                     | 07/01/2024                   | 07/01/2024               | 07/01/2024                                | 07/01/2024                             | 07/01/2024                                   | 07/01/2024                                |  |
| End Of Insurance Date                    | 10/31/2024                   | 10/31/2024               | 10/31/2024                                | 10/31/2024                             | 10/31/2024                                   | 10/31/2024                                |  |
| Termination Date                         | 09/30/2024                   | 09/30/2024               | 09/30/2024                                | 09/30/2024                             | 09/30/2024                                   | 09/30/2024                                |  |
| Contract Change Date                     | 06/30/2024                   | 06/30/2024               | 06/30/2024                                | 06/30/2024                             | 06/30/2024                                   | 06/30/2024                                |  |
| Production Reporting Date                | 11/14/2023                   | 11/14/2023               | 11/14/2023                                | 11/14/2023                             | 11/14/2023                                   | 11/14/2023                                |  |
| <b>Insured Production Reporting Date</b> | 11/14/2024                   | 11/14/2024               | 11/14/2024                                | 11/14/2024                             | 11/14/2024                                   | 11/14/2024                                |  |

2



## SP STATEMENTS FOR EXCLUDED CROPS

- Lag year crops
- Pecan Revenue
- Sugarcane SP statement:
  - "In lieu section 2(b) of the Sugarcane Crop Provisions, instead of reporting your sugarcane production for the current crop year by the insured's production reporting date as required by subsection 3(f)(1) of the Basic Provisions, there is a lag period of one year and you are required to report production from two crop years previously by the production reporting date, e.g., 2022 crop year production must be reported by the production reporting date for the 2024 crop year."

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## EXCEPTIONS

- All lag year crops are excluded from current crop year production reporting
- AZ-CA Citrus
- CA APH Avocado
- Caneberry
- CT and MA Tobacco (cigar wrapper)
- FL Avocado
- Macadamia nuts
- Sugarcane
- Sweet Potatoes
- Texas Citrus Fruit
- Pecan Revenue

4

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## CIH INSURED PRODUCTION REPORTING CHANGES

### Section 1

“Generally, insureds are required to report the current year’s crop production on the same basis used to establish their approved yields. This section is applicable for insureds and crops that require current year’s crop production be reported by the insured’s production reporting date contained in the policy, see Para. 1321 for exceptions to the requirement to provide the current year’s production by the insured’s production reporting date. This production report will be used to establish approved yield(s) for the following APH crop year, if there are no changes to the basis used to establish the insured’s approved yield(s). The insured’s production report is also subject to Part 16 Sec. 6. \*\*\*”

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## CIH INSURED PRODUCTION REPORTING CHANGES

### Section 2

Generally, the insured must report their current year’s crop production on the same basis used to establish their approved yield(s), by the insured’s production reporting date contained in the actuarial documents, or as otherwise specified in the Special Provisions. However, there are certain situations that require a production report be provided at the beginning of the crop year to provide the prior year’s production information to be used to establish the approved yield(s) for the current year. This section only applies to those insureds or crops where a production report is not required by the insured’s production reporting date for the current crop year and includes the following:”

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## CIH INSURED PRODUCTION REPORTING CHANGES

### Section 2

1) crops that have a lag year in their production reporting.

(2) new insureds who grew the crop the year prior to the current crop year, may report actual production for that crop year and include additional crop years, if continuous production reports are provided. Failure to provide a production report will result in variable T-Yields being used to determine the insureds approved yield(s) for the current crop year.

(3) insureds who transferred to a new AIP for the current crop year may provide the new AIP with a copy of the completed and signed production report submitted to the insureds previous insurance provider for the prior APH crop year. This production report will be used to establish the insureds approved yield(s) for the current crop year.

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## CIH INSURED PRODUCTION REPORTING CHANGES

### Section 2


(4) if an approved yield cannot be established for any APH database for the current crop year as required by FCIC approved procedures, the insured must provide a new production report containing the prior year's production on the basis of the current crop year's unit structure and by P/T/T-Yield map area, other characteristics, if applicable.

(5) an insured may recertify actual production for any prior APH crop year if the production report meets the requirements of this section to be used in an APH database(s) for the current crop year when:

- (a) reporting actual production for an APH crop year not previously certified;
- (b) replacing a yield determined in accordance with Para. 1503; or
- (c) making a change or revision as authorized in FCIC approved procedures.

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## IPR/SYPR FAQ


- Transferring to a new AIP, can the new AIP use ceding AIP production report or does the insured need to submit a new report on new AIP paper?

**A.**

- New AIP can use ceding AIPs transfer paperwork
- Does not absolve the responsibility (or remove the ability) of the insured to get that information to the new AIP timely due to the possible lag in processing
- No change in the ceding AIPs responsibility in the transfer process as provided in the GSH Para. 846

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## IPR/SYPR FAQ

- In a transfer situation, If an insured completes their production report timely to the ceding AIP and the agent fails to submit the report, will the insured receive assigned yields?


**A.**

- If the insured can provide a copy of the report, the new AIP can use that information instead of an Assigned Yield
- The insured met their production reporting requirements

10

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**IPR/SYPR FAQ**


- How will the assuming AIP know if the insured didn't report production to the ceding AIP?

**A.**

- If the insured does not provide the new AIP with a copy of the production report or the information cannot be obtained via policyholder tracking, then the new AIP must assign yields

11

11



**IPR/SYPR FAQ**


- How is production reported if it is not available by the PRD, e.g. J yield?

**A.**


- SYPR shouldn't change that process, the insured would indicate records aren't available and will report when records are available or claim is finalized

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**Insured's Production Reporting (IPR)** - This quick card will explain the steps needed to use the production reporting workflow to report the current crop year production. The Insured's Production Reporting Date is the date provided by RMA's actuarial data and is when a production report for the current crop year is due, unless otherwise specified in the policy or FCIC-approved procedures.



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**Insured Production Reporting References**

**2024 General Standards Handbook** - Exhibit 2 - Various definitions have Insured's Production Reporting added.

**2024 Crop Insurance Handbook** - PART 13: PRODUCTION REPORT  
 Section 1: Insured's Production Reporting for CCIP and ARPI  
 Paragraph 1301 - 1310 (pages 188-212)  
 Section 2: Previous Crop Year Production Reporting for CCIP Policies  
 Paragraph 1321 - 1330 (pages 213-230)

**RMA Actuarial Data Browser** - The Dates tab contains the published Insured Production Reporting Date.

**Plans of Insurance** - The following plans of insurance now have current year production reporting in 2024: Area Yield Protection (04), Area Revenue Protection (05), Area Revenue Protection w/HP exclusion (06), Margin Protection (16), Margin Protection with HP (17), Yield Protection (01), Revenue Protection (02), Revenue Protection w/HP exclusion (03), Actual Revenue History (47) and APH (90).

**Reporting Forms** - We offer several reporting forms for you to use to report the insured's current year production:

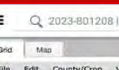
- 2023 M205 - Schedule Of Insurance (SOI) with Production Report
- 2023 M202 - Production and Yield Reporting form
- 2023 M711 - Revenue Loss Worksheet and Production Report
- 2023 G205 - Map Based Schedule of Insurance

**Workflows** - The only policy maintenance workflow allowed to enter current crop year production is the 'Report 2023 Production by Unit' when in the 2023 reinsurance year. You will no longer be able to update the 2023 crop year production when in the 2024 reinsurance year.


| Types / Practices                 | Unit Structure    | Price             | Yield                   | Yield Exclusion | Date |
|-----------------------------------|-------------------|-------------------|-------------------------|-----------------|------|
| Date Selection Criteria           |                   |                   |                         |                 |      |
| Year:                             | 2024              | Commodity:        | Wheat (0011)            |                 |      |
| Date Released:                    |                   | Plan:             | Revenue Protection (02) |                 |      |
| Types / Practices                 |                   |                   |                         |                 |      |
| Type                              | Types / Practices | TR1               | TR2                     |                 |      |
| Practice                          |                   | Winter 011        | Winter 011              |                 |      |
|                                   |                   | Non-Irrigated 003 | Irrigated 002           |                 |      |
| Base County Dates                 |                   |                   |                         |                 |      |
| Sales Closing Date                |                   | 09/30/2023        | 09/30/2023              |                 |      |
| Cancellation Date                 |                   | 09/30/2023        | 09/30/2023              |                 |      |
| Final Planting Date               |                   | 11/15/2023        | 11/15/2023              |                 |      |
| End of Late Planting Period Date  |                   | 11/30/2023        | 11/30/2023              |                 |      |
| Acreage Reporting Date            |                   | 12/15/2023        | 12/15/2023              |                 |      |
| Premium Billing Date              |                   | 01/01/2024        | 01/01/2024              |                 |      |
| End Of Insurance Date             |                   | 10/31/2024        | 10/31/2024              |                 |      |
| Termination Date                  |                   | 09/30/2024        | 09/30/2024              |                 |      |
| Contract Change Date              |                   | 09/30/2024        | 09/30/2024              |                 |      |
| Production Reporting Date         |                   | 11/14/2023        | 11/14/2023              |                 |      |
| Insured Production Reporting Date |                   | 11/14/2024        | 11/14/2024              |                 |      |

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**Insured's Production Reporting (IPR)** - This quick card will explain the steps needed to use the production reporting workflow to report the current crop year production. The Insured's Production Reporting Date is the date provided by RMA's actuarial data and is when a production report for the current crop year is due, unless otherwise specified in the policy or FCIC-approved procedures.



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**Insured Production Reporting References**

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**Workflows** - The only policy maintenance workflow allowed to enter current crop year production is the 'Report 2023 Production by Unit' when in the 2023 reinsurance year. You will no longer be able to update the 2023 crop year production when in the 2024 reinsurance year.



1) **Production Record Type**- Select the correct production record type. Once selected a pop-up will allow you to apply this production record type to other lines for that county/crop. You can select all or specific lines.

2) **2023 Production**- Enter the production for the unit.

3) **2023 Acres**- The acres reported on the 2023 acreage report. This can not be changed.

4) **Determined Acres**- If any acreage had been reported incorrectly in 2023, for example, despite planting 80 acres of corn, the producer only reported 75 acres for the unit, you should notify your underwriter so that the correct acres can be entered in the Determined Acres column. Acreage revised per claim will be shown in this same column.

5) **2023 Yield**- The yield will calculate if production is entered or you enter the yield to calculate the production.

6) **Yield Type** - Once production and production yield type is entered the yield type will be populated.

7) **Insurability Code** - This will default based on prior entries in most cases. The choices are Insurable, Uninsurable and Uninsured Acres.

8) **IPR** - Shows the status of the line. Red 'I' - 'Incomplete' (hovering over this will show the reason) or Green 'C' for Complete.

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## WHY?


- Prior production reporting procedures limit's RMA's ability to match production to the location where it was produced
  - Named insured changes
  - Unit structure changes
- Historically prior year production is reported at the beginning of the crop year for the unit structure for the current year
  - For 2024, insured reports production on the basis of the 2024 proposed OUs
  - Production data from previous year is aggregated to unit structure of the current year

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## TAKEAWAYS



- All APH procedures live in CCIP
- PRD did not change – added insured's PRD
- Transfer policies must report production at beginning of crop year and to ceding company
- Reporting production is based on unit structure in effect when crop was planted, not the unit structure for following year

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## CURRENT MILESTONES & NEXT STEPS

- Blanket Written Agreements ~ 2,306**
  - Producer elected by 3/15/23
  - AIP submitted to RMA by 4/15/23
- Traditional Type / Practice Written Agreements -1,860**
  - Producer apply by 7/15/23
  - AIP submitted to RMA 8/4/23
- Acreage Reports 7/15/23**
  - AIP submitted to RMA 8/15/23
- Estimated Double Crop Acres Mid Sept. – Sept 5th – Sept 15th**
  - Preliminary as of 10/22/23 Included
- 2024 changes draft plans included – filing season 9/5-11/30**



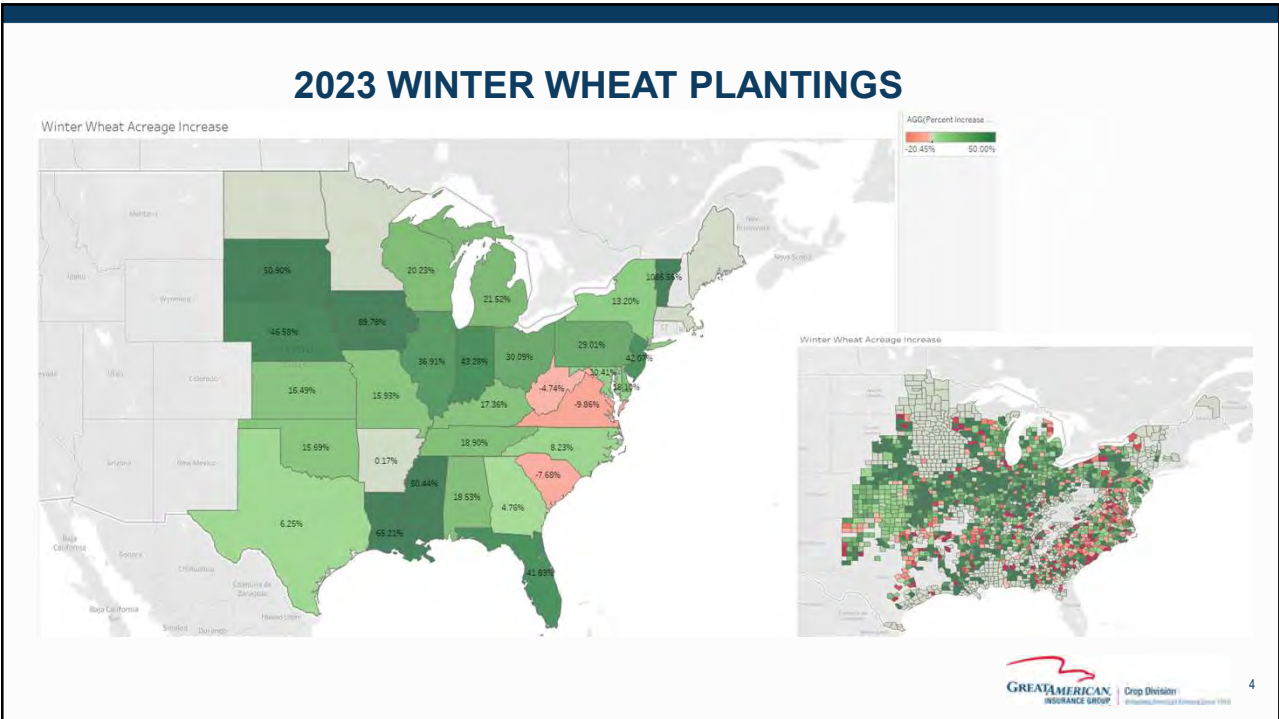

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# Results



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### Winter Wheat Plantings by option

| Detailed Option (group)                 | Prior 5 Year Average | Sum of 2023       | Percent Increase / Decrease |
|---|----------------------|-------------------|-----------------------------|
| 01 - Already Available                  | 5,024,256            | 5,852,025         | 16.5%                       |
| 02 - Program Expansion                  | 679                  | 270               | -60.3%                      |
| 03 - Blanket Written Agreement          | 467,721              | 583,216           | 24.7%                       |
| 04 - No History Written Agreement       | 602,838              | 752,896           | 24.9%                       |
| 05 - Reduced Written Agreement Histo... | 1,029,838            | 1,100,898         | 6.9%                        |
| 06 - Written Agreement - Full History   | 1,988,458            | 2,277,890         | 14.6%                       |
| 07 - Relay Cropping Only                | 394,443              | 582,526           | 47.7%                       |
| 08 - Processing Crops / Relay           | 95,789               | 115,722           | 20.8%                       |
| 09 - Irrigated Double Cropping Only     | 5,620,434            | 6,544,869         | 16.4%                       |
| 10 - XC Written Agreement Available     | 464,965              | 514,698           | 10.7%                       |
| <b>Grand Total</b>                      | <b>15,705,690</b>    | <b>18,342,869</b> | <b>16.8%</b>                |

### Winter Wheat Plantings


| State Name         | Prior 5 Year Average | Sum of 2023       | Percent Increase / Decrease |
|--------------------|----------------------|-------------------|-----------------------------|
| Alabama            | 100,070              | 118,517           | 18.5%                       |
| Arkansas           | 160,370              | 160,638           | 0.2%                        |
| Delaware           | 28,583               | 33,755            | 18.1%                       |
| Florida            | 1,405                | 1,982             | 41.8%                       |
| Georgia            | 58,414               | 61,192            | 4.8%                        |
| Illinois           | 494,911              | 677,563           | 36.9%                       |
| Indiana            | 169,035              | 242,201           | 43.3%                       |
| Iowa               | 3,717                | 7,055             | 89.8%                       |
| Kansas             | 6,592,241            | 7,679,282         | 16.5%                       |
| Kentucky           | 388,442              | 455,870           | 17.4%                       |
| Louisiana          | 36,907               | 60,975            | 65.2%                       |
| Maine              |                      |                   |                             |
| Maryland           | 89,046               | 98,315            | 10.4%                       |
| Massachusetts      |                      |                   |                             |
| Michigan           | 384,649              | 467,440           | 21.5%                       |
| Minnesota          |                      |                   |                             |
| Mississippi        | 58,161               | 87,497            | 50.4%                       |
| Missouri           | 451,351              | 523,230           | 15.9%                       |
| Nebraska           | 256,206              | 375,535           | 46.6%                       |
| New Jersey         | 10,261               | 14,577            | 42.1%                       |
| New York           | 78,963               | 89,386            | 13.2%                       |
| North Carolina     | 423,011              | 457,811           | 8.2%                        |
| North Dakota       |                      |                   |                             |
| Ohio               | 296,847              | 386,169           | 30.1%                       |
| Oklahoma           | 2,902,275            | 3,357,594         | 15.7%                       |
| Pennsylvania       | 52,976               | 68,342            | 29.0%                       |
| South Carolina     | 107,107              | 98,876            | -7.7%                       |
| South Dakota       | 150,888              | 227,695           | 50.9%                       |
| Tennessee          | 282,294              | 335,643           | 18.9%                       |
| Texas              | 1,894,110            | 2,012,399         | 6.2%                        |
| Vermont            | 11                   | 134               | 1085.6%                     |
| Virginia           | 123,021              | 110,891           | -9.9%                       |
| West Virginia      | 2,235                | 2,129             | -4.7%                       |
| Wisconsin          | 108,182              | 130,065           | 20.2%                       |
| <b>Grand Total</b> | <b>15,705,690</b>    | <b>18,342,869</b> | <b>16.8%</b>                |


## 2023 WINTER WHEAT PLANTINGS


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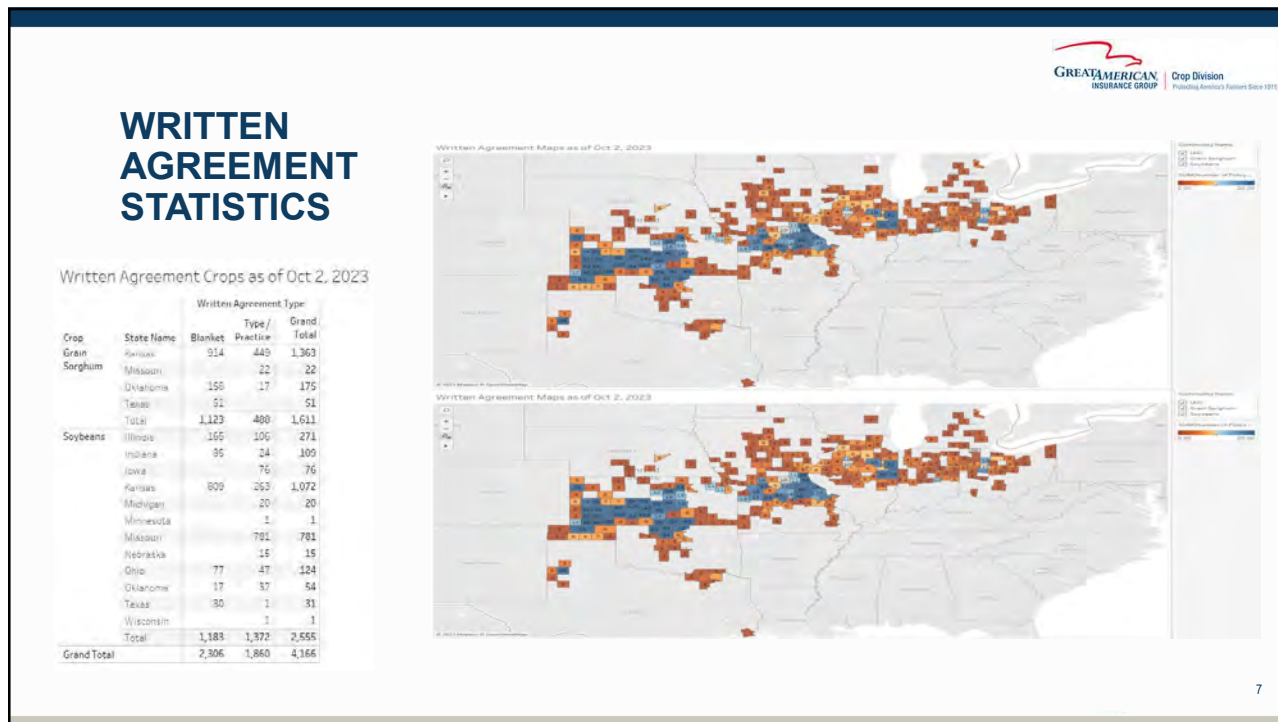
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## DOUBLE CROP PROCESSING STATISTICS

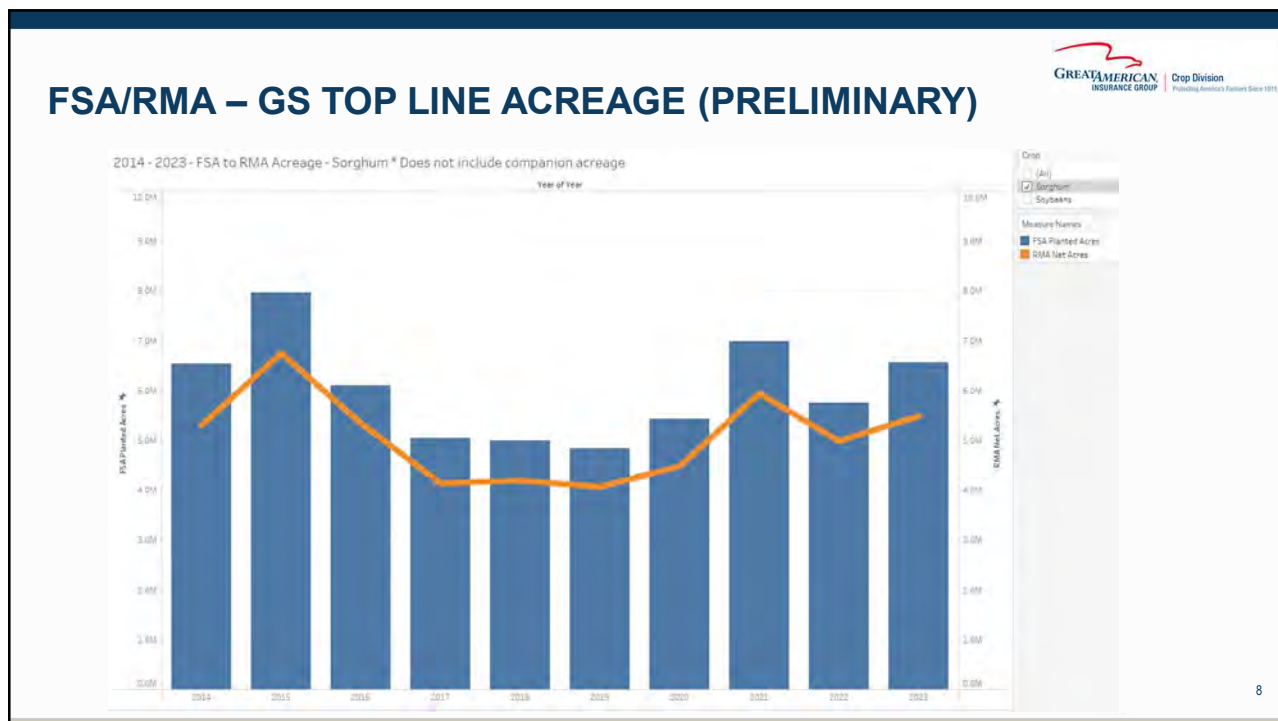



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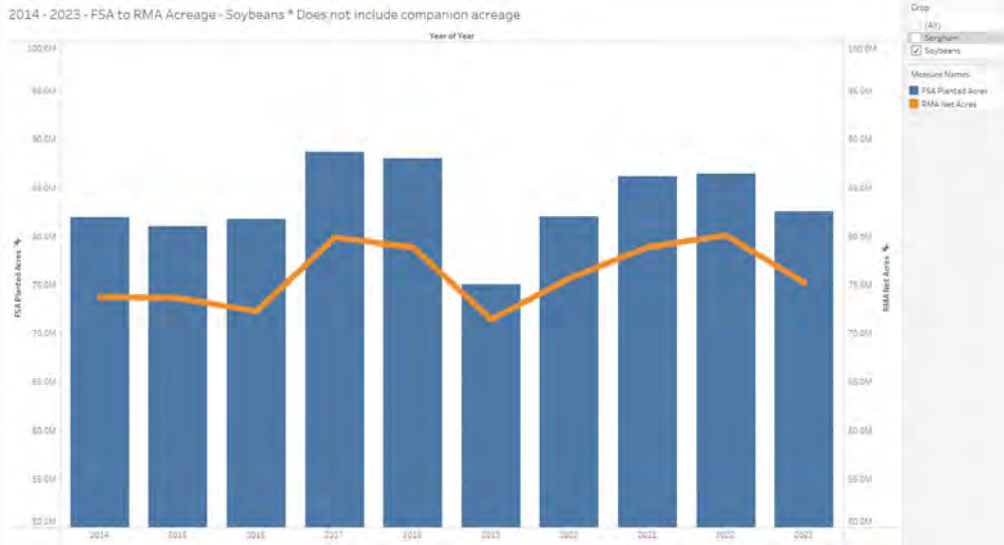
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# FSA/RMA – SOYBEAN TOP LINE ACREAGE (PRELIMINARY)

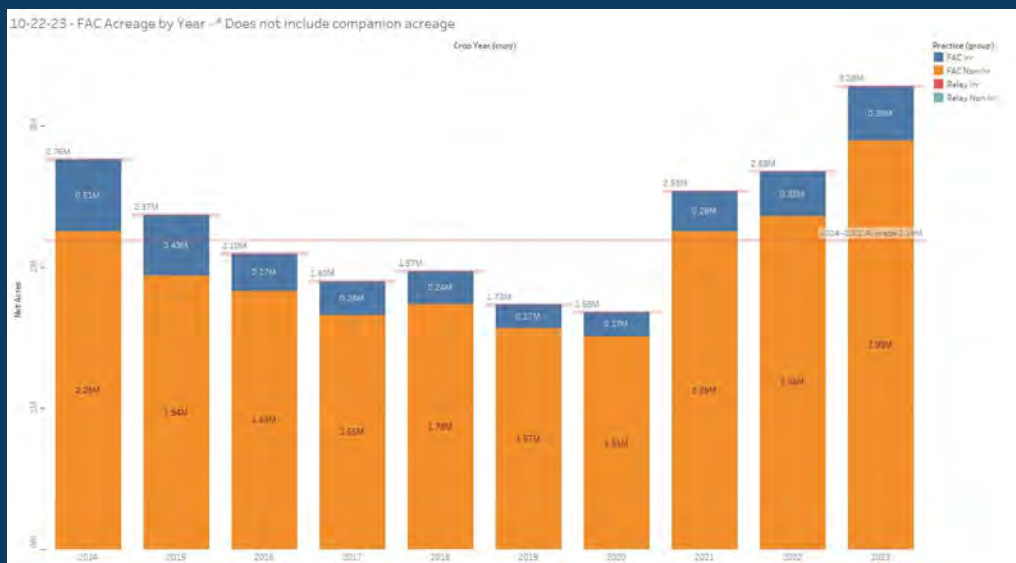


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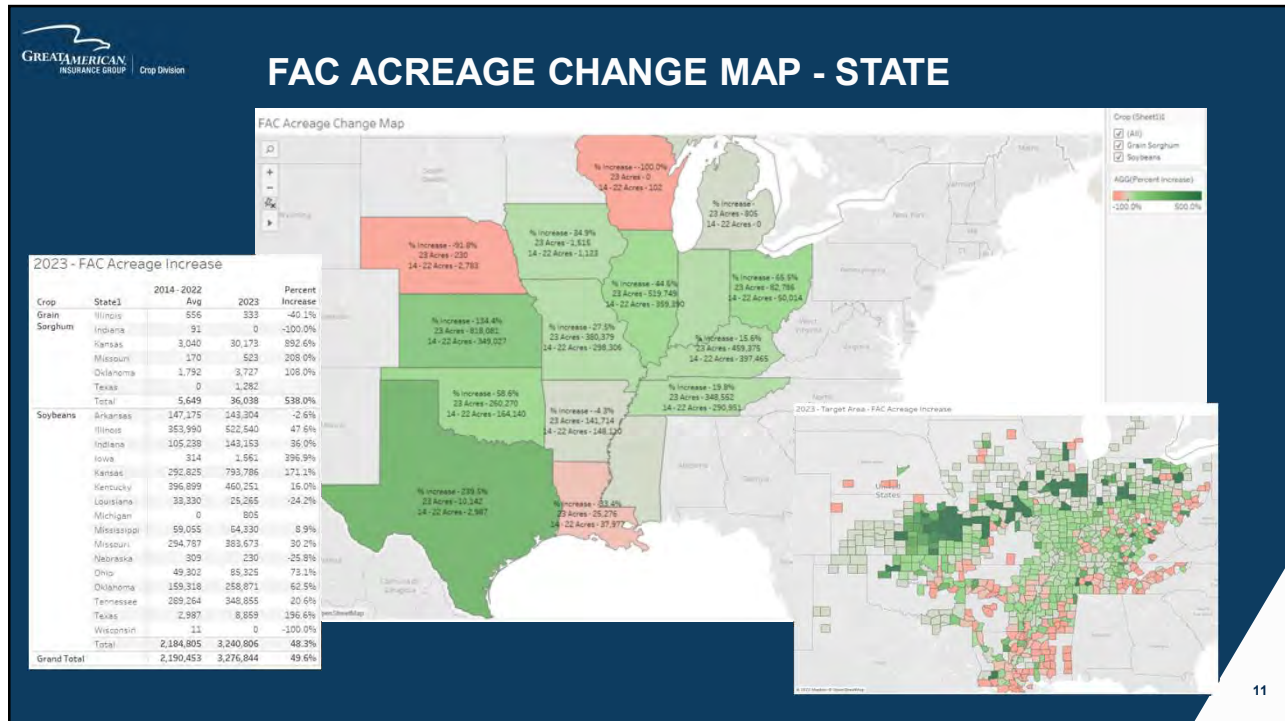


# RMA – FAC ACREAGE (PRELIMINARY) – 10/22/2023

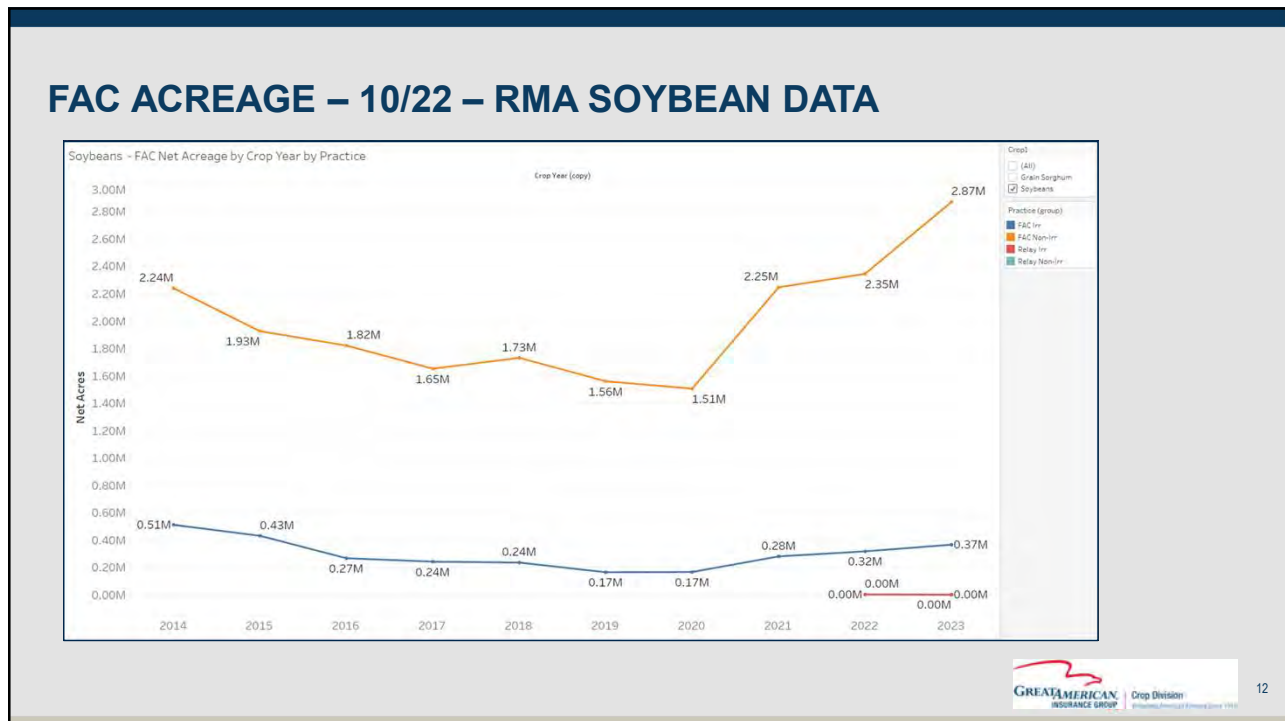


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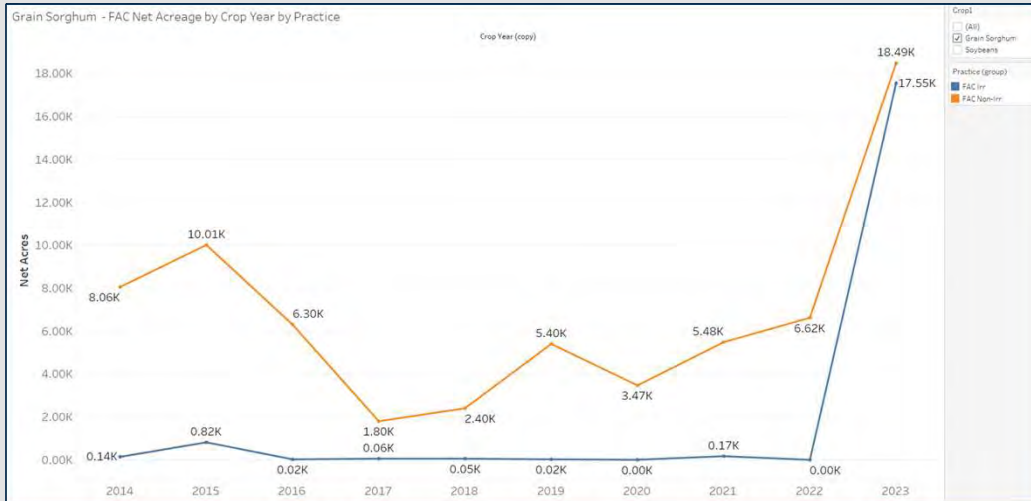


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## FAC ACREAGE – 10/22 – RMA SORGHUM DATA

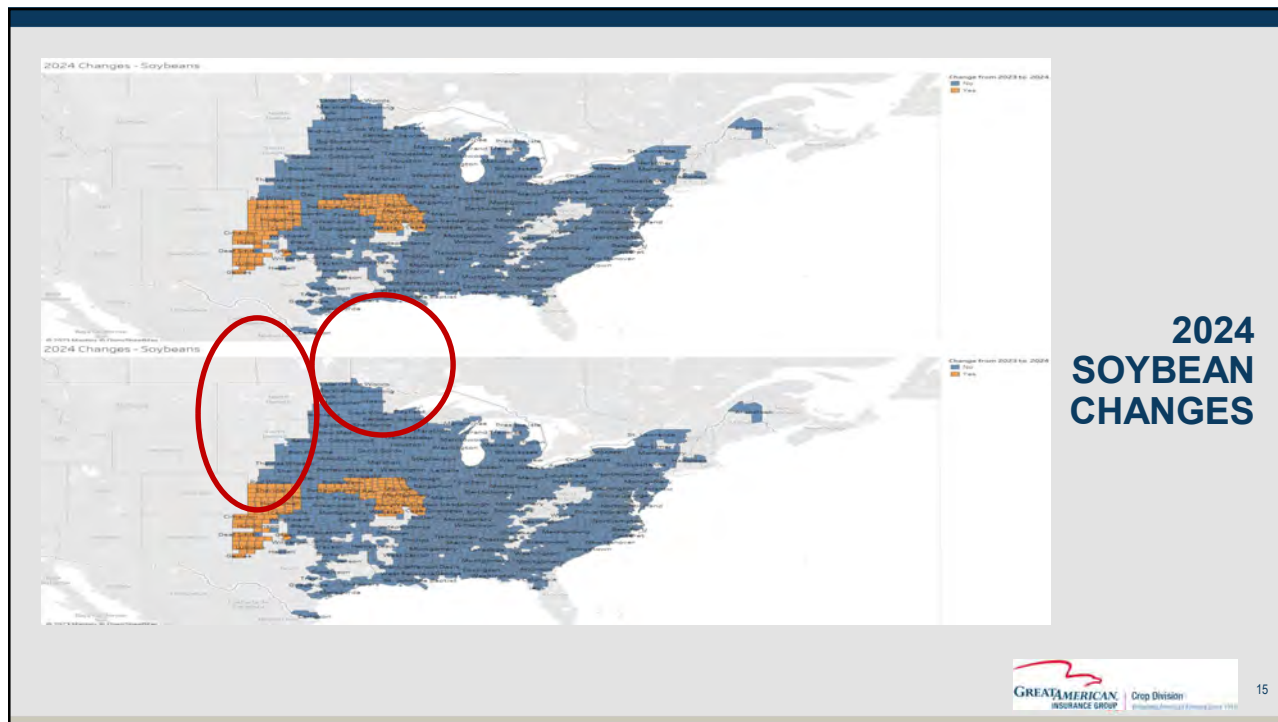


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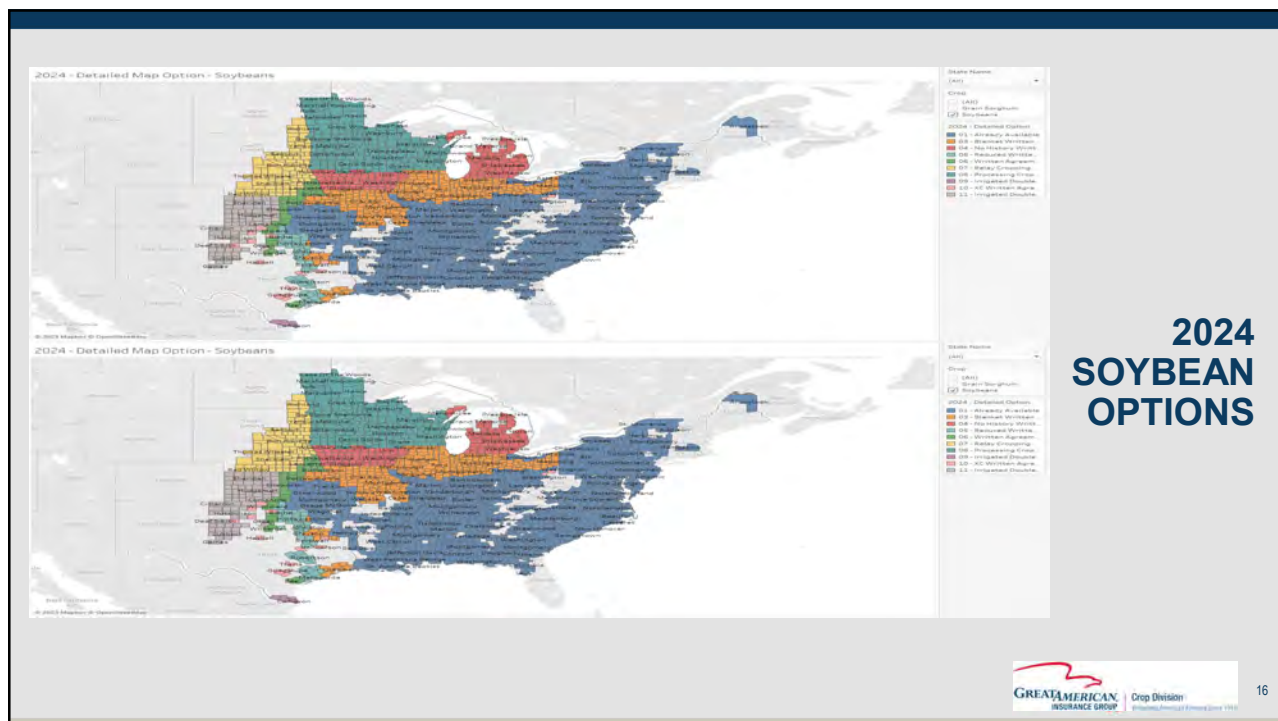
## 2024 Draft Changes and Impacts



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## 2024 ESTIMATED IMPACT OF CHANGES

### 2023 to 2024 Changes - Written Agreement Impact

| 2023 - Detailed Option                 | 2024 - Detailed Option                   | Change from 2023 to 2024 |              |              |
|--|--|--------------------------|--------------|--------------|
|  |  | No                       | Yes          | Grand Total  |
| 01 - Already Available                 | 01 - Already Available                   | 19                       |              | 19           |
| 03 - Blanket Written Agreement         | 03 - Blanket Written Agreement           | 624                      |              | 624          |
| 04 - No History Written Agreement      | 04 - No History Written Agreement        |                          | 1,210        | 1,210        |
|  | 04 - No History Written Agreement        | 92                       |              | 92           |
|  | 05 - Written Agreement - Full History    |                          | 78           | 78           |
| 05 - Reduced Written Agreement History | 05 - Reduced Written Agreement History   | 43                       |              | 43           |
| 06 - Written Agreement - Full History  | 06 - Written Agreement - Full History    | 210                      |              | 210          |
| 07 - Relay Cropping Only               | 07 - Relay Cropping Only                 | 14                       |              | 14           |
| 08 - Processing Crops / Relay          | 08 - Processing Crops / Relay            | 5                        |              | 5            |
| 09 - Irrigated Double Cropping Only    | 09 - Irrigated Double Cropping Only      | 0                        |              | 0            |
|  | 11 - Irrigated Double Cropping Expansion |                          | 1,870        | 1,870        |
| <b>Grand Total</b>                     |  | <b>1,000</b>             | <b>3,150</b> | <b>4,150</b> |

### 2024 - Workload Estimate

| 2024 - Detailed Option                   | 2024 Underwriting Effort (group) |              |                          |  | Grand Total  |
|--|----------------------------------|--------------|--------------------------|--|--------------|
|  | Blanket                          | Expanded     | Relay in Coverage Ava... |  |              |
| 01 - Already Available                   |                                  |              | 19                       |  | 19           |
| 03 - Blanket Written Agreement           | 1,834                            |              |                          |  | 1,834        |
| 04 - No History Written Agreement        |                                  |              | 93                       |  | 93           |
| 05 - Reduced Written Agreement History   |                                  |              | 43                       |  | 43           |
| 06 - Written Agreement - Full History    |                                  |              | 288                      |  | 288          |
| 07 - Relay Cropping Only                 |                                  |              | 14                       |  | 14           |
| 08 - Processing Crops / Relay            |                                  |              | 5                        |  | 5            |
| 09 - Irrigated Double Cropping Only      | 0                                |              |                          |  | 0            |
| 11 - Irrigated Double Cropping Expansion |                                  | 1,870        |                          |  | 1,870        |
| <b>Grand Total</b>                       | <b>1,834</b>                     | <b>1,870</b> | <b>462</b>               |  | <b>4,166</b> |

### Dec 2024 Blankets Entry

| State Name         | Crop          |            | Grand Total |
|--------------------|---------------|------------|-------------|
|                    | Grain Sorghum | Soybea..   |             |
| Illinois           |               | 59         | 59          |
| Indiana            |               | 50         | 50          |
| Kansas             | 46            | 11         | 57          |
| Missouri           | 86            | 81         | 167         |
| Ohio               |               | 38         | 38          |
| Oklahoma           | 30            | 3          | 33          |
| Texas              | 38            | 21         | 59          |
| <b>Grand Total</b> | <b>200</b>    | <b>263</b> | <b>463</b>  |



## PERSPECTIVE

**Statistics as of Oct 22nd**

- Blanket WA ~ 1,150 with acreage
- Traditional WA ~ 1,350 with acreage
- Turnaround time – 5 days + or -

**Increase of insured acres**

- Wheat up 16.8% - 2.6 MM acres
- Soybeans and Grain Sorghum up 1MM+ ~ 48%
- FAC acreage growth of 16.2% from average
- Increase in the percent of acres insured up from around 53% to 69%

**2023 – 80 Relay Cropping WA offers**

- Up 15% from 2022
- 63 accepted
- About 3000 acres in as of 10/22/23



## THOUGHTS, LESSONS LEARNED, CHANGES

### Challenges

- Timing – this effort from outline to implementation happened very quickly
- Heavy workload and many questions
- Major drought conditions in key wheat and double crop sorghum / soybean areas
- Blankets

### Successes

- Good, early dialogue with hard questions
- Advertisement and communication
- 800% increase in written agreement demand for coverage
- +1 Million acre increase in insured acres for FAC Soybeans and Grain Sorghum  
~48%+ increase



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## THOUGHTS, LESSONS LEARNED, CHANGES

### Misunderstandings and misconceptions on written agreement procedure

- Crop inspections
- 1st crop / 2nd crop rules
- History Requirements
- What is required

### Changes

- Expansion of Type / Practices and Blanket Written Agreements
- Updating IS-22-003 Double Crop Written Agreements
- Updating MGR-22-009 Relay Cropping



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# REVIEW AND REMINDERS

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## OPTIONS TO INSURE FAC PRACTICE

### Coverage is available in the AD

- No additional requirement for requesting coverage (FAC practice is insurable in the county)
- Check AD for T/P availability
- Check Special Provisions

### Blanket Written Agreement

- Pre-constructed insurance offer available for the county
- Requested by SCD

### T/P Written Agreement

- Reduced years of history required (or none) – check AD
- Must be requested by SCD (renewal); ARD (new)

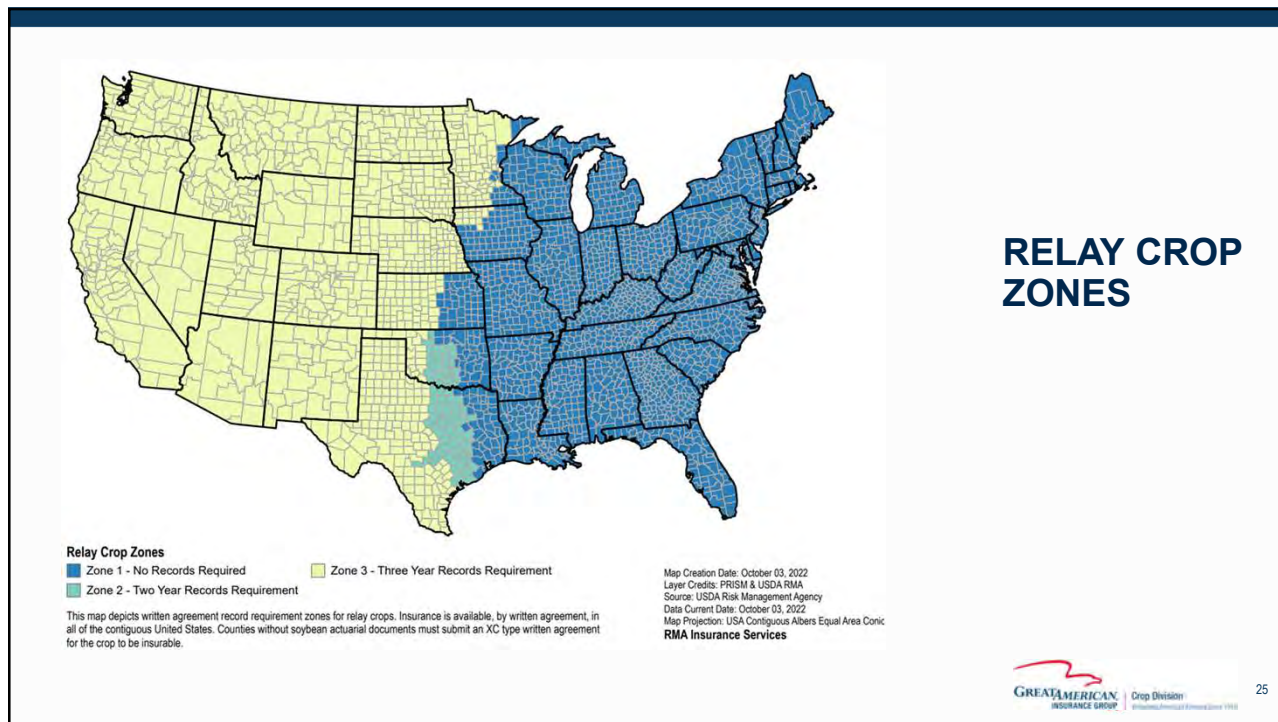
### XC &/or Relay Crop Written Agreement

- Option for western states/counties for Soybeans only – see map


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## FAC VS DOUBLE CROPPING – WHAT’S THE DIFFERENCE?

- Following Another Crop (FAC) is a cropping practice where a crop is planted following another crop
- Definition varies slightly by region, refer to Special Provisions for specifics
- Double cropping is defined as producing two or more crops for harvest on the same acreage in the same crop year
  - Crop year is designated by the calendar year in which the insured crop is normally harvested
- Used mostly in the context of first and second crop provisions, which are unchanged

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## DOUBLE CROPPING WRITTEN AGREEMENT REQUIREMENTS

### Blanket Written Agreement

- Pre-constructed insurance offers available for the county
- Request by SCD
  - Utilize the Request for Actuarial Change Form & appropriate Blanket Offer #
  - No records/additional documentation required
  - Cannot reject terms after the SCD
- After SCD, coverage request can be made via the T/P WA process
- EC is NOT available

### T/P Written Agreement

- Renewal request deadline -3/15/24
- New requests by ARD - 7/15/24
- General WA procedures apply
  - APH for requested practice/type
  - Dates the crop is normally planted/harvested
  - Land/location information
  - Crop inspection (if after SCD)
  - Production history when required
  - Irrigation or organic info, if applicable
  - *Evidence of adaptability/ag expert - waived w/except for relay cropping*
  - *Evidence of viable market option - waived*

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## WHAT IS NOT ALLOWED VIA WA (BLANKET OR STANDARD)?

- Optional units by Cropping Practice
  - APH databases rules apply (i.e.: established by crop/practice/type/variety, etc.)
- Enterprise Units by Cropping Practice (EC)
  - When an enterprise unit is elected, it will consist of ALL acres of that crop in the county or all IRR or NI acres of that crop in the county (EI) depending on insured election
  - EC is not available by WA regardless of electing to insure by double cropping/relay cropping practices
- Trend Adjustment (TA)
- Supplemental or Enhanced Coverage Options (SCO or ECO)

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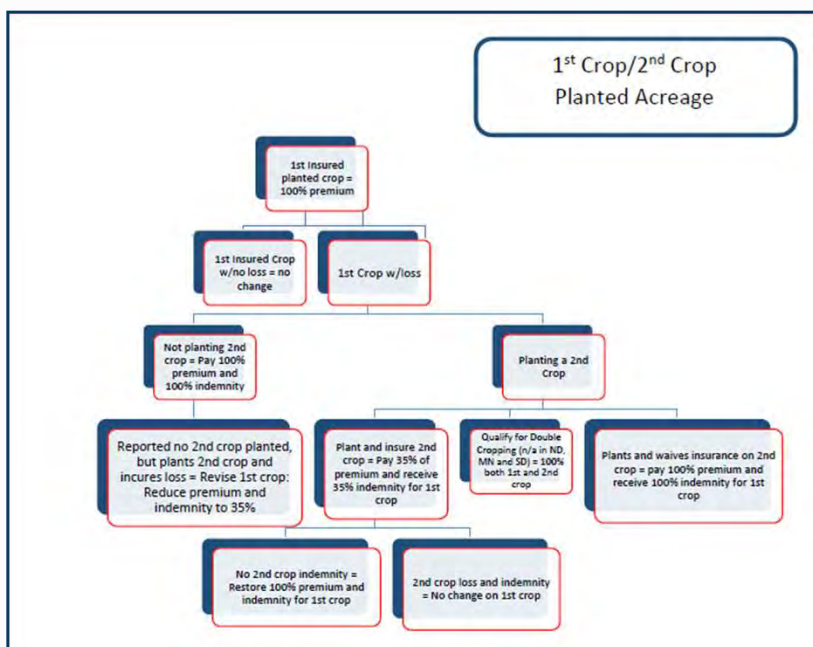
## DOUBLE CROPPING PROVISION REMINDERS

Producers not meeting the double cropping provisions will follow first crop/second crop provisions

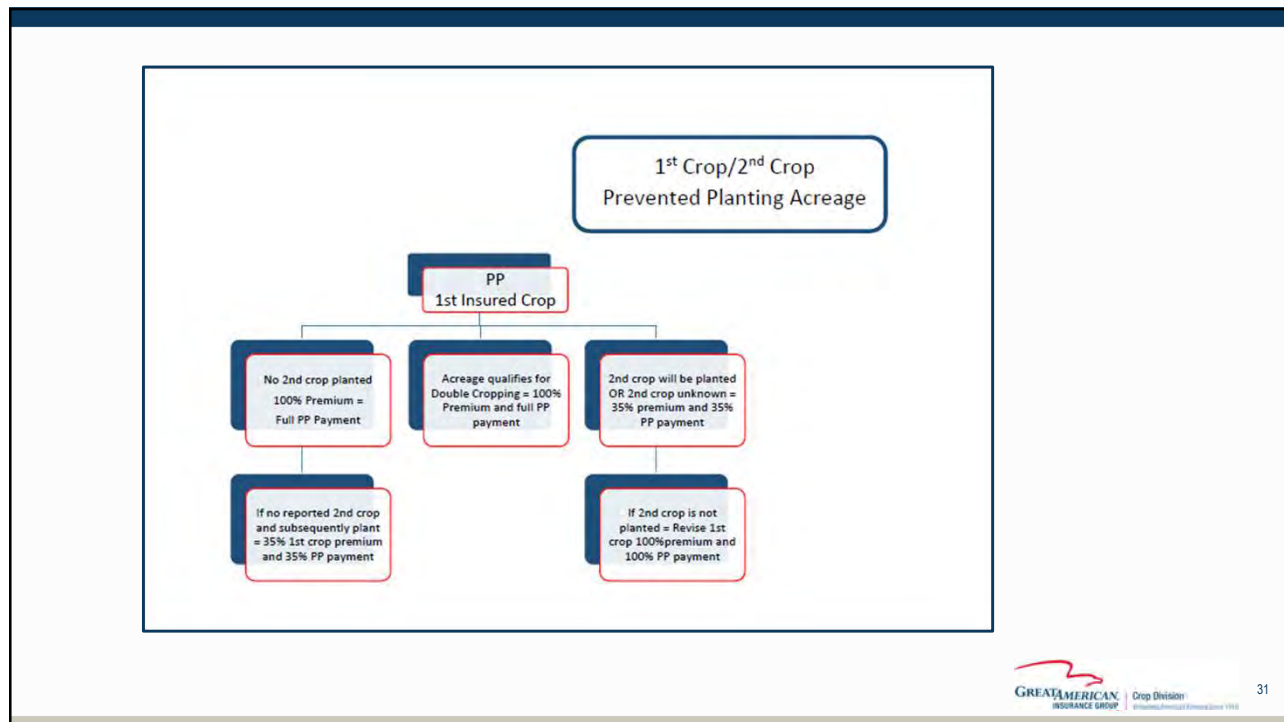
Written Agreements do not change any double cropping or PP policy requirements

A WA does not exempt the insured from following policy and procedures for double cropped acreage

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## DOUBLE CROPPING INITIATIVE

### RMA FAQ Highlights

What is a written agreement?

- A written agreement can provide crop insurance coverage for crops, types, or practices when coverage or rates are not published in the actuarial documents
- A written agreement is an individually underwritten insurance offer you request through your agent and is issued through a RMA Regional Office (RO)
- **Written agreements cannot provide coverage for separate Enterprise Units (EC) by cropping practice, Trend Adjusted APH (TA), Supplemental Coverage Option (SCO), or Enhanced Coverage Option (ECO)**

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## DOUBLE CROPPING INITIATIVE

### RMA FAQ Highlights

What are the basic requirements to qualify for full indemnities on both crops that are double cropped?

Three basic requirements of the double cropping provisions apply:

1. Planting an insured crop for harvest following harvest of the first insured crop must be a practice that is generally recognized by agricultural experts in the area;
2. Federal crop insurance must be offered in the county for both crops in the same crop year; and
3. Producer must provide acceptable records to establish double cropping history showing:
  - For planted crops: the producer has double cropped acreage in the county in at least 2 of the last 4 crop years in which the first insured crop was grown.
  - For crops prevented from planting: the producer has double cropped acreage in the county at least 2 of the last 4 crop years in which the insured crop that is prevented from being planted in the current crop year was grown.
  - Note: A producer may use another producer's acceptable double cropping records that are specific to the acreage. History established from those records cannot be applied to any other acreage in the county.

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## DOUBLE CROPPING INITIATIVE

### RMA FAQ Highlights

Do the rules surrounding two indemnities on two crops (first and second crop provisions) in the same year still apply under this initiative?

- Yes. Due to statutory requirements, there are policy provisions that allow for full indemnities on both crops when the producer meets the double cropping requirements
  - If these requirements are not met, the crops do not qualify and are subject to the first and second crop provisions which typically result in reduced indemnities

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## DOUBLE CROPPING INITIATIVE

### RMA FAQ Highlights

If I have a written agreement to insure the FAC practice, am I exempt from meeting all double cropping policy provisions and procedural requirements?

- No, a written agreement does not exempt you from following the policy guidelines for double cropped acreage
- “No history” means that you are not required to have previously double cropped acreage to be eligible for a written agreement to insure the FAC practice
- Counties identified on the [maps](#) as “no history” are suitable for the growing and harvesting using the FAC practice
  - Previously, most of these areas required 3 years of double cropping history to qualify for a FAC practice written agreement
  - All other policies and procedures regarding double cropped acreage are applicable
- If double cropping provisions are not met, indemnity is reduced per [first and second crop](#) provisions.

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## DOUBLE CROPPING INITIATIVE

### RMA FAQ Highlights

How will prevented planting (PP) work with the double cropping initiative?

- The expansion does not change any double cropping or PP policy requirements
  - 1st crop/2<sup>nd</sup> crop provisions apply if double cropping guidelines are not met

? If my fall-planted wheat harvest is delayed due to an insurable cause of loss and results in the FAC soybeans being prevented from being planted, am I eligible for PP on the FAC soybeans?

- Yes, if you have a history of double cropping and meet all other eligibility requirements, you may be eligible for PP on the FAC soybeans

? If my fall planted wheat is PP and then later in the crop year my FAC written agreement soybeans are PP, am I eligible for full payments on both crops?

- If you have acceptable double cropping history and meet all other PP requirements, then you are eligible for 100% PP payment on both crops
- If you do not have acceptable double cropping history, then 1<sup>st</sup>/2<sup>nd</sup> crop provisions apply

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# Whole Farm Revenue Protection

WFRP Handbook



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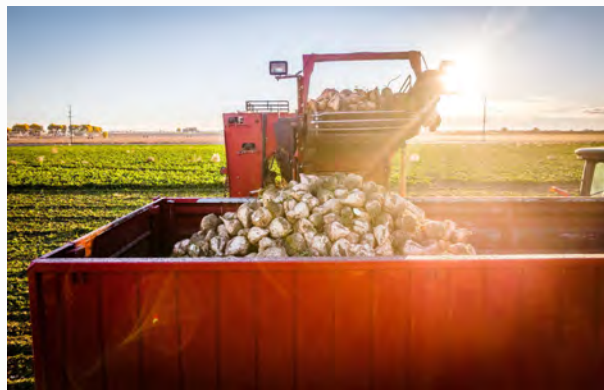
## DEFINITIONS

### Added:

- Additional Coverage
- Controlled Atmosphere Storage
- Farming Activity
- FCIC Reinsured Policy
- Primary Insurance

### Updated:

- Good Farming Practices
- Veteran Farmer or Rancher



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## HIGHLIGHTS

- WFRP and Micro Farm policy enhancements
- Address revenue from commodities produced over multiple insurance periods
- Expected value and yield improvements

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## ELIGIBILITY

### WFRP

Removed language prohibiting an FCIC reinsured policy at the Catastrophic Risk Protection (CAT) level

### Micro Farm

Removed language prohibiting vertically integrated operations



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## APPLICATION

- Added to WFRP application the opt-out of primary insurance option
- Exception added addressing areas in which a farming operation may be located that is not identified in the Actuarial Documents (AD)



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## COVERAGE LEVEL ELIGIBILITY



- Removed commodity count to determine qualification for higher coverage levels
- Still applicable to determine:
  - Diversification discounts
  - Eligibility for WFRP coverage if:
    - potatoes are the only commodity grown
    - a single commodity is grown, and other revenue coverage is available for that commodity
  - Subsidy amounts

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## ALLOWABLE REVENUE

- Identified revenue excluded from whole-farm history but included in Revenue-to-Count (RTC) for claims
- Clarified treatment of indemnities from FCIC reinsured policies
  - when the election to exclude those policies from primary insurance is made
  - at the CAT coverage level

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## INTENDED FARM OPERATION REPORT (IFOR)

Commodities produced across two insurance periods (FL Citrus)



The **AIP must determine** how commodities produced across two insurance periods on a farm operation fit into the term “produced” for the purposes of which insurance period they should be listed on the Farm Operations Report (FOR). Once the determination is made, the insurance periods **must remain consistent from policy year to policy year.**

All revenue will be considered RTC for the policy year and insurance period it is reported on the FOR regardless of the insurance period in which it is harvested.

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## OTHER INSURANCE

Insured revenue adjustments for premium calculation does not apply when the insured has:

- Micro Farm
- CAT level policies that cover commodities insured under WFRP (automatic opt-out)
- Elected to exclude from primary insurance any FCIC reinsured policy at an additional level of coverage (**Election must be made annually**)

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## REVENUE-TO-COUNT (RTC)

- Clarified that indemnities are included from FCIC reinsured policies at a buy-up level
- Clarified that Indemnities exceeding the WFRP or Micro Farm deductible are included from:
  - CAT coverage level policies
  - FCIC reinsured policies at a buy-up level excluded from becoming primary insurance (Automatic opt-out for Micro Farm)

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## EXPANDED OPERATIONS

- Added WFRP example to clarify that a lag year expansion is determined independently of the current year (e.g., lag year acreage is greater than current year acreage)
- Added expanded operation procedures for Micro Farm:
  - Only applies to increased production capacity

AND

  - Limited to 35 percent



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## 180-DAY EXTENSION FOR CLAIMS



- Revised start date to the End of Insurance Period (EOIP)
- May be deferred longer for commodities which an accurate price cannot be determined or are still in controlled atmosphere storage after 180 days
  - AIP discretion
  - Determination of value is based on a portion of the commodity being packed or processed

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## PURCHASED FOR RESALE



Revenue from tax entities that include separate brokerage or granary operations that buy and sell commodities that are not reported on line 1 or 2 on the Schedule F (for example) should not be included as purchased for resale allowable revenue for the purposes of determining allowable revenue or RTC at claim time.



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## MICRO FARM EXPECTED VALUES

- Three-year build to five-year average
  - Added calculations for four-year and five-year averages
- Producers with five years of records have the option to exclude one year for expected value determinations

Expected Value and Yield Source Document Certification Worksheet

| Part 3: Combined Direct Marketing Commodity or Micro Farm Information |                         |             |                                     |             |
|---|-------------------------|-------------|-------------------------------------|-------------|
| 16. Name of Market: Insured's Farmers Market                          |                         |             |                                     |             |
| 17. Years Produced  | 18. Total Planted Acres | 19. Revenue | 20. Exclude                         | 23. Remarks |
| 2019  | 12.5                    | \$7,890     | <input checked="" type="checkbox"/> |             |
| 2020  | 15.2                    | \$10,540    | <input type="checkbox"/>            |             |
| 2021  | 15.2                    | \$9,983     | <input type="checkbox"/>            |             |
| 2022  | 14.8                    | \$10,250    | <input type="checkbox"/>            |             |
| 2023  | 16.0                    | \$13,125    | <input type="checkbox"/>            |             |
| 21. Average   | 15.3                    | \$10,475    |                                     |             |
| 22. Expected Value per Acre   |                         | \$684.64    |                                     |             |

Added 2 years to the example

Added column to exclude a year



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## WFRP EXPECTED VALUES

Moved Insured's three-year average to the list of available sources

- AIP must agree no third-party source accurately reflects the price the insured will receive
- At the time the value is determined the insured must provide:
  - Acceptable records for each year, and
  - A written explanation detailing the difference between the insured's price and the third-party sources



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## WFRP EXPECTED VALUES

For commodities **NOT** insured by another FCIC reinsured policy that provides individual yield or ARH coverage

- Four-year build to ten-year expected yield average with no break in continuity
- There is not a break in continuity, if for any previous year the commodity was not planted, prevented from being planted by an insurable cause, or not produced for an insurable purpose.

Added 6 years to the example

| Yield and Revenue Report      |                           |                          |                           |                                  |                             |                     |                            |
|-------------------------------|---------------------------|--------------------------|---------------------------|----------------------------------|-----------------------------|---------------------|----------------------------|
| 1. Name: I.M Insured          |                           | 2. Policy Number: XXXXXX | 3. Policy Year: YYYY      | 4. Agency Information: I.M Agent |                             |                     |                            |
| Part 2: Commodity Information |                           |                          |                           |                                  |                             |                     |                            |
| 5. Commodity: Triticale       | 6. Commodity Code: 995800 | 7. Rate Code: 9399       | 8. Practice: Irrigated    | 9. Type/Variety: Spring          | 10. Unit of Measure: Bushel |                     |                            |
| 11. Year Produced             | 12. Total Production      | 13. Acres                | 14. Average Yield         | 15. Net Revenue                  | 16. Average Revenue         | 17. Insured's Share | 18. 100% Share Equivalent  |
| 2014                          | 25,236                    | 280                      | 90.13                     |                                  |                             |                     |                            |
| 2015                          | 15,259                    | 285                      | 53.54                     |                                  |                             |                     |                            |
| 2016                          | 21,545                    | 300                      | 71.82                     |                                  |                             |                     |                            |
| 2017                          | 28,942                    | 290                      | 99.80                     |                                  |                             |                     |                            |
| 2018                          | 29,941                    | 300                      | 99.80                     |                                  |                             |                     |                            |
| 2019                          | 15,149                    | 280                      | 54.10                     |                                  |                             |                     |                            |
| 2020                          | 29,332                    | 300                      | 97.77                     |                                  |                             |                     |                            |
| 2021                          | 27,687                    | 280                      | 98.88                     | \$100,000                        | \$3.61                      | 67%                 | \$5.39                     |
| 2022                          | 28,429                    | 290                      | 98.03                     | \$121,000                        | \$4.16                      | 67%                 | \$6.38                     |
| 2023                          | 15,342                    | 285                      | 53.83                     | \$98,000                         | \$3.42                      | 67%                 | \$5.55                     |
| 19. Replacement Yield:        |                           |                          | 20. Expected Yield: 93.62 |                                  |                             |                     | 21. Expected Value: \$5.32 |

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## KEY TAKEAWAYS

### WFRP

- Removed prohibition against CAT coverage policies
- Expected Yield History is now a four-year build to ten-year average

### Micro Farm

- Removed prohibition against vertically integrated operations
- Expected Values are now a three-year build five-year average



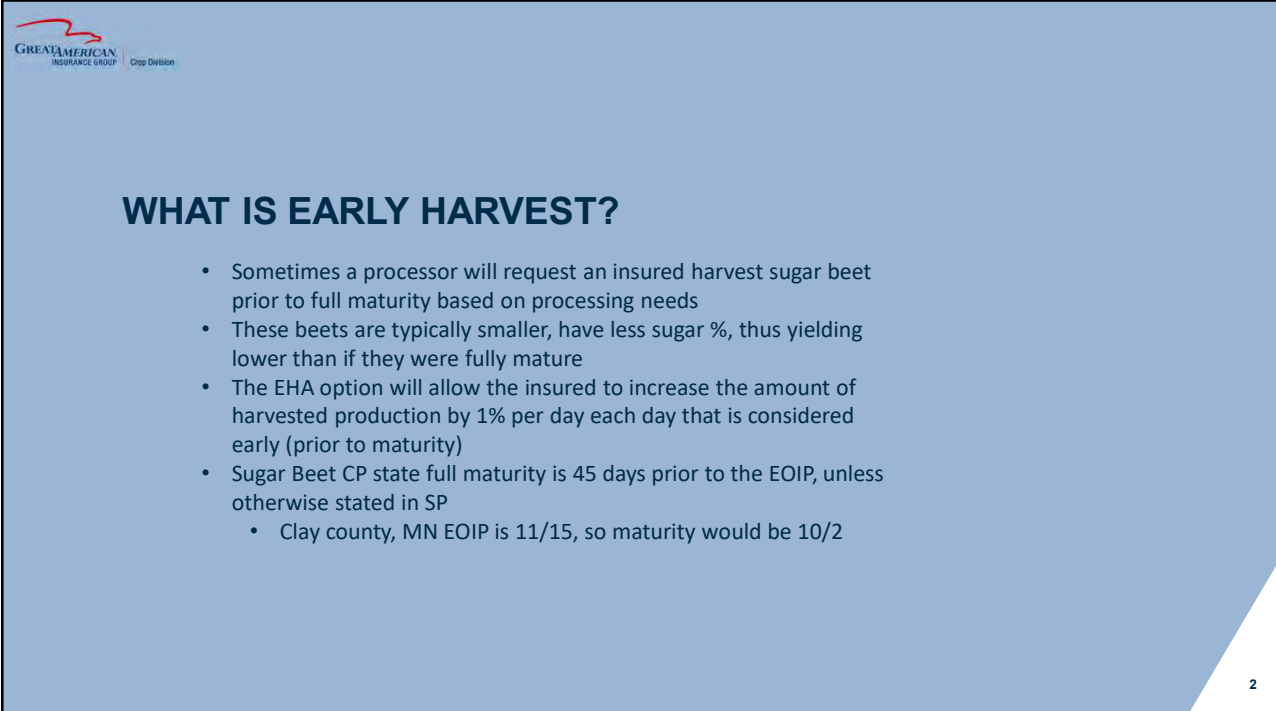

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# Sugar Beet Early Harvest Adjustment (EHA) Option

2024 Spring Update

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## WHAT IS EARLY HARVEST?

- Sometimes a processor will request an insured harvest sugar beet prior to full maturity based on processing needs
- These beets are typically smaller, have less sugar %, thus yielding lower than if they were fully mature
- The EHA option will allow the insured to increase the amount of harvested production by 1% per day each day that is considered early (prior to maturity)
- Sugar Beet CP state full maturity is 45 days prior to the EOIP, unless otherwise stated in SP
  - Clay county, MN EOIP is 11/15, so maturity would be 10/2

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## EARLY HARVEST ADJUSTMENT (EHA) OPTION

- Request for comment published 11/15/2023
- Effective for 2024 for all states with 11/30 CCD
  - Effective for 2025 CY for Imperial county, CA (4/30 CCD)
- Early Harvest Adjustment is now an option
- New section in CP for language

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## EARLY HARVEST ADJUSTMENT (EHA) OPTION

- Insured must elect by SCD
  - N/A on CAT
  - Must be available in AD
  - Crop/county election
  - Transfer policy must reelect
- Applicable only when processor requests early harvest
- By PRD insured must choose by APH database which crop years to apply
- Early harvested acreage must meet or exceed 15% of harvest acreage by unit
  - Previously 10%
- The adjusted production from the early harvested acreage cannot exceed the higher of
  - Approved yield for APH database
  - Actual yield of sugar beets harvested after full maturity from the unit; or
  - Unadjusted actual yield of the early harvested acreage from the unit

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## CANCELLATION OF EHA (CIH 923D)

- Option is continuous until cancelled
- When cancelled:
  - Production is no longer adjusted for EH
  - Other yield adjustments may apply
    - Yield substitutions and cups, if elected
    - Yield floors, if applicable

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## EHA AND WRITTEN AGREEMENTS (CIH 923F)

- WAs generally eligible for EHA if option is available in AD
- Exceptions
  - EHA n/a for irrigation practice made insurable by WA
  - XC WA
  - Cannot add EHA by WA



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## EHA INTERACTION WITH YE AND YA

- Insured may elect and use all 3 options on policy and within APH database
- One option can be applied to an actual yield for eligible crop year
- EHA will apply first, unless insured opts out
  - Include early harvested adjusted production in the APH database
  - Do not include the early harvested adjusted actual yield in the APH database
- If the insured elects not to use EHA, YE has priority over YA, unless opts out of YE, then YA applies
  - If opts out of YA, use yield descriptor NA

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## EHA AND YIELD OPTIONS, LIMITATIONS AND REDUCTIONS

### CIH 923G

| Applicability of other procedures                               | When EHA is elected   |
|---|---|
| <b>Yield floor</b> [Part 17 Sec 2]                              | <ul style="list-style-type: none"> <li>• APH databases without EHA adjusted yields are eligible for yield floors</li> <li>• Approved Yields using EHA are not eligible</li> </ul> |
| <b>Cups (YC)</b>  | May still apply   |
| <b>TA, YA, YE</b>   | May apply in any combination with EHA   |
| <b>Yield reductions</b> [Part 16 Sec 5]                         | [Unaffected]  |
| • Excessive yield reduction:                                    | → Cannot adjust under EHA   |
| • Inconsistent approved yields or different production methods: | → Reductions continue to apply to APH databases with EHA adjusted yields  |

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 **YIELDS ELIGIBLE FOR EHA**

- Yield descriptors eligible for EHA
- Timely filed Notice of Loss required

|    |    |
|----|----|
| A  | NW |
| AP | PA |
| AY | PR |
| BF | PW |
| DA | R  |
| FA | RY |
| NA | VF |
| NR | WY |

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 **APPLYING EHA TO ACTUAL YIELD**

**CIH 923 I and I(1)**

- When EHA is elected by SCD;
  - Insured may choose (by PRD) whether to adjust early harvested sugar beet actual yields:
    - By APH database and eligible crop year
    - No limit to number of eligible yields
- Amount of harvested production from EH acreage is increased 1%/day for each day harvested prior to the date the sugar beets would have reached full maturity

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## APPLYING EHA TO ACTUAL YIELD

- When EHA is elected
  - Adjustment applies to ALL eligible early harvested actual yields
  - If insured elects to retain ANY actual yields otherwise eligible for EHA
    - Insured must notify AIP in writing by PRD of those yields
    - AIP will not adjust those yields but must include EH production and EH option code in the APH database



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## APPLYING EHA TO APH DATABASE

### CIH 923 I(4) and (5)

- When EHA yield(s) are in APH database, they remain in subsequent crop years unless the insured:
  - Cancels EHA by SCD or;
  - Notifies AIP in writing by PRD to change which eligible yields are/are not adjusted
- If the insured chooses to no longer adjust an eligible EH actual yield, the unadjusted yield is used to calculate APH
- Adjusted EHA yields are still subject to APH review

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## EHA AND TREND ADJUSTMENT (TA)

- When EHA is elected and applied
  - Adjust EH actual yield by 1%/day for each day sugar beets were harvested prior to full maturity date
- If TA is elected
  - Apply EHA first
  - Then apply TA to EHA actual yield

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## IMPACT OF EHA TO SA T-YIELDS

### CIH 923M

- EHA election does not affect added land/new crop/P/T procedures
- EHA adjusted yields DO change SA T-yield calculation
  - Use adjusted yields for databases with EHA adjusted yields
  - Use approved yield for databases with no EHA adjustment
- Other calculations and requirements are unaffected
  - E.g. SA T-yields are determined based on the CY the APH database is established

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## DETERMINING PRODUCTION WITH EHA EXAMPLE

### CIH 9230

#### Example

- EOIP is November 15, so full maturity is 10/2 (45 days prior to EOI)
- Insured harvests 50 of 250 acres prior to 10/2
  - Threshold is met
- Insured harvested 1000 tons (250/day) for 4 days prior to 10/2
- Approved yield is 7550 lbs. and sugar % is 16.1

#### Calculations

- 10/1: 250 ton+1% = 252.5 tons x 2000 = 505,000 lbs.
- 9/30: 250 tons+2% = 255 tons x 2000 = 510,000 lbs.
- 9/29: 250 tons+3% = 257.5 tons x 2000 = 515,000 lbs.
- 9/28: 250 tons+4% = 260 tons x 2000 = 520,000 lbs.
  - (505,000 x 0.159 avg raw sugar) = 80,295
  - (510,000 x 0.160 avg raw sugar) = 81,600
  - (515,000 x 0.161 avg raw sugar) = 82,915
  - (520,000 x 0.162 avg raw sugar) = 84,240
- (80,295 + 81,600 + 82,915 + 84,240) ÷ 50 early harvest acres = 6581 lbs. of raw sugar

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## CALCULATING ADJUSTED YIELD (CIH 923P)

- When EHA applies to APH database
  - Average of annual yields in the database
    - Without yield floor
    - Without cup
    - Without YE
    - Without any EHA, and
    - Without YA
  - Exception
    - When yield reductions apply, adjusted yield must equal approved yield
- Approved yield is not less than adjusted yield when EHA applies to database

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## EHA AND ADJUSTED YIELD (CIH 923P)

- Adjusted yield is NOT the same as the rate yield
- Increase in coverage due to EHA relative to the APH yield without EHA adjustment is used to determine premium rate
  - Similar methodology to TA, YE and YC

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## EHA RATE YIELD CALCULATION (CIH 923Q)

- Rate yield = average yield when EHA adjustments used in APH database
- Exceptions
  - Rate yield = approved yield when approved yield is reduced for:
    - Inconsistent Approved Yields
    - Different production methods being carried out for current crop year resulting in lower actual yields

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## CALCULATING YIELDS WITH EHA (CIH 923R)

When at least one eligible CY's actual yield in an APH database is EHA-adjusted, calculate the following yields for that database:

|  |   |
|--|---|
| <b>Average yield</b>   | Total of annual yields in the database ( <b>before</b> yield adjustments for EHA, YE, YA, TA, YC, or floor) ÷ number of annual yields in the database   |
| <b>Adjusted yield</b>  | Total of annual yields in the database: <ul style="list-style-type: none"> <li>• <b>After</b> replacing any applicable actual yields with substitute yields [YA],</li> <li>• <b>Before</b> adjusting any eligible actual yields for EHA, YE, or TA, and</li> <li>• <b>Without applying</b> any yield floor or YC</li> </ul> ÷ number of annual yields in the database |
| <b>Approved yield</b><br><i>[not less than adjusted yield]</i> | Total of <b>remaining</b> annual yields <b>after</b> any applicable adjustments (if elected) for EHA, YE <i>[if necessary, use applicable T-Yield to meet 4-year minimum]</i> , or YA ÷ number of annual yields remaining in the database <i>[not counting excluded annual yields]</i> and <b>applying</b> any applicable yield reductions                            |

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## EHA OPTION RECERTIFICATION

- All insureds must recertify production previously adjusted for early harvest in all sugar beet APH databases that have been adjusted for early harvest
- Recertification of production must be done for all years within the record retention period by the PRD
- If production from early harvested acreage is not recertified by the PRD, assigned yields apply
- If supporting production records beyond the record retention period are available, the insured may recertify those years

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## IMPACT OF EHA ON MASTER YIELDS

- If MYs are applicable, apply EHA to actual yields on non-summary APH databases
- Adjusted yields, average yields, approved yields and rate yields are determined on the MY summary
- If EHA is elected by the operator and the operator's MY(s) are being used by all SBIs, then all SBIs must have the EHA elected to use the operator's MY(s)

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## EHA PRODUCTION REPORTING

- The insured must report their daily early harvested acreage, harvest date, percent sugar, and production on separate lines of the production report by the insured's production reporting date when the EHA has been elected for the following crop year
- IF the production from the early harvested acreage has not been reported separately, EHA is n/a

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## EHA OPTION

**Question:** Should loss procedures that include the EHA be captured at loss time regardless of the election of the option? What if the option is added in a future crop year?

**Answer:** Yes, if the EHA option is elected, there will be a stage code in loss procedures that will identify the acres that were early harvested (field, sub-field, etc.), pre-adjusted production, number of days early harvested, early harvest factor, adjusted production, etc.

If the EHA Option is not elected and the early harvest production information is not reported, then the insured will have to recertify production to include early harvest information when the EHA option is elected



## EHA LOSS ADJUSTMENT PROCEDURES

- Added new stage code EH for acreage harvested early
  - Must show number of acres harvested early each day on a separate line
  - Number of acres harvested early each day can be estimated

| 16.      | 17.             | 18.            | 19.              | 20.               | 21.  | 22.  | 23.   | 24.       | 25.          | 26.          | 27.               | 28.              | 29.   | 30.            |
|----------|-----------------|----------------|------------------|-------------------|------|------|-------|-----------|--------------|--------------|-------------------|------------------|-------|----------------|
| Field ID | Multi-Crop Code | Reported Acres | Determined Acres | Interest or Share | Risk | Type | Class | Sub-Class | Intended Use | Irr Practice | Cropping Practice | Organic Practice | Stage | Use of Acreage |
| D        | NS              |                | 12.5             | 1.000             |      | 997  |       |           |              |              | 003               |                  | EH    | H              |
| D        | NS              |                | 12.5             | 1.000             |      | 997  |       |           |              |              | 003               |                  | EH    | H              |
| D        | NS              |                | 12.5             | 1.000             |      | 997  |       |           |              |              | 003               |                  | EH    | H              |
| D        | NS              |                | 12.5             | 1.000             |      | 997  |       |           |              |              | 003               |                  | EH    | H              |



## EHA LOSS ADJUSTMENT PROCEDURES

- Enter production on a separate line for each day acreage is harvested prior to full maturity
  - Enter the average percent of sugar for each day harvested early
  - Column 65 line out "Quality Factor" and enter "EHA Factor"
  - Enter the factor to increase the production by 1% per day for each day the production was harvested prior to the date of full maturity

| 47a.<br>47b.         | 48.                    | 49.                                      | 50.   | 51.   | 52.            | 53.                  | 54.                       | 55.            | 56.                     | 57.                       | 58a.<br>58b.  | 59a.<br>59b.            | 60a.<br>60b.      | 61.                    | 62.                   | 63.                  | 64a.<br>64b.        | 65.                          | 66.                    |        |
|----------------------|------------------------|--|-------|-------|----------------|----------------------|---------------------------|----------------|-------------------------|---------------------------|---------------|-------------------------|-------------------|------------------------|-----------------------|----------------------|---------------------|------------------------------|------------------------|--------|
| Share<br>Field<br>ID | Multi-<br>Crop<br>Code | Length<br>or<br>Diameter                 | Width | Depth | Deduc-<br>tion | Net<br>Cubic<br>Feet | Conver-<br>sion<br>Factor | Gross<br>Prod. | Bu Ton<br>(Lbs.)<br>CWT | Shell/<br>Sugar<br>Factor | FM%<br>Factor | Moisture<br>%<br>Factor | Test WT<br>Factor | Adjusted<br>Production | Prod. Not<br>to Count | Production<br>Pre-QA | Value<br>Mkt. Price | Quality Factor<br>EHA Factor | Production<br>to Count |        |
| D                    | NS                     | Upstate Sugar Co.<br>Any Town, Any State |       |       |                |                      | 250.0                     | 500,000        |                         | .156                      |               |                         |                   |                        | 79,500                |                      | 79,500              |                              | 1.01                   | 80,295 |
| D                    | NS                     | Upstate Sugar Co.<br>Any Town, Any State |       |       |                |                      | 250.0                     | 500,000        |                         | .160                      |               |                         |                   |                        | 80,000                |                      | 80,000              |                              | 1.02                   | 81,500 |
| D                    | NS                     | Salvage Buyer.<br>Any Town, Any State    |       |       |                |                      | 250.0                     | 500,000        |                         | .161                      |               |                         |                   |                        | 80,500                |                      | 80,500              |                              | 1.03                   | 82,915 |
| D                    | NS                     | Salvage Buyer.<br>Any Town, Any State    |       |       |                |                      | 250.0                     | 500,000        |                         | .162                      |               |                         |                   |                        | 81,000                |                      | 81,000              |                              | 1.04                   | 84,240 |

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## EHA OPTION Q & A

Q. Will the replacement yield under EHA replace the actual yield in the APH database or does the actual yield remain?

A. EHA functions similar to the Quality Loss option, so the actual production, actual yield, early harvest adjusted production and early harvest adjusted yield are in APH database

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## EHA OPTION Q & A

Q. What are EHA impacts to premium?

A. EHA is considered “rate neutral”, no surcharge and uses same rating methodology as TA, YE, QL and YC

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## EHA OPTION Q & A

Q. Can you give an example of how the EHA cap functions?

A. EHA is subject to a cap and is limited to the higher of:


- Insured’s approved yield
- Actual yield of the production harvested after full maturity from the unit; or
- Unadjusted actual yield of the early harvested acreage from the unit

Example

- Insured early harvests unit of 50 acres
- By applying EHA adjustment of 1% per day, the early harvest yield is 13,420 lbs. raw sugar (unadjusted was 12,295)
- Insured has approved yield of 11,886 lbs.
- Early harvested production exceeds the cap
- Actual yield used will be 12,295 lbs.

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## EHA OPTION Q & A


Q. What is different about EHA from previous years?

A. Key differences

- Option vs. policy provision
- Insured may select specific APH databases and yields to apply the adjustment
- Minimum threshold to trigger EHA is increased to 15% from 10%
- Only producers electing the option will see a premium increase, based on selected yields for adjustment

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## EHA Q & A

- Are previous yields in APH databases required to meet the 15% threshold?

A: Yes. The 15% threshold for EHA will apply to all APH databases and years being recertified.


Only years in the record retention period are required to be recertified, however an insured may go beyond the record retention period.

Within the record retention period, all adjusted yields must be recertified, even if the early harvested acreage is below 15%.

If the insured does not elect EHA or the yield falls below the 15% threshold, the unadjusted actual yield is used.

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**EHA Q & A**


- In previous years, there was no indication of EH in an APH database vs. an APH database with no EH.
- Does this mean AIPs/insureds will have to determine which years had EH and recalculate those production amounts?

A: RMA understands this is a big administrative undertaking, sugar beet production records from the processor do contain daily production harvested.

Once APH databases are recertified, early harvested production can be tracked separately in subsequent years.

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**EHA Q & A**


- Will there be changes to the production reporting/APH forms?

A: Early harvested production is reported in the pre-quality total production field.  
The early harvested adjusted actual yield will be reported on the pre-quality actual yield field.

The 2025 CIH will be clarified to reflect this information.

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**EHA Q & A**

- Regarding Same Year Production Reporting for sugar beets, is the actual production or the EH production reported? Or both?

A: For 2024, AIPs will submit both the actual and EH production if provided on the Insured's Production Report by the 2024 Insured's PRD.

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**EHA Q & A**


- Is YC applicable in 2024 if EHA is not elected and any production values in the APH database change?
- What about a year where EHA is canceled and yields in a database had EH adjusted production?

A: RMA answer

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**EHA Q & A**

- In previous years (2019-2023), PTC amounts would automatically have EH production, if applicable, can an AIP replicate prior PTC in the unadjusted production field?

A: RMA answer

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**EHA Q & A**

- If an insured does not recertify prior year APH (e.g. 2020), is the assigned yield calculated using the 2023 approved yield or the 2020 approved yield?

A: RMA answer

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## EHA Q & A

- If an insured doesn't have any previous yields with EH, are they still required to recertify for 2024 or is it acceptable for them to certify to that fact?

A: RMA answer

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## SUGAR BEET EHA Q & A

**Q:** CIH Para. 923B: "... With the change in the CP effective for the 2024 crop year in counties with a CCD of 11/30/2023 and the 2025 crop year for Imperial County, California, the EHA is an option and, requires insureds recertify production previously adjusted for early harvest in all sugar beet APH databases that have been adjusted for early harvest for the 2024 crop year in counties with a CCD of 11/30/23 (2025 crop year for Imperial County, California). Recertification of production must be done for all years within the record retention period by the 2024 crop year PRD (2025 crop year PRD for Imperial County, California) contained in the AD. ..."

This language (and other discussion of the EHA change) can be interpreted different ways. What is the correct interpretation?

1. Carryover insureds only have to recertify the yields/years that were previously adjusted (i.e., just the ones with early-harvested acreage).
2. Carryover insureds have to recertify ALL actual yields for ALL years in the record retention period, but only if any of those years included any early-harvested acreage.
3. All carryover insureds with any previously certified actual history must recertify all sugar beet yields for all years in the record retention period, whether or not any acreage was early harvested (if it is the case that early-harvested acreage in prior years when EHA was mandatory cannot be identified now?).

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## HELPFUL LINKS

- Sugar Beet Crop Provisions (24-039): [Sugar Beet Crop Provisions \(usda.gov\)](#)
- Sugar Beet Loss Adjustment Standards Handbook (FCIC-25450): [25450 Sugar Beet Loss Adjustment Standards Handbook 2023 \(usda.gov\)](#)
- Crop Insurance Handbook (2024 and Succeeding Crop Years), paragraph 923: [FCIC 18010-1 Crop Insurance Handbook \(CIH\) 2024 \(usda.gov\)](#)
- Sugar Beet Frequently Asked Questions: [Sugar Beet | RMA \(usda.gov\)](#)

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## EHA TAKEAWAYS

- Option must be elected by SCD
- Insured may choose which yields EHA applies to by PRD
- EH must be requested by processor
- EHA option is continuous until canceled
- Previously EH yields must be recertified
- If previously adjusted yields are not recertified, assigned yields apply
- Premium methodology similar to YA, YE, YC
- Threshold increase from 10 to 15%

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1

A slide with a white background and a red header bar. The Great American Insurance Group logo is in the top left, with "Crop Division" written below it. The title "HIP-WI HISTORY" is in bold blue text. A bulleted list follows. To the right is a photograph of a field of crops under a dark, overcast sky.

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## HIP-WI HISTORY

- First offered in 2020
- Approved by the FCIC Board in February 2020
- Must have underlying crop insurance policy to be eligible
- RMA allowed exceptions to purchase insurance after the Sales Closing Date for the underlying coverage until April 30<sup>th</sup> prior to the hurricane season (June 1)
- Requests for coverage for tropical storm coverage after a busy 2020 hurricane/tropical storm season
- TS option was implemented for 2023 hurricane season

2



## HIP-WI INSURANCE STATISTICS

| Year | Policies Sold | Liabilities      | Premium        | Indemnity      | Loss Ratio |
|------|---------------|------------------|----------------|----------------|------------|
| 2020 | 17688         | \$ 649,403,764   | \$ 107,281,228 | \$ 189,298,617 | 1.76       |
| 2021 | 23095         | \$ 1,084,436,154 | \$ 191,430,076 | \$ 96,467,227  | 0.50       |
| 2022 | 24727         | \$ 1,383,449,724 | \$ 247,427,123 | \$ 166,205,261 | 0.67       |
| 2023 | 29480         | \$ 1,704,177,587 | \$ 348,111,561 | \$ 243,957,955 | 0.70       |

\* Data for 2023 is incomplete.

3

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## HURRICANE IDALIA

| State          | Hurricane     | Tropical Storm | Grand Total    |
|----------------|---------------|----------------|----------------|
| Florida        | \$ 12,385,344 |                | \$ 12,385,344  |
| Georgia        | \$ 73,357,116 | \$ 5,082,673   | \$ 78,439,789  |
| North Carolina |               | \$ 31,118,444  | \$ 31,118,444  |
| South Carolina |               | \$ 25,402,350  | \$ 25,402,350  |
| Grand Total    | \$ 85,742,460 | \$ 61,603,467  | \$ 147,345,927 |

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## HIP-WI INSURANCE STATISTICS – LIABILITY BY STATE

| Year | State | Liability      |      | Year | State          | Liability |      | Year           | State | Liability |                |
|------|-------|----------------|------|------|----------------|-----------|------|----------------|-------|-----------|----------------|
|      |       | 2020           | 2021 |      |                | 2022      | 2023 |                |       |           |                |
| 2020 | NC    | \$ 206,614,103 | 2021 | NC   | \$ 262,913,678 | 2022      | NC   | \$ 303,837,207 | 2023  | NC        | \$ 368,876,281 |
|      | GA    | \$ 108,216,053 |      | FL   | \$ 172,630,040 |           | TX   | \$ 239,431,327 |       | LA        | \$ 342,447,329 |
|      | TX    | \$ 79,122,192  |      | TX   | \$ 149,431,937 |           | LA   | \$ 220,921,760 |       | TX        | \$ 228,427,050 |
|      | SC    | \$ 63,318,742  |      | GA   | \$ 132,911,018 |           | FL   | \$ 204,309,341 |       | FL        | \$ 210,448,574 |
|      | FL    | \$ 43,693,488  |      | LA   | \$ 114,022,634 |           | GA   | \$ 127,093,605 |       | GA        | \$ 159,417,008 |
|      | AL    | \$ 40,299,931  |      | SC   | \$ 99,530,720  |           | SC   | \$ 112,348,689 |       | SC        | \$ 151,101,031 |
|      | VA    | \$ 40,036,344  |      | AL   | \$ 57,135,792  |           | AL   | \$ 64,009,841  |       | AL        | \$ 73,181,363  |
|      | LA    | \$ 39,116,240  |      | VA   | \$ 49,955,147  |           | VA   | \$ 53,786,333  |       | VA        | \$ 58,293,542  |
|      | MD    | \$ 13,115,153  |      | MD   | \$ 18,097,662  |           | MD   | \$ 23,231,092  |       | MS        | \$ 31,719,749  |
|      | MS    | \$ 8,600,766   |      | MS   | \$ 14,777,707  |           | MS   | \$ 17,250,928  |       | AR        | \$ 28,287,595  |



## HIP-WI INSURANCE STATISTICS – LIABILITY BY CROP

| Year | Crop               | Liability      |      | Year               | Crop           | Liability |                    | Year           | Crop | Liability          |                |
|------|--------------------|----------------|------|--------------------|----------------|-----------|--------------------|----------------|------|--------------------|----------------|
|      |                    | 2020           | 2021 |                    |                | 2022      | 2023               |                |      |                    |                |
| 2020 | Cotton             | \$ 172,244,877 | 2021 | Cotton             | \$ 250,084,821 | 2022      | Cotton             | \$ 310,444,692 | 2023 | Corn               | \$ 418,211,215 |
|      | Corn               | \$ 150,167,489 |      | Corn               | \$ 212,168,061 |           | Corn               | \$ 262,203,520 |      | Soybeans           | \$ 301,791,918 |
|      | Soybeans           | \$ 93,476,965  |      | Soybeans           | \$ 160,275,219 |           | Soybeans           | \$ 236,462,838 |      | Cotton             | \$ 265,099,300 |
|      | Peanuts            | \$ 67,678,480  |      | Peanuts            | \$ 93,800,055  |           | Sugarcane          | \$ 98,213,301  |      | Sugarcane          | \$ 141,547,407 |
|      | Flue Cured Tobacco | \$ 47,258,078  |      | Rice               | \$ 62,990,079  |           | Peanuts            | \$ 97,377,539  |      | Peanuts            | \$ 135,586,285 |
|      | Sugarcane          | \$ 37,192,823  |      | Sugarcane          | \$ 52,329,958  |           | Rice               | \$ 88,261,823  |      | Rice               | \$ 114,446,795 |
|      | Rice               | \$ 30,554,506  |      | Flue Cured Tobacco | \$ 51,741,675  |           | Nursery (FG&C)     | \$ 59,637,283  |      | Nursery (FG&C)     | \$ 62,473,754  |
|      | Blueberries        | \$ 19,190,007  |      | Nursery (FG&C)     | \$ 44,473,049  |           | Flue Cured Tobacco | \$ 46,067,620  |      | Flue Cured Tobacco | \$ 58,072,839  |
|      | Pecans             | \$ 15,292,153  |      | Oranges            | \$ 37,275,332  |           | Oranges            | \$ 38,618,720  |      | Grain Sorghum      | \$ 38,058,016  |
|      | Grain Sorghum      | \$ 7,370,719   |      | Blueberries        | \$ 27,835,992  |           | Blueberries        | \$ 27,770,542  |      | Blueberries        | \$ 29,606,926  |



## HURRICANE INSURANCE PROTECTION AND TROPICAL STORM OPTION EXAMPLE

EXAMPLE:  
 Base policy coverage level = 65%.  
 HIP-WI and TS Coverage Range = 30%



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## TROPICAL STORM PRIMARY PRINCIPLES

- Must be a named storm which intersects your county
- Must also have at least 6 inches of rain in 4 days (1 prior, the day of and 2 after)
- Must be between planting and end of insurance periods
- Data from NOAA-CPC and NOAA-IBTrACS
  - ❑ NOAA-CPC data is used for current Rainfall Insurance programs
  - ❑ NOAA-IBTrACS data is used for current HIP-WI program
- Payment is equal to 50% of liability
  - ❑ Counties hit twice or also by a hurricane will receive no more than 100% of liability

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## HIP-WI AND TROPICAL STORM WORKING TOGETHER

### Scenarios

- A. H Indemnity = \$30.
- B. TS Indemnity = \$15.
- C. TS, H Indemnity = \$30 (\$15 for TS and then the remaining for H)
- D. TS, TS, H Indemnity = \$30 (\$15 for first TS, \$15 for second TS, \$0 for H)
- E. TS, TS Indemnity = \$30 (\$15 for first TS; \$15 for second TS)



## HIP-WI INSURANCE STATISTICS – LIABILITY BY CROP

|      |                    |                |      |                    |                |      |                    |                |      |                    |                |
|------|--------------------|----------------|------|--------------------|----------------|------|--------------------|----------------|------|--------------------|----------------|
| 2020 | Cotton             | \$ 172,244,877 | 2021 | Cotton             | \$ 250,084,821 | 2022 | Cotton             | \$ 310,444,692 | 2023 | Corn               | \$ 418,211,215 |
|      | Corn               | \$ 150,167,489 |      | Corn               | \$ 212,168,061 |      | Corn               | \$ 262,203,520 |      | Soybeans           | \$ 301,791,918 |
|      | Soybeans           | \$ 93,476,965  |      | Soybeans           | \$ 160,275,219 |      | Soybeans           | \$ 236,462,838 |      | Cotton             | \$ 265,099,300 |
|      | Peanuts            | \$ 67,678,480  |      | Peanuts            | \$ 93,800,055  |      | Sugarcane          | \$ 98,213,301  |      | Sugarcane          | \$ 141,547,407 |
|      | Flue Cured Tobacco | \$ 47,258,078  |      | Rice               | \$ 62,990,079  |      | Peanuts            | \$ 97,377,539  |      | Peanuts            | \$ 135,586,285 |
|      | Sugarcane          | \$ 37,192,823  |      | Sugarcane          | \$ 52,329,958  |      | Rice               | \$ 88,261,823  |      | Rice               | \$ 114,446,795 |
|      | Rice               | \$ 30,554,506  |      | Flue Cured Tobacco | \$ 51,741,675  |      | Nursery (FG&C)     | \$ 59,637,283  |      | Nursery (FG&C)     | \$ 62,473,754  |
|      | Blueberries        | \$ 19,190,007  |      | Nursery (FG&C)     | \$ 44,473,049  |      | Flue Cured Tobacco | \$ 46,067,620  |      | Flue Cured Tobacco | \$ 58,072,839  |
|      | Pecans             | \$ 15,292,153  |      | Oranges            | \$ 37,275,332  |      | Oranges            | \$ 38,618,720  |      | Grain Sorghum      | \$ 38,058,016  |
|      | Grain Sorghum      | \$ 7,370,719   |      | Blueberries        | \$ 27,835,992  |      | Blueberries        | \$ 27,770,542  |      | Blueberries        | \$ 29,606,926  |



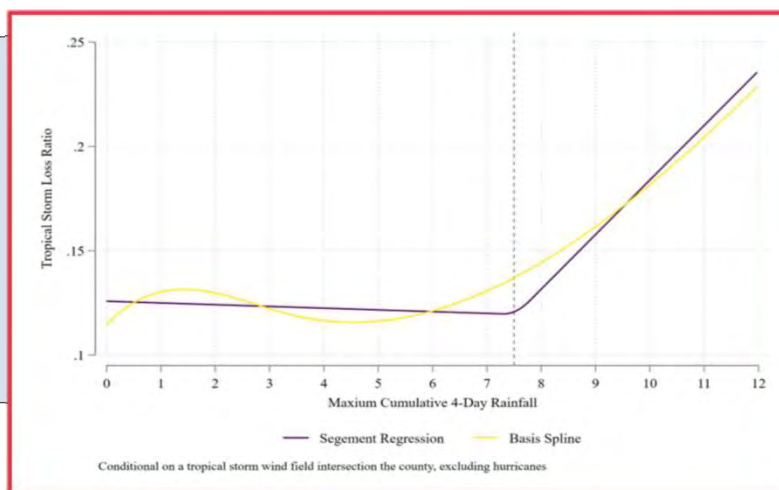


## HIP-WI INSURANCE STATISTICS – LIABILITY BY CROP

|                      | HURRICANE | TROPICAL STORM |
|----------------------|-----------|----------------|
| Knots                | 64        | 34             |
| Rainfall             | 0         | 6" In 4 days   |
| Adjacent counties    | Yes       | Yes            |
| Payment if triggered | 100%      | 50%            |



## SECONDARY RAINFALL TRIGGER





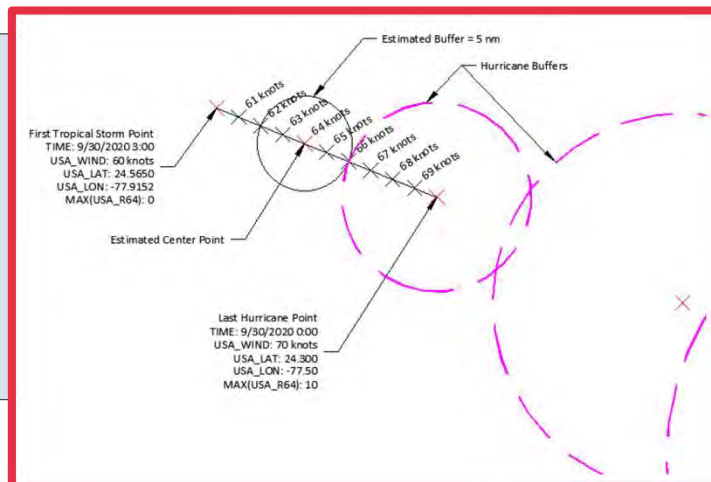
## DATA

| Data Set                                  | Data Location (or successor website)  |
|---|---|
| Cyclone Tracks and Wind Extents (IBTrACS) | <a href="https://www.ncei.noaa.gov/products/international-best-track-archive">https://www.ncei.noaa.gov/products/international-best-track-archive</a> |
| US County Shapefile                       | <a href="https://www.census.gov/cgi-bin/geo/shapefiles/index.php">https://www.census.gov/cgi-bin/geo/shapefiles/index.php</a>                         |
| US County Adjacency                       | <a href="https://www2.census.gov/geo/docs/reference/county_adjacency.txt">https://www2.census.gov/geo/docs/reference/county_adjacency.txt</a>         |
| Gridded Precipitation                     | <a href="https://ftp.cpc.ncep.noaa.gov/precip/CPC_UNI_PRCP/GAUGE_CONUS/">https://ftp.cpc.ncep.noaa.gov/precip/CPC_UNI_PRCP/GAUGE_CONUS/</a>           |

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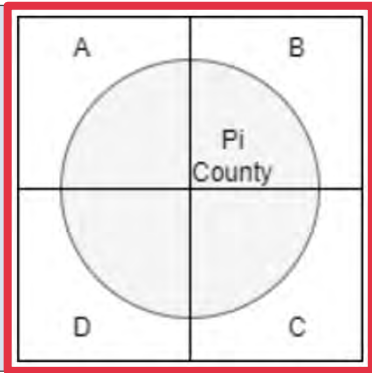


## WIND EXTENTS



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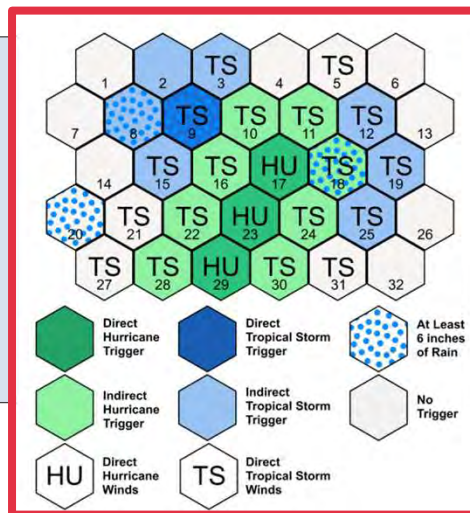
## WEIGHTED AVERAGE RAINFALL



| Grid             | Area | Rainfall Lag Day (in.) | Rainfall Wind Intersect Day (in.) | Rainfall Lead Day 1 (in.) | Rainfall Lead Day 2 (in.) | Total 4-day Period (in.) |
|------------------|------|------------------------|-----------------------------------|---------------------------|---------------------------|--------------------------|
| A                | 25   | 0.2                    | 1.0                               | 2.5                       | 2.0                       | 5.7                      |
| B                | 25   | 1.0                    | 1.0                               | 3.0                       | 1.5                       | 6.5                      |
| C                | 25   | 0.0                    | 1.0                               | 2.0                       | 2.0                       | 5.0                      |
| D                | 25   | 0.3                    | 1.0                               | 3.0                       | 3.0                       | 7.3                      |
| Weighted Average |      | 0.375                  | 1.0                               | 2.625                     | 2.125                     | 6.125                    |

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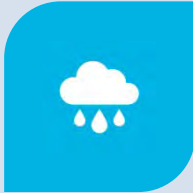
## ADJACENT COUNTIES EXAMPLE



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## COMMON MISCONCEPTIONS



6" of rain at a rain gauge in the county does not mean that the county average was 6"



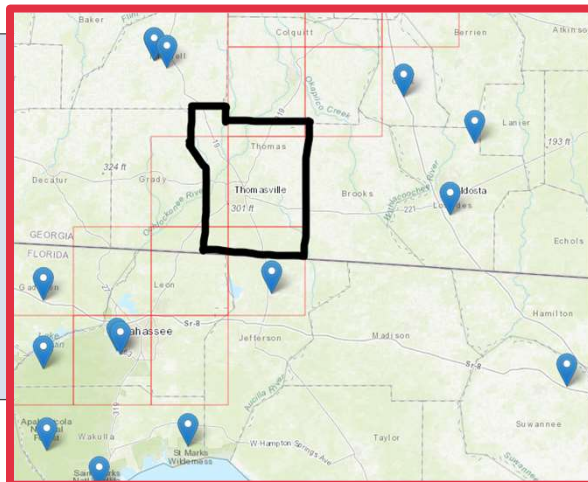
I had damage to my crops (e.g. cotton flattened) and I had 6" of rain locally



All rain gauges in the county will be used



## THOMAS COUNTY, GEORGIA





## WEIGHTED AVERAGE EXAMPLE

| Grid ID      | Grid % of County |
|--------------|------------------|
| 12784        | 4.71%            |
| 12785        | 15.74%           |
| 12786        | 0.50%            |
| 13084        | 16.48%           |
| 13085        | 46.33%           |
| 13086        | 1.99%            |
| 13384        | 6.66%            |
| 13385        | 7.23%            |
| 13386        | 0.37%            |
| <b>Total</b> | <b>100.00%</b>   |

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## WEIGHTED DAILY PRECIPITATION BY GRID

| Date                                      | Grid ID | Grid Precipitation (A) | Grid Percentage of County (B) | Grid Weighted Rainfall (A x B) |
|---|---------|------------------------|-------------------------------|--------------------------------|
| 29-Aug                                    | 13085   | 0.136                  | 46.33%                        | 0.063                          |
| 30-Aug                                    | 13085   | 1.425                  | 46.33%                        | 0.660                          |
| 31-Aug                                    | 13085   | 1.901                  | 46.33%                        | 0.881                          |
| 1-Sep                                     | 13085   | 0.420                  | 46.33%                        | 0.194                          |
| <b>Total Precipitation for Grid 13085</b> |         |                        |                               | <b>1.799</b>                   |

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## WEIGHTED GRID PRECIPITATION BY DAY

| Grid ID  | Grid % of County (A) | Grid Precipitation (B) | Grid Weighted Rainfall (A x B) |
|--|----------------------|------------------------|--------------------------------|
| 12784  | 4.71%                | 1.200                  | 0.056                          |
| 12785  | 15.74%               | 1.490                  | 0.234                          |
| 12786  | 0.50%                | 1.729                  | 0.009                          |
| 13084  | 16.48%               | 1.028                  | 0.170                          |
| 13085  | 46.33%               | 1.425                  | 0.660                          |
| 13086  | 1.99%                | 1.649                  | 0.033                          |
| 13384  | 6.66%                | 0.864                  | 0.058                          |
| 13385  | 7.23%                | 1.083                  | 0.078                          |
| 13386  | 0.37%                | 1.266                  | 0.005                          |
| <b>Thomas County Total for August 30, 2023</b> |                      |                        | <b>1.303</b>                   |

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## COUNTY CUMULATIVE RAINFALL

| Date         | County Rainfall |
|--------------|-----------------|
| 29-Aug       | 0.122           |
| 30-Aug       | 1.303           |
| 31-Aug       | 1.530           |
| 1-Sep        | 0.461           |
| <b>Total</b> | <b>3.416</b>    |

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## HURRICANE TRIGGER TIMELINE

- “Real-time” precipitation data (available next day)
- Wind extent data available approximately 2 weeks after the storm
- RMA generally releases “provisional” triggers approximately 21 days following a storm

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## NOAA – DATA REVISIONS

### Section 9 HIP-WI Endorsement

(d) Hurricane wind extent data may be updated by NOAA. FCIC may add counties that were not included in the initial county release by FCIC of the counties that met the county loss trigger following release of updated NOAA wind extent data for the applicable crop year. Once counties are listed by FCIC, they will not be removed even if later data indicates they did not meet the county loss trigger.

- NOAA-CPC releases updated precipitation approximately 60 days following a storm event. This is inline with PRF and other RI releases. RMA updates Tropical Storm triggers as soon as possible
- IBTrACS releases updated wind extents in the spring following the hurricane season. RMA will update HIP-WI triggers (and potential TS triggers as soon as possible)

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2024 MPCl Spring TRAINING

# Compliance Update

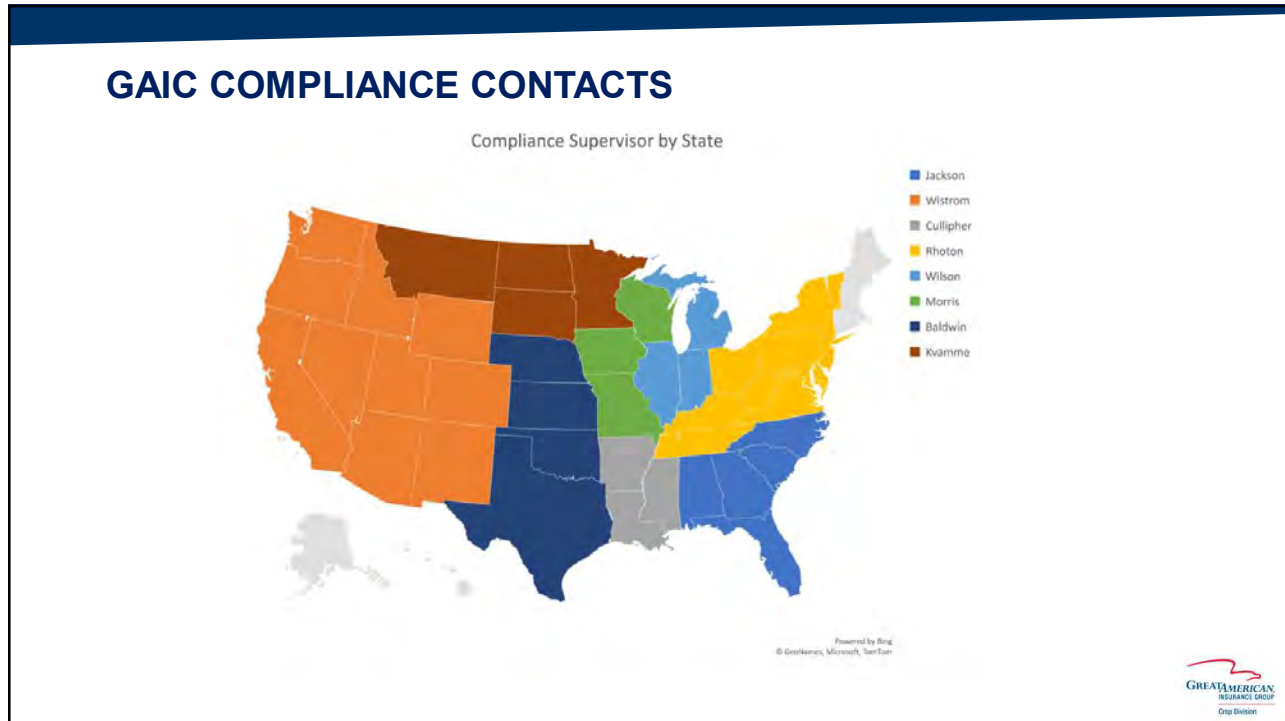


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## TOPICS TO DISCUSS

- RMA Rebating Language
- RMA Update IPERIA Audits
  - Improper Payment Elimination and Recovery Improvement Act of 2012 (IPERIA)
- Program Performance Assessment (PPA)
- Producer Record Keeping Requirements
- Appendix IV Reviews
- RMA Compliance Forms
- Appendix I Conflict of Interest
- Rainfall Index Audit Requirements

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## GAIC COMPLIANCE CONTACTS

Field Offices

|                   |              |  |
|-------------------|--------------|--|
| • Tanya Kvamme    | 701-492-3219 | <a href="mailto:tkvamme@gaig.com">tkvamme@gaig.com</a>       |
| • Lacey Morris    | 515-318-8248 | <a href="mailto:llmorris@gaig.com">llmorris@gaig.com</a>     |
| • Rebekah Wistrom | 785-840-1162 | <a href="mailto:rwistrom@gaig.com">rwistrom@gaig.com</a>     |
| • Nick Baldwin    | 405-590-6194 | <a href="mailto:nbaldwin@gaig.com">nbaldwin@gaig.com</a>     |
| • Jerry Cullipher | 217-294-1570 | <a href="mailto:jcullipher@gaig.com">jcullipher@gaig.com</a> |
| • David Wilson    | 309-683-0939 | <a href="mailto:dawilson@gaig.com">dawilson@gaig.com</a>     |
| • Natasha Rhoton  | 859-823-9638 | <a href="mailto:nrhoton@gaig.com">nrhoton@gaig.com</a>       |
| • Cindy Jackson   | 919-830-2067 | <a href="mailto:cjackson@gaig.com">cjackson@gaig.com</a>     |



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## RMA REBATING LANGUAGE

Definition per the SRA:

*“Rebate” means to pay, allow, or give, or offer to pay, allow or give, directly or indirectly, either as an inducement to procure insurance or after insurance has been procured, any benefit (including money, goods or services for which payment is usually made [except any service provided to fulfill an obligation of the Company under this Agreement]), discount, abatement, credit, or reduction of the premium named in the insurance policy and any other valuable consideration or inducement not specified in the policy.*



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## RMA REBATING LANGUAGE

- RMA Published Rebating Violations and Sanctions  
<https://www.rma.usda.gov/en/News-Room/Frequently-Asked-Questions/Published-Rebating-Violations-and-Sanctions>
  - RMA Website Q&A Section
  - Good examples of what is considered rebating
  - Updated verbiage on Prohibitions, exceptions and violations as of 9/28/23
- Premium adjustments are prohibited except for patronage dividends or similar payments as outlined in the Federal Crop Insurance Act (Reference Act for specific language)
  - Enforced Violations
    - Policyholders
      - Voiding the policy, government-wide suspension, disqualification from crop insurance, civil penalties
    - Approved Insurance Providers
      - Denial of reinsurance, monetary damages, government-wide suspension, disqualifications, civil penalties

### References

Additional information on RMA's rebating enforcement efforts:

1. [Violations and Sanctions web page](#)
2. [Rebating Prohibition](#)
3. [Private Product Sales](#)
4. [Enforcement Initiative, Federal letter, State letter](#)
5. [“Anti-Rebating Certification Statement” in the Document and Supplemental Standards Handbook](#)

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## RMA UPDATE – IPERIA

- Improper Payments Elimination and Recovery Improvement Act (IPERIA)
  - Annual RMA audit to measure industry error
- Random selection by RMA (List generated by RMA in mid May)
  - Includes APH, RI, and WFRP policies
- Great American charged with collecting data
- RMA will complete audit and could issue findings if discrepancy found
  - RMA Findings could be result of errors found with APH, claim, and/or policy
  - Not all policies selected may have had a claim



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## RMA UPDATE – IPERIA

### 2023 Audit Selection (Audit of 2022 Policies)

- GAIC received 22 crop/county contracts
  - PRF 1
  - Annual Crops 21
- As of to date, all information has been submitted to RMA
  - RMA will finalize their audits late November



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## RMA UPDATE – IPERIA

### RMA/Industry Results

|        | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY 2022 |
|--------|---------|---------|---------|---------|---------|---------|---------|---------|
| RMA    | 2.20%   | 2.02%   | 1.96%   | 2.33%   | 1.41%   | 2.58%   | 2.64%   | 2.58%   |
| USDA   | 5.74%   | 8.86%   | 10.00%  | 6.25%   | 6.97%   | 7.08%   |         |         |
| Govmt. | 4.39%   | 4.67%   |         |         |         |         |         |         |

## RMA UPDATE – IPERIA

- RMA Past Year Concerns/Findings
  - Feeding records insufficient or missing
  - Insured certified production incorrectly when compared to the PY report
  - Commingled production without soft records
  - Poorly labeled production records
  - Acreage/Share discrepancies
  - Unit Structure
  - RI (PRF & API) policy deficiencies – missing leases
    - Insureds not meeting the insurability requirements for the selected intent (haying/grazing) of the acreage and/or
    - Insureds inaccurately reporting acreage on the acreage report

## RMA UPDATE – PPA

- Program Performance Assessment conducted by RMA Regional Offices
- Program outlined in the 2023 PPA Standards Handbook (FCIC-14080)
  - Review period November 2023 to September 2024
- RMA Mission:
  - Provide a fact-based assessment program to ensure that policy language, AIP performance, loss adjustment activities, and general policy and procedure implementation is adaptive, effective, and actuarially sound and that RMA is being a good steward of taxpayer dollars.
- RMA RO will make initial selection the first of May each calendar year
  - Underwriting Review
  - Growing Season Observation



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## RMA UPDATE – PPA

### RMA PPA Goals

- Continue to work on existing projects and take on new climate smart topics
- Implement Earliest Plant Date Changes for Soybeans
- PACE (split nitrogen applications)
- Alternate Farming methods
- Climate resource database
- PCCP (cover crops)
- Irrigation Practice Guidelines
- Producer and industry outreach



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## PRODUCER RECORD KEEPING REQUIREMENTS

- 2023 CIH-1401- Part 14 – Acceptable Production Evidence
  - Relates to any type of APH review required by RMA, such as:
    - Conflict of Interest
    - 200K Review
    - RMA Spot-checks
    - Excessive Yield Audits
- **APH Review Record Requirements**
  - The insured must provide **acceptable production records** that support the certified production report at the time of a review, whenever an APH review is required.

## PRODUCER RECORD KEEPING REQUIREMENTS

- 1431 Crops that Qualify for Farm Management Records
  - Typically, these are your annual crops found in the Midwest
  - Example; corn, soybeans, wheat...
- Production record type can often be broken down into three categories
  1. Grain Delivered Directly to Market
  2. Grain Stored on Farm then Delivered Directly to Market
  3. Grain Stored on Farm then Fed on Farm

## PRODUCER RECORD KEEPING REQUIREMENTS

Crops associated with Farm Management records

|   |                |
|---|----------------|
| Barley                                  | Grain Sorghum  |
| Buckwheat                               | Millet         |
| Canola/Rapeseed                         | Mint           |
| Corn                                    | Oats           |
| Cotton                                  | Popcorn        |
| Cultivated Wild Rice                    | Rice           |
| Dry Beans (except Contract Seed Beans)  | Rye            |
| Dry Peas (except Contract See Peas)     | Safflower      |
| ELS Cotton                              | Soybeans       |
| Flax                                    | Sunflower Seed |
| Forage Production (fed and farm-stored) | Wheat          |



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## PRODUCER RECORD KEEPING REQUIREMENTS

### Commingled Production

Appendix IV APH Audits – AIP is not allowed to accept commingled production records unless:

1. Insured reported production as commingled on their production and yield report
  - a. Commingled box needs to be checked on PY report (Can add PA next to reported yield)
2. Insured has maintained soft records that will allow AIP to allocate production back to the applicable database/farm

*2024 CIH 1005 APH Databases Below BU Level  
 ....If the insured certifies production on the production report at a level below the BU, they must have acceptable records at the level reported or assigned yields will apply (see Para. 1303A and 1600 for additional details).*

**If production determined commingled and either 1 or 2 above does not apply, assigned yield penalties will result**

| Acre<br>Plant Date<br>(Late - Factor) | Premium<br>Base<br>Insured's | 2020 Production<br>& Record Type *                            |
|---------------------------------------|------------------------------|---|
| 11.54<br>5/11/2020                    | \$887<br>\$507               | 10,620<br><input checked="" type="checkbox"/> Commingled Prod |
| 80.88<br>5/7/2020                     | \$5,636<br>\$2,491           | <input checked="" type="checkbox"/> Commingled Prod           |



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## PRODUCER RECORD KEEPING REQUIREMENTS

- Production Reporting Errors
  - 2024 CIH Paragraph 1598 Outlines Production Reporting Errors
- 1598 Determining if Acres and Production Evidence Support the Production Report

*When conducting an APH Review, the reviewer shall determine if the insured's acreage and production evidence support the amounts certified on the production report. Production reported on a production report is supported when the actual yield matches or is within RMA established tolerances...*

- RMA established tolerance is 5%

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## PRODUCER RECORD KEEPING REQUIREMENTS

Soybean Example

- When completing a required Appendix IV APH review
  - In review of the production reported by the policyholder on their 2024 PY report (showing their 2023 production), our field auditor will be looking for production records that represent the production reported
  - In this scenario there should be records to substantiate 2,520.8 bushels for line 22 and 4,769 bushels for line 23
  - Acceptable production evidence must match, or not be over reported by more than 5% to be within RMA's tolerance

|    |                                 |   |         |              |            |                         |                     |                              |        |                     |         |  |
|----|---------------------------------|---|---------|--------------|------------|-------------------------|---------------------|------------------------------|--------|---------------------|---------|--|
| 22 | 0002-0001-OU<br>Soybeans<br>70% | Non-Ins/No Type Specified<br>01-Insured | Home    | 1.00 / 1.00  | 0.07782045 | 42 BU<br>40 BU<br>40 BU | 29.4 BU<br>\$17,676 | 9.54 E<br>1,853 BU<br>11,790 | 0.6670 | 63.02<br>6/12/2019  | \$1,342 | 2,520.8                                  |
|    |                                 |   | TA      | 1.000 / 1.00 | No         |                         |                     |                              |        |                     | \$550   | <input type="checkbox"/> Commingled Prod |
| 23 | 0002-0002-OU<br>Soybeans<br>70% | Non-Ins/No Type Specified<br>01-Insured | Sampson | 1.00 / 1.00  | 0.0714878  | 48 BU<br>45 BU<br>45 BU | 33.6 BU<br>\$40,228 | 9.54 E<br>4,217 BU<br>26,832 | 0.6670 | 125.50<br>6/15/2019 | \$2,901 | 4,769                                    |
|    |                                 |   | TA      | 1.000 / 1.00 | No         |                         |                     |                              |        |                     | \$1,189 | <input type="checkbox"/> Commingled Prod |

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## PRODUCER RECORD KEEPING REQUIREMENTS

### Production Reporting Errors

- Appendix IV APH Audits – If insured over reports their production on their P&Y report by more than 5%, assigned yields may apply at the unit level
  - Note – This is only in relation to what the insured has reported on their production and yield report. If they used soft records, they must maintain those records in case of an audit. If the soft records match what was reported, the 5% over reporting penalty will NOT apply.
  - The APH audit would be completed using sold productions (hard records) and any adjustments to APH would still occur
- If assigned yields are given, the insured can recertify their production for the following year, if they have acceptable records

#### **1600 Assigned Yields**

##### *B. Replacing an Assigned Yield*

*...If an insured wants to recertify their production report in a subsequent year to replace an assigned yield, the insured must provide hard copy records of acceptable production evidence, supporting their certification, to the AIP...*

## PRODUCER RECORD KEEPING REQUIREMENTS

### Production Reporting Errors-continued

- **Note- When reporting production, ensure that total production is reported for each database within the county/crop.**

1307 (3) Required elements and information for a production report. See Exhibit 13 for completed examples of the Production Report

(j) Total production: Enter total production from the acreage being reported. For ARPI unharvested acres, enter 0, unless there is an appraisal.

## RMA EXCESSIVE YIELDS

EY audits require an APH review of the entire crop/county

- Excessive Yields – RMA conducts continual data mining projects reviewing policy holder APH history
- Watch out for keying errors, the pop-up box below will trigger an EY audit
- If audit is triggered after deadline for production and yield reporting, errors of over reported production could result in assigned yields



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## APPENDIX IV REVIEWS

- Operation Reviews
  - \$200,000 Indemnity Reviews
  - Conflict of Interest (COI) Reviews
  - Consecutive Loss Adjuster (CLA) Reviews
  - Rainfall Index (RI) 3% Reviews
  - Program Performance Assessment (PPA)
- RMA Data Mining Reviews
  - IPERIA
  - RMA Spot-Check
  - ARPA (Agriculture Risk Protection Act)

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## RMA COMPLIANCE FORMS

### Non-Disclosure of Protected Information

#### PII: Personally Identifiable Information

- Individual Agent Non-Disclosure Statement (NDS) Form
  - Collected at time of hire date and maintained by agency
  - Needed for all agency employees (not just agents) and individuals contracted with the agency who have access to Protected Information!
- Agency NDS Certification Form Completion
  - Start – Around January 15th 2024
  - **Due – March 15th 2024**
  - SRA Requirements Appendix I Section XV
  - Agency Certification deadline dictated by SRA

## RMA COMPLIANCE FORMS

- RMA Conflict of Interest (COI) Form
  - RMA COI forms are due by the earliest acreage reporting date for the agent
    - Agent disclosure forms can be completed starting 90 days prior to the date above
  - Livestock agents – Will need to complete a separate disclosure form as required by the LRPA
- Agent COI form can be completed online and updated any time throughout the year in GreatAg
- \*Reminder - as disclosures change, please update COI Forms within 15 days in order to ensure we are transmitting the most up to date data to RMA

## RMA COMPLIANCE FORMS

### RMA Conflict of Interest (COI) Form email notification example



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## RMA COMPLIANCE FORMS

- RMA Controlled Business Practice Certification
  - Initiate form collection on 10/01/24
  - Agency certification deadline is 12/01/2024
    - Agency can certify for all sub-agents - or -
    - Each agent can certify individually within that agency
  - Form is certifying for the **2023 RY** book of business
  - Information submitted to RMA December 2024
  - Any agent/agency not completing the form will be disclosed to RMA and will be out of compliance
  - Form can be completed online in GreatAg
  - RMA will follow up with agents that are out of compliance

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## RMA COMPLIANCE FORMS

### RMA Controlled Business Practice Certification

- 2024 SRA Appendix I Section VII. Controlled Business

(d) Non-compliance

(1) The following individuals are subject to disqualification and civil fines under FCIC procedures implementing section 515(h) of the Act (7 U.S.C. § 1515(h)) and any other FCIC procedures implementing section 515(h):

- (A) Individuals who failed to timely provide the required certification;
- (B) Individuals who certified non-compliance with the requirements of this paragraph, except where non-compliance results from circumstances beyond the control of the individual; or
- (C) Individuals who certified compliance but who have been determined to not be in compliance



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## RMA COMPLIANCE FORMS

### • RMA Controlled Business Practice Certification

- Certifications not completed timely will be submitted as such
- As a result, RMA will contact agent directly
  - Agent will need to respond to RMA
  - RMA communication excerpt below (from letter)



United States  
Department of  
Agriculture

February 23, 2022

Farm Production  
and Conservation

Sent Via Email To:

Risk  
Management  
Agency

1400 Independence  
Avenue, SW  
Stop 0801  
Washington, DC  
20250-0801

Dear [REDACTED]

Individuals receiving compens  
Section 508(a)(10) of the Fede

This letter is to notify you that you are not in compliance with these reporting provisions, for the 2020 Reinsurance Year (RY) and are subject to disqualification and civil fines under section 515(h) of the Federal Crop Insurance Act and any applicable procedures. This means that you could be excluded from participating in the Federal crop insurance program, either as an insured, agent, owner of an agency selling crop insurance, loss adjuster, or any other capacity that would result in you receiving any funds from any entity participating in the Federal crop insurance program. The length of the disqualification and the amount of any civil fine will depend on FCIC's determination of the gravity of the violation.

**Within 15 days after receipt of this letter**, please provide my office with your completed certification form, which AIP you submitted it to, or if not submitted a full explanation of why you did not respond to the AIP's request. In addition, if you are certifying to being out of compliance with the 30 percent Controlled Business requirement, provide the following information:



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## RMA COMPLIANCE FORMS

- GreatAg Landing Page



Compliance section has a great tool for keeping current on all RMA required forms, as well as agent training and testing.

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## APPENDIX I CONFLICT OF INTEREST

- Guidance Regarding Conflict of Interest During Claim Related Activities relating to Loss Adjuster and Reviewer 2024 SRA Appendix I Section VI

*(A) The supervision, control, or adjustment of a claim. The Company is solely responsible for the supervision and control of the loss adjustment process for a loss determination and all loss adjustment oversight...*

Only agent activities that are allowed:

*(i) The agent may:*

- (I) Receive a notice of loss from the policyholder and transfer it to the Company;*
- (II) Provide a copy of the Company's official file folder, as applicable, to the loss adjuster or reviewer;*
- (III) Provide the loss adjuster or reviewer with any information provided by the policyholder related to the loss;*
- (IV) Facilitate the loss adjuster's gathering of information directly from other parties; and*
- (V) Assist the loss adjuster in locating the policyholder or vice versa.*

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## RAINFALL INDEX

### Policy language requirements

- Appendix IV SRA Review Requirements (audits performed)
  - All eligible ECIC contracts with identified Conflict of Interest
  - Not less than a 3-percent random sample
    - Annual Forage selection in September for 2024 RY
    - PRF/Apiculture selections are made in January
  - All ECIC contracts with indemnity exceeding 200K
- Complete review of the policy, which includes items such as
  - Verify entity
  - Verify acres/colonies
  - Verify ownership
  - Verify correct grid ID



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## RAINFALL INDEX

### 2024 Rainfall Index Plan Common Policy (23-RI)

- 10. Share Insured
  - (b) With respect to your share:
    - (1) Upon our request, you must provide a verifiable lease or written proof of ownership supporting the share you reported for the insured acreage on your acreage report;
- Definition of Lease (per policy)

*Lease means a written document granting use or occupation of property for a specified compensation, during a specified period of time. Compensation may include, but is not limited to: cash, share of insured crop, proceeds, labor, calf crop, honey, services, etc.*
- Grazing Permit (BLM, UFS, State)

*For BLM acreage, shares will be determined based on the producer's active use AUM'*



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## RAINFALL INDEX

- For all Appendix IV audits on RI policies (grazing, haying, or apiculture) we must have the following documentation:
  - **Written lease** – when ground is not owned, but rented for grazing, haying, or placement of colonies (RMA allows a lease certification form when a verbal lease is in place)
  - **Proof of Ownership** – when ground is owned by the policy holder, we must have a copy of a deed or property tax records to verify ownership.
- AIP is also required to verify the policyholder is the owner of the livestock/colonies. To verify the ownership of livestock/colonies, we request documents such as:
  - Livestock/colony sales/purchase receipts, veterinary records, state brand certificates, transportation records, pollen broker records, etc...



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THANK YOU FOR YOUR TIME

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## ACTUARIAL CHANGES

- **9/30 & 10/31 Contract Change Date Key Updates**

- Program Date Changes
- Insurance Offer Changes
- Yield Changes
- Special Provision (SP) Statement Changes



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### 8/31 Insurance Offer Changes

- Oysters



Refer to IMAP for counties and practices affected

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# OYSTERS - ACTUAL PRODUCTION HISTORY PRICE COMPONENT (APHPC) & HURRICANE INSURANCE PROTECTION- WIND (HIP-WI)

- Alabama
- California
- Florida
- Maine
- Maryland
- Massachusetts
- Mississippi
- New York
- North Carolina
- Rhode Island
- South Carolina
- Virginia



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## AL -OYSTERS

APHPC & HIP-WI was made available in Baldwin and Mobile counties in Alabama



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## CA -OYSTERS

APHPC was made available in Humboldt and Marin counties in California



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## FL - OYSTERS

APHPC & HIP-WI was made available in Franklin and Wakulla counties in Florida



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## ME - OYSTERS

APHPC & HIP-WI was made available in Cumberland and Lincoln counties in Maine



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## MD - OYSTERS

APHPC & HIP-WI was made available in Dorchester and St Marys counties in Maryland



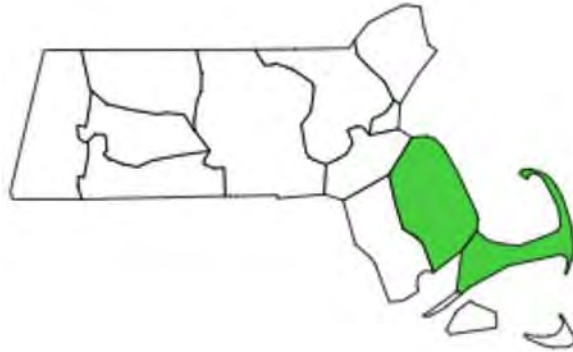
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## MA - OYSTERS

APHPC & HIP-WI was made available in Barnstable and Plymouth counties in Massachusetts



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## MS- OYSTERS

APHPC & HIP-WI was made available in Harrison County, Mississippi




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## NY - OYSTERS

APHPC & HIP-WI was made available in Nassau and Suffolk counties in New York



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## NC - OYSTERS

APHPC & HIP-WI was made available in the following counties in North Carolina:

|          |         |
|----------|---------|
| Carteret | Dare    |
| Onslow   | Pamlico |



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## RI - OYSTERS


APHPC & HIP-WI  
was made available in Newport and  
Washington counties in Rhode Island



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## VA- OYSTERS

APHPC & HIP-WI  
was made available in the following  
Virginia counties:

|                |              |
|----------------|--------------|
| Accomack       | Gloucester   |
| Northumberland | Westmoreland |



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• **9/30 Program Date Changes**

- Potatoes



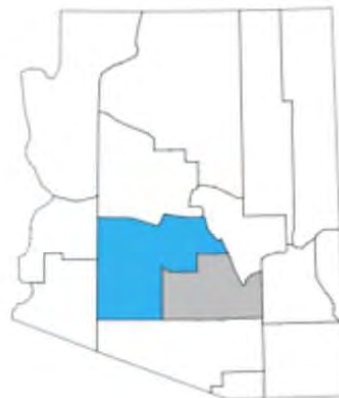
Refer to IMAP for counties and practices affected



**AZ – POTATOES - APH**

Final Planting Date changed from 2/28 to 2/29 in Maricopa County for the following practice types and practices:


|                                |   |
|--------------------------------|---|
| 161 – Group A<br>261 – Group B | 220 – Winter Planted Irrigated                      |
|                                | 761 – Winter Planted Irrigated Organic Certified    |
|                                | 762 – Winter Planted Irrigated Organic Transitional |



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## POTATOES – END OF LATE PLANTING PERIOD (ELP) DATE CHANGES

- Florida
- Texas



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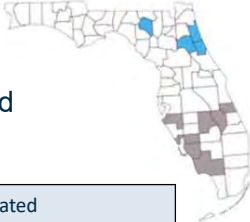
## FL - POTATOES - APH, SCO-YP, & HIP-WI

End of the Late Planting Period changed from 3/22 to 3/21 in the following counties:

|          |          |
|----------|----------|
| Flagler  | Putnam   |
| St Johns | Suwannee |

For the following types and practices:

|                                |                                      |
|--------------------------------|--------------------------------------|
| 161 – Group A<br>261 – Group B | 002- Irrigated                       |
|                                | 702 – Irrigated Organic Certified    |
|                                | 712 – Irrigated Organic Transitional |



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## TX – POTATOES – APH

End of the Late Planting Period changed from 3/12 to 3/11 in the following counties:

|         |          |
|---------|----------|
| Bexar   | Frio     |
| Hidalgo | La Salle |
| Medina  |          |

For the following types and practices:

|   |                                      |
|---|--------------------------------------|
| 077 – Russets<br>078 – Reds<br>079 - Whites | 002- Irrigated                       |
|   | 702 – Irrigated Organic Certified    |
|   | 712 – Irrigated Organic Transitional |



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## TX – POTATOES – HIP-WI

End of the Late Planting Period changed from 3/12 to 3/11 in the following counties:

|         |         |
|---------|---------|
| Bexar   | Frio    |
| Hidalgo | LaSalle |

For the following types and practices:

|   |                                      |
|---|--------------------------------------|
| 077 – Russets<br>078 – Reds<br>079 - Whites | 002- Irrigated                       |
|   | 702 – Irrigated Organic Certified    |
|   | 712 – Irrigated Organic Transitional |



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- **9/30 Insurance Offer Changes**

- Potatoes



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## 9/30 STATEMENT CHANGES

- Bananas
- Coffee
- Fresh Market Tomatoes
- Papaya
- Potatoes



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## COUNTY BOUNDARY STATEMENT

Modified statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority.

For APH Potatoes in the following Missouri counties:

|             |       |
|-------------|-------|
| Mississippi | Scott |
|-------------|-------|



Please contact RMA at [RMA.Geospatial.Team@usda.gov](mailto:RMA.Geospatial.Team@usda.gov) to report map boundary discrepancies

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## CA – FRESH MARKET TOMATOES

In lieu of the cancellation and termination dates in the crop provisions, the cancellation and termination dates are January 31.

For APH in the following California counties:

|             |             |            |
|-------------|-------------|------------|
| Fresno      | Kern        | Kings      |
| Merced      | Monterey    | San Benito |
| San Joaquin | Santa Clara | Stanislaus |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

These crops had the SYPR statement removed:

Bananas - HI

Coffee - HI

Fresh Market Tomatoes – CA, FL, GA, SC

Papaya - HI

Potatoes – CA, DE, MD, NC, NJ, VA



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

APH Banana, Coffee, and Papaya had the SYPR statement removed in these Hawaii counties:

|        |          |
|--------|----------|
| Hawaii | Honolulu |
| Kauai  | Maui     |




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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

APH Fresh Market Tomatoes had the SYPR statement removed in these California counties:

|             |             |            |
|-------------|-------------|------------|
| Fresno      | Kern        | Kings      |
| Merced      | Monterey    | San Benito |
| San Joaquin | Santa Clara | Stanislaus |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

APH Fresh Market Tomatoes had the SYPR statement removed in these Florida counties:

|         |        |         |
|---------|--------|---------|
| Gadsden | Holmes | Jackson |
|---------|--------|---------|



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

APH Fresh Market Tomatoes had the SYPR statement removed in these Georgia counties:

|          |          |
|----------|----------|
| Colquitt | Decatur  |
| Grady    | Mitchell |
| Seminole | Tift     |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

APH Fresh Market Tomatoes had the SYPR statement removed in these South Carolina counties:

|          |             |
|----------|-------------|
| Beaufort | Charleston  |
| Cherokee | Clarendon   |
| Colleton | Spartanburg |




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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

APH Potatoes had the SYPR statement removed in these California counties:


|      |             |
|------|-------------|
| Kern | San Joaquin |
|------|-------------|



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

APH Potatoes had the SYPR statement removed in these Delaware counties:

|      |            |
|------|------------|
| Kent | New Castle |
|------|------------|



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

APH Potatoes had the SYPR statement removed in these Maryland counties:

|          |             |
|----------|-------------|
| Caroline | Dorchester  |
| Kent     | Queen Annes |
| Wicomico | Worcester   |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

APH Potatoes had the SYPR statement removed in these North Carolina counties:

|          |            |            |
|----------|------------|------------|
| Beaufort | Camden     | Carteret   |
| Chowan   | Currituck  | Hyde       |
| Pamlico  | Pasquotank | Perquimans |
| Tyrrell  | Washington |            |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

APH Potatoes had the SYPR statement removed in these New Jersey counties:

|            |            |
|------------|------------|
| Atlantic   | Burlington |
| Cumberland | Middlesex  |
| Monmouth   | Morris     |
| Salem      |            |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

APH Potatoes had the SYPR statement removed in these Virginia counties:


|          |             |
|----------|-------------|
| Accomack | Northampton |
|----------|-------------|



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT



APH Potatoes had the SYPR statement removed in these Alabama counties:

|         |         |
|---------|---------|
| Baldwin | De Kalb |
| Jackson |         |

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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT



**Potatoes**

- Alabama
- Arizona
- California
- Florida
- Missouri
- Texas


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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT



APH Potatoes had the SYPR statement removed in these Arizona counties:

Maricopa Pinal


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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT



APH Potatoes had the SYPR statement removed in Kern County, California


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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT



APH Potatoes had the SYPR statement removed in these Florida counties:

|          |          |
|----------|----------|
| Flagler  | Putnam   |
| St Johns | Suwannee |


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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT




APH Potatoes had the SYPR statement removed in these Missouri counties:

|         |             |
|---------|-------------|
| Dunklin | Mississippi |
| Scott   |             |


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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT




APH Potatoes had the SYPR statement removed in these Texas counties:


|         |          |
|---------|----------|
| Bexar   | Frio     |
| Hidalgo | La Salle |
| Medina  |          |

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## POTATOES VARIETIES STATEMENT



In the following Florida counties:

|          |          |
|----------|----------|
| Flagler  | Putnam   |
| St Johns | Suwannee |

The following varieties were added to Group A:

|         |          |                  |
|---------|----------|------------------|
| Almera  | Arizona  | Colomba          |
| Electra | Envol    | Harley Blackwell |
| Malou   | Natascha | Volare           |

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## POTATOES LATE PLANTING STATEMENT



The Late Planting Period will not apply to Creamer type potatoes in the following California counties:

Kern

San Joaquin

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## POTATOES CREAMER TYPE STATEMENT



Creamer type potatoes no longer require a written agreement to be insurable in the following California counties:

Kern

San Joaquin

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## POTATOES CREAMER MATURITY STATEMENT



For the purpose of section 12(d)(1)(iii) of the Central and Southern Potato Crop Provisions, the date creamer potatoes would have reached full maturity will be 65 days after the date of planting or replanting in the following California counties:

Kern

San Joaquin

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## 10/31 Program Date Changes

Pecans



Refer to IMAP for counties and practices affected

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## PECANS – ARD CHANGES – 3/15 TO 5/15

All counties in:

- Arizona
- New Mexico
- Oklahoma
- Texas

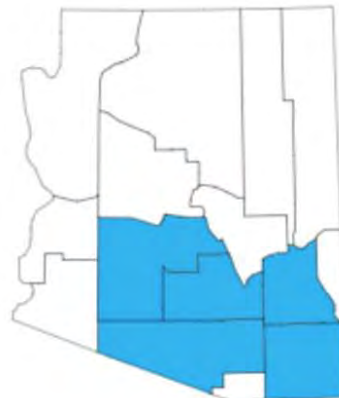


49

## AZ – PECANS - PRV

Acreage Reporting  
Date changed from 3/15 to  
5/15 in the following counties:

|          |        |
|----------|--------|
| Cochise  | Graham |
| Maricopa | Pima   |
| Pinal    |        |



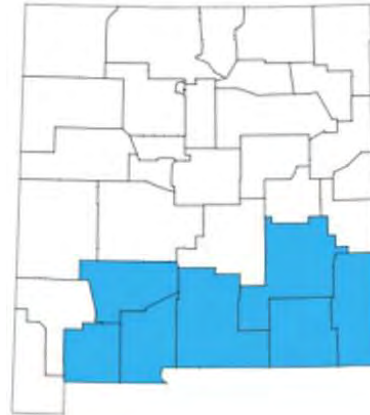
50



## NM – PECANS - PRV

Acreage Reporting  
Date changed from 3/15 to  
5/15 in the following counties:

|        |          |
|--------|----------|
| Chaves | Dona Ana |
| Eddy   | Lea      |
| Luna   | Otero    |
| Sierra |          |



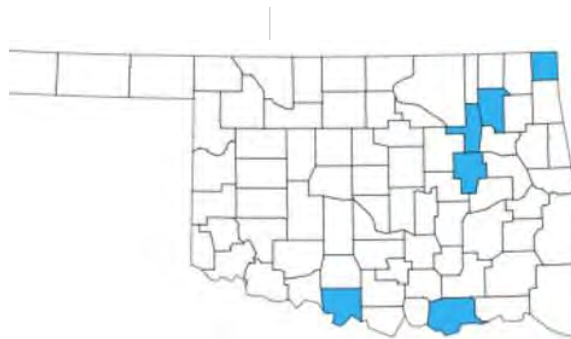
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## OK – PECANS - PRV

Acreage Reporting  
Date changed from 3/15 to  
5/15 in the following counties:

|          |           |
|----------|-----------|
| Bryan    | Jefferson |
| Okmulgee | Ottawa    |
| Rogers   | Tulsa     |



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## TX – PECANS - PRV

Acreage Reporting  
Date changed from 3/15 to  
5/15 in the following  
counties:

|          |          |           |         |
|----------|----------|-----------|---------|
| Bastrop  | Bell     | Bowie     | Brown   |
| Clay     | Comanche | Culberson | El Paso |
| Gaines   | Gonzales | Guadalupe | Lavaca  |
| Lubbock  | Maverick | Mills     | Pecos   |
| San Saba | Terry    | Wharton   | Zavala  |

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## TX – PECANS – HIP-WI

Acreage Reporting  
Date changed from 3/15 to  
5/15 in the following counties:

|           |         |          |
|-----------|---------|----------|
| Bastrop   | Bell    | Gonzales |
| Guadalupe | Lavaca  | Maverick |
| San Saba  | Wharton | Zavala   |

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## 10/31 INSURANCE OFFER CHANGES – CA & TX

- Fresh Apricots
- Olives
- Pecans
- Processing Apricots



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## CALIFORNIA – APH

For:

- Fresh Apricots

997 – No Type Specified was changed to the following:

|                          |
|--------------------------|
| 107 – Early Season Fresh |
| 108 – Mid Season Fresh   |
| 109 – Late Season Fresh  |



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## CALIFORNIA – APH

For:

- Processing Apricots

997 – No Type Specified was changed to the following:

|                               |
|-------------------------------|
| 138 – Early Season Processing |
| 139 – Mid Season Processing   |
| 140 – Late Season Processing  |



Refer to IMAP for counties, types and practices affected

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## FRESH APRICOTS

APH removed in the following California counties:

|              |             |             |
|--------------|-------------|-------------|
| Contra Costa | Fresno      | Kern        |
| Kings        | Madera      | Merced      |
| San Benito   | San Joaquin | Santa Clara |
| Solano       | Stanislaus  | Tulare      |
| Yolo         |             |             |



for the following type and practices:

|                         |                                      |
|-------------------------|--------------------------------------|
| 997 – No Type Specified | 002 – Irrigated                      |
|                         | 702 – Irrigated Organic Certified    |
|                         | 712 – Irrigated Organic Transitional |

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## OLIVES

APH made available in the following California counties:

|      |       |        |
|------|-------|--------|
| Kern | Kings | Merced |
|------|-------|--------|

for the following types and practices:

|           |   |
|-----------|---|
| 048 - Oil | 253 – High Density Irrigated                            |
|           | 254 – High Density Irrigated Organic Certified          |
|           | 255 – High Density Irrigated Organic Transitional       |
|           | 256 – Super High Density Irrigated                      |
|           | 257 – Super High Density Irrigated Organic Certified    |
|           | 258 – Super High Density Irrigated Organic Transitional |



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## PECANS

HIP-WI was removed in Bell County, Texas

for the following type and practices:

|                     |                                      |
|---------------------|--------------------------------------|
| 999 – All Varieties | 002 – Irrigated                      |
|                     | 702 – Irrigated Organic Certified    |
|                     | 712 – Irrigated Organic Transitional |



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## PROCESSING APRICOTS

APH was removed in the following California counties:

|              |             |             |
|--------------|-------------|-------------|
| Contra Costa | Fresno      | Kern        |
| Kings        | Madera      | Merced      |
| San Benito   | San Joaquin | Santa Clara |
| Solano       | Stanislaus  | Tulare      |
| Yolo         |             |             |

for the following types and practices:

|                         |                                      |
|-------------------------|--------------------------------------|
| 997 – No Type Specified | 002 – Irrigated                      |
|                         | 702 – Irrigated Organic Certified    |
|                         | 712 – Irrigated Organic Transitional |



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## PROCESSING APRICOTS

APH made available in the following California counties:

|              |             |             |
|--------------|-------------|-------------|
| Contra Costa | Fresno      | Kern        |
| Kings        | Madera      | Merced      |
| San Benito   | San Joaquin | Santa Clara |
| Solano       | Stanislaus  | Tulare      |
| Yolo         |             |             |

for the following types and practices:

|  |                                      |
|--|--------------------------------------|
| 138 – Early Season Processing<br>139 – Mid Season Processing<br>140 – Late Season Processing | 002 – Irrigated                      |
|  | 702 – Irrigated Organic Certified    |
|  | 712 – Irrigated Organic Transitional |



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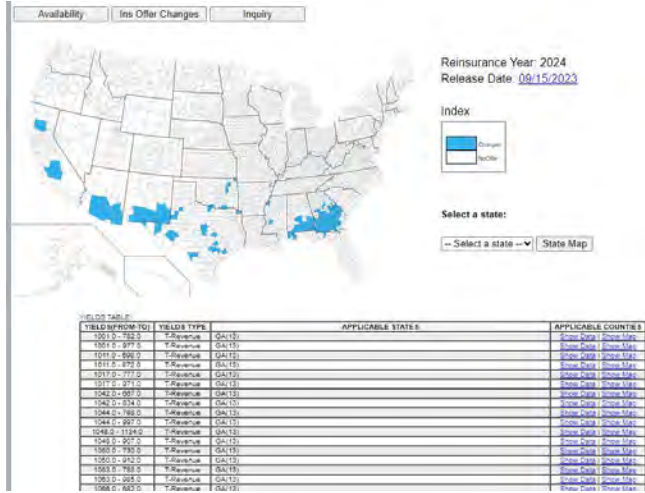
62





## 10/31 YIELD CHANGES

- Apples
- Cherries
- Fresh Freestone Peaches
- Fresh Nectarines
- Olives
- Pecans
- Processing Cling Peaches
- Processing Freestone
- Table Grapes
- Walnuts



## YIELD CHANGES – APPLES - APH

T-Yield changed in the following California counties:

|              |                 |                |
|--------------|-----------------|----------------|
| Butte*       | Contra Costa    | Eldorado*      |
| Fresno       | Kings           | Madera*        |
| Mendocino    | Merced          | Monterey       |
| Sacramento   | San Benito      | San Bernardino |
| San Joaquin* | San Luis Obispo | Santa Cruz*    |
| Solano*      | Sonoma          | Stanislaus*    |
| Sutter*      | Tulare          | Tuolumne       |
| Ventura      | Yolo*           | Yuba           |





## YIELD CHANGES – APPLES - APH

M-Yield changed in Kern County, California.

| Practice        | Type           | Map Area / Crush District | Value Change |
|-----------------|----------------|---------------------------|--------------|
| 002 - IRRIGATED | 111 - FRESH    | 001                       | -3.8         |
| 702 - IRR OC    | 111 - FRESH    | 001                       | 3.2          |
| 702 - IRR OC    | 112 - PROCS    | 001                       | 7.2          |
| 702 - IRR OC    | 115 - VGB FRSH | 001                       | 7.2          |
| 702 - IRR OC    | 116 - VGC FRSH | 001                       | 7.2          |
| 712 - IRR OT    | 111 - FRESH    | 001                       | 3.2          |
| 712 - IRR OT    | 112 - PROCS    | 001                       | 7.2          |
| 712 - IRR OT    | 115 - VGB FRSH | 001                       | 7.2          |
| 712 - IRR OT    | 116 - VGC FRSH | 001                       | 7.2          |

| Practice        | Type           | Map Area / Crush District | Value Change |
|-----------------|----------------|---------------------------|--------------|
| 002 - IRRIGATED | 111 - FRESH    | 002                       | 14.7         |
| 002 - IRRIGATED | 112 - PROCS    | 002                       | -20.0        |
| 002 - IRRIGATED | 115 - VGB FRSH | 002                       | -20.0        |
| 702 - IRR OC    | 111 - FRESH    | 002                       | 22.8         |
| 702 - IRR OC    | 112 - PROCS    | 002                       | -14.3        |
| 702 - IRR OC    | 115 - VGB FRSH | 002                       | -14.3        |
| 702 - IRR OC    | 116 - VGC FRSH | 002                       | 7.1          |
| 712 - IRR OT    | 111 - FRESH    | 002                       | 22.8         |
| 712 - IRR OT    | 112 - PROCS    | 002                       | -14.3        |
| 712 - IRR OT    | 115 - VGB FRSH | 002                       | -14.3        |
| 712 - IRR OT    | 116 - VGC FRSH | 002                       | 7.1          |

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## YIELD CHANGES – CHERRIES - ARH

T-Yield changed in the following California counties:

|              |               |               |
|--------------|---------------|---------------|
| Butte +      | Contra Costa  | Fresno        |
| Kern         | Kings         | Madera        |
| Merced       | Placer +      | Sacramento +  |
| San Benito + | San Joaquin - | Santa Clara - |
| Stanislaus   | Sutter +      | Tulare        |
| Yuba +       |               |               |



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## REVENUE CHANGES – CHERRIES - ARH

T-Revenue changed in the following California counties:

|            |                |               |
|------------|----------------|---------------|
| Butte*     | Contra Costa * | Fresno -      |
| Kern *     | Kings *        | Madera *      |
| Merced     | Placer*        | Sacramento    |
| San Benito | San Joaquin*   | Santa Clara - |
| Stanislaus | Sutter*        | Tulare -      |
| Yuba*      |                |               |



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## YIELD CHANGES – FRESH FREESTONE PEACHES - APH

T-Yield changed in the following California counties:

|            |             |
|------------|-------------|
| Fresno     | Kern        |
| Kings      | Madera      |
| Merced     | San Joaquin |
| Stanislaus | Tulare      |



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## YIELD CHANGES – FRESH NECTARINES - APH

T-Yield changed in the following California counties:

|            |             |
|------------|-------------|
| Fresno     | Kern        |
| Kings      | Madera      |
| Merced     | San Joaquin |
| Stanislaus | Tulare      |



## YIELD CHANGES – OLIVES - APH

T-Yield changed in the following California counties:

|            |        |             |
|------------|--------|-------------|
| Butte      | Colusa | Fresno      |
| Glenn      | Kern   | Madera      |
| Marin      | Napa   | San Joaquin |
| Shasta     | Solano | Sonoma      |
| Stanislaus | Sutter | Tehama      |
| Tulare     | Yolo   |             |

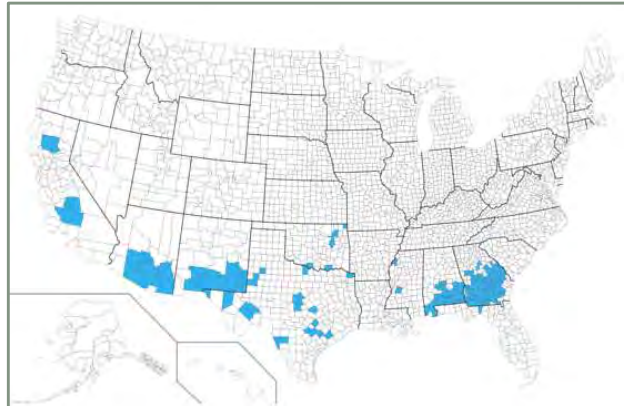




## REVENUE CHANGES – PECANS - PRV

T-Revenue

AL, AZ, CA, FL, GA, MS, NM, OK, TX



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## REVENUE CHANGES – PECANS - PRV

T-Revenue changed in the following Alabama counties:

|         |           |          |
|---------|-----------|----------|
| Autauga | Baldwin   | Barbour  |
| Bullock | Butler    | Coffee   |
| Conecuh | Covington | Crenshaw |
| Dale    | Dallas    | Escambia |
| Geneva  | Henry     | Houston  |
| Lowndes | Macon     | Mobile   |
| Monroe  | Pike      | Russell  |



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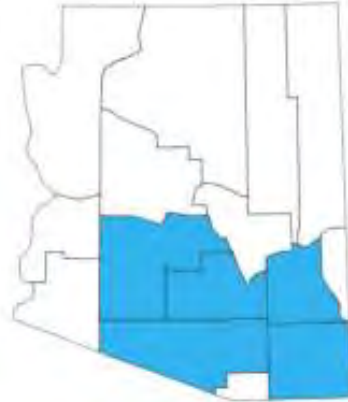
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## REVENUE CHANGES – PECANS - PRV

T-Revenue changed in the following Arizona counties:

|          |        |
|----------|--------|
| Cochise  | Graham |
| Maricopa | Pima   |
| Pinal    |        |



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## REVENUE CHANGES – PECANS - PRV

T-Revenue changed in the following California counties:

|        |        |
|--------|--------|
| Butte  | Glenn  |
| Kern   | Tehama |
| Tulare |        |



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## REVENUE CHANGES – PECANS - PRV

T-Revenue changed in Jefferson County, Florida

| Practice                    | From | To   | Value Change |
|-----------------------------|------|------|--------------|
| 002 – IRR<br>702 – IRR OC   | 1441 | 1153 | -20          |
| 712 – IRR OT                | 1441 | 922  | -36          |
| 003 – NIRR<br>713 – NIRR OC | 845  | 677  | -19.9        |
| 714 – NIRR OT               | 845  | 542  | -35.9        |



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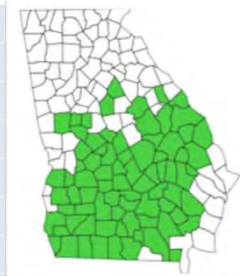
75



## REVENUE CHANGES – PECANS - PRV

T-Revenue changed in the following Georgia counties:

|          |            |           |          |            |           |           |
|----------|------------|-----------|----------|------------|-----------|-----------|
| Appling  | Atkinson   | Bacon     | Baker    | Ben Hill   | Berrien   | Bibb      |
| Bleckley | Brantley   | Brooks    | Bulloch  | Burke      | Calhoun   | Candler   |
| Clinch   | Coffee     | Colquitt  | Cook     | Crawford   | Crisp     | Decatur   |
| Dodge    | Dooly      | Dougherty | Early    | Emanuel    | Evans     | Grady     |
| Hancock  | Houston    | Irwin     | Jasper   | Jeff Davis | Jefferson | Jenkins   |
| Johnson  | Lamar      | Lanier    | Laurens  | Lee        | Lowndes   | Mc Duffie |
| Macon    | Meriwether | Miller    | Mitchell | Montgomery | Morgan    | Peach     |
| Pierce   | Pike       | Pulaski   | Randolph | Richmond   | Schley    | Screven   |
| Seminole | Stewart    | Sumter    | Tattnall | Taylor     | Telfair   | Terrell   |
| Thomas   | Tift       | Toombs    | Treutlen | Turner     | Twiggs    | Upson     |
| Ware     | Washington | Wayne     | Webster  | Wheeler    | Wilcox    | Worth     |



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## REVENUE CHANGES – PECANS - PRV

T-Revenue changed in the following Mississippi counties:

| Practice      | County  | From | To  | Value Change |
|---------------|---------|------|-----|--------------|
| 002 – IRR     | Coahoma | 475  | 498 | 4.8          |
| 003 – NIRR    | Hinds   | 550  | 660 | 20.0         |
| 702 – IRR OC  |         |      |     |              |
| 713 – NIRR OC |         |      |     |              |
| 712 – IRR OT  | Coahoma | 475  | 398 | -16.2        |
| 714 – NIRR OT | Hinds   | 550  | 528 | -4.0         |



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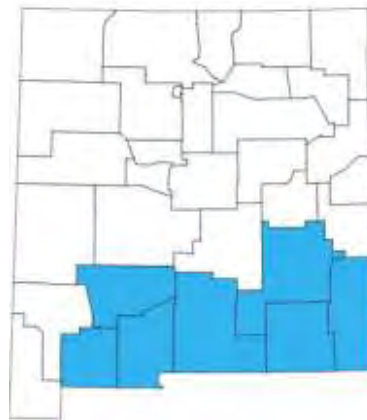
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## REVENUE CHANGES – PECANS - PRV

T-Revenue changed in the following New Mexico counties:

|        |          |
|--------|----------|
| Chaves | Dona Ana |
| Eddy   | Lea      |
| Luna   | Otero    |
| Sierra |          |



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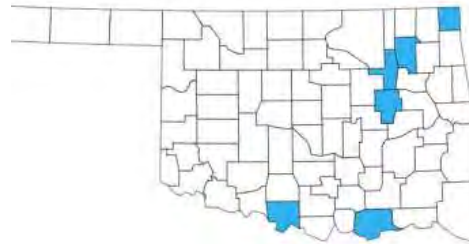
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## REVENUE CHANGES – PECANS - PRV

T-Revenue changed in the following Oklahoma counties:

|          |           |
|----------|-----------|
| Bryan    | Jefferson |
| Okmulgee | Ottawa    |
| Rogers   | Tulsa     |



## REVENUE CHANGES – PECANS - PRV

T-Revenue changed in the following Texas counties:

|          |          |           |         |
|----------|----------|-----------|---------|
| Bastrop  | Bell     | Bowie     | Brown   |
| Clay     | Comanche | Culberson | El Paso |
| Gaines   | Gonzales | Guadalupe | Lavaca  |
| Lubbock  | Maverick | Mills     | Pecos   |
| San Saba | Terry    | Wharton   | Zavala  |




GREAT AMERICAN INSURANCE GROUP Crop Division

## YIELD CHANGES – PROCESSING CLING PEACHES – APH

T-Yield changed in the following California counties:

|        |             |            |        |
|--------|-------------|------------|--------|
| Butte  | Fresno      | Kings      | Madera |
| Merced | San Joaquin | Stanislaus | Sutter |
| Tulare | Yuba        |            |        |



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## YIELD CHANGES – PROCESSING FREESTONE PEACHES - APH

T-yield changed in the following California counties:

|        |             |            |        |
|--------|-------------|------------|--------|
| Fresno | Kern        | Kings      | Madera |
| Merced | San Joaquin | Stanislaus | Tulare |



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## YIELD CHANGES – TABLE GRAPES – APH

T-Yield changed in the following California counties:

|                |             |           |
|----------------|-------------|-----------|
| Fresno         | Imperial    | Kern      |
| Kings          | Madera      | Riverside |
| San Bernardino | San Joaquin | Tulare    |



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## YIELD CHANGES – WALNUTS– APH

T-Yield changed in the following California counties:

|              |             |        |
|--------------|-------------|--------|
| Butte        | Calaveras   | Colusa |
| Contra Costa | Fresno      | Glenn  |
| Kern         | Kings       | Lake   |
| Madera       | Merced      | Placer |
| Sacramento   | San Joaquin | Shasta |
| Solano       | Stanislaus  | Sutter |
| Tehama       | Tulare      | Yolo   |
| Yuba         |             |        |



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## 10/31 STATEMENT CHANGES

|                          |                         |
|--------------------------|-------------------------|
| Apples                   | Cherries                |
| Figs                     | Fresh Freestone Peaches |
| Fresh Nectarines         | Grapes                  |
| Olives                   | Pears                   |
| Pecans                   | Plums                   |
| Processing Cling Peaches | Processing Freestone    |
| Prunes                   | Table Grapes            |
| Walnuts                  |                         |

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## COUNTY BOUNDARY STATEMENT

Modified statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority.

California:

- Apples
- Grapes



Please contact RMA at [RMA.Geospatial.Team@usda.gov](mailto:RMA.Geospatial.Team@usda.gov) to report map boundary discrepancies

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## COUNTY BOUNDARY STATEMENT

Modified statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority.

For APH Apples in the following California counties:

|          |      |
|----------|------|
| Eldorado | Kern |
|----------|------|



Please contact RMA at [RMA.Geospatial.Team@usda.gov](mailto:RMA.Geospatial.Team@usda.gov) to report map boundary discrepancies

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## COUNTY BOUNDARY STATEMENT

Modified statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority.

For APH Grapes in the following California counties:

|             |            |
|-------------|------------|
| Kings       | Sacramento |
| San Joaquin | Tulare     |
| Yolo        |            |



Please contact RMA at [RMA.Geospatial.Team@usda.gov](mailto:RMA.Geospatial.Team@usda.gov) to report map boundary discrepancies

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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

These crops had the SYPR statement removed in all California counties:

- Apples
- Figs
- Fresh Freestone Peaches
- Fresh Nectarines
- Grapes
- Olives
- Pears
- Plums
- Processing Cling Peaches
- Processing Freestone Peaches
- Prunes
- Table Grapes
- Walnuts



## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

Plums had the SYPR statement removed in the following CA counties:

|             |        |        |
|-------------|--------|--------|
| Fresno      | Kern   | Kings  |
| Madera      | Merced | Placer |
| San Joaquin | Sutter | Tulare |
| Yuba        |        |        |

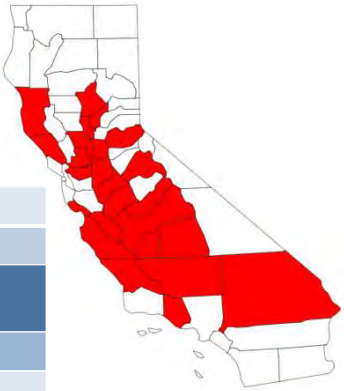


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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

Apples had the SYPR statement removed in the following CA counties:

|            |              |                |             |                 |
|------------|--------------|----------------|-------------|-----------------|
| Butte      | Contra Costa | Eldorado       | Fresno      | Kern            |
| Kings      | Madera       | Mendocino      | Merced      | Monterey        |
| Sacramento | San Benito   | San Bernardino | San Joaquin | San Luis Obispo |
| Santa Cruz | Solano       | Sonoma         | Stanislaus  | Sutter          |
| Tulare     | Tuolumne     | Ventura        | Yolo        | Yuba            |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

Figs had the SYPR statement removed in the following CA counties:

|        |        |
|--------|--------|
| Fresno | Kern   |
| Madera | Merced |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

Fresh Freestone Peaches & Fresh Nectarines had the SYPR statement removed in the following CA counties:

|            |             |
|------------|-------------|
| Fresno     | Kern        |
| Kings      | Madera      |
| Merced     | San Joaquin |
| Stanislaus | Tulare      |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

Grapes had the SYPR statement removed in the following CA counties:

|               |             |            |            |              |            |             |                 |
|---------------|-------------|------------|------------|--------------|------------|-------------|-----------------|
| Alameda       | Amador      | Calaveras  | Colusa     | Contra Costa | Eldorado   | Fresno      | Glenn           |
| Kern          | Kings       | Lake       | Madera     | Marin        | Mendocino  | Merced      | Monterey        |
| Napa          | Nevada      | Riverside  | Sacramento | San Benito   | San Diego  | San Joaquin | San Luis Obispo |
| Santa Barbara | Santa Clara | Santa Cruz | Solano     | Sonoma       | Stanislaus | Tulare      | Yolo            |



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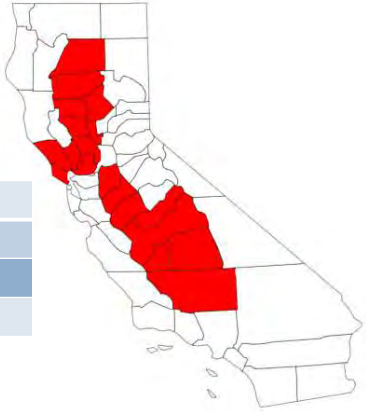


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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

Olives had the SYPR statement removed in the following CA counties:

|             |        |        |        |            |
|-------------|--------|--------|--------|------------|
| Butte       | Colusa | Fresno | Glenn  | Kern       |
| Kings       | Madera | Marin  | Merced | Napa       |
| San Joaquin | Shasta | Solano | Sonoma | Stanislaus |
| Sutter      | Tehama | Tulare | Yolo   |            |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

Pears had the SYPR statement removed in the following CA counties:

|            |             |           |
|------------|-------------|-----------|
| Eldorado   | Lake        | Mendocino |
| Sacramento | San Joaquin | Solano    |
| Sutter     | Yolo        | Yuba      |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

Plums had the SYPR statement removed in the following CA counties:

|             |        |        |
|-------------|--------|--------|
| Fresno      | Kern   | Kings  |
| Madera      | Merced | Placer |
| San Joaquin | Sutter | Tulare |
| Yuba        |        |        |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

Processing Cling Peaches had the SYPR statement removed in the following CA counties:

|            |        |             |
|------------|--------|-------------|
| Butte      | Fresno | Kings       |
| Madera     | Merced | San Joaquin |
| Stanislaus | Sutter | Tulare      |
| Yuba       |        |             |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

Processing Freestone Peaches had the SYPR statement removed in the following CA counties:

|            |        |             |
|------------|--------|-------------|
| Fresno     | Kern   | Kings       |
| Madera     | Merced | San Joaquin |
| Stanislaus | Tulare |             |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

Prunes had the SYPR statement removed in the following CA counties:

|        |        |             |        |
|--------|--------|-------------|--------|
| Butte  | Colusa | Fresno      | Glenn  |
| Madera | Merced | Santa Clara | Solano |
| Sonoma | Sutter | Tehama      | Tulare |
| Yolo   | Yuba   |             |        |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

Table Grapes had the SYPR statement removed in the following CA counties:

|                |             |           |
|----------------|-------------|-----------|
| Fresno         | Imperial    | Kern      |
| Kings          | Madera      | Riverside |
| San Bernardino | San Joaquin | Tulare    |



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## SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

Walnuts had the SYPR statement removed in the following CA counties:

|             |            |            |             |                 |               |
|-------------|------------|------------|-------------|-----------------|---------------|
| Amador      | Butte      | Calaveras  | Colusa      | Contra Costas   | Fresno        |
| Glenn       | Kern       | Kings      | Lake        | Madera          | Merced        |
| Placer      | Sacramento | San Benito | San Joaquin | San Luis Obispo | Santa Barbara |
| Santa Clara | Shasta     | Solano     | Stanislaus  | Sutter          | Tehama        |
| Tulare      | Yolo       | Yuba       |             |                 |               |



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## OTHER STATEMENT UPDATES

- Cherries SYPR Statement
- Olive changes
- Pecan Insurability
- Pecan AMS Report Area Update
- Plum Grade Update
- Variety Changes for Fresh Freestone Peaches, Fresh Nectarines, Plums, & Processing Cling Peaches
- Walnut Leaf Stage Update



## CHERRIES – ARH SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

Cherries had the SYPR statement removed in the following CA counties:

|            |              |             |             |
|------------|--------------|-------------|-------------|
| Butte      | Contra Costa | Fresno      | Kern        |
| Kings      | Madera       | Merced      | Placer      |
| Sacramento | San Benito   | San Joaquin | Santa Clara |
| Stanislaus | Sutter       | Tulare      | Yuba        |



## CA - OLIVE CLERICAL CORRECTION

The insured crop will include olives grown on locations containing less than three contiguous acres of olives if such acreage:

- 1) **M**meets all other insurability requirements contained in the Crop Provisions; and
- 2) **W**ill be located in the same or an adjoining section containing insured acreage that is part of the insured's olive unit.



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## CA - OLIVES – CLERICAL CORRECTIONS

### TREE DENSITY BY TYPE/PRACTICE

| Olive Type         | Olive Practice | Trees Perper A cre        |
|--------------------|----------------|---------------------------|
| Table (All Other)  | IRR-SD         | less than or equal to 100 |
| Table (All Other)  | IRR-HD         | greater than 100          |
| Table (Manzanillo) | IRR-SD         | less than or equal to 100 |
| Table (Manzanillo) | IRR-HD         | greater than 100          |
| Oil                | IRR-SD         | less than or equal to 100 |
| Oil                | IRR-HD         | 101--450                  |
| Oil                | IRR-SHD        | greater than 450          |



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## OLIVES – APH CLARIFICATION AND CLERICAL CORRECTION

A unit (or block if reporting at the block level) containing both Manzanillo and Sevillano table olives will be designated as the Manzanillo type if production of Manzanillo table olives is equal to or exceeds 90 percent of total production for the unit (or block) for the most recent three crop years. All production from the unit (or block) will be considered the Manzanillo type for purposes applicable to the oliveOlive crop insurance program.

If the percentage of Manzanillo production is less than 90 percent, the acreage, production records, production for loss adjustment, and all other purposes of the oliveOlive crop insurance program for the unit (or block) must be reported based on the separate table types shown onin the Special Provisions.

In the following CA Counties:

|             |        |            |
|-------------|--------|------------|
| Butte       | Colusa | Fresno     |
| Glenn       | Kern   | Madera     |
| San Joaquin | Shasta | Stanislaus |
| Tehama      | Tulare |            |



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## OLIVES - PROCEDURES FOR CONTRACT PRICING

Added instructions for applying pricing when contract pricing is available in the following California counties:

|            |        |             |
|------------|--------|-------------|
| Butte      | Colusa | Fresno      |
| Glenn      | Kern   | Madera      |
| Marin      | Napa   | San Joaquin |
| Shasta     | Solano | Sonoma      |
| Stanislaus | Sutter | Tehama      |
| Tulare     | Yolo   |             |



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## OLIVES – OIL CONVERSION FACTORS

Changed in the following California counties:

|            |        |             |
|------------|--------|-------------|
| Butte      | Colusa | Fresno      |
| Glenn      | Kern   | Madera      |
| Marin      | Napa   | San Joaquin |
| Shasta     | Solano | Sonoma      |
| Stanislaus | Sutter | Tehama      |
| Tulare     | Yolo   |             |



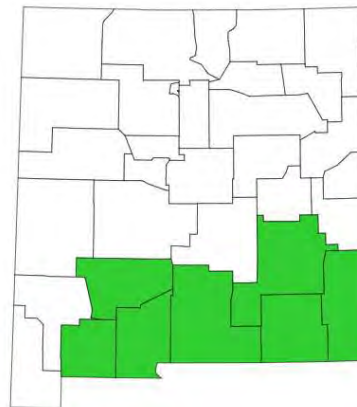
| Variety             | Gallons per Ton         |
|---------------------|-------------------------|
| Arbequina           | <u>35.5</u> <u>41.0</u> |
| Arbosana            | <u>40.0</u> <u>37.6</u> |
| Koroneiki           | <u>44.5</u> <u>40.7</u> |
| <u>Lecciana</u>     | <u>32.5</u>             |
| Picual              | <u>40.0</u> <u>32.5</u> |
| All Other Varieties | <u>40.0</u> <u>32.5</u> |

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## PECAN UPDATE IN NEW MEXICO

Direct marketed pecans are insurable in the following New Mexico counties:

|        |          |
|--------|----------|
| Chaves | Dona Ana |
| Eddy   | Lea      |
| Luna   | Otero    |
| Sierra |          |



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## PECAN UPDATES

Statement changed in these States:

|            |          |             |
|------------|----------|-------------|
| Alabama    | Arizona  | California  |
| Florida    | Georgia  | Mississippi |
| New Mexico | Oklahoma | Texas       |



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## PECAN UPDATES

<https://mymarketnews.ams.usda.gov/filerepo/reports>

- Enter the Slug Name in the following format: two -digit state code underscore, "fv140". (Ex. "KO\_FV140" for Oklahoma)
- The applicable slug names for each state follow

| Slug Name | AMS Reporting Area              | State(s) Report Applicable To:              |
|-----------|---------------------------------|---|
| TV_FV140  | Georgia                         | Alabama, Florida, Georgia                   |
| IX_FV140  | Arizona, New Mexico, West Texas | Arizona, California, New Mexico, West Texas |
| US_FV140  | Texas - Central, South, Eastern | Texas - Central, South, Eastern             |
| KO_FV140  | Oklahoma                        | Oklahoma                                    |
| BO_FV140  | Louisiana                       | Mississippi                                 |

|   |  |
|---|--|
| Order of precedence when the AMS is not reported during the week for: | Use the report published:  |
| Your area   | For the next nearest location  |
| The next nearest location   | Determine in accordance with the CP for similar quality, quantity, and variety of in-shell pecans. |
| If the Avg. Price Per Pound cannot be determined                      | The most recent AMS report published for your area   |
| If a report is not available in your area                             | The most recent AMS report published in the next nearest area                                      |

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## PECAN UPDATES-AL

Statement changed in these Alabama counties:

|         |           |          |
|---------|-----------|----------|
| Autauga | Baldwin   | Barbour  |
| Bullock | Butler    | Coffee   |
| Conecuh | Covington | Crenshaw |
| Dale    | Dallas    | Escambia |
| Geneva  | Henry     | Houston  |
| Lowndes | Macon     | Mobile   |
| Monroe  | Pike      | Russell  |



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## PECAN UPDATES - AL

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- Enter the Slug Name in the following format: two -digit state code underscore, "fv140". (Ex. "KO\_FV140" for Oklahoma)
- The applicable slug names for each state follow

| Slug Name | AMS Reporting Area              | State(s) Report Applicable To:              |
|-----------|---------------------------------|---|
| TV_FV140  | Georgia                         | Alabama, Florida, Georgia                   |
| IX_FV140  | Arizona, New Mexico, West Texas | Arizona, California, New Mexico, West Texas |
| US_FV140  | Texas - Central, South, Eastern | Texas - Central, South, Eastern             |
| KO_FV140  | Oklahoma                        | Oklahoma                                    |
| BO_FV140  | Louisiana                       | Mississippi                                 |

|   |  |
|---|--|
| Order of precedence when the AMS is not reported during the week for: | Use the report published:  |
| Your area   | For the next nearest location  |
| The next nearest location   | Determine in accordance with the CP for similar quality, quantity, and variety of in-shell pecans. |
| If the Avg. Price Per Pound cannot be determined                      | The most recent AMS report published for your area   |
| If a report is not available in your area                             | The most recent AMS report published in the next nearest area                                      |

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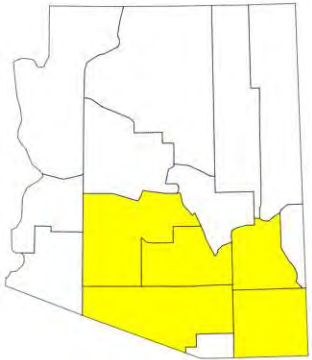
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## PECAN UPDATES - AZ

Statement changed in these Arizona counties:

|          |        |
|----------|--------|
| Cochise  | Graham |
| Maricopa | Pima   |
| Pinal    |        |



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## PECAN UPDATES - AZ

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- Enter the Slug Name in the following format: two -digit state code underscore, "fv140". (Ex. "KO\_FV140" for Oklahoma)
- The applicable slug names for each state follow

| Slug Name | AMS Reporting Area              | State(s) Report Applicable To:              |
|-----------|---------------------------------|---|
| TV_FV140  | Georgia                         | Alabama, Florida, Georgia                   |
| IX_FV140  | Arizona, New Mexico, West Texas | Arizona, California, New Mexico, West Texas |
| US_FV140  | Texas - Central, South, Eastern | Texas - Central, South, Eastern             |
| KO_FV140  | Oklahoma                        | Oklahoma                                    |
| BO_FV140  | Louisiana                       | Mississippi                                 |

|   |  |
|---|--|
| Order of precedence when the AMS is not reported during the week for: | Use the report published:  |
| Your area   | For the next nearest location  |
| The next nearest location   | Determine in accordance with the CP for similar quality, quantity, and variety of in-shell pecans. |
| If the Avg. Price Per Pound cannot be determined                      | The most recent AMS report published for your area   |
| If a report is not available in your area                             | The most recent AMS report published in the next nearest area                                      |

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## PECAN UPDATES - CA

Statement changed in these California counties:

|        |        |
|--------|--------|
| Butte  | Glenn  |
| Kern   | Tehama |
| Tulare |        |



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## PECAN UPDATES - CA

<https://mymarketnews.ams.usda.gov/filerepo/reports>

- Enter the Slug Name in the following format: two -digit state code underscore, "fv140". (Ex. "KO\_FV140" for Oklahoma)
- The applicable slug names for each state follow

| Slug Name | AMS Reporting Area              | State(s) Report Applicable To:              |
|-----------|---------------------------------|---|
| TV_FV140  | Georgia                         | Alabama, Florida, Georgia                   |
| IX_FV140  | Arizona, New Mexico, West Texas | Arizona, California, New Mexico, West Texas |
| US_FV140  | Texas - Central, South, Eastern | Texas - Central, South, Eastern             |
| KO_FV140  | Oklahoma                        | Oklahoma                                    |
| BO_FV140  | Louisiana                       | Mississippi                                 |

|   |  |
|---|--|
| Order of precedence when the AMS is not reported during the week for: | Use the report published:  |
| Your area   | For the next nearest location  |
| The next nearest location   | Determine in accordance with the CP for similar quality, quantity, and variety of in-shell pecans. |
| If the Avg. Price Per Pound cannot be determined                      | The most recent AMS report published for your area   |
| If a report is not available in your area                             | The most recent AMS report published in the next nearest area                                      |


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## PECAN UPDATES - FL

Statement changed in Jefferson County, Florida



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## PECAN UPDATES - FL

<https://mymarketnews.ams.usda.gov/filerepo/reports>

- Enter the Slug Name in the following format: two -digit state code underscore, "fv140". (Ex. "KO\_FV140" for Oklahoma)
- The applicable slug names for each state follow

| Slug Name | AMS Reporting Area              | State(s) Report Applicable To:              |
|-----------|---------------------------------|---|
| TV_FV140  | Georgia                         | Alabama, Florida, Georgia                   |
| IX_FV140  | Arizona, New Mexico, West Texas | Arizona, California, New Mexico, West Texas |
| US_FV140  | Texas - Central, South, Eastern | Texas - Central, South, Eastern             |
| KO_FV140  | Oklahoma                        | Oklahoma                                    |
| BO_FV140  | Louisiana                       | Mississippi                                 |

|   |  |
|---|--|
| Order of precedence when the AMS is not reported during the week for: | Use the report published:  |
| Your area   | For the next nearest location  |
| The next nearest location   | Determine in accordance with the CP for similar quality, quantity, and variety of in-shell pecans. |
| If the Avg. Price Per Pound cannot be determined                      | The most recent AMS report published for your area   |
| If a report is not available in your area                             | The most recent AMS report published in the next nearest area                                      |

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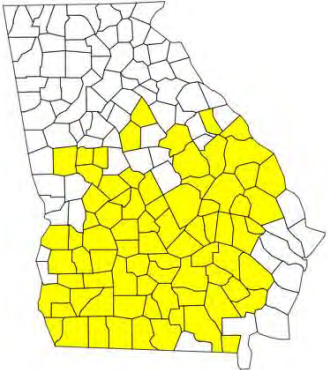
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## PECAN UPDATES - GA

Statement changed in several Georgia counties



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## PECAN UPDATES - GA

<https://mymarketnews.ams.usda.gov/filerepo/reports>

- Enter the Slug Name in the following format: two -digit state code underscore, "fv140". (Ex. "KO\_FV140" for Oklahoma)
- The applicable slug names for each state follow

| Slug Name | AMS Reporting Area              | State(s) Report Applicable To:              |
|-----------|---------------------------------|---|
| TV_FV140  | Georgia                         | Alabama, Florida, Georgia                   |
| IX_FV140  | Arizona, New Mexico, West Texas | Arizona, California, New Mexico, West Texas |
| US_FV140  | Texas - Central, South, Eastern | Texas - Central, South, Eastern             |
| KO_FV140  | Oklahoma                        | Oklahoma                                    |
| BO_FV140  | Louisiana                       | Mississippi                                 |

|   |  |
|---|--|
| Order of precedence when the AMS is not reported during the week for: | Use the report published:  |
| Your area   | For the next nearest location  |
| The next nearest location   | Determine in accordance with the CP for similar quality, quantity, and variety of in-shell pecans. |
| If the Avg. Price Per Pound cannot be determined                      | The most recent AMS report published for your area   |
| If a report is not available in your area                             | The most recent AMS report published in the next nearest area                                      |

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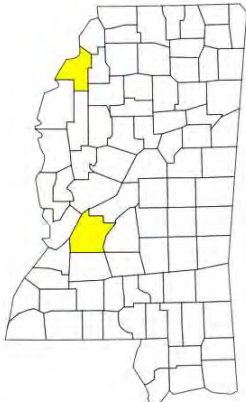
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## PECAN UPDATES - MS

Statement changed in these Mississippi counties:

Coahoma      Hinds



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## PECAN UPDATES - MS

- <https://mymarketnews.ams.usda.gov/filerepo/reports>.
- Enter the Slug Name in the following format: two - digit state code underscore, "fv140". (Ex. "KO\_FV140" for Oklahoma).
- The applicable slug names for each state follow.

| Slug Name | AMS Reporting Area              | State(s) Report Applicable To:              |
|-----------|---------------------------------|---|
| TV_FV140  | Georgia                         | Alabama, Florida, Georgia                   |
| IX_FV140  | Arizona, New Mexico, West Texas | Arizona, California, New Mexico, West Texas |
| US_FV140  | Texas - Central, South, Eastern | Texas - Central, South, Eastern             |
| KO_FV140  | Oklahoma                        | Oklahoma                                    |
| BO_FV140  | Louisiana                       | Mississippi                                 |

| Order of precedence when the AMS is not reported during the week for: | Use the report published:  |
|---|--|
| Your area   | For the next nearest location  |
| The next nearest location   | Determine in accordance with the CP for similar quality, quantity, and variety of in-shell pecans. |
| If the Avg. Price Per Pound cannot be determined                      | The most recent AMS report published for your area   |
| If a report is not available in your area                             | The most recent AMS report published in the next nearest area                                      |

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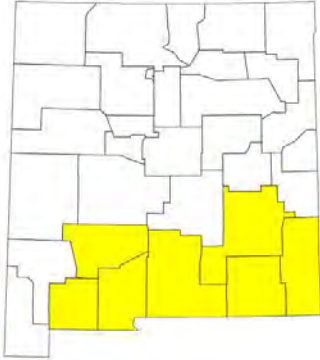
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## PECAN UPDATES - NM

Statement changed in these New Mexico counties:

|        |          |
|--------|----------|
| Chaves | Dona Ana |
| Eddy   | Lea      |
| Luna   | Otero    |
| Sierra |          |



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## PECAN UPDATES - NM

- <https://mymarketnews.ams.usda.gov/filerepo/reports>.
- Enter the Slug Name in the following format: two - digit state code underscore, "fv140". (Ex. "KO\_FV140" for Oklahoma).
- The applicable slug names for each state follow.

| Slug Name | AMS Reporting Area              | State(s) Report Applicable To:              |
|-----------|---------------------------------|---|
| TV_FV140  | Georgia                         | Alabama, Florida, Georgia                   |
| IX_FV140  | Arizona, New Mexico, West Texas | Arizona, California, New Mexico, West Texas |
| US_FV140  | Texas - Central, South, Eastern | Texas - Central, South, Eastern             |
| KO_FV140  | Oklahoma                        | Oklahoma                                    |
| BO_FV140  | Louisiana                       | Mississippi                                 |

| Order of precedence when the AMS is not reported during the week for: | Use the report published:  |
|---|--|
| Your area   | For the next nearest location  |
| The next nearest location   | Determine in accordance with the CP for similar quality, quantity, and variety of in-shell pecans. |
| If the Avg. Price Per Pound cannot be determined                      | The most recent AMS report published for your area   |
| If a report is not available in your area                             | The most recent AMS report published in the next nearest area                                      |

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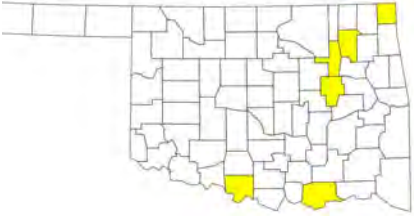


GREAT AMERICAN INSURANCE GROUP Crop Division

## PECAN UPDATES - OK

Statement changed in these Oklahoma counties:

|          |           |
|----------|-----------|
| Bryan    | Jefferson |
| Okmulgee | Ottawa    |
| Rogers   | Tulsa     |



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## PECAN UPDATES - OK

- <https://mymarketnews.ams.usda.gov/filerepo/reports>.
- Enter the Slug Name in the following format: two - digit state code underscore, "fv140". (Ex. "KO\_FV140" for Oklahoma).
- The applicable slug names for each state follow.

| Slug Name | AMS Reporting Area              | State(s) Report Applicable To:              |
|-----------|---------------------------------|---|
| TV_FV140  | Georgia                         | Alabama, Florida, Georgia                   |
| IX_FV140  | Arizona, New Mexico, West Texas | Arizona, California, New Mexico, West Texas |
| US_FV140  | Texas - Central, South, Eastern | Texas - Central, South, Eastern             |
| KO_FV140  | Oklahoma                        | Oklahoma                                    |
| BO_FV140  | Louisiana                       | Mississippi                                 |

| Order of precedence when the AMS is not reported during the week for: | Use the report published:  |
|---|--|
| Your area   | For the next nearest location  |
| The next nearest location   | Determine in accordance with the CP for similar quality, quantity, and variety of in-shell pecans. |
| If the Avg. Price Per Pound cannot be determined                      | The most recent AMS report published for your area   |
| If a report is not available in your area                             | The most recent AMS report published in the next nearest area                                      |

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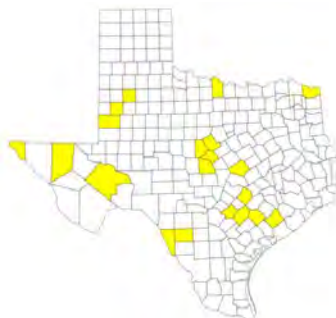
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## PECAN UPDATES - TX

Statement changed in these Texas counties:

|           |           |         |          |          |
|-----------|-----------|---------|----------|----------|
| Bastrop   | Bell      | Bowie   | Brown    | Clay     |
| Comanche  | Culberson | El Paso | Gaines   | Gonzales |
| Guadalupe | Lavaca    | Lubbock | Maverick | Mills    |
| Pecos     | San Saba  | Terry   | Wharton  | Zavala   |



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## PECAN UPDATES - TX

- <https://mymarketnews.ams.usda.gov/filerepo/reports>.
- Enter the Slug Name in the following format: two - digit state code underscore, "fv140". (Ex. "KO\_FV140" for Oklahoma).
- The applicable slug names for each state follow.

| Slug Name | AMS Reporting Area              | State(s) Report Applicable To:              |
|-----------|---------------------------------|---|
| TV_FV140  | Georgia                         | Alabama, Florida, Georgia                   |
| IX_FV140  | Arizona, New Mexico, West Texas | Arizona, California, New Mexico, West Texas |
| US_FV140  | Texas - Central, South, Eastern | Texas - Central, South, Eastern             |
| KO_FV140  | Oklahoma                        | Oklahoma                                    |
| BO_FV140  | Louisiana                       | Mississippi                                 |

| Order of precedence when the AMS is not reported during the week for: | Use the report published:  |
|---|--|
| Your area   | For the next nearest location  |
| The next nearest location   | Determine in accordance with the CP for similar quality, quantity, and variety of in-shell pecans. |
| If the Avg. Price Per Pound cannot be determined                      | The most recent AMS report published for your area   |
| If a report is not available in your area                             | The most recent AMS report published in the next nearest area                                      |

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## CA – VARIETIES STATEMENTS

- Fresh Freestone Peaches
- Fresh Nectarines
- Processing Cling Peaches
- Plums



## FRESH FREESTONE PEACHES - EARLY SEASON VARIETIES



|                                 |  |   |
|---------------------------------|--|---|
| Aspen                           | Brightstar                                   | Burpeachthirtynine (PPAF)                       |
| Burpeachtwentyseven (PP#23,160) | Burpeachtwentytwo (PP#17,258)                | Desiree   |
| Earligrande                     | Fiesta Gem                                   | Flamin' Fury (PF 5D Big)                        |
| Flamin' Fury (PF 8 Ball)        | Flamin' Fury (PF Early 8 Ball)               | Flamin' Fury PF 1                               |
| Flamin' Fury PF 5B              | Flamin' Fury PF 7                            | Florida Grande                                  |
| Flordaprince                    | Garnet Beauty                                | Gold Dust                                       |
| Junecrest                       | June Honey                                   | Maycrest  |
| Mazee                           | Nectar White                                 | Newhaven  |
| Rich Magic                      | Risingstar                                   | Sugar May                                       |
| Summer Glory                    | Snow Flame 20 (Burpeachtwentyfour PP#21,737) | Spring Flame 18 (Burpeachtwentythree PP#22,780) |
| Super Zee                       | Tropic Beauty (82-10)                        | Tropic Prince                                   |
| Tropic Snow                     | Tropic Sweet                                 | UFO Delight                                     |

Added in these CA counties:

|            |             |
|------------|-------------|
| Fresno     | Kern        |
| Kings      | Madera      |
| Merced     | San Joaquin |
| Stanislaus | Tulare      |




## FRESH FREESTONE PEACH - MID SEASON VARIETIES

|                                 |                                     |                                      |                        |
|---------------------------------|-------------------------------------|--------------------------------------|------------------------|
| Belle of Georgia                | Blazingstar                         | Blushing Pearl                       | Blushingstar           |
| Burpeachten (PP#13,507)         | Cresthaven                          | Desert Gold                          | Donut Stark Saturn     |
| Early Elberta                   | Earlstar                            | Fay Elberta                          | Flamin' Fury PF 17     |
| Flamin' Fury PF 24-C Cold Hardy | Flamin' Fury PF Fat Lady            | Flamin' Fury PF Lucky 13             | Flamin' Fury PF 9A-007 |
| Flamin' Fury PF 15A             | Flamin' Fury PF 19-007              | Flamin' Fury PF 23                   | Flamin' Fury PF 22-007 |
| Flamin' Fury Lucky 24B          | Frost                               | Forty Niner                          | Gene Elberta           |
| Giant Babcock                   | Gleason Elberta                     | Glohaven                             | Gloria                 |
| Glowingstar                     | Hale Haven                          | Harken                               | J.H. Hale              |
| July Elberta                    | July Flame (Burpeachfive PP#12,505) | July Snow                            | June Snow              |
| Lemon Elberta                   | Marbled Ginger                      | Messina                              | Polly White            |
| Pumpkin Spice                   | Red Baron                           | Redhaven                             | Redskin                |
| Redstar                         | Regina                              | Reliance                             | Rich Pride             |
| Roza                            | Santa Barbara                       | Sauzee Giant                         | Sauzee Pride           |
| Sierra Lady                     | Silver Logan                        | Spring Flame 35 (Burpeachforty PPAF) | Starfire               |
| Sugar Tiger                     | Summer Amelia                       | Summer Gold                          | Sunnirich              |
| Sweet Sensation                 | Sweet Shasta                        | Topaz                                | Western Princess       |

**Added to these CA counties:**

|            |             |
|------------|-------------|
| Fresno     | Kern        |
| Kings      | Madera      |
| Merced     | San Joaquin |
| Stanislaus | Tulare      |

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## FRESH FREESTONE PEACHES - LATE SEASON VARIETIES

|  |  |   |
|--|--|---|
| Alamar   | Allstar                                    | Autumn Gem                                    |
| Bounty   | Burpeacheight (PP#12,834)                  | Burpeachthirtyfour (PP#25,764)                |
| Burpeachthirtysix (PP#27,423)                  | Carnival                                   | Contender                                     |
| Coralstar                                      | Fayette                                    | Flamin' Fury PF 27A                           |
| Flamin' Fury PF 28-007                         | Flamin' Fury PF Big George                 | Juliet's Prize                                |
| Last Chance                                    | Parade                                     | Paradise                                      |
| Pink Diamond                                   | Pink Halo                                  | Red Globe                                     |
| Rio Oso Gem                                    | Sauzee Jewel                               | Scarlet Halo                                  |
| Snow Flame 32 (Burpeachtwenty-nine PP#24,810)  | Snow Gem (153LE108)                        | Summer Flame 30 (Burpeachthirtytwo PP#24,580) |
| Summer Flame 31 (Burpeachtwenty-six PP#23,161) | Summer Flame 38 (Burpeachthirtyseven PPAF) | Summer Flame 39 (Burpeachthirty PP#24,836)    |
| Sweet Flame 32 (Burpeacheleven PP#13,528)      | Sweet Henry                                | Sweet Juana                                   |
| Sweet September                                | Victoria                                   |   |

**Added in these CA counties:**

|            |        |             |
|------------|--------|-------------|
| Fresno     | Kern   | Kings       |
| Madera     | Merced | San Joaquin |
| Stanislaus | Tulare |             |

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## FRESH NECTARINES- EARLY SEASON VARIETIES



|  |   |   |
|--|---|---|
| Burnectsixteen (PP#15*825)                       | Burnectnine (PP#14*516 - Snow Flare 23)         | Burnectnineteen (PP#17*140 )                    |
| Burnecttwentythree (PP#17*890)                   | Burnecttwentytwo (PP#18*293 - Snow Flare 21)    | Burnectthirteen (PP#14*517 - Snow Flare 22)     |
| Burnectthirty (PP#25*863 - Spring Flare 20.5)    | Burnecttwentyfour (PP#21*724 - Spring Flare 22) | Burnectwenty-nine (PP#26*540 - Spring Flare 23) |
| Burnecttwentyeight (PP#26*610 - Spring Flare 25) | Burnectone (PP#12*518 - Spring Ray)             | Honey Haven                                     |
| May Bright                                       | Polar Magic                                     | Royal Ruby                                      |
| Ruby Splendor                                    | Snow Queen                                      | Sparkling May                                   |
| Stanislaus                                       | Sunraycer                                       | Super Star (SN21)                               |

Added in these CA counties:

|            |        |             |
|------------|--------|-------------|
| Fresno     | Kern   | Kings       |
| Madera     | Merced | San Joaquin |
| Stanislaus | Tulare |             |

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## FRESH NECTARINES- MID SEASON VARIETIES



|                          |  |  |  |
|--------------------------|--|--|--|
| Arctic Belle             | Arctic Glo                                   | August Moon                              | Burnecteighteen (PP#17,141 - Sweet Flare 28) |
| Burnectthree (PP#12,571) | Burnectthirtyone (PP#27,438 - Snow Flare 30) | Burnecttwo (PP#12,555 - Summer Flare 28) | Burnectthirtytwo (PPAF - Summer Flare 33)    |
| Candy Sprinkles          | Double Delight                               | Fantasia                                 | Fire Time                                    |
| Flavor Gold              | Giant Bright                                 | Freckle Face                             | Honey Halo                                   |
| Independence             | Jade   | John Rivers                              | Panamint                                     |
| Polar Gem                | Prima Red Gold                               | Rose                                     | Ruby Gem                                     |
| Snack Time               | Silver Gem                                   | SpiceZee                                 | Sugar Saucer                                 |
| Sun Glo                  | Sun Grand                                    | Supreme Red #1                           |  |

Added in these CA counties:

|            |        |             |
|------------|--------|-------------|
| Fresno     | Kern   | Kings       |
| Madera     | Merced | San Joaquin |
| Stanislaus | Tulare |             |

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## FRESH NECTARINES- LATE SEASON VARIETIES

|                                 |   |                               |
|---------------------------------|---|-------------------------------|
| Ambre                           | Burnecttwenty (PP#1 7,018)                      | Burnecttwentyone (P P#17,890) |
| Burnecttwentyseven ( PP#25,128) | Burnecttwentysix (PP #24,139 - Summer Flare 31) | Harko                         |
| Honey Gem                       | October Snow                                    | October Sugar                 |

Added in these CA counties:

|            |        |             |
|------------|--------|-------------|
| Fresno     | Kern   | Kings       |
| Madera     | Merced | San Joaquin |
| Stanislaus | Tulare |             |



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## PROCESSING CLING PEACHES - EXTRA EARLY VARIETIES

|           |                                |
|-----------|--------------------------------|
| American  | Burpeachseventeen (PP# 14,478) |
| Calaveras | Kader                          |

Added in these CA counties:

|            |        |             |
|------------|--------|-------------|
| Butte      | Fresno | Kings       |
| Madera     | Merced | San Joaquin |
| Stanislaus | Sutter | Tulare      |
| Yuba       |        |             |



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## PROCESSING CLING PEACHES - EARLIEST VARIETIES

|              |              |                     |        |
|--------------|--------------|---------------------|--------|
| Baby Gold #5 | Baby Gold #7 | Early #5 (91,9-161) | Vilmos |
|--------------|--------------|---------------------|--------|

Added in these CA counties:

|            |        |             |
|------------|--------|-------------|
| Butte      | Fresno | Kings       |
| Madera     | Merced | San Joaquin |
| Stanislaus | Sutter | Tulare      |
| Yuba       |        |             |



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## PLUMS UPDATES

Statement added in these CA counties:

|             |        |        |
|-------------|--------|--------|
| Fresno      | Kern   | Kings  |
| Madera      | Merced | Placer |
| San Joaquin | Sutter | Tulare |
| Yuba        |        |        |



Grade standards for the crop: U. S. No. 1, unless further modified by State or Federal Marketing Order, when applicable. For Pluots and Plumcots, marketable production shall also include fruit with defect & damage scores equivalent to U.S. No. 1.

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## PLUMS - EARLY SEASON VARIETIES

**Removed:**

|              |            |
|--------------|------------|
| Ambra        | Ebony Rose |
| Flavor Treat | Santa Rosa |

**Added:**

|                  |                |                                 |                 |
|------------------|----------------|---------------------------------|-----------------|
| 044-Dapple Lite  | 20Hd186        | Amigo                           | Andy's Pride    |
| Black Diamond 23 | Black Giant    | Black Rose                      | Black Splendor  |
| Blackraider      | Black Nectar   | Black Ruby                      | Black Raspberry |
| Caramel Kiss     | Cinnamon Red   | Crimson Honey                   | Crimson Diamond |
| Crimson Heart    | Crimson Punch  | Dapple Dino                     | Diamon Sweet    |
| Dragon Heart     |                | Early Dapple                    | Early Dragon    |
| Early Queen      | Ebony JWL      | Ebony TRT                       | Ebony Punch     |
| Festival Red     | Flavor Majesty | Flavor Rosa                     | Flavor Rouge    |
| Flavor Royale    | Flavor Supreme | Honey Red Dino                  | Methley         |
| Raspberry Splend | Razzmatazz     | Rosetta Royal                   | Royal Ruby      |
| Rubirosa         | Ruby Red       | Sangria                         | Silver Phoenix  |
| Striped Beauty   | Su Plum 28     | Su Plum 41                      | Su Plum 42      |
| Su Plum 53       | Su Plum 57     | Suplumfortytwo (Black Giant 42) | Sweet Treat     |

**Changed in these CA counties:**

| Fresno | Kern   | Kings       | Madera |
|--------|--------|-------------|--------|
| Merced | Placer | San Joaquin | Sutter |
| Tulare | Yuba   |             |        |



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## PLUMS - MID SEASON VARIETIES

**Removed:**

|                                 |                  |
|---------------------------------|------------------|
| Black Jack                      | Black Splendor   |
| Emerald Gem                     | Festival Red     |
| Suplumfortytwo (Black Giant 42) | Suplumtweyheight |

**Added:**

|                  |                  |                |                  |
|------------------|------------------|----------------|------------------|
| 033-Flavor Heart | Ambra            | Autumn Honey   | Betty Anne       |
| Big Daddy        | Black Diamond 50 | Black Honey    | Black Onxy       |
| Black Opal       | Black Pearl      | Black Pearl II | Blackberry Burst |
| BurbankCandy Red | Candy Stripe     | Crimson Glo    | Crimson Rose     |
| Crimson Royale   | Crimson Star     | Crocegg        | Dappalicious     |
| Dapple Dandy     | Dapple Phoenix   | Dino Egg       | Dino Gold        |
| Dino Plum        | Dino Supreme     | Ebony Gold     | Ebony Rose       |
| Ebony Sweet      | Elephant Heart   | Emerald Beaut  | Flavor Heart     |
| Flavor Jewel     | Flavor King      | Flavor Rich    | Friar Royale     |
| Fruit Punch      | Golden Dragon    | Green Gage     | Gypzee           |
| Honey Punch      | Honeysuckle Rose | Mango Tango    | Mellow Yellow    |
| Midnight Honey   | Midnight Jewel   | October Sun    | Phoenix Sun      |
| PI781Rb          | PL895RB          | Prima Black 05 | Rasp JWL         |
| Red Honey        | Red Onyx         | Red Phoenix    | Red Plum         |
| Red Raider       | Red Royal        | Red Sun        | Red Yummy        |
| Royal Diamond    | Royal Majesty    | Ruby Sweet     | Santa Rosa       |
| Satsuma          | Sierra Rose      | Spartan        | Spring Sweet     |
| Starrynite       | Su Plum 43       | Su Plum 50     | Su Plum 51       |
| Su Plum 54       | Su Plum 54       | Su Plum 58     | Sugar Heart      |
| Sugar Red Dino   | Summerdream      | Sunrise        | Sunset Gold      |

**Changed in these CA counties:**

| Fresno | Kern   | Kings       | Madera |
|--------|--------|-------------|--------|
| Merced | Placer | San Joaquin | Sutter |
| Tulare | Yuba   |             |        |



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## PLUMS - LATE SEASON VARIETIES

**Removed:**

|                |                |
|----------------|----------------|
| Betty Anne     | Candy Red      |
| Crimson Royale | Elephant Heart |
| Emerald Beaut  | Flavor Heart   |
| Honey Punch    | October Sun    |
| Red Yummy      | Royal Diamond  |
| Ruby Red       | Scarlet Sun    |
| Sierra Rose    |                |

**Added:**

|               |                  |                  |                    |
|---------------|------------------|------------------|--------------------|
| 043-Bubblegum | Applum 36        | Autumn Heirloom  | Autumn Diamond     |
| Autumn Fall   | Autumn Jewel     | Autumn Magic     | Autumn Red         |
| Autumn Rose   | Autumn Sweet     | Autumn Treat     | Autumn Yummy       |
| Black Cat     | Black Cherry     | Black Jack       | Carpunch           |
| Crimson Candy | Emerald Rose     | Emerald Gem      | Emerald Sweet      |
| Flavor Blast  | Flavor Fall      | Flavor Treat     | Flavorburst        |
| French Plum   | Honey Black      | Honey Lightning  | Honeyblack         |
| Italian Plum  | Late Flavor Fall | Lavender Showers | Linda Purple Honey |
| Red Coconut   | Rosetta Jewel    | Ruby Honey       | Ruby Sugar         |
| Scarlet Rose  | Scarlet Sun      | Scarlet Jewel    | Sierra Honey       |
| Su Plum 46    | Sunset Delight   | Toka             |                    |

**Changed in these CA counties:**

|        |        |             |        |
|--------|--------|-------------|--------|
| Fresno | Kern   | Kings       | Madera |
| Merced | Placer | San Joaquin | Sutter |
| Tulare | Yuba   |             |        |



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## PLUMS - MID SEASON INSURABILITY

- Interspecific Any interspecific variety with a smooth skin and has other characteristics of a plum, or is marketed as a plum, is insurable as a plum. This is to include plumcot and pluot varieties.
- Any interspecific variety not listed on the Special Provisions shall will be insured as under the Mid Season type.
- Aprium and plumcot hybrids are not insured under the Stonefruit Crop Provisions.

**In these CA Counties:**

|        |        |             |        |
|--------|--------|-------------|--------|
| Fresno | Kern   | Kings       | Madera |
| Merced | Placer | San Joaquin | Sutter |
| Tulare | Yuba   |             |        |




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## WALNUTS - INSURABILITY

- In accordance with Section 6(d) of the Walnut Crop Provisions, ~~the~~ acreage that has reached at least the 6th growing season after being set out is insurable.
- The insured may request the Risk Management Agency Regional Office to provide a determined yield to insure ~~sixth~~ 5th leaf acreage; or to insure acreage in which 90 percent of the trees have not reached the ~~seventh~~ 6th growing season after being set out.



In these CA Counties:

|             |                 |               |             |              |
|-------------|-----------------|---------------|-------------|--------------|
| Amador      | Butte           | Calaveras     | Colusa      | Contra Costa |
| Fresno      | Glenn           | Kern          | Kings       | Lake         |
| Madera      | Merced          | Placer        | Sacramento  | San Benito   |
| San Joaquin | San Luis Obispo | Santa Barbara | Santa Clara | Shasta       |
| Solano      | Stanislaus      | Sutter        | Tehama      | Tulare       |
| Yolo        | Yuba            |               |             |              |

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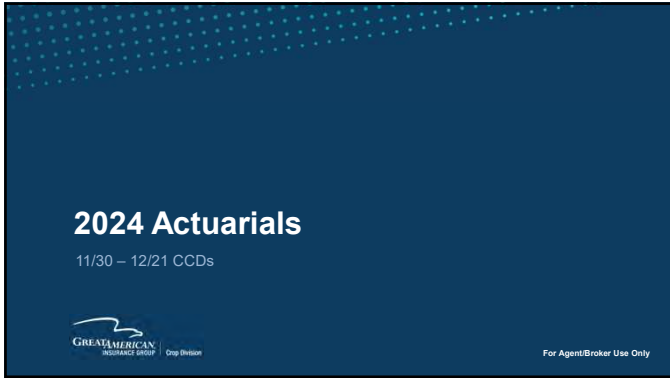
## KEY TAKEAWAYS

- Potatoes ELP Date changes in FL & TX.
- Fresh and Processing Apricots NTS changed to Early, Mid, and Late Season Fresh types.
- Direct Marketed Pecans are now insurable in certain New Mexico counties.
- Plum varieties not listed are now insurable under the Mid Season type.
- Walnuts are insurable at the 6th leaf without a Determined Yield.

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**2024 Actuarials**  
11/30 – 12/21 CCDs

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**11/30 CONTRACT CHANGE DATE (CCD) KEY UPDATES**

- Program Date Changes
- Insurance Offer Changes
- Yield Changes
- Special Provision (SP) Statement Changes



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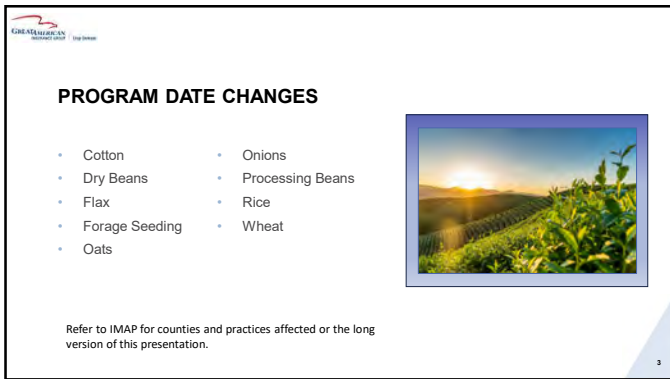
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**PROGRAM DATE CHANGES**

- Cotton
- Dry Beans
- Flax
- Forage Seeding
- Oats
- Onions
- Processing Beans
- Rice
- Wheat



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**INITIAL PLANTING PERIOD DATE CHANGES**

- Rice - FL



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**END OF LATE PLANTING PERIOD DATE CHANGES**

- Dry Beans – MI
- Flax – MN
- Oats – CO, IA, KS, MI, MN, MO, NE, WI
- Rice – FL
- Wheat - MN



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**FINAL PLANTING PERIOD DATE CHANGES**

- Cotton – MS
- Dry Beans – MI
- Flax – MN
- Oats – CO, IA, KS, MI, MN, MO, NE, WI
- Processing Beans – WI
- Rice – FL
- Wheat – MN



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**END OF INSURANCE PERIOD DATE CHANGES**

- Onions – CA
- Forage Seeding – ME



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**COTTON DATE CHANGES**

- Final Planting Date (FPD)



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**MS – COTTON STAX-RP AND STAX-RPHE**

FPD  
 Changed from 6/05 to 6/15 for Jefferson Davis, MS county.



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**DRY BEAN DATE CHANGES**

- End of Late Planting Period Date (ELPD)
- Final Planting Date (FPD)



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**MI – DRY BEANS  
YP, RP, RPHPE, SCO, AND ECO**

**ELPD**  
Changed from 7/15 to 7/20 for following MI counties:

|           |          |            |
|-----------|----------|------------|
| Clinton   | Eaton    | Genesee    |
| Gratiot   | Ingham   | Ionia      |
| Kalamazoo | Kent     | Lapeer     |
| Mecosta   | Montcalm | Shiawassee |
| St Clair  |          |            |



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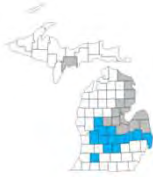
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**MI – DRY BEANS  
YP, RP, RPHPE, SCO, AND ECO**

**FPD**  
Changed from 6/25 to 6/30 for following MI counties:

|           |          |            |
|-----------|----------|------------|
| Clinton   | Eaton    | Genesee    |
| Gratiot   | Ingham   | Ionia      |
| Kalamazoo | Kent     | Lapeer     |
| Mecosta   | Montcalm | Shiawassee |
| St Clair  |          |            |



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**FLAX DATE CHANGES**

- End of Late Planting Period Date (ELPD)
- Final Planting Date (FPD)



Refer to IMAP for counties and practices affected or the long version of this presentation.

13

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**MN – FLAX APH**

ELPD  
Changed from 6/19 to 7/05 for following MN counties:

Lac Qui Parle   Pope   Stevens



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**MN – FLAX APH**

ELPD  
Changed from 6/25 to 7/05 for following MN counties:

Otter Tail   Wilkin



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**GREAT PLAINS**  
INSURANCE GROUP

### MN – FLAX APH

FPD  
Changed from 5/25 to 6/10 for following MN counties:

|               |      |         |
|---------------|------|---------|
| Lac Qui Parle | Pope | Stevens |
|---------------|------|---------|



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16

**GREAT PLAINS**  
INSURANCE GROUP

### MN – FLAX APH

FPD  
Changed from 5/31 to 6/10 for Otter Tail and Wilkin, MN counties.



17

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17

**GREAT PLAINS**  
INSURANCE GROUP

### FORAGE SEEDING DATE CHANGES

- End of Insurance Date (EOID)



Refer to IMAP for counties and practices affected or the long version of this presentation.

18

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18



**ME – FORAGE SEEDING  
HIP-WI**

**EOD**

Changed from 5/21 to 3/14 for Aroostook and Penobscot counties in ME.



19

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**OATS DATE CHANGES**

- End of Late Planting Period Date (ELPD)
- Final Planting Date (FPD)
- In the following states:
- CO, IA, KS, MI, MN, MO, NE, WI



Refer to IMAP for counties and practices affected or the long version of this presentation.

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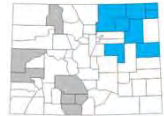
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**CO – OATS  
YP, RP, AND RPHPE**

- ELPD
- Changed from 5/25 to 5/20 for the following CO counties:

|            |            |
|------------|------------|
| Elbert     | Kit Carson |
| Logan      | Morgan     |
| Phillips   | Sedgwick   |
| Washington | Weld       |

- For the following practices and type:
  - Irrigated (002)
  - Spring (017) Irrigated Organic Certified (702)
  - Irrigated Organic Transitional (712)



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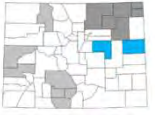
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**CO – OATS  
YP, RP, AND RPHE**

- ELPD
- Changed from 5/25 to 5/20 for the following CO counties:

|        |            |
|--------|------------|
| Elbert | Kit Carson |
|--------|------------|



- For the following practices and type:

|              |  |
|--------------|--|
| Spring (017) | Non-Irrigated (003)                      |
|              | Non-Irrigated Organic Certified (713)    |
|              | Non-Irrigated Organic Transitional (714) |

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22

**CO – OATS  
SCO AND ECO**

- ELPD
- Changed from 5/25 to 5/20 for the following CO counties:

|            |            |
|------------|------------|
| Kit Carson | Logan      |
| Morgan     | Phillips   |
| Sedgwick   | Washington |
| Weld       |            |



- For the following practices and type:

|              |                                      |
|--------------|--------------------------------------|
| Spring (017) | Irrigated (002)                      |
|              | Irrigated Organic Certified (702)    |
|              | Irrigated Organic Transitional (712) |

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23

**CO – OATS  
SCO AND ECO**

- ELPD
- Changed from 5/25 to 5/20 for Kit Carson County, CO.



- For the following practices and type:

|              |  |
|--------------|--|
| Spring (017) | Non-Irrigated (003)                      |
|              | Non-Irrigated Organic Certified (713)    |
|              | Non-Irrigated Organic Transitional (714) |

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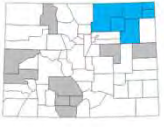
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24

**CO – OATS  
YP, RP, RPHPE, SCO, AND ECO**

- ELPD
- Changed from 6/25 to 5/20 for the following CO counties:

|            |          |
|------------|----------|
| Logan      | Morgan   |
| Phillips   | Sedgwick |
| Washington | Weld     |



- For the following practices and type:

|              |  |
|--------------|--|
| Spring (017) | Non-Irrigated (003)                      |
|              | Non-Irrigated Organic Certified (713)    |
|              | Non-Irrigated Organic Transitional (714) |

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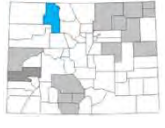
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25

**CO – OATS  
YP, RP, RPHPE, SCO, AND ECO**

- ELPD
- Changed from 6/25 to 6/09 for Routt County, CO.



- For the following practices and type:

|              |  |
|--------------|--|
| Spring (017) | Irrigated (002)                          |
|              | Irrigated Organic Certified (702)        |
|              | Irrigated Organic Transitional (712)     |
|              | Non-Irrigated (003)                      |
|              | Non-Irrigated Organic Certified (713)    |
|              | Non-Irrigated Organic Transitional (714) |

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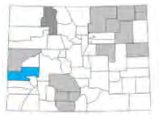
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26

**CO – OATS  
YP, RP, AND RPHPE**

- ELPD
- Changed from 6/25 to 6/09 for Montrose County, CO.



- For the following practices and type:

|              |  |
|--------------|--|
| Spring (017) | Non-Irrigated (003)                      |
|              | Non-Irrigated Organic Certified (713)    |
|              | Non-Irrigated Organic Transitional (714) |

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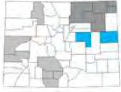
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27

**CO – OATS  
YP, RP, AND RPHPE**

- FPD
- Changed from 4/30 to 4/25 for the following CO counties:

|        |            |
|--------|------------|
| Elbert | Kit Carson |
|--------|------------|



- For the following practices and type:

|  |
|--|
| Non-Irrigated (003)                                |
| Spring (017) Non-Irrigated Organic Certified (713) |
| Non-Irrigated Organic Transitional (714)           |

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28

**CO – OATS  
SCO AND ECO**

- FPD
- Changed from 4/30 to 4/25 for Kit Carson County, CO.



- For the following practices and type:

|  |
|--|
| Non-Irrigated (003)                                |
| Spring (017) Non-Irrigated Organic Certified (713) |
| Non-Irrigated Organic Transitional (714)           |

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29

**CO – OATS  
YP, RP, AND RPHPE**

- FPD
- Changed from 4/30 to 4/25 for the following CO counties:

|            |            |
|------------|------------|
| Elbert     | Kit Carson |
| Logan      | Morgan     |
| Phillips   | Sedgwick   |
| Washington | Weld       |



- For the following practices and type:

|  |
|--|
| Irrigated (002)                                |
| Spring (017) Irrigated Organic Certified (702) |
| Irrigated Organic Transitional (712)           |

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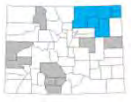
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30

**CO – OATS  
SCO AND ECO**

- FPD
- Changed from 4/30 to 4/25 for the following CO counties:

|            |            |
|------------|------------|
| Kit Carson | Logan      |
| Morgan     | Phillips   |
| Sedgwick   | Washington |
| Weld       |            |



- For the following practices and type:

|              |                                      |
|--------------|--------------------------------------|
|              | Irrigated (002)                      |
| Spring (017) | Irrigated Organic Certified (702)    |
|              | Irrigated Organic Transitional (712) |

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**CO – OATS  
YP, RP, RPHPE, SCO, AND ECO**

- FPD
- Changed from 5/31 to 4/25 for the following CO counties:

|            |          |
|------------|----------|
| Logan      | Morgan   |
| Phillips   | Sedgwick |
| Washington | Weld     |



- For the following practices and type:

|              |  |
|--------------|--|
|              | Non-Irrigated (003)                      |
| Spring (017) | Non-Irrigated Organic Certified (713)    |
|              | Non-Irrigated Organic Transitional (714) |

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**CO – OATS  
YP, RP, AND RPHPE**

- FPD
- Changed from 5/31 to 5/15 for Montrose County in CO.



- For the following practices and type:

|              |  |
|--------------|--|
|              | Non-Irrigated (003)                      |
| Spring (017) | Non-Irrigated Organic Certified (713)    |
|              | Non-Irrigated Organic Transitional (714) |

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**CO – OATS – YP, RP, RPHPE, SCO, AND ECO**

- FPD
- Changed from 5/31 to 5/15 for Routt County, CO.



- For the following practices and type:
  - Irrigated (002)
  - Irrigated Organic Certified (702)
  - Irrigated Organic Transitional (712)
  - Non-Irrigated (003)
  - Non-Irrigated Organic Certified (713)
  - Non-Irrigated Organic Transitional (714)

Spring (017)

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**IA – OATS – YP, RP, RPHPE, SCO, AND ECO**

ELPD

Changed from 5/25 to 5/20 for the following IA counties:

|               |            |            |           |            |           |
|---------------|------------|------------|-----------|------------|-----------|
| Adair         | Adams      | Appanoose  | Audubon   | Benton     | Boone     |
| Calhoun       | Carroll    | Cass       | Cedar     | Clarke     | Clinton   |
| Crawford      | Dallas     | Davis      | Decatur   | Des Moines | Fremont   |
| Greene        | Grundy     | Guthrie    | Hamilton  | Hardin     | Harrison  |
| Henry         | Ida        | Iowa       | Jackson   | Jasper     | Jefferson |
| Johnson       | Jones      | Keokuk     | Lee       | Linn       | Louisa    |
| Lucas         | Madison    | Mahaska    | Marion    | Marshall   | Mills     |
| Monona        | Monroe     | Montgomery | Muscatine | Page       | Polk      |
| Pottawattamie | Poweshiek  | Ringgold   | Sac       | Scott      | Shelby    |
| Story         | Tama       | Taylor     | Union     | Van Buren  | Wapello   |
| Warren        | Washington | Wayne      | Webster   | Woodbury   |           |



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**IA – OATS – YP, RP, RPHPE, SCO, AND ECO**

FPD

Changed from 4/30 to 4/25 for the following IA counties:

|               |            |            |           |            |           |
|---------------|------------|------------|-----------|------------|-----------|
| Adair         | Adams      | Appanoose  | Audubon   | Benton     | Boone     |
| Calhoun       | Carroll    | Cass       | Cedar     | Clarke     | Clinton   |
| Crawford      | Dallas     | Davis      | Decatur   | Des Moines | Fremont   |
| Greene        | Grundy     | Guthrie    | Hamilton  | Hardin     | Harrison  |
| Henry         | Ida        | Iowa       | Jackson   | Jasper     | Jefferson |
| Johnson       | Jones      | Keokuk     | Lee       | Linn       | Louisa    |
| Lucas         | Madison    | Mahaska    | Marion    | Marshall   | Mills     |
| Monona        | Monroe     | Montgomery | Muscatine | Page       | Polk      |
| Pottawattamie | Poweshiek  | Ringgold   | Sac       | Scott      | Shelby    |
| Story         | Tama       | Taylor     | Union     | Van Buren  | Wapello   |
| Warren        | Washington | Wayne      | Webster   | Woodbury   |           |



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**IA – OATS – YP, RP, RPHPE, SCO, AND ECO**

ELPD

Changed from 5/25 to 5/30 for the following IA counties:

|             |            |           |          |             |          |
|-------------|------------|-----------|----------|-------------|----------|
| Allamakee   | Black Hawk | Bremer    | Buchanan | Buena Vista | Butler   |
| Cerro Gordo | Cherokee   | Chickasaw | Clay     | Clayton     | Delaware |
| Dickinson   | Dubuque    | Emmet     | Fayette  | Floyd       | Franklin |
| Hancock     | Howard     | Humboldt  | Kossuth  | Lyon        | Mitchell |
| O'Brien     | Osceola    | Palo Alto | Plymouth | Pocahontas  | Sioux    |
| Winnebago   | Winnesiek  | Worth     | Wright   |             |          |



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37

**IA – OATS – YP, RP, RPHPE, SCO, AND ECO**

FPD

Changed from 4/30 to 5/05 for the following IA counties:

|             |            |           |          |             |          |
|-------------|------------|-----------|----------|-------------|----------|
| Allamakee   | Black Hawk | Bremer    | Buchanan | Buena Vista | Butler   |
| Cerro Gordo | Cherokee   | Chickasaw | Clay     | Clayton     | Delaware |
| Dickinson   | Dubuque    | Emmet     | Fayette  | Floyd       | Franklin |
| Hancock     | Howard     | Humboldt  | Kossuth  | Lyon        | Mitchell |
| O'Brien     | Osceola    | Palo Alto | Plymouth | Pocahontas  | Sioux    |
| Winnebago   | Winnesiek  | Worth     | Wright   |             |          |



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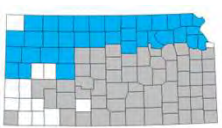
38

**KS – OATS – YP, RP, RPHPE, SCO, AND ECO**

ELPD

Changed from 4/25 to 5/05 for the following KS counties:

|           |          |              |            |          |
|-----------|----------|--------------|------------|----------|
| Atchison  | Brown    | Clay         | Cloud      | Decatur  |
| Doniphan  | Gove     | Graham       | Greeley    | Jackson  |
| Jefferson | Jewell   | Leavenworth  | Logan      | Marshall |
| Mitchell  | Nemaha   | Ness         | Norton     | Osborne  |
| Ottawa    | Phillips | Pottawatomie | Rawlins    | Republic |
| Riley     | Rooks    | Sheridan     | Sherman    | Smith    |
| Thomas    | Trego    | Wallace      | Washington | Wichita  |



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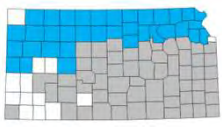
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39

**KS – OATS –  
YP, RP, RPHPE, SCO, AND ECO**

FPD  
Changed from 3/31 to 4/10 for the following KS counties:

|           |          |              |            |          |
|-----------|----------|--------------|------------|----------|
| Atchison  | Brown    | Clay         | Cloud      | Decatur  |
| Doniphan  | Gove     | Graham       | Greeley    | Jackson  |
| Jefferson | Jewell   | Leavenworth  | Logan      | Marshall |
| Mitchell  | Nemaha   | Ness         | Norton     | Osborne  |
| Ottawa    | Phillips | Pottawatomie | Rawlins    | Republic |
| Riley     | Rooks    | Sheridan     | Sherman    | Smith    |
| Thomas    | Trego    | Wallace      | Washington | Wichita  |



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**MI – OATS –  
YP, RP, RPHPE, SCO, AND ECO**

ELPD  
Changed from 6/09 to 6/25 for Luce County, MI.



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**MI – OATS –  
YP, RP, RPHPE, SCO, AND ECO**

FPD  
Changed from 5/15 to 5/31 for Luce County, MI.



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**MI – OATS – YP, RP, RPHPE, SCO, AND ECO**

ELPD

Changed from 6/24 to 6/25 for the following MI counties:

|            |              |             |
|------------|--------------|-------------|
| Alger      | Alpena       | Antrim      |
| Charlevoix | Chippewa     | Delta       |
| Dickinson  | Emmet        | Iron        |
| Leelanau   | Mackinac     | Marquette   |
| Menominee  | Montmorency  | Ontonagon   |
| Otsego     | Presque Isle | Schoolcraft |



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43

**MI – OATS – YP, RP, RPHPE, SCO, AND ECO**

FPD

Changed from 5/30 to 5/31 for the following MI counties:

|            |              |             |
|------------|--------------|-------------|
| Alger      | Alpena       | Antrim      |
| Charlevoix | Chippewa     | Delta       |
| Dickinson  | Emmet        | Iron        |
| Leelanau   | Mackinac     | Marquette   |
| Menominee  | Montmorency  | Ontonagon   |
| Otsego     | Presque Isle | Schoolcraft |



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44

**MN – OATS – YP, RP, RPHPE, SCO, AND ECO**

ELPD

Changed from 6/09 to 5/30 for the following MN counties:

|            |            |          |
|------------|------------|----------|
| Blue Earth | Cottonwood | Dodge    |
| Faribault  | Fillmore   | Freeborn |
| Houston    | Jackson    | Martin   |
| Mower      | Murray     | Nobles   |
| Olmsted    | Pipestone  | Rock     |
| Steele     | Waseca     | Watonwan |
| Winona     |            |          |



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45

**MN – OATS –  
YP, RP, RPHPE, SCO, AND ECO**

FPD  
Changed from 5/15 to 5/05 for the following MN counties:

|            |            |          |
|------------|------------|----------|
| Blue Earth | Cottonwood | Dodge    |
| Faribault  | Fillmore   | Freeborn |
| Houston    | Jackson    | Martin   |
| Mower      | Murray     | Nobles   |
| Olmsted    | Pipestone  | Rock     |
| Steele     | Waseca     | Watowan  |
| Winona     |            |          |



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46

**MO – OATS –  
YP, RP, AND RPHPE**

ELPD  
Changed from 4/09 to 5/10 for Vernon County, MO.



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47

**MO – OATS –  
YP, RP, AND RPHPE**

FPD  
Changed from 3/15 to 4/15 for Vernon County, MO.



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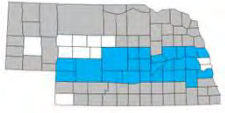
48

**NE – OATS –  
YP, RP, RPHPE, SCO, AND ECO**

ELPD

Changed from 5/10 to 5/15 for the following NE counties:

|           |          |         |            |
|-----------|----------|---------|------------|
| Buffalo   | Butler   | Cass    | Colfax     |
| Custer    | Dawson   | Dodge   | Greeley    |
| Hall      | Hamilton | Howard  | Keith      |
| Lancaster | Lincoln  | Merrick | Nance      |
| Perkins   | Platte   | Polk    | Saunders   |
| Seward    | Sherman  | Valley  | Washington |
| York      |          |         |            |



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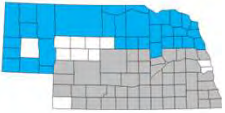
49

**NE – OATS –  
YP, RP, RPHPE, SCO, AND ECO**

ELPD

Changed from 5/10 to 5/20 for the following NE counties:

|              |          |         |           |          |
|--------------|----------|---------|-----------|----------|
| Antelope     | Banner   | Boone   | Box Butte | Boyd     |
| Brown        | Burt     | Cedar   | Cherry    | Cheyenne |
| Cuming       | Dakota   | Dawes   | Deuel     | Dixon    |
| Garden       | Garfield | Holt    | Keya Paha | Kimball  |
| Knox         | Loup     | Madison | Pierce    | Rock     |
| Scotts Bluff | Sheridan | Sioux   | Stanton   | Thurston |
| Wayne        | Wheeler  |         |           |          |



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50

**NE – OATS –  
YP, RP, RPHPE, SCO, AND ECO**

FPD

Changed from 4/15 to 4/25 for the following NE counties:

|              |          |         |           |          |
|--------------|----------|---------|-----------|----------|
| Antelope     | Banner   | Boone   | Box Butte | Boyd     |
| Brown        | Burt     | Cedar   | Cherry    | Cheyenne |
| Cuming       | Dakota   | Dawes   | Deuel     | Dixon    |
| Garden       | Garfield | Holt    | Keya Paha | Kimball  |
| Knox         | Loup     | Madison | Pierce    | Rock     |
| Scotts Bluff | Sheridan | Sioux   | Stanton   | Thurston |
| Wayne        | Wheeler  |         |           |          |



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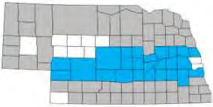
51

**NE – OATS –  
YP, RP, RPHPE, SCO, AND ECO**

FPD

Changed from 4/15 to 4/20 for the following NE counties:

|           |          |         |            |
|-----------|----------|---------|------------|
| Buffalo   | Butler   | Cass    | Colfax     |
| Custer    | Dawson   | Dodge   | Greeley    |
| Hall      | Hamilton | Howard  | Keith      |
| Lancaster | Lincoln  | Merrick | Nance      |
| Perkins   | Platte   | Polk    | Saunders   |
| Seward    | Sherman  | Valley  | Washington |
| York      |          |         |            |



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52

**WI – OATS –  
YP, RP, RPHPE, SCO, AND ECO**

ELPD

Changed from 6/09 to 5/30 for the following WI counties:

|           |            |             |
|-----------|------------|-------------|
| Adams     | Columbia   | Crawford    |
| Dane      | Dodge      | Fond du Lac |
| Grant     | Green      | Green Lake  |
| Iowa      | Jefferson  | Juneau      |
| Kenosha   | La Crosse  | Lafayette   |
| Marquette | Milwaukee  | Monroe      |
| Ozaukee   | Racine     | Richland    |
| Rock      | Sauk       | Vernon      |
| Walworth  | Washington | Waukesha    |



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53

**WI – OATS –  
YP, RP, RPHPE, SCO, AND ECO**

FPD

Changed from 5/15 to 5/05 for the following WI counties:

|           |            |             |
|-----------|------------|-------------|
| Adams     | Columbia   | Crawford    |
| Dane      | Dodge      | Fond du Lac |
| Grant     | Green      | Green Lake  |
| Iowa      | Jefferson  | Juneau      |
| Kenosha   | La Crosse  | Lafayette   |
| Marquette | Milwaukee  | Monroe      |
| Ozaukee   | Racine     | Richland    |
| Rock      | Sauk       | Vernon      |
| Walworth  | Washington | Waukesha    |



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54

**WI – OATS –  
YP, RP, RPHPE, SCO, AND ECO**

ELPD

Changed from 6/19 to 6/09 for the following WI counties:

|           |           |           |
|-----------|-----------|-----------|
| Barron    | Brown     | Calumet   |
| Chippewa  | Clark     | Kewaunee  |
| Manitowoc | Marathon  | Outagamie |
| Polk      | Portage   | Rusk      |
| Shawano   | Sheboygan | Taylor    |
| Waupaca   | Winnebago | Wood      |



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**WI – OATS –  
YP, RP, RPHPE, SCO, AND ECO**

FPD

Changed from 5/25 to 5/15 for the following WI counties:

|           |           |           |
|-----------|-----------|-----------|
| Barron    | Brown     | Calumet   |
| Chippewa  | Clark     | Kewaunee  |
| Manitowoc | Marathon  | Outagamie |
| Polk      | Portage   | Rusk      |
| Shawano   | Sheboygan | Taylor    |
| Waupaca   | Winnebago | Wood      |



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**WI – OATS –  
YP, RP, RPHPE, SCO, AND ECO**

ELPD

Changed from 6/19 to 6/25 for the following WI counties:

|           |           |          |
|-----------|-----------|----------|
| Burnett   | Door      | Florence |
| Forest    | Langlade  | Lincoln  |
| Marinette | Menominee | Oconto   |
| Oneida    | Price     | Sawyer   |
| Vilas     | Washburn  |          |



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**WI – OATS – YP, RP, RPHPE, SCO, AND ECO**

FPD

Changed from 5/25 to 5/31 for the following WI counties:

|           |           |          |
|-----------|-----------|----------|
| Burnett   | Door      | Florence |
| Forest    | Langlade  | Lincoln  |
| Marinette | Menominee | Oconto   |
| Oneida    | Price     | Sawyer   |
| Vilas     | Washburn  |          |



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**ONIONS DATE CHANGES**

- End of Insurance Date (EOID)



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**CA – ONIONS – APH AND SCO-YP**

EOID

Changed from 10/15 to 11/07 for Modoc and Siskiyou counties in CA.



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**PROCESSING BEANS DATE CHANGES**

- Final Planting Date (FP)



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**WI – PROCESSING BEANS – APH AND SCO-YP**

- FPD
- Changed from 6/30 to 7/25 for Marquette County, WI.



- For the following practices and type:
 

|   |
|---|
| NFAC Non-Irrigated (053)                      |
| NFAC Irrigated (094)                          |
| NFAC Non-Irrigated Organic Certified (727)    |
| NFAC Non-Irrigated Organic Transitional (728) |
| NFAC Irrigated Organic Certified (739)        |
| NFAC Irrigated Organic Transitional (740)     |

Lima (302)

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**WI – PROCESSING BEANS – APH AND SCO-YP**

FPD

Changed from 7/15 to 7/20 for Barron, WI.



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**WI – PROCESSING BEANS –  
NIRR – APH AND SCO-YP**

FPD  
Changed from 7/15 to 7/20 for Chippewa County, WI.



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**WI – PROCESSING BEANS  
APH AND SCO-YP**

- FPD
- Changed from 7/20 to 7/25 for Marquette County, WI.

For the following practices and type:

|               |               |              |                                    |
|---------------|---------------|--------------|------------------------------------|
| Snap<br>(301) | NFAC<br>(094) | FAC<br>(095) | Irrigated                          |
|               | NFAC<br>(739) | FAC<br>(741) | Irrigated Organic Certified        |
|               | NFAC<br>(740) | FAC<br>(742) | Irrigated Organic Transitional     |
|               | NFAC<br>(053) |              | Non-irrigated                      |
|               | NFAC<br>(727) |              | Non-irrigated Organic Certified    |
|               | NFAC<br>(728) |              | Non-irrigated Organic Transitional |



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**RICE DATE CHANGES**

- Initial Planting Date (IPD)
- End of Late Planting Period Date (ELPD)
- Final Planting Date (FPD)



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**FL – RICE  
YP, RP, RPHPE, AND HIP-WI**

IPD  
Changed from 4/01 to 2/07 for the following FL counties:

|        |        |            |
|--------|--------|------------|
| Glades | Hendry | Palm Beach |
|--------|--------|------------|



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**FL – RICE  
YP, RP, RPHPE, AND HIP-WI**

ELPD  
Changed from 6/25 to 7/05 for the following FL counties:

|        |        |            |
|--------|--------|------------|
| Glades | Hendry | Palm Beach |
|--------|--------|------------|



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68

**FL – RICE  
YP, RP, RPHPE, AND HIP-WI**

FPD  
Changed from 5/31 to 6/25 for the following FL counties:

|        |        |            |
|--------|--------|------------|
| Glades | Hendry | Palm Beach |
|--------|--------|------------|



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**WHEAT DATE CHANGES**

- End of Late Planting Period Date (ELPD)
- Final Planting Date (FPD)



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**MN – WHEAT – YP, RP, RPHPE, SCO, AND ECO**

**ELPD**  
 Changed from 6/09 to 5/30 for the following MN counties:

|            |           |            |            |           |           |                 |          |
|------------|-----------|------------|------------|-----------|-----------|-----------------|----------|
| Anoka      | Benton    | Big Stone  | Blue Earth | Brown     | Carver    | Chippewa        | Chisago  |
| Cottonwood | Dakota    | Dodge      | Douglas    | Faribault | Fillmore  | Freeborn        | Goodhue  |
| Grant      | Hennepin  | Houston    | Isanti     | Jackson   | Kandiyohi | Lac Qui Parle   | Le Sueur |
| Lincoln    | Lyon      | McLeod     | Martin     | Meeker    | Mower     | Murray          | Nicollet |
| Nobles     | Olmsted   | Pipestone  | Pope       | Redwood   | Renville  | Rice            | Rock     |
| Scott      | Sherburne | Sibley     | Stearns    | Steele    | Stevens   | Swift           | Traverse |
| Wabasha    | Waseca    | Washington | Watonwan   | Winona    | Wright    | Yellow Medicine |          |



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**MN – WHEAT – YP, RP, RPHPE, SCO, AND ECO**

**FPD**  
 Changed from 5/15 to 5/05 for the following MN counties:

|            |           |            |            |           |           |                 |          |
|------------|-----------|------------|------------|-----------|-----------|-----------------|----------|
| Anoka      | Benton    | Big Stone  | Blue Earth | Brown     | Carver    | Chippewa        | Chisago  |
| Cottonwood | Dakota    | Dodge      | Douglas    | Faribault | Fillmore  | Freeborn        | Goodhue  |
| Grant      | Hennepin  | Houston    | Isanti     | Jackson   | Kandiyohi | Lac Qui Parle   | Le Sueur |
| Lincoln    | Lyon      | McLeod     | Martin     | Meeker    | Mower     | Murray          | Nicollet |
| Nobles     | Olmsted   | Pipestone  | Pope       | Redwood   | Renville  | Rice            | Rock     |
| Scott      | Sherburne | Sibley     | Stearns    | Steele    | Stevens   | Swift           | Traverse |
| Wabasha    | Waseca    | Washington | Watonwan   | Winona    | Wright    | Yellow Medicine |          |



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**GREATLAKES REGION**  
**MN – WHEAT – AYP, ARP, ARP-HPE**

FPD  
 Changed from 6/09 to 5/30 for the following MN counties:

|           |         |       |               |
|-----------|---------|-------|---------------|
| Big Stone | Douglas | Grant | Lac Qui Parle |
| Pope      | Stevens | Swift |               |



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**GREATLAKES REGION**  
**11/30 INSURANCE OFFER CHANGES**

- Barley
- Camelina
- Canola
- Cigar Binder Tobacco
- Cigar Wrapper Tobacco
- Corn
- Dry Beans
- Dry Peas
- Fresh Market
- Sweet Corn
- Grain Sorghum
- Green Peas
- Hemp
- Mustard
- Peanuts
- Potatoes
- Processing Beans
- Soybeans
- Sweet Corn
- Weaned Calves



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**GREATLAKES REGION**  
**ACTUAL PRODUCTION HISTORY (APH)**

- Camelina
- Cigar Binder Tobacco
- Cigar Wrapper Tobacco
- Dry Beans
- Dry Peas
- Hemp
- Mustard
- Potatoes
- Processing Beans
- Sweet Corn



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**CAMELINA – APH**

- New type coverage available in the following states and practices:

- Montana
- North Dakota

|                         |              |
|-------------------------|--------------|
| No-Type-Specified (997) | Spring (012) |
|-------------------------|--------------|



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**MT – CAMELINA - APH**

- Type was changed in the following MT counties:

|             |              |                 |             |               |
|-------------|--------------|-----------------|-------------|---------------|
| Big Horn    | Blaine       | Broadwater      | Carbon      | Carter        |
| Cascade     | Chouteau     | Custer          | Daniels     | Dawson        |
| Fallon      | Fergus       | Garfield        | Glacier     | Golden Valley |
| Hill        | Judith Basin | Lewis and Clark | Liberty     | Mc Cone       |
| Meagher     | Musselshell  | Park            | Petroleum   | Phillips      |
| Pondera     | Powder       | Prairie         | Richland    | Roosevelt     |
| Rosebud     | River        | Stillwater      | Sweet Grass | Teton         |
| Toole       | Treasure     | Valley          | Wheatland   | Wibaux        |
| Yellowstone |              |                 |             |               |

- For the following types:

|                         |                           |
|-------------------------|---------------------------|
| Spring (012)            | Continuous Cropping (004) |
| No-Type-Specified (997) | Summerfallow (005)        |



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**ND – CAMELINA - APH**

- Type was changed in the following ND counties:

|           |        |
|-----------|--------|
| Divide    | Dunn   |
| Mc Kenzie | Mercer |
| Williams  |        |

- For the following practices and types:

|                         |                           |
|-------------------------|---------------------------|
| Spring (012)            | Continuous Cropping (004) |
| No-Type-Specified (997) | Summerfallow (005)        |



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**ND – CAMELINA - APH**

- Type was changed in the following ND counties:

|           |         |
|-----------|---------|
| Burke     | Mc Lean |
| Mountrail | Oliver  |
| Renville  | Ward    |

For the following practice types:

|                         |                     |
|-------------------------|---------------------|
| Spring (012)            | Non-Irrigated (003) |
| No-Type-Specified (997) |                     |



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**CT - CIGAR BINDER TOBACCO AND CIGAR WRAPPER TOBACCO – APH, AND HIP-WI**

Coverage was reallocated from Hartford and Tolland, CT counties to the Capitol and Northeastern planning regions.



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80

**CT - CIGAR BINDER TOBACCO – SCO-YP, AND ECO-YP**

Coverage was reallocated from Hartford and Tolland, CT counties to the Capitol and Northeastern planning regions.



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81

**CT – CIGAR BINDER TOBACCO – APH, HIP-WI, SCO-YP, AND ECO-YP**

Were reallocated from Hartford and Tolland, CT counties to the Capitol and Northeastern planning regions.



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**CT – CIGAR WRAPPER TOBACCO – APH AND HIP-WI**

Were reallocated from Hartford and Tolland, CT counties to the Capitol and Northeastern planning regions.



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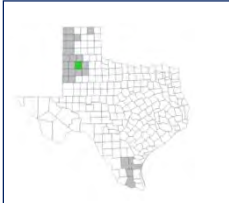
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**DRY BEANS – APH**

- Was made available for the following practices and types in Hale County, TX:

|                |                                      |
|----------------|--------------------------------------|
| Pinto (311)    | Irrigated (002)                      |
| Blackeye (315) | Irrigated Organic Certified (702)    |
|                | Irrigated Organic Transitional (712) |



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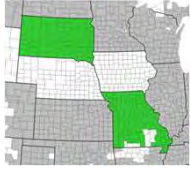
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**HEMP – APH**

- Coverage available in the following states:

Missouri  
 South Dakota

|           |  |
|-----------|--|
| Grain 016 | Irrigated (002)                          |
|           | Irrigated Organic Certified (702)        |
|           | Irrigated Organic Transitional (712)     |
| Fiber 017 | Non-Irrigated (003)                      |
|           | Non-Irrigated Organic Certified (713)    |
|           | Non-Irrigated Organic Transitional (714) |



Refer to IMAP for counties affected or the long version of this presentation.

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**MO – HEMP - APH**

- Was made available in 105 MO counties.



|           |  |
|-----------|--|
| Grain 016 | Irrigated (002)                          |
|           | Irrigated Organic Certified (702)        |
|           | Irrigated Organic Transitional (712)     |
| Fiber 017 | Non-Irrigated (003)                      |
|           | Non-Irrigated Organic Certified (713)    |
|           | Non-Irrigated Organic Transitional (714) |

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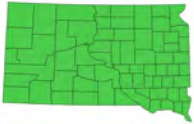
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**SD – HEMP - APH**

- Was made available in all SD counties:



|           |  |
|-----------|--|
| Grain 016 | Irrigated (002)                          |
|           | Irrigated Organic Certified (702)        |
|           | Irrigated Organic Transitional (712)     |
| Fiber 017 | Non-Irrigated (003)                      |
|           | Non-Irrigated Organic Certified (713)    |
|           | Non-Irrigated Organic Transitional (714) |

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**MUSTARD – APH AND SCO-YP**

- Was made available for Blaine and Phillips, MT counties



- For the following practices and types:

|            |  |
|------------|--|
| Brown 008  | Irrigated (002)                          |
|            | Irrigated Organic Certified (702)        |
|            | Irrigated Organic Transitional (712)     |
| Yellow 009 | Non-Irrigated (003)                      |
|            | Non-Irrigated Organic Certified (713)    |
|            | Non-Irrigated Organic Transitional (714) |

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**CT - POTATOES – APH AND HIP-WI**

Were reallocated from Hartford and Tolland, CT counties to the Capitol and Northeastern planning regions.



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**NV - POTATOES – APH AND SCO-YP**

- Were made available in Humboldt County, NV



- For the following practices and type:

|             |                                      |
|-------------|--------------------------------------|
| Creamer 258 | Irrigated (002)                      |
|             | Irrigated Organic Certified (702)    |
|             | Irrigated Organic Transitional (712) |

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**MN – PROCESSING BEANS – APH AND SCO-YP**

- Were made available in Redwood County, MN



- For the following practices and type:

|           |   |
|-----------|---|
| Limas 302 | NFAC Non-Irrigated 053                      |
|           | NFAC Non-Irrigated Organic Certified 727    |
|           | NFAC Non-Irrigated Organic Transitional 728 |

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**PROCESSING BEANS – APH**

- Type was changed in the following states:

|           |                                      |
|-----------|--------------------------------------|
| Oregon    | Chickpeas/Garbanzo, Large Kabuli 265 |
| Wisconsin |                                      |

Chickpeas/Garbanzo (Green Processing) 267



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**OR – PROCESSING BEANS – APH**

- Type was changed in Umatilla County, OR



- For the following practices and types:

|   |                                      |
|---|--------------------------------------|
| Chickpeas/Garbanzo (Green Processing) 267             | Chickpeas/Garbanzo, Large Kabuli 265 |
| Spring Planted Non-Irrigated 035                      |                                      |
| Spring Planted Non-Irrigated Organic Certified 039    |                                      |
| Spring Planted Non-Irrigated Organic Transitional 044 |                                      |
| Spring Planted Irrigated 705                          |                                      |
| Spring Planted Irrigated Organic Certified 983        |                                      |
| Spring Planted Irrigated Organic Transitional 984     |                                      |

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**WA – PROCESSING BEANS – APH**

- Type was changed for Walla Walla County, WA



- For the following practices and types:
 

|   |                                      |
|---|--------------------------------------|
| Chickpeas/Garbanzo (Green Processing) 267             | Chickpeas/Garbanzo, Large Kabuli 265 |
| Spring Planted Non-Irrigated 035                      |                                      |
| Spring Planted Non-Irrigated Organic Certified 039    |                                      |
| Spring Planted Non-Irrigated Organic Transitional 044 |                                      |
| Spring Planted Irrigated 705                          |                                      |
| Spring Planted Irrigated Organic Certified 983        |                                      |
| Spring Planted Irrigated Organic Transitional 984     |                                      |

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**WI – PROCESSING BEANS – APH AND SCO-YP**

- Were made available for Marathon County, WI



- For the following practices and type:
 

|          |   |
|----------|---|
| Snap 301 | NFAC Irrigated (094)                        |
|          | NFAC Irrigated Organic Certified (739)      |
|          | NFAC Irrigated Organic Transitional (740)   |
|          | FAC Irrigated (095)                         |
|          | FAC Irrigated Organic Certified (741)       |
|          | FAC Irrigated Organic Transitional (742)    |
|          | NFAC Non-Irrigated 053                      |
|          | NFAC Non-Irrigated Organic Certified 727    |
|          | NFAC Non-Irrigated Organic Transitional 728 |

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**SWEET CORN APH AND SCO-YP**

- New type coverage available in the following states:
 

|          |
|----------|
| Illinois |
| New York |

|                          |  |
|--------------------------|--|
| Early Golden & White 081 | No Practice Specified 997                      |
| Other Golden 082         | No Practice Specified Organic Transitional 723 |
|                          | No Practice Specified Organic Transitional 724 |



Refer to IMAP for counties affected or the long version of this presentation.

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**IL – SWEET CORN APH AND SCO-YP**

- Were made available for Marshall and Peoria, IL counties.



- For the following practices and types:

|                          |  |
|--------------------------|--|
| Early Golden & White 081 | No Practice Specified 997                      |
|                          | No Practice Specified Organic Transitional 723 |
| Other Golden 082         | No Practice Specified Organic Transitional 724 |

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**NY – SWEET CORN – APH AND SCO-YP**

- Were made available for the following NY counties:

Allegany Erie Niagara

- For the following practices and types:

|                          |  |
|--------------------------|--|
| Early Golden & White 081 | No Practice Specified 997                      |
|                          | No Practice Specified Organic Transitional 723 |
| Other Golden 082         | No Practice Specified Organic Transitional 724 |

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**GRAIN SORGHUM INSURANCE OFFER CHANGES**

- Area Yield Protection (AYP)
- Area Revenue Protection (ARP)
- ARP Harvest Price Exclusion (ARP-HPE)



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**GRAIN SORGHUM – AYP, ARP, ARP-HPE**

Practice changes occurred for the following states and practices:

| Kansas                               | Texas                                     |
|--------------------------------------|---|
| Oklahoma                             |   |
| Irrigated (002)                      | NFAC Irrigated (094)                      |
| Irrigated-Organic-Certified (702)    | NFAC Irrigated Organic Certified (739)    |
| Irrigated-Organic-Transitional (712) | NFAC Irrigated Organic Transitional (740) |
|                                      | FAC Irrigated (095)                       |
|                                      | FAC Irrigated Organic Certified (741)     |
|                                      | FAC Irrigated Organic Transitional (742)  |



Refer to IMAP for counties affected or the long version of this presentation.

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**KS – GRAIN SORGHUM – AYP, ARP, AND ARP-HPE**

- Practices were changed in the following KS counties:

|          |         |          |          |         |
|----------|---------|----------|----------|---------|
| Barton   | Clark   | Cloud    | Finney   | Ford    |
| Gove     | Graham  | Grant    | Gray     | Greeley |
| Hamilton | Haskell | Hodgeman | Jewell   | Kearny  |
| Lane     | Lincoln | Meade    | Mitchell | Morton  |
| Ness     | Osborne | Pawnee   | Phillips | Pratt   |
| Reno     | Rice    | Rooks    | Scott    | Seward  |
| Smith    | Stanton | Stevens  | Wichita  |         |

- For the following practices and type:

|  |   |
|--|---|
| NTS (997)                                | Irrigated (002)                           |
|  | Irrigated-Organic-Certified (702)         |
|  | Irrigated-Organic-Transitional (712)      |
|  | NFAC Irrigated (094)                      |
|  | NFAC Irrigated Organic Certified (739)    |
|  | NFAC Irrigated Organic Transitional (740) |
|  | FAC Irrigated (095)                       |
| FAC Irrigated Organic Certified (741)    |   |
| FAC Irrigated Organic Transitional (742) |   |



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**OK – GRAIN SORGHUM – AYP, ARP, AND ARP-HPE**

- Practices were changed in Beaver and Texas, OK counties



- For the following practices and type:

|  |   |
|--|---|
| NTS 997                                  | Irrigated (002)                           |
|  | Irrigated-Organic-Certified (702)         |
|  | Irrigated-Organic-Transitional (712)      |
|  | NFAC Irrigated (094)                      |
|  | NFAC Irrigated Organic Certified (739)    |
|  | NFAC Irrigated Organic Transitional (740) |
|  | FAC Irrigated (095)                       |
| FAC Irrigated Organic Certified (741)    |   |
| FAC Irrigated Organic Transitional (742) |   |

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**TX – GRAIN SORGHUM – AYP, ARP, AND ARP-HPE**

- Practices were changed in the following TX counties:

|            |           |          |            |         |
|------------|-----------|----------|------------|---------|
| Armstrong  | Bailey    | Briscoe  | Carson     | Castro  |
| Cochran    | Crosby    | Dallam   | Deaf Smith | Floyd   |
| Gray       | Hale      | Hansford | Hartley    | Hockley |
| Hutchinson | Lamb      | Lipscomb | Lubbock    | Lynn    |
| Moore      | Ochiltree | Oldham   | Parmer     | Potter  |
| Randall    | Roberts   | Sherman  | Swisher    | Terry   |
| Yoakum     |           |          |            |         |

- For the following practices and type:

|         |   |
|---------|---|
|         | Irrigated (002)                           |
|         | Irrigated Organic Certified (702)         |
|         | Irrigated Organic Transitional (712)      |
|         | NFAC Irrigated (094)                      |
| NTS 997 | NFAC Irrigated Organic Certified (739)    |
|         | NFAC Irrigated Organic Transitional (740) |
|         | FAC Irrigated (095)                       |
|         | FAC Irrigated Organic Certified (741)     |
|         | FAC Irrigated Organic Transitional (742)  |

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**HURRICANE INSURANCE PROTECTION WITH WIND INDEX (HIP-WI)**

- Fresh Market Sweet Corn (Dollar)
- Grain Sorghum
- Green Peas
- Processing Beans



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**CT – FRESH MARKET SWEET CORN – DO AND HIP-WI**

- Were reallocated to the 9 planning regions for the following CT counties:

|           |           |            |
|-----------|-----------|------------|
| Fairfield | Hartford  | Litchfield |
| Middlesex | New Haven | New London |
| Tolland   | Windham   |            |

- For the following practices and type:

|                                     |  |
|-------------------------------------|--|
|                                     | Irrigated (002)                          |
|                                     | Irrigated Organic Certified (702)        |
|                                     | Irrigated Organic Transitional (712)     |
| Spring Smooth Green or Yellow (097) | Non-Irrigated (003)                      |
|                                     | Non-Irrigated Organic Certified (713)    |
|                                     | Non-Irrigated Organic Transitional (714) |

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**TX – GRAIN SORGHUM – HIP-WI**

- Practices were changed in the following TX counties:

|        |           |            |        |
|--------|-----------|------------|--------|
| Frio   | Gillespie | Mc Culloch | Mason  |
| Medina | San Saba  | Schleicher | Uvalde |
| Zavala |           |            |        |

- For the following practices and type:

|         |   |
|---------|---|
|         | Irrigated (002)                           |
|         | Irrigated Organic Certified (702)         |
|         | Irrigated Organic Transitional (712)      |
|         | NFAC Irrigated (094)                      |
| NTS 997 | NFAC Irrigated Organic Certified (739)    |
|         | NFAC Irrigated Organic Transitional (740) |
|         | FAC Irrigated (095)                       |
|         | FAC Irrigated Organic Certified (741)     |
|         | FAC Irrigated Organic Transitional (742)  |



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**PA – GREEN PEAS – HIP-WI**

- Was made available in the following PA counties:

|         |         |                |
|---------|---------|----------------|
| Berks   | Dauphin | Lancaster      |
| Lebanon | Montour | Northumberland |
| York    |         |                |

- For the following practices and types:

|                |  |
|----------------|--|
|                | Irrigated (002)                          |
| All Others 600 | Irrigated Organic Certified (702)        |
|                | Irrigated Organic Transitional (712)     |
| Petite 500     | Non-Irrigated (003)                      |
|                | Non-Irrigated Organic Certified (713)    |
|                | Non-Irrigated Organic Transitional (714) |



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**PROCESSING BEANS – HIP-WI**

New type coverage available in the following state:

**Pennsylvania**

|                                    |  |
|------------------------------------|--|
| Italian 304                        | Irrigated (002)                          |
|                                    | Irrigated Organic Certified (702)        |
| Wax 305                            | Irrigated Organic Transitional (712)     |
| Petite 306                         | Non-Irrigated (003)                      |
|                                    | Non-Irrigated Organic Certified (713)    |
| Green and Other Unlisted Types 307 | Non-Irrigated Organic Transitional (714) |



Refer to IMAP for counties affected or the long version of this presentation.

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**PA – PROCESSING BEANS – HIP-WI**

- Made available in the following PA counties:

|           |                |
|-----------|----------------|
| Adams     | Columbia       |
| Lancaster | Luzerne        |
| Montour   | Northumberland |
| York      |                |

- For the following practices and types:

|                                    |  |
|------------------------------------|--|
| Italian 304                        | Irrigated (002)                          |
|                                    | Irrigated Organic Certified (702)        |
| Wax 305                            | Irrigated Organic Transitional (712)     |
| Petite 306                         | Non-Irrigated (003)                      |
|                                    | Non-Irrigated Organic Certified (713)    |
| Green and Other Unlisted Types 307 | Non-Irrigated Organic Transitional (714) |



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**YP, RP, RPHPE, SCO, AND ECO INSURANCE OFFER CHANGES**

- Yield Protection (YP)
- Revenue Protection (RP)
- RP- Harvest Price Exclusion (RPHPE)
- Supplemental Coverage Option (SCO)
- Enhanced Coverage Option (ECO)



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**YP, RP, RPHPE, SCO, AND ECO INSURANCE OFFER CHANGES**

- Barley – ID, SD
- Canola – MT
- Corn – CT, MO, TX
- Dry Beans – MI
- Dry Peas – NE, OR
- Grain Sorghum – KS, OK, TX
- Peanuts – NC
- Soybeans – KS, MT, ND, OK, SD, TX



Refer to IMAP for counties and practices affected or the long version of this presentation.

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**ID – BARLEY - YP, RP, RPHPE, SCO, AND ECO**

The following types were added for Lincoln County, ID.

|                            |                                      |
|----------------------------|--------------------------------------|
| All Others ( Winter) (972) | Irrigated (002)                      |
|                            | Irrigated Organic Certified (702)    |
| Malting (Winter) (973)     | Irrigated Organic Transitional (712) |



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**SD – BARLEY - YP, RP, RPHPE, SCO, AND ECO**

Practices were changed in the following SD counties:

**Butte      Ziebach**

For the following practices and types:

|                           |  |
|---------------------------|--|
| All Others Spring (872)   | Non-Irrigated (003)                      |
| Malting (Spring) 873      | Continuous Cropping 004                  |
|                           | Summerfallow 005                         |
| Waxy Hulled (Spring) 874  | Non-Irrigated Organic Certified (713)    |
|                           | Continuous Cropping OC (715)             |
| Waxy Hulless (Spring) 875 | Summerfallow OC (717)                    |
|                           | Non-Irrigated Organic Transitional (714) |
| Hulless (Spring) 876      | Continuous Cropping OT (716)             |
|                           | Summerfallow OT (718)                    |



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**MT – CANOLA - YP, RP, RPHPE, SCO, AND ECO**

Were made available in Dawson and Mc Cone, MT counties.



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**CT – CORN – YP, RP, RPHPE, SCO AND ECO**

Were reallocated to the 9 planning regions for the following CT counties:

|            |            |
|------------|------------|
| Fairfield  | Hartford   |
| Litchfield | Middlesex  |
| New Haven  | New London |
| Tolland    | Windham    |



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**MO – CORN – YP, RP, RPHPE, SCO, AND ECO**

- Types were added in 65 MO counties.
- For the following practices and types:

|             |  |
|-------------|--|
| White (341) | Irrigated (002)                          |
|             | Irrigated Organic Certified (702)        |
|             | Irrigated Organic Transitional (712)     |
| Waxy (381)  | Non-Irrigated (003)                      |
|             | Non-Irrigated Organic Certified (713)    |
|             | Non-Irrigated Organic Transitional (714) |



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**MO – CORN – YP, RP, RPHPE, SCO, AND ECO**

- Type was added in Douglas and Howell, MO counties.
- For the following practices and types:

|                    |  |
|--------------------|--|
| High Amylase (382) | Irrigated (002)                          |
|                    | Irrigated Organic Certified (702)        |
|                    | Irrigated Organic Transitional (712)     |
|                    | Non-Irrigated (003)                      |
|                    | Non-Irrigated Organic Certified (713)    |
|                    | Non-Irrigated Organic Transitional (714) |



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**MO – CORN – YP, RP, RPHPE, SCO, AND ECO**

- Type was added in Monroe, Ralls, and Shelby, MO counties.
- For the following practices and types:
 

|            |  |
|------------|--|
| Blue (383) | Irrigated (002)                          |
|            | Irrigated Organic Certified (702)        |
|            | Irrigated Organic Transitional (712)     |
|            | Non-Irrigated (003)                      |
|            | Non-Irrigated Organic Certified (713)    |
|            | Non-Irrigated Organic Transitional (714) |

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**MO – CORN – YP, RP, RPHPE, SCO, AND ECO**

- High Amylose (739) type was added in Henry MO county.
- For the following practices:
 

|  |
|--|
| Irrigated (002)                          |
| Irrigated Organic Certified (702)        |
| Irrigated Organic Transitional (712)     |
| Non-Irrigated (003)                      |
| Non-Irrigated Organic Certified (713)    |
| Non-Irrigated Organic Transitional (714) |

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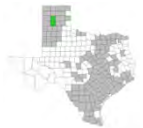
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**TX – CORN – SCO AND ECO**

- Were made available in Potter and Randall, TX counties.
- For the following practices and type:
 

|            |                                      |
|------------|--------------------------------------|
| Silage 026 | Irrigated (002)                      |
|            | Irrigated Organic Certified (702)    |
|            | Irrigated Organic Transitional (712) |



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**MI – DRY BEANS – YP, RP, RPHPE, SCO AND ECO**

- Were made available in Bay and Saginaw, MI counties.



- For the following practices and type:

|            |  |
|------------|--|
| Adzuki 321 | Irrigated (002)                          |
|            | Irrigated Organic Certified (702)        |
|            | Irrigated Organic Transitional (712)     |
|            | Non-Irrigated (003)                      |
|            | Non-Irrigated Organic Certified (713)    |
|            | Non-Irrigated Organic Transitional (714) |

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**MN – DRY BEANS – YP, RP, RPHPE, SCO AND ECO**

- Were made available in the following MN counties:

|      |         |       |
|------|---------|-------|
| Pope | Stevens | Swift |
|------|---------|-------|

- For the following practices and type:

|                    |  |
|--------------------|--|
| White Kidney (318) | Irrigated (002)                          |
|                    | Irrigated Organic Certified (702)        |
|                    | Irrigated Organic Transitional (712)     |
|                    | Non-Irrigated (003)                      |
|                    | Non-Irrigated Organic Certified (713)    |
|                    | Non-Irrigated Organic Transitional (714) |

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**NE – DRY PEAS – YP, RP, RPHPE, SCO, ECO**

- Were made available in the following NE counties:

|            |              |          |
|------------|--------------|----------|
| Banner     | Box Butte    | Chase    |
| Cheyenne   | Dawes        | Deuel    |
| Dundy      | Garden       | Hayes    |
| Hitchcock  | Keith        | Kimball  |
| Lincoln    | Morrill      | Perkins  |
| Red Willow | Scotts Bluff | Sheridan |
| Sioux      |              |          |

- For the following practices and type:

|                                     |  |
|-------------------------------------|--|
| Spring Smooth Green or Yellow (097) | Irrigated (002)                          |
|                                     | Irrigated Organic Certified (702)        |
|                                     | Irrigated Organic Transitional (712)     |
|                                     | Non-Irrigated (003)                      |
|                                     | Non-Irrigated Organic Certified (713)    |
|                                     | Non-Irrigated Organic Transitional (714) |

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**OR – DRY PEAS – SCO-YP, ECO-YP**

- Was made available in Wallowa County, OR.



- For the following practices and type:

|                       |                                      |
|-----------------------|--------------------------------------|
| Spring Lentils<br>099 | Irrigated (002)                      |
|                       | Irrigated Organic Certified (702)    |
|                       | Irrigated Organic Transitional (712) |

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**KS – GRAIN SORGHUM – YP, RP, RPHPE, SCO, ECO**

- Practices were changed in the following KS counties:

|          |           |          |          |
|----------|-----------|----------|----------|
| Barber   | Barton    | Cheyenne | Clark    |
| Cloud    | Comanche  | Decatur  | Edwards  |
| Ellis    | Ellsworth | Finney   | Ford     |
| Gove     | Graham    | Grant    | Gray     |
| Greeley  | Hamilton  | Harper   | Haskell  |
| Hodgeman | Jewell    | Kearny   | Kingman  |
| Kiowa    | Lane      | Lincoln  | Logan    |
| Meade    | Mitchell  | Morton   | Ness     |
| Norton   | Osborne   | Ottawa   | Pawnee   |
| Phillips | Pitt      | Rawlins  | Reno     |
| Republic | Rice      | Rooks    | Rush     |
| Russell  | Scott     | Seward   | Sheridan |
| Sherman  | Smith     | Stafford | Stanton  |
| Stevens  | Thomas    | Trego    | Wallace  |
| Wichita  |           |          |          |

- For the following practices and type:

|         |   |
|---------|---|
| NTS 997 | Irrigated (002)                           |
|         | Irrigated Organic Certified (702)         |
|         | Irrigated Organic Transitional (712)      |
|         | NFAC Irrigated (094)                      |
|         | NFAC Irrigated Organic Certified (739)    |
|         | NFAC Irrigated Organic Transitional (740) |
|         | FAC Irrigated (095)                       |
|         | FAC Irrigated Organic Certified (741)     |
|         | FAC Irrigated Organic Transitional (742)  |

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**OK – GRAIN SORGHUM – YP, RP, RPHPE, SCO, ECO**

- Practices were changed in the following OK counties:

|             |         |
|-------------|---------|
| Beaver      | Beckham |
| Cimarron    | Ellis   |
| Greer       | Harmon  |
| Harper      | Jackson |
| Roger Mills | Texas   |

- For the following practices and type:

|         |   |
|---------|---|
| NTS 997 | Irrigated (002)                           |
|         | Irrigated Organic Certified (702)         |
|         | Irrigated Organic Transitional (712)      |
|         | NFAC Irrigated (094)                      |
|         | NFAC Irrigated Organic Certified (739)    |
|         | NFAC Irrigated Organic Transitional (740) |
|         | FAC Irrigated (095)                       |
|         | FAC Irrigated Organic Certified (741)     |
|         | FAC Irrigated Organic Transitional (742)  |

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**TX – GRAIN SORGHUM – YP, RP, RPHPE, SCO, ECO**

- Were made available in the following TX counties:

|          |              |              |            |           |            |
|----------|--------------|--------------|------------|-----------|------------|
| Andrews  | Armstrong    | Bailey       | Baylor     | Borden    | Briscoe    |
| Callahan | Carson       | Castro       | Childress  | Cochran   | Coke       |
| Coleman  | Collingworth | Concho       | Cottle     | Croft     | Dallam     |
| Dawson   | Deaf Smith   | Dekens       | Dove       | Duval     | Floyd      |
| Foard    | Frio         | Gaines       | Garza      | Gillespie | Gray       |
| Hall     | Hall         | Hartford     | Hartman    | Hartley   | Haskell    |
| Hemphill | Hockley      | Howard       | Hutchinson | Irion     | Jones      |
| Kent     | King         | Knox         | Lamb       | Lipscomb  | Lubbock    |
| Lynn     | Mickaloch    | Martin       | Mason      | Medina    | Mitchell   |
| Moore    | Motley       | Nolan        | Ochiltree  | Oldham    | Parmer     |
| Potter   | Randall      | Roberts      | Runnels    | San Saba  | Schleicher |
| Scary    | Shackelford  | Sherman      | Sterling   | Stovall   | Swisher    |
| Taylor   | Terry        | Throckmorton | Tom Green  | Uvalde    | Wheeler    |
| Yoakum   | Zavala       |              |            |           |            |

- For the following practices and type:

|         |   |
|---------|---|
|         | Irrigated (002)                           |
|         | Irrigated Organic Certified (702)         |
|         | Irrigated Organic Transitional (712)      |
|         | NFAC Irrigated (094)                      |
| NTS 997 | NFAC Irrigated Organic Certified (739)    |
|         | NFAC Irrigated Organic Transitional (740) |
|         | FAC Irrigated (095)                       |
|         | FAC Irrigated Organic Certified (741)     |
|         | FAC Irrigated Organic Transitional (742)  |

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**NC – PEANUTS – YP, RP, RPHPE, HIP-WI, SCO, AND ECO**

- Were made available for Jones and Wake, NC counties.



- For the following practices and types:

|              |  |
|--------------|--|
|              | Irrigated (002)                          |
| Runners 084  | Irrigated Organic Certified (702)        |
|              | Irrigated Organic Transitional (712)     |
|              | Non-Irrigated (003)                      |
| Virginia 081 | Non-Irrigated Organic Certified (713)    |
|              | Non-Irrigated Organic Transitional (714) |

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**SOYBEANS – YP, RP, RPHPE, SCO, AND ECO**

Practice changes occurred for the following states and practices:

- Kansas
- Oklahoma
- Texas

|                                      |   |
|--------------------------------------|---|
| Irrigated (002)                      | NFAC Irrigated (094)                      |
| Irrigated Organic Certified (702)    | NFAC Irrigated Organic Certified (739)    |
| Irrigated Organic Transitional (712) | NFAC Irrigated Organic Transitional (740) |
|                                      | FAC Irrigated (095)                       |
|                                      | FAC Irrigated Organic Certified (741)     |
|                                      | FAC Irrigated Organic Transitional (742)  |



Refer to IMAP for counties affected or the long version of this presentation.

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**KS – SOYBEANS – YP, RP, RPHPE, SCO, & ECO**

Practices were changed for following KS counties:

|          |         |          |           |          |          |
|----------|---------|----------|-----------|----------|----------|
| Barber   | Barton  | Cheyenne | Clark     | Cloud    | Comanche |
| Decatur  | Edwards | Ellis    | Ellsworth | Finney   | Ford     |
| Gove     | Graham  | Grant    | Gray      | Greeley  | Hamilton |
| Harger   | Hickell | Hodgeman | Jewell    | Kearny   | Kingman  |
| Kiowa    | Lane    | Lincoln  | Logan     | Meade    | Mitchell |
| Morton   | Ness    | Norton   | Osborne   | Ottawa   | Pawnee   |
| Phillips | Pratt   | Rawlins  | Reno      | Republic | Rice     |
| Rooks    | Rush    | Russell  | Scott     | Seward   | Sheridan |
| Sherman  | Smith   | Stafford | Stanton   | Stevens  | Thomas   |
| Trego    | Wallace | Wichita  |           |          |          |



- For the following practices and types:
 

|         |   |
|---------|---|
|         | Irrigated (002)                           |
|         | Irrigated Organic Certified (702)         |
|         | Irrigated Organic Transitional (712)      |
|         | NFAC Irrigated (094)                      |
| NTS 997 | NFAC Irrigated Organic Certified (739)    |
|         | NFAC Irrigated Organic Transitional (740) |
|         | FAC Irrigated (095)                       |
|         | FAC Irrigated Organic Certified (741)     |
|         | FAC Irrigated Organic Transitional (742)  |

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**OK – SOYBEANS – YP, RP, RPHPE, SCO, & ECO**

- Practices were changed for following OK counties:

|         |          |       |
|---------|----------|-------|
| Beaver  | Cimarron | Greer |
| Jackson | Texas    |       |



- For the following practices and types:
 

|         |   |
|---------|---|
|         | Irrigated (002)                           |
|         | Irrigated Organic Certified (702)         |
|         | Irrigated Organic Transitional (712)      |
|         | NFAC Irrigated (094)                      |
| NTS 997 | NFAC Irrigated Organic Certified (739)    |
|         | NFAC Irrigated Organic Transitional (740) |
|         | FAC Irrigated (095)                       |
|         | FAC Irrigated Organic Certified (741)     |
|         | FAC Irrigated Organic Transitional (742)  |

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**TX – SOYBEANS – YP, RP, RPHPE, SCO, & ECO**

- Practices were changed for following TX counties:

|           |            |         |
|-----------|------------|---------|
| Bailey    | Briscoe    | Carson  |
| Castro    | Cochran    | Crosby  |
| Dallam    | Deaf Smith | Floyd   |
| Gaines    | Gray       | Hale    |
| Hall      | Hansford   | Hartley |
| Hockley   | Hutchinson | Lamb    |
| Lubbock   | Lynn       | Moore   |
| Ochiltree | Parmer     | Randall |
| Sherman   | Swisher    | Terry   |



- For the following practices and types:
 

|         |   |
|---------|---|
|         | Irrigated (002)                           |
|         | Irrigated Organic Certified (702)         |
|         | Irrigated Organic Transitional (712)      |
|         | NFAC Irrigated (094)                      |
| NTS 997 | NFAC Irrigated Organic Certified (739)    |
|         | NFAC Irrigated Organic Transitional (740) |
|         | FAC Irrigated (095)                       |
|         | FAC Irrigated Organic Certified (741)     |
|         | FAC Irrigated Organic Transitional (742)  |

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**SOYBEANS – YP, RP, RPHPE, SCO, AND ECO**

Made available for the following states:

- Montana
- North Dakota
- South Dakota



Refer to IMAP for counties, types and practices affected or the long version of this presentation.

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**MT – SOYBEANS – YP, RP, RPHPE, SCO, AND ECO**

- Were made available for Dawson County, MT.



- For the following practices and types:

|                             |  |
|-----------------------------|--|
| Commodity 091               | Irrigated (002)                          |
| All Other Food Grades 128   | Irrigated Organic Certified (702)        |
| Large Seeded Food Grade 882 | Irrigated Organic Transitional (712)     |
| Small Seeded Food Grade 883 | Non-Irrigated (003)                      |
| Low Linolenic Acid 884      | Non-Irrigated Organic Certified (713)    |
| Low Saturated Fat 885       | Non-Irrigated Organic Transitional (714) |
| High Protein 886            |  |

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**ND – SOYBEANS – YP, RP, RPHPE, SCO, AND ECO**

- Were made available for Bowman and Slope, ND counties.



- For the following practices and types:

|                             |  |
|-----------------------------|--|
| Commodity 091               | Irrigated (002)                          |
| All Other Food Grades 128   | Irrigated Organic Certified (702)        |
| Large Seeded Food Grade 882 | Irrigated Organic Transitional (712)     |
| Small Seeded Food Grade 883 | Non-Irrigated (003)                      |
| Low Linolenic Acid 884      | Non-Irrigated Organic Certified (713)    |
| Low Saturated Fat 885       | Non-Irrigated Organic Transitional (714) |
| High Protein 886            |  |

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**SD – SOYBEANS – YP, RP, RPHPE, SCO, AND ECO**

- Were made available for Perkins County, SD.
- For the following practices and types:

|                             |  |
|-----------------------------|--|
| Commodity 091               | Irrigated (002)                          |
| All Other Food Grades 128   | Irrigated Organic Certified (702)        |
| Large Seeded Food Grade 882 | Irrigated Organic Transitional (712)     |
| Small Seeded Food Grade 883 |  |
| Low Linolenic Acid 884      | Non-Irrigated (003)                      |
| Low Saturated Fat 885       | Non-Irrigated Organic Certified (713)    |
| High Protein 886            | Non-Irrigated Organic Transitional (714) |



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**WEANED CALF RISK PROTECTION (WCRP)**

YP, RP, and RPHPE was made available in all counties of the following states:

- Colorado
- Nebraska
- South Dakota
- Texas



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**WEANED CALF RISK PROTECTION (WCRP)**

All states have premium rates available in the ADM for when calves are moved from one of the four insurable states, even though WCRP is not available in those 46 states.



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**11/30 T-YIELD CHANGES**

- Corn – CO
- Dry Beans\*
- Dry Peas – ND
- Flax – MN, MT, ND, SD
- Hemp\*
- Oats\*
- Peanuts – MS
- Processing Beans\*
- Pumpkins – IL
- Rice\*
- Sesame – AL, KS, OK, TX
- Soybeans\*
- Sugar Beets\*
- Tomatoes – IN, MI, NJ, OH, PA
- Triticale – MN, ND
- Wheat – CO, MN, ND, WY

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**11/30 M-YIELD CHANGES**

- Corn – CO
- Dry Beans\*
- Dry Peas – ND
- Flax – MN, MT, ND
- Oats – CO, IA, MN, MT, ND, WY
- Processing Beans – OR
- Rice – CA
- Soybeans – CO, FL, IA, IL, MN, ND, NE, SD
- Sugar Beets – CO, ID, MN, NE
- Triticale – CO
- Wheat – CO, MN, ND

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**T-YIELD CHANGES – DRY BEANS – APH**

For the following states:

- Arizona
- California
- Colorado
- Idaho
- Kansas
- Michigan
- Minnesota
- Montana
- Nebraska
- North Dakota
- New Mexico
- New York
- Oregon
- South Dakota
- Texas
- Utah
- Washington
- Wisconsin
- Wyoming

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**GREATPLAINS**  
AN AGRIUM COMPANY

**M-YIELD CHANGES – DRY BEANS – APH**

For the following states:

- Colorado
- Idaho
- Minnesota
- Montana
- Nebraska
- North Dakota
- Oregon
- Utah
- Washington
- Wyoming

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**GREATPLAINS**  
AN AGRIUM COMPANY

**YIELD CHANGES – HEMP – APH**

For the following states:

- Alabama
- Arkansas
- Arizona
- California
- Colorado
- Illinois
- Indiana
- Kansas
- Kentucky
- Maine
- Michigan
- Minnesota
- Montana
- Michigan
- Minnesota
- Montana
- Nevada
- New Mexico
- New York
- North Carolina
- North Dakota
- Oklahoma
- Oregon
- Pennsylvania
- Tennessee
- Texas
- Virginia
- Wisconsin

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**GREATPLAINS**  
AN AGRIUM COMPANY

**YIELD CHANGES – OATS – YP, RP, RPHPE**

For the following states:

- Alaska
- Colorado
- Idaho
- Illinois
- Iowa
- Kansas
- Maine
- Michigan
- Minnesota
- Montana
- Nebraska
- New Jersey
- New York
- North Dakota
- Ohio
- Oregon
- Pennsylvania
- South Dakota
- Washington
- Wisconsin
- Wyoming

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**YIELD CHANGES – PROCESSING BEANS – APH**

For the following states:

- Delaware
- Illinois
- Indiana
- Maryland
- Michigan
- Minnesota
- New Mexico
- New York
- North Carolina
- Oregon
- Pennsylvania
- Texas
- Virginia
- Washington
- Wisconsin

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**YIELD CHANGES – RICE – YP, RP, RPHPE**

For the following states:

- Arkansas
- California
- Florida
- Illinois
- Louisiana
- Missouri
- Mississippi
- Tennessee
- Texas

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**T-YIELD CHANGES – SOYBEANS – YP, RP, RPHPE**

For the following states:

- Alabama
- Arkansas
- Colorado
- Delaware
- Florida
- Georgia
- Illinois
- Indiana
- Iowa
- Kansas
- Kentucky
- Louisiana
- Maryland
- Maine
- Michigan
- Minnesota
- Mississippi
- Missouri
- Montana
- Nebraska
- New Jersey
- New York
- North Carolina
- North Dakota
- Ohio
- Oklahoma
- Pennsylvania
- South Carolina
- South Dakota
- Tennessee
- Texas
- Virginia
- Vermont
- West Virginia
- Wisconsin

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**YIELD CHANGES – SUGAR BEETS – APH**

For the following states:

- Colorado
- Idaho
- Michigan
- Minnesota
- Montana
- Nebraska
- North Dakota
- Oregon
- Washington
- Wyoming

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**11/30 - STATEMENT CHANGES**

- Barley
- Buckwheat
- Burley Tobacco
- Cabbage
- Canola
- Cigar Binder Tobacco
- Cigar Filler Tobacco
- Cigar Wrapper Tobacco
- Corn
- Cotton
- Cotton Ex Long Staple
- Cucumbers
- Cultivated Wild Rice
- Dark Air Tobacco
- Dry Beans
- Dry Peas
- Fire Cured Tobacco
- Flax
- Flue Cured Tobacco
- Fresh Market Beans
- Grain Sorghum
- Green Peas
- Hemp
- Hybrid Corn Seed
- Hybrid Popcorn Seed
- Hybrid Seed Rice
- Hybrid Sorghum Seed
- Hybrid Sweet Corn Seed
- Maryland Tobacco
- Millet
- Mustard
- Oats
- Onions
- Peanuts
- Popcorn
- Potatoes
- Processing Beans
- Pumpkins
- Rice
- Sesame
- Silage Sorghum
- Soybeans
- Sugar Beets
- Sunflowers
- Sweet Corn
- Tomatoes
- Triticale
- Wheat

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**AYP, ARP, AND ARP-HPE – COTTON PRICE STATEMENT REMOVED**

In lieu of the percentage of Price B required for quality adjustment in section 10(d) of the Crop Provisions, production to count will be reduced if Price A is less than 90 percent of Price B. If eligible for adjustment, the amount of production to be counted will be determined by multiplying the number of pounds of such production by the factor derived from dividing Price A by Price B in the following states:

- Arkansas
- Georgia
- Louisiana
- Mississippi
- Missouri
- North Carolina
- Tennessee
- Texas



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**AR – AYP, ARP, AND ARP-HPE – COTTON PRICE STATEMENT REMOVED**

In lieu of the percentage of Price B required for quality adjustment in section 10(d) of the Crop Provisions, production to count will be reduced if Price A is less than 90 percent of Price B. If eligible for adjustment, the amount of production to be counted will be determined by multiplying the number of pounds of such production by the factor derived from dividing Price A by Price B in the following AR counties:

|           |       |     |             |
|-----------|-------|-----|-------------|
| Craighead | Desha | Lee | Mississippi |
|-----------|-------|-----|-------------|



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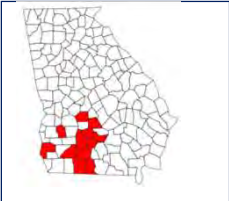
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**GA – AYP, ARP, AND ARP-HPE – COTTON PRICE STATEMENT REMOVED**

In lieu of the percentage of Price B required for quality adjustment in section 10(d) of the Crop Provisions, production to count will be reduced if Price A is less than 90 percent of Price B. If eligible for adjustment, the amount of production to be counted will be determined by multiplying the number of pounds of such production by the factor derived from dividing Price A by Price B in the following GA counties:

|        |          |         |        |
|--------|----------|---------|--------|
| Brooks | Colquitt | Dooley  | Early  |
| Irwin  | Mitchell | Terrell | Thomas |
| Tift   | Turner   | Wilcox  | Worth  |



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**LA – AYP, ARP, AND ARP-HPE – COTTON PRICE STATEMENT REMOVED**

In lieu of the percentage of Price B required for quality adjustment in section 10(d) of the Crop Provisions, production to count will be reduced if Price A is less than 90 percent of Price B. If eligible for adjustment, the amount of production to be counted will be determined by multiplying the number of pounds of such production by the factor derived from dividing Price A by Price B in the following LA parishes:

|           |          |         |          |        |
|-----------|----------|---------|----------|--------|
| Catahoula | Franklin | Madison | Richland | Tensas |
|-----------|----------|---------|----------|--------|



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**MO – AYP, ARP, AND ARP-HPE – COTTON PRICE STATEMENT REMOVED**

In lieu of the percentage of Price B required for quality adjustment in section 10(d) of the Crop Provisions, production to count will be reduced if Price A is less than 90 percent of Price B. If eligible for adjustment, the amount of production to be counted will be determined by multiplying the number of pounds of such production by the factor derived from dividing Price A by Price B in the following MO counties:

|         |            |          |          |
|---------|------------|----------|----------|
| Dunklin | New Madrid | Pemiscot | Stoddard |
|---------|------------|----------|----------|



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**MS – AYP, ARP, AND ARP-HPE – COTTON PRICE STATEMENT REMOVED**

In lieu of the percentage of Price B required for quality adjustment in section 10(d) of the Crop Provisions, production to count will be reduced if Price A is less than 90 percent of Price B. If eligible for adjustment, the amount of production to be counted will be determined by multiplying the number of pounds of such production by the factor derived from dividing Price A by Price B in the following MS counties:

|         |           |         |            |
|---------|-----------|---------|------------|
| Coahoma | Humphreys | Leflore | Washington |
|---------|-----------|---------|------------|



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**NC – AYP, ARP, AND ARP-HPE – COTTON PRICE STATEMENT REMOVED**

In lieu of the percentage of Price B required for quality adjustment in section 10(d) of the Crop Provisions, production to count will be reduced if Price A is less than 90 percent of Price B. If eligible for adjustment, the amount of production to be counted will be determined by multiplying the number of pounds of such production by the factor derived from dividing Price A by Price B in the following NC counties:

|         |        |             |
|---------|--------|-------------|
| Bertie  | Chowan | Edgecombe   |
| Halifax | Martin | Northampton |



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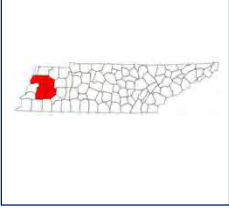
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**TN- AYP, ARP, AND ARP-HPE – COTTON PRICE STATEMENT REMOVED**

In lieu of the percentage of Price B required for quality adjustment in section 10(d) of the Crop Provisions, production to count will be reduced if Price A is less than 90 percent of Price B. If eligible for adjustment, the amount of production to be counted will be determined by multiplying the number of pounds of such production by the factor derived from dividing Price A by Price B in the following TN counties:

|          |         |        |
|----------|---------|--------|
| Crockett | Dyer    | Gibson |
| Haywood  | Madison |        |



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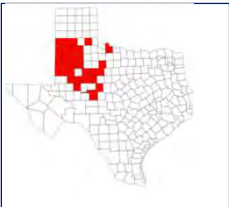
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**TX – AYP, ARP, AND ARP-HPE – COTTON PRICE STATEMENT REMOVED**

In lieu of the percentage of Price B required for quality adjustment in section 10(d) of the Crop Provisions, production to count will be reduced if Price A is less than 90 percent of Price B. If eligible for adjustment, the amount of production to be counted will be determined by multiplying the number of pounds of such production by the factor derived from dividing Price A by Price B in the following TX counties:

|          |        |           |           |           |
|----------|--------|-----------|-----------|-----------|
| Bailey   | Castro | Cochran   | Crosby    | Dawson    |
| Fisher   | Floyd  | Gaines    | Garza     | Glasscock |
| Hale     | Hall   | Haskell   | Hockley   | Howard    |
| Jones    | Lamb   | Lubbock   | Lynn      | Martin    |
| Mitchell | Nolan  | Parmer    | Runnels   | Scurry    |
| Swisher  | Terry  | Tom Green | Wilbarger | Yoakum    |



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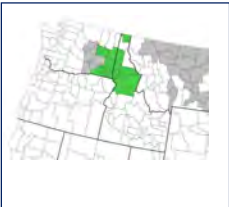
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**DRY PEAS NEW TYPE STATEMENT**

Added CDC Palmer type for the following states:

- Idaho
- Washington



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**ME – BARLEY CONTRACT PRICE FACTOR LIMITATION STATEMENT CHANGE**

- The price used will be the price in the contract without regard to incentives or discounts.
- In no case will the contract price exceed the amount determined by multiplying the projected price by the ~~maximum~~ contract price limit factor ~~shown below~~ factor in the Prices Tab of these Actuarial Documents.
- If you have more than one contract price for any one specialty type, the price used will be the weighted average of the contract prices. Each contract price is subject to the limits referred to in (c)(3).

Note: Quality adjustment will be provided as specified in the crop provisions and special provisions. No additional quality adjustment will be made for malting barley.  
**CONTRACT PRICE LIMIT FACTOR**  
~~Malting (contract price only)~~  
~~1.85~~



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**HEMP UNRATED LAND STATEMENTS**

Any acreage in this county without a rate or designated as uninsurable or unclassified on the actuarial map will not be insurable.

~~Any acreage in this county with a high-risk area designation on the actuarial map is uninsurable. Land flooded due to a breach in levee resulting from prior year(s) flooding is uninsurable.~~

See the Special Provisions and the actuarial map for determination of high risk or unrated areas.

- For the following states:
  - Colorado
  - Kansas
  - Montana
  - North Dakota

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**CO – HEMP UNRATED LAND STATEMENTS**

- For all counties in the state for which Hemp is insurable:
  - ~~Any acreage in this county with a high-risk area designation on the actuarial map is uninsurable. Land flooded due to a breach in levee resulting from prior year(s) flooding is uninsurable.~~
- Any acreage without a rate or designated as uninsurable or unclassified on the actuarial map will not be insurable, also, see the Special Provisions and the actuarial map for determination of high risk or unrated areas for the following counties in CO:

|          |            |          |            |
|----------|------------|----------|------------|
| Adams    | Alamosa    | Arapahoe | Cheyenne   |
| Costilla | Elbert     | Kiowa    | Lincoln    |
| Logan    | Morgan     | Phillips | Rio Grande |
| Sedgwick | Washington | Weld     | Yuma       |

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**KS – HEMP UNRATED LAND STATEMENTS**

- For all counties in the state for which Hemp is insurable:
  - Any acreage in this county with a high-risk area designation on the actuarial map is uninsurable. Land flooded due to a breach in levee resulting from prior-year(s) flooding is uninsurable
- Any acreage without a rate or designated as uninsurable or unclassified on the actuarial map will not be insurable, also, see the Special Provisions and the actuarial map for determination of high risk or

|          |          |             |          |          |
|----------|----------|-------------|----------|----------|
| Allen    | Atchison | Butler      | Cherokee | Cowley   |
| Doniphan | Edwards  | Finney      | Ford     | Grant    |
| Gray     | Hamilton | Harvey      | Haskell  | Kearny   |
| Kiowa    | Labette  | Leavenworth | Linn     | Lyon     |
| Meade    | Miami    | Morton      | Neosho   | Pawnee   |
| Pratt    | Reno     | Rice        | Seward   | Stafford |
| Stevens  | Wandotte |             |          |          |

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**MT – HEMP UNRATED LAND STATEMENT**

- For all counties in the state for which Hemp is insurable:
  - Any acreage in this county with a high-risk area designation on the actuarial map is uninsurable. Land flooded due to a breach in levee resulting from prior-year(s) flooding is uninsurable
- Any acreage without a rate or designated as uninsurable or unclassified on the actuarial map will not be insurable, also, see the Special Provisions and the actuarial map for determination of high risk or

|              |          |             |          |
|--------------|----------|-------------|----------|
| Bighorn      | Blaine   | Carbon      | Carter   |
| Cascade      | Chouteau | Custer      | Dawson   |
| Fallon       | Garfield | Hill        | Liberty  |
| Mc Cone      | Meagher  | Petroleum   | Phillips |
| Powder River | Prairie  | Richland    | Rosebud  |
| Sheridan     | Teton    | Treasure    | Valley   |
| Wheatland    | Wibaux   | Yellowstone |          |

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**ND – HEMP UNRATED LAND STATEMENT**

- For all counties in the state for which Hemp is insurable:
  - Any acreage in this county with a high-risk area designation on the actuarial map is uninsurable. Land flooded due to a breach in levee resulting from prior-year(s) flooding is uninsurable
- Any acreage without a rate or designated as uninsurable or unclassified on the actuarial map will not be insurable, also, see the Special Provisions and the actuarial map for determination of high risk or unrated areas for the following counties in ND:

|           |          |         |             |          |
|-----------|----------|---------|-------------|----------|
| Burke     | Burleigh | Divide  | Grand Forks | Mc Henry |
| Mc Kenzie | Mc Lean  | Pembina | Pierce      | Ramsey   |
| Ransom    | Richland | Sargent | Wells       | Williams |

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**TX – GRAIN SORGHUM UNRATED LAND STATEMENT CHANGED**



Insurance shall not attach or be considered to have attached to a planted crop on acreage (see exception) from which, in the same calendar year:

1. A perennial hay crop was harvested; or
2. A crop (other than a cover crop), that is hayed, grazed or harvested past March 1. The crop must be terminated in accordance with NRCS Cover Crop Termination Guidelines.

Termination means growth has ended. A cover crop is one that meets the criteria outlined in the Insurance Availability section of the Special Provisions.

Exception: For insurance to attach, you may request a written agreement for a crop following another crop planted on irrigated acreage only. To qualify for a written agreement, you must submit a request for a written agreement in accordance with section 18 of the Basic Provisions which are available as follows:

- If A new type / practice written agreement requested by the acreage reporting date.
- If A annual type / practice written agreement requested by the sales closing date, or
- If A standardized written agreement offer may also be available for the irrigated crop type and practice in your county if requested by the sales closing date.

- See the Special Provisions and the actuarial map for determination of high risk or unrated areas for Gillespie and San Saba, TX counties.

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**HYBRID SEED RICE INSURABILITY STATEMENT**

Changed for the following states:

- Arkansas
- Louisiana
- Texas

The following must have occurred no later than the rice crop reaching the one-tiller stage, if these activities have not occurred, the rice crop will not be considered an insured crop as defined in Section 6 (Exception 7 of the Hybrid Seed Rice Crop Provisions), hybrid seed rice grown under the irrigated practice must meet the following definitions of flood irrigation, intermittent flood irrigation, or furrow irrigation to be insurable.

- 1- the irrigation pump is operable; and
- 2- the requirements stated in the definition of Flood Irrigation in Section 1 of the Rice Crop Provisions has been met.

Flood Irrigation - An irrigated practice commonly used for rice production whereby the planted acreage is intentionally covered with water that is maintained at a uniform and shallow depth throughout the growing season.

Intermittent Flood Irrigation - An irrigated practice, also known as alternate wetting and drying (AWD), that allows flood irrigation water within a rice field to subside naturally (dry down) to a limited extent during rice growth and development before the field is reflooded.

Furrow Irrigation - An irrigated practice, also known as row rice, in which furrows are created to convey water to all rice plants in the field.

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**NV – POTATOES STATEMENT CREAMER TYPE**



In accordance with section 81 of the Basic Provisions, insurance shall not attach to planted acres intended to be harvested as creamer-size potatoes, unless provided by written agreement the Late Planting Period will not apply to potatoes insured as creamer type.

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**PROCESSING BEANS  
INSURABILITY - DELETED**

No-till canning or processing beans will be insurable only by written agreement. Contact your crop insurance agent by the sales closing date to determine eligibility requirements.

For the following states:

- Delaware
- Maryland
- New Jersey
- North Carolina
- Virginia

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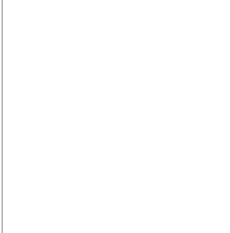
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**PROCESSING BEANS TYPES  
UPDATE**

Lima bean varieties: M-15, Cypress, Meadow **and**, C-elite Select **only**, **and Emperor** will have a final planting date of July 20 and the acreage reporting date will be August 15.

For the following states:

- Delaware
- Maryland

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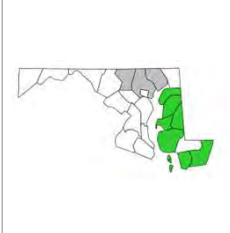
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**MD – PROCESSING BEANS  
TYPES UPDATE**

Lima bean varieties: M-15, Cypress, Meadow **and**, C-elite Select **only**, **and Emperor** will have a final planting date of July 20 and the acreage reporting date will be August 15.

For the following MD counties:

|          |            |           |             |
|----------|------------|-----------|-------------|
| Caroline | Dorchester | Kent      | Queen Annes |
| Somerset | Talbot     | Worcester |             |

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**PROCESSING BEANS TYPE INSURABILITY**

Mukimame type processing beans are food grade soybeans that are removed from the pod. These type beans may be insurable via Type Practice, Unrated Practice/Type written agreement in current processing bean program counties.

For the following states:

- Delaware
- Maryland
- New Jersey
- New York
- North Carolina
- Pennsylvania
- Virginia

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**PROCESSING BEANS STATEMENT MODIFIED**

Lima bean varieties: M-15, Cypress, Meadow **and**, C-elite Select **only**, **and Emperor** will have a final planting date of July 20 and the acreage reporting date will be July 25.

For the following states:

- North Carolina
- Virginia

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**NC – STATEMENT MODIFIED**

Lima bean varieties: M-15, Cypress, Meadow **and**, C-elite Select **only**, **and Emperor** will have a final planting date of July 20 and the acreage reporting date will be July 25.

For Hyde County, NC.



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**VA – STATEMENT MODIFIED**

Lima bean varieties: M-15, Cypress, Meadow **and**, C-elite Select **only**, **and** Emperor will have a final planting date of July 20 and the acreage reporting date will be July 25.

For Accomack County, VA.

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**PROCESSING BEANS STATEMENT MODIFIED**

Lima bean varieties: M-15, Cypress, Meadow **and**, C-elite Select **only**, **and** Emperor will have a final planting date of August 5 and the acreage reporting date will be August 10.

For Northampton County, Virginia.

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**FL – RICE ELPD STATEMENT – YP, RP, AND RPHPE**

In lieu of the definition of late planting period in section 1 of the Basic Provisions, please refer to the End Of Late Planting Period Date.

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**FL – RICE SCD STATEMENT – MP AND MP-HPO - CHANGE**



In addition to the provisions of section 34(a)(41) of the Basic Provisions, the earliest sales closing date for policyholders who have a base policy is the sales closing date of the base policy and not Margin Protection. All other terms of section 34(a)(41) remain in effect.

For the following states:

- Arkansas
- California
- Louisiana
- Missouri
- Mississippi
- Texas

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**SILAGE SORGHUM RECORD REQUIREMENT - UPDATED**



**Insured Crop:** In addition to section 5 of the Silage Sorghum **Pilot** Endorsement, for the non-irrigated practice only, you must submit acceptable records of acreage and harvested silage tonnage by the PRD that are used in setting your APN approved yield. The records must show that silage was planted and harvested silage sorghum in at least two of the last four crop years and that such silage tonnage was either sold or fed (**Insured**). Insured producers who have at least two years of acceptable records of producing irrigated corn silage that was sold or fed may use such records or a combination of irrigated corn silage and irrigated silage sorghum records to meet this qualification requirement for the irrigated practice only. You must provide supporting evidence/verifiable records of the fed or sold silage production in accordance with the Crop Insurance Handbook procedures.

For the following states:

- Colorado
- Kansas
- New Mexico
- Oklahoma
- Texas

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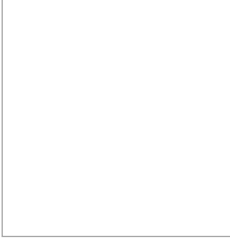
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**SILAGE SORGHUM – TECH EDIT**



In addition to section 3 of the Silage Sorghum **Pilot** Endorsement, your production guarantee for non-irrigated acreage will be reduced if the total number of insurable acres you have for the current crop year is greater than 125 percent of the average of the greatest number of acres in two of the most recent ten crop years that you have harvested silage sorghum in this county...

For the following states:

- Colorado

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**SUGAR BEETS – ACREAGE REQUIREMENT STMT. DELETED**

In accordance with section 14(f) of the Sugar Beet Crop Provisions, at least 10% of insured acreage in a unit must be harvested prior to full maturity before production to count from such acreage will be adjusted upwards.

For the following states:

- Colorado
- Idaho
- Michigan
- Minnesota
- Montana
- North Dakota
- Nebraska
- Oregon
- Washington
- Wyoming

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**MI – SUGAR BEETS – MATURITY STATEMENT**

For in accordance with the purpose definition of full maturity (date of) in section 14(f)(1) of the Sugar Beet Crop Provisions, the date sugar beets would have reached full maturity will be 65 days prior to the calendar date for the end of the insurance period.

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**BARLEY – QA FACTOR STATEMENT UPDATES**

In the following states:

- Alaska
- California
- Colorado
- Iowa
- Idaho
- Maine
- Michigan
- Minnesota
- Montana
- Nebraska
- Nevada
- North Dakota
- Oregon
- South Dakota
- Utah
- Vermont
- Washington
- Wisconsin
- Wyoming

The following were updated:

- Test Weights
- Damage Discounts
- Thin Barley
- Special Grade Discounts
- Sample Grade Discounts

Refer to IMAP for plans and counties affected.  
Refer to long version of this presentation or details on rate changes.

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**BARLEY – QA FACTOR STATEMENT UPDATES**

| TEST WEIGHT DISCOUNT  |             |      | GRADE DISCOUNT     |             |      |
|-----------------------|-------------|------|--------------------|-------------|------|
| Test Weight Pounds DF |             |      | U.S. No. 5         |             |      |
|                       | None        | None |                    |             |      |
| 36 and above          |             |      | U.S. No. 5         | <b>-245</b> | .235 |
| 35-35.99              | <b>-132</b> | .149 | U.S. Sample Grade  | <b>-297</b> | .283 |
| 34-34.99              | <b>-152</b> | .164 | <b>THIN BARLEY</b> |             |      |
| 33-33.99              | <b>-167</b> | .179 | Thin Barley % DF   |             |      |
| 32.32.99              | <b>-181</b> | .194 | 75.00 and below    | None        |      |
| 31.31.99              | <b>-196</b> | .210 | 75.01-80           | <b>-024</b> | .023 |
| Below 30              | <b>-240</b> | .225 | 80.01-85           | <b>-047</b> | .046 |
|                       |             |      | 85.01-90           | <b>-071</b> | .069 |
|                       |             |      | 90.01-95           | <b>-094</b> | .092 |
|                       |             |      | 95.01-100          | <b>-118</b> | .115 |

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**BARLEY – QA FACTOR STATEMENT UPDATES**

| SPECIAL GRADE DISCOUNT                    |               |      |
|---|---------------|------|
| Garlicky                                  | <b>-066</b>   | .067 |
| Black Barley, Ergoty, Blighted, or Smutty | See Section B |      |

| SAMPLE GRADE DISCOUNTS |             |      |
|------------------------|-------------|------|
| Musty Odor             |             | .113 |
| Sour Odor              | <b>-32</b>  | .122 |
| COFO                   | <b>-118</b> | .115 |

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**BARLEY – QA FACTOR STATEMENT UPDATES**

| DAMAGE DISCOUNT |             |      |             |             |      |                           |             |      |
|-----------------|-------------|------|-------------|-------------|------|---------------------------|-------------|------|
| Damage % DF     |             |      | Damage % DF |             |      | Damage % DF               |             |      |
| 10 and below    | None        |      | 18.01-19    | <b>-158</b> | .160 | 27.01-28                  | <b>-371</b> | .368 |
| 10.01-11        | <b>-026</b> | .031 | 19.01-20    | <b>-182</b> | .183 | 28.01-29                  | <b>-394</b> | .391 |
| 11.01-12        | <b>-036</b> | .041 | 20.01-21    |             | .206 | 29.01-30                  | <b>-418</b> | .414 |
| 12.01-13        | <b>-045</b> | .050 | 21.01-22    |             | .299 | 30.01-31                  | <b>-442</b> | .437 |
| 13.01-14        | <b>-055</b> | .059 | 22.01-23    |             | .253 | 31.01-32                  | <b>-465</b> | .460 |
| 14.01-15        | <b>-064</b> | .068 | 23.01-24    |             | .276 | 32.01-33                  | <b>-489</b> | .483 |
| 15.01-16        | <b>-068</b> | .091 | 24.01-25    | <b>-300</b> | .299 | 33.01-34                  | <b>-512</b> | .506 |
| 16.01-17        | <b>-111</b> | .114 | 25.01-26    | <b>-324</b> | .322 | Above 34<br>See Section B |             |      |
| 17.01-18        | <b>-135</b> | .137 | 26.01-27    | <b>-347</b> | .345 |                           |             |      |

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**CORN – QA FACTOR STATEMENT UPDATES**

In the following states:

- Alabama
- Arkansas
- Arizona
- California
- Colorado
- Delaware
- Florida
- Georgia
- Iowa
- Idaho
- Illinois
- Indiana
- Kansas
- Kentucky
- Louisiana
- Massachusetts
- Maryland
- Maine
- Michigan
- Minnesota
- Mississippi
- Missouri
- Montana
- North Carolina
- Nebraska
- Nevada
- New Hampshire
- New Jersey
- New Mexico
- New York
- North Carolina
- North Dakota
- Ohio
- Oklahoma
- Oregon
- Pennsylvania
- Rhode Island
- South Carolina
- South Dakota
- Tennessee
- Texas
- Utah
- Virginia
- Vermont
- Washington
- West Virginia
- Wyoming

The following were updated:

- Test Weights
- Damage Discounts
- Grade Discounts
- Sample Grade Discounts

Refer to IMAP for plans and counties affected.  
Refer to long version of this presentation for details on rate changes.

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**CORN – QA FACTOR STATEMENT UPDATES**

| TEST WEIGHT DISCOUNT  |                 |      | GRADE DISCOUNT    |      |
|-----------------------|-----------------|------|-------------------|------|
| Test Weight Pounds DF |                 |      | Grade             | DF   |
| 49 and above          | None            | None | U.S. Sample Grade | .080 |
| 48-48.99              | .039            | .039 |                   |      |
| 47-47.99              | .039            | .039 |                   |      |
| 46.46.99              | .059            | .059 |                   |      |
| 45-45.99              | <del>.069</del> | .068 |                   |      |
| 44-44.99              | <del>.079</del> | .078 |                   |      |
| Below 44              | See Section B   |      |                   |      |

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**CORN– QA FACTOR STATEMENT UPDATES**

| DAMAGE DISCOUNT |                 |      |          |                 |      |          |                 |      |
|-----------------|-----------------|------|----------|-----------------|------|----------|-----------------|------|
| Damage %        |                 | DF   | Damage % |                 | DF   | Damage % |                 | DF   |
| 10 and below    | None            |      | 18.01-19 | <del>.165</del> | .166 | 27.01-28 | .298            | .298 |
| 10.01-11        | .061            | .061 | 19.01-20 | <del>.180</del> | .180 | 28.01-29 | <del>.313</del> | .312 |
| 11.01-12        | .072            | .072 | 20.01-21 | <del>.195</del> | .195 | 29.01-30 | <del>.328</del> | .327 |
| 12.01-13        | <del>.083</del> | .084 | 21.01-22 | .209            | .210 | 30.01-31 | <del>.342</del> | .341 |
| 13.01-14        | <del>.095</del> | .096 | 22.01-23 | .224            | .224 | 31.01-32 | <del>.357</del> | .356 |
| 14.01-15        | <del>.106</del> | .107 | 23.01-24 | .239            | .239 | 32.01-33 | <del>.372</del> | .371 |
| 15.01-16        | <del>.121</del> | .122 | 24.01-25 | .254            | .254 | 33.01-34 | <del>.387</del> | .385 |
| 16.01-17        | <del>.135</del> | .137 | 25.01-26 | .268            | .268 | 34.01-35 | <del>.401</del> | .400 |
| 17.01-18        | <del>.150</del> | .151 | 26.01-27 | .283            | .283 | Above 35 | See Section B   |      |

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**COTTON – QA FACTOR STATEMENT UPDATES**

In the following states:

- Alabama
- Arizona
- Arkansas
- California
- Florida
- Georgia
- Kansas
- Louisiana
- Mississippi
- Missouri
- New Mexico
- North Carolina
- Oklahoma
- South Carolina
- Tennessee
- Texas
- Virginia

The following were updated:

- Color
- Leaf
- Staple
- Strength
- Uniformity
- Mike

Refer to IMAP for plans and counties affected.  
Refer to long version of this presentation for details on rate changes.

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**COTTON – QA FACTOR STATEMENT UPDATES**

**Predominant AUP Cotton Quality Characteristics by State\***

| State       | Color   |         | Leaf |   | Staple |    | Strength |    | Uniformity | Mike |     |     |
|-------------|---------|---------|------|---|--------|----|----------|----|------------|------|-----|-----|
| Alabama     | 41      | 41      | 3    | 3 | 37     | 37 | 30       | 30 | 81.1       | 81.4 | 4.4 | 4.3 |
| Arizona     | 11 & 21 | 11 & 21 | 2    | 2 | 37     | 37 | 31       | 31 | 81.4       | 81.2 | 4.6 | 4.5 |
| Arkansas    | 41      | 41      | 3    | 3 | 37     | 38 | 31       | 31 | 82.0       | 82.1 | 4.5 | 4.4 |
| California  | 11 & 21 | 11 & 21 | 2    | 2 | 37     | 37 | 31       | 32 | 81.1       | 81.3 | 4.4 | 4.4 |
| Florida     | 41      | 41      | 4    | 3 | 38     | 37 | 30       | 31 | 81.7       | 81.4 | 4.5 | 4.3 |
| Georgia     | 41      | 41      | 3    | 3 | 37     | 37 | 30       | 30 | 81.3       | 81.3 | 4.5 | 4.4 |
| Kansas      | 31      | 11 & 21 | 3    | 3 | 36     | 35 | 30       | 30 | 80.7       | 80.5 | 3.6 | 4.3 |
| Louisiana   | 41      | 41      | 3    | 3 | 39     | 39 | 31       | 31 | 82.2       | 82.0 | 4.6 | 4.7 |
| Mississippi | 41      | 41      | 3    | 3 | 38     | 38 | 31       | 31 | 81.7       | 82.0 | 4.6 | 4.7 |

\*Represents the Mode of the Distribution for the 2020-2022 Crops

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**COTTON – QA FACTOR STATEMENT UPDATES**

**Predominant AUP Cotton Quality Characteristics by State\***

| State          | Color   |         | Leaf |   | Staple |    | Strength |    | Uniformity | Mike |     |     |
|----------------|---------|---------|------|---|--------|----|----------|----|------------|------|-----|-----|
| Missouri       | 41      | 41      | 3    | 3 | 37     | 38 | 31       | 31 | 82.2       | 82.2 | 4.4 | 4.3 |
| New Mexico     | 11 & 21 | 11 & 21 | 2    | 2 | 37     | 37 | 31       | 30 | 81.6       | 81.5 | 4.4 | 4.1 |
| North Carolina | 41      | 41      | 3    | 3 | 37     | 37 | 31       | 31 | 81.8       | 82.2 | 4.6 | 4.5 |
| Oklahoma       | 11 & 21 | 11 & 21 | 2    | 2 | 37     | 37 | 32       | 31 | 81.1       | 80.7 | 4.2 | 4.0 |
| South Carolina | 41      | 41      | 3    | 4 | 37     | 37 | 30       | 30 | 81.2       | 81.3 | 4.4 | 4.4 |
| Tennessee      | 31      | 31      | 3    | 3 | 37     | 37 | 30       | 31 | 81.9       | 82.0 | 4.5 | 4.4 |
| Texas          | 11 & 21 | 11 & 21 | 2    | 2 | 37     | 37 | 31       | 30 | 80.6       | 80.6 | 4.3 | 4.2 |
| Virginia       | 41      | 41      | 3    | 3 | 37     | 37 | 30       | 30 | 81.9       | 82.2 | 4.5 | 4.3 |

\*Represents the Mode of the Distribution for the 2020-2022 Crops

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**COTTON ELS – QA FACTOR STATEMENT UPDATES**

In lieu of section 10(d)(1) of the ELS Cotton Crop Provisions, for the ~~2023~~2024 crop year, Price B will be established by adding the ~~2023~~2024 Farm Service Agency (FSA) premiums or discounts associated with the predominant cotton quality characteristics listed below to the ~~2023~~2024 ELS Cotton National Average Loan Rate. The predominant quality characteristics of ELS cotton in each state shown in the table below are determined from the most recent three years of Agricultural Marketing Service cotton classing data. RMA will calculate Price B for each state when the current FSA data becomes available and publish such no later than June of each year on its website, which must be used for cotton quality adjustment.

In the following states:

- Arizona
- California
- New Mexico
- Texas

The following were updated:

- Color
- Leaf
- Staple
- Strength
- Mike

Refer to IMAP for plans and counties affected.  
Refer to long version of this presentation for details on rate changes.

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**COTTON ELS – QA FACTOR STATEMENT UPDATES**

| Predominant ELS Cotton Quality Characteristics by State* |               |    |              |   |               |    |               |    |                |     |
|--|---------------|----|--------------|---|---------------|----|---------------|----|----------------|-----|
| State  | Color         |    | Leaf         |   | Staple        |    | Strength      |    | Mike           |     |
| Arizona  | 01            | 01 | 1            | 1 | <del>48</del> | 50 | 45            | 45 | 4.1            | 4.1 |
| California   | 02            | 02 | 1            | 1 | 50            | 50 | 45            | 45 | 4.3            | 4.3 |
| New Mexico   | <del>01</del> | 02 | <del>1</del> | 2 | 48            | 48 | <del>43</del> | 44 | <del>4.1</del> | 3.9 |
| Texas  | <del>01</del> | 02 | <del>1</del> | 2 | 48            | 48 | <del>44</del> | 45 | 4.1            | 4.1 |

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**GRAIN SORGHUM – QA FACTOR STATEMENT UPDATES**

In the following states:

- Alabama
- Arizona
- Arkansas
- California
- Colorado
- Delaware
- Florida
- Georgia
- Iowa
- Idaho
- Illinois
- Indiana
- Kansas
- Kentucky
- Louisiana
- Minnesota
- Mississippi
- Missouri
- Iowa
- North Carolina
- Nebraska
- New Jersey
- New Mexico
- New York
- Ohio
- Minnesota
- Pennsylvania
- South Carolina
- South Dakota
- Tennessee
- Texas
- Virginia
- Vermont
- Wisconsin

The following were updated:

- Test Weights
- Damage Discounts
- Grade Discounts

Refer to IMAP for plans and counties affected.  
Refer to long version of this presentation for details on rate changes.

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**GRAIN SORGHUM – QA FACTOR STATEMENT UPDATES**

| TEST WEIGHT DISCOUNT |               |      |
|----------------------|---------------|------|
| Test Weight Pounds   | DF            |      |
| 51 and above         | None          | None |
| 50-50.99             | .033          | .033 |
| 49-49.99             | .044          | .044 |
| 48-48.99             | .055          | .055 |
| 47-47.99             | .066          | .066 |
| 46-46.99             | .077          | .077 |
| 45-45.99             | .088          | .087 |
| 44-44.99             | .099          | .098 |
| 43-43.99             | .110          | .109 |
| 42-42.99             | .122          | .120 |
| 41-41.99             | .133          | .131 |
| 40-40.99             | .144          | .142 |
| Below 40             | See Section B |      |

| GRADE DISCOUNT    |      |      |
|-------------------|------|------|
| Grade             | DF   |      |
| U.S. Sample Grade | .083 | .082 |

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**GRAIN SORGHUM – QA FACTOR STATEMENT UPDATES**

| DAMAGE DISCOUNT |      |      |          |          |      |          |               |          |  |
|-----------------|------|------|----------|----------|------|----------|---------------|----------|--|
| Damage %        |      | DF   |          | Damage % |      | DF       |               | Damage % |  |
| 15 and above    | None | None | 23.01-24 | .130     | .128 | 32.01-33 | .182          | .180     |  |
| 15.01-16        | .64  | .063 | 24.01-25 | .138     | .137 | 33.01-34 | .188          | .182     |  |
| 16.01-17        | .072 | .071 | 25.01-26 | .144     | .142 | 34.01-35 | .193          | .191     |  |
| 17.01-18        | .080 | .079 | 26.01-27 | .149     | .148 | Above 35 | See Section B |          |  |
| 18.01-19        | .088 | .087 | 27.01-28 | .155     | .153 |          |               |          |  |
| 19.01-20        | .097 | .096 | 28.01-29 | .160     | .158 |          |               |          |  |
| 20.01-21        | .105 | .104 | 29.01-30 | .166     | .164 |          |               |          |  |
| 21.01-22        | .113 | .112 | 30.01-31 | .171     | .169 |          |               |          |  |
| 22.01-23        | .122 | .120 | 31.01-32 | .177     | .175 |          |               |          |  |

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**OATS – QA FACTOR STATEMENT UPDATES**

In the following states:

- Alaska
- California
- Colorado
- Iowa
- Idaho
- Illinois
- Indiana
- Kansas
- Maine
- Michigan
- Minnesota
- Missouri
- Montana
- Nebraska
- Nevada
- New Jersey
- New York
- North Dakota
- Ohio
- Oregon
- Pennsylvania
- South Dakota
- Utah
- Virginia
- Washington
- West Virginia
- Wisconsin

The following were updated:

- Test Weights
- Damage Discounts
- Special Grade Discounts
- Sample Grade Discounts

Refer to IMAP for plans and counties affected.  
Refer to long version of this presentation for details on rate changes.

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OATS – QA FACTOR STATEMENT UPDATES

| TEST WEIGHT DISCOUNT  |               |      | GRADE DISCOUNT    |      |      |
|-----------------------|---------------|------|-------------------|------|------|
| Test Weight Pounds DF |               |      | Grade             | DF   |      |
| 27 and above          | None          | None | U.S. Sample Grade | -223 | .215 |
| 26-26.99              | -363          | .356 |                   |      |      |
| 25-25.99              | -384          | .382 |                   |      |      |
| 24-24.99              | -410          | .406 |                   |      |      |
| Below 24              | See Section B |      |                   |      |      |

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OATS – QA FACTOR STATEMENT UPDATES

| SPECIAL GRADE DISCOUNT |               |      |
|------------------------|---------------|------|
| Smutty                 | -115          | .117 |
| Garlicky               | -006          | .092 |
| Ergoty or Thin         | See Section B |      |

| SAMPLE GRADE DISCOUNTS |      |      |
|------------------------|------|------|
| Musty Odor             | -115 | .117 |
| Sour Odor              | -115 | .117 |
| COFO                   | -115 | .117 |

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OATS – QA FACTOR STATEMENT UPDATES

| DAMAGE DISCOUNT |      |      |              |               |      |
|-----------------|------|------|--------------|---------------|------|
| Sound Oats%     |      | DF   | Sound Oats % |               | DF   |
| 80 and above    | None |      | 71-71.99     | -439          | .423 |
| 79-79.99        | -267 | .276 | 70-70.99     | -459          | .442 |
| 78-78.99        | -306 | .294 | 69-69.99     | -478          | .460 |
| 77-77.99        | -325 | .313 | 68-68.99     | -497          | .479 |
| 76-76.99        | -344 | .331 | 67-67.99     | -516          | .497 |
| 75-75.99        | -363 | .350 | 66-66.99     | -535          | .515 |
| 74-74.99        | -382 | .368 | 65-65.99     | -554          | .534 |
| 73-73.99        | -401 | .387 | Below 65     | See Section B |      |
| 72-72.99        | -420 | .405 |              |               |      |

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**SOYBEANS – QA FACTOR STATEMENT UPDATES**

In the following states:

- Alabama
- Maryland
- Oklahoma
- Arkansas
- Massachusetts
- Oregon
- Colorado
- Michigan
- Pennsylvania
- Delaware
- Minnesota
- South Carolina
- Florida
- Mississippi
- South Dakota
- Georgia
- Missouri
- Tennessee
- Iowa
- Montana
- Texas
- Illinois
- Nebraska
- Vermont
- Indiana
- New Jersey
- Virginia
- Kansas
- New York
- Washington
- Kentucky
- North Carolina
- West Virginia
- Louisiana
- North Dakota
- Wisconsin
- Maine
- Ohio

The following were updated:

- Test Weight Discount
- Damage Discount
- Grade Discount
- Sample Grade Discounts

Refer to IMAP for plans and counties affected.  
Refer to long version of this presentation for details on rate changes.

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**SOYBEANS – QA FACTOR STATEMENT UPDATES**

| TEST WEIGHT DISCOUNT  |               |      | GRADE DISCOUNT    |      |
|-----------------------|---------------|------|-------------------|------|
| Test Weight Pounds DF |               |      | Grade             | DF   |
| 49 and above          | None          | None | U.S. Sample Grade | .027 |
| 48-48.99              | <b>-007</b>   | .006 |                   |      |
| 47-47.99              | .008          | .008 |                   |      |
| 46-46.99              | .010          | .010 |                   |      |
| 45-45.99              | .012          | .012 |                   |      |
| 44-44.99              | .014          | .014 |                   |      |
| Below 44              | See Section B |      |                   |      |

| SAMPLE GRADE DISCOUNTS |             |      |
|------------------------|-------------|------|
| Musty Odor             | <b>-019</b> | .018 |
| Sour Odor              | <b>-019</b> | .018 |
| COFO                   | <b>-037</b> | .036 |

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**SOYBEANS – QA FACTOR STATEMENT UPDATES**

| DAMAGE DISCOUNT |             |      |          |             |               |
|-----------------|-------------|------|----------|-------------|---------------|
| Damage %        | DF          |      | Damage % | DF          |               |
| 08 and below    | None        | None | 17.01-18 | <b>-154</b> | .166          |
| 08.01-9         | <b>-057</b> | .061 | 18.01-19 | <b>-165</b> | .177          |
| 9.01-10         | <b>-068</b> | .072 | 19.01-20 | <b>-176</b> | .187          |
| 10.01-11        | <b>-078</b> | .084 | 20.01-21 | <b>-187</b> | .201          |
| 11.01-12        | <b>-089</b> | .096 | 21.01-22 | <b>-197</b> | .212          |
| 12.01-13        | <b>-100</b> | .107 | 22.01-23 | <b>-208</b> | .224          |
| 13.01-14        | <b>-111</b> | .119 | 23.01-24 | <b>-219</b> | .236          |
| 14.01-15        | <b>-122</b> | .131 | 24.01-25 | <b>-230</b> | .247          |
| 15.01-16        | <b>-132</b> | .142 | 25.01-26 | <b>-241</b> | .259          |
| 16.01-17        | <b>-143</b> | .154 | 26.01-27 | <b>-251</b> | .271          |
|                 |             |      | Above 35 |             | See Section B |

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**SUNFLOWERS – QA FACTOR TECH EDIT**

In the following states:

- Colorado
- Kansas
- Minnesota
- Montana
- Nebraska
- North Dakota
- Oklahoma
- South Dakota
- Texas
- Wyoming

Confectionary

Confectionery

Refer to IMAP for plans and counties affected.

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205

**WHEAT – QA FACTOR STATEMENT UPDATES**

In the following states:

- Alaska
- Colorado
- Maine
- Minnesota
- North Dakota
- Vermont
- Wyoming

The following were updated:

- Test Weight Discount
- Damage Discounts
- Grade Discounts
- Falling Number Discounts
- Special Grade Discounts
- Sample Grade Discounts
- Defects Discount
- Sprout Damage Discounts
- Vomitoxin Range

Refer to IMAP for plans and counties affected.  
Refer to long version of this presentation for details on rate changes.

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206

**WHEAT – QA FACTOR STATEMENT UPDATES**

| HARD RED SPRING & WHITE CLUB TEST WEIGHT DISCOUNT |               |      | ALL CLASSES EXCEPT HARD RED SPRING & WHITE CLUB TEST WEIGHT DISCOUNT |               |      |
|---|---------------|------|--|---------------|------|
| Test Weight Pounds DF                             |               |      | Test Weight Pounds DF  |               |      |
| 50 and above                                      | None          | None | 51 and above   | None          | None |
| 49-49.99  | <b>-.007</b>  | .006 | 50-50.99   | <b>-.020</b>  | .19  |
| 48-48.99  | .013          | .013 | 49-49.99   | <b>-.039</b>  | .038 |
| 47-47.99  | <b>-.020</b>  | .019 | 48-48.99   | <b>-.059</b>  | .058 |
| 46-46.99  | .026          | .026 | 47-47.99   | <b>-.078</b>  | .077 |
| 45-45.99  | <b>-.033</b>  | .032 | 46-46.99   | <b>-.098</b>  | .096 |
| 44-44.99  | <b>-.043</b>  | .042 | 45-45.99   | <b>-.117</b>  | .115 |
| Below 44  | See Section B |      | 44-44.99   | <b>-.137</b>  | .135 |
|   |               |      | Below 44   | See Section B |      |

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| WHEAT – QA FACTOR STATEMENT UPDATES |                 |      |                 |      |                 |      |                 |      |                 |      |
|-------------------------------------|-----------------|------|-----------------|------|-----------------|------|-----------------|------|-----------------|------|
| GRADE DISCOUNT                      |                 |      |                 |      |                 |      |                 |      |                 |      |
| Grade                               | DF              |      | DF              |      | DF              |      | DF              |      | DF              |      |
|                                     | HRW, HWW        |      | SWW             |      | HRD             |      | DUM             |      | SRW             |      |
| U.S. No. 5                          | <del>.114</del> | .112 | <del>.104</del> | .101 | <del>.135</del> | .119 | <del>.169</del> | .147 | <del>.293</del> | .288 |
| U.S. Sample Grade                   | <del>.228</del> | .224 | <del>.192</del> | .186 | <del>.236</del> | .220 | <del>.293</del> | .264 | <del>.326</del> | .321 |

| ALL OTHER CLASSES FALLING NUMBER DISCOUNTS |                 |      | DURUM FALLING NUMBER DISCOUNTS |                 |      |
|--|-----------------|------|--------------------------------|-----------------|------|
| Falling Number Range                       | DF              |      | Falling Number Range           | DF              |      |
| 299-275                                    | <del>.049</del> | .048 | 299-275                        | <del>.081</del> | .080 |
| 274-250                                    | <del>.081</del> | .080 | 274-250                        | <del>.163</del> | .160 |
| 249-225                                    | .114            | .112 | 249-225                        | <del>.244</del> | .240 |
| 224-200                                    | <del>.147</del> | .144 | 224-200                        | <del>.326</del> | .321 |
| Below 200                                  | See Section B   |      | Below 200                      | See Section B   |      |

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| WHEAT – QA FACTOR STATEMENT UPDATES   |                 |      |           |                 |      |           |                 |      |  |  |
|---------------------------------------|-----------------|------|-----------|-----------------|------|-----------|-----------------|------|--|--|
| DEFECTS DISCOUNT<br>SRW, HRW, and HWW |                 |      |           |                 |      |           |                 |      |  |  |
| Defects %                             | DF              |      | Defects % | DF              |      | Defects % | DF              |      |  |  |
|                                       | None            |      |           |                 |      |           |                 |      |  |  |
| 15 and below                          | None            | None | 23.01-24  | <del>.088</del> | .087 | 32.01-33  | <del>.176</del> | .173 |  |  |
| 15.01-16                              | .010            | .010 | 24.01-25  | <del>.098</del> | .096 | 33.01-34  | <del>.186</del> | .183 |  |  |
| 16.01-17                              | <del>.020</del> | .019 | 25.01-26  | <del>.107</del> | .106 | 34.01-35  | <del>.195</del> | .192 |  |  |
| 17.01-18                              | <del>.030</del> | .029 | 26.01-27  | <del>.117</del> | .115 | Above 35  | See Section B   |      |  |  |
| 18.01-19                              | <del>.039</del> | .038 | 27.01-28  | <del>.127</del> | .125 |           |                 |      |  |  |
| 19.01-20                              | <del>.049</del> | .048 | 28.01-29  | <del>.137</del> | .135 |           |                 |      |  |  |
| 20.01-21                              | <del>.059</del> | .058 | 29.01-30  | <del>.147</del> | .144 |           |                 |      |  |  |
| 21.01-22                              | <del>.068</del> | .067 | 30.01-31  | <del>.156</del> | .154 |           |                 |      |  |  |
| 22.01-23                              | <del>.078</del> | .077 | 31.01-32  | <del>.166</del> | .163 |           |                 |      |  |  |

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| WHEAT – QA FACTOR STATEMENT UPDATES   |                 |      |           |                 |      |           |                 |      |  |  |
|---------------------------------------|-----------------|------|-----------|-----------------|------|-----------|-----------------|------|--|--|
| DEFECTS DISCOUNT<br>SWW, HRS, and DUM |                 |      |           |                 |      |           |                 |      |  |  |
| Defects %                             | DF              |      | Defects % | DF              |      | Defects % | DF              |      |  |  |
|                                       | None            |      |           |                 |      |           |                 |      |  |  |
| 10 and below                          | None            | None | 20.01-21  | <del>.182</del> | .179 | 31.01-32  | <del>.290</del> | .285 |  |  |
| 10.01-11 *1                           | <del>.072</del> | .071 | 21.01-22  | <del>.192</del> | .189 | 32.01-33  | <del>.300</del> | .295 |  |  |
| 11.01-12 *1                           | <del>.085</del> | .083 | 22.01-23  | <del>.202</del> | .199 | 33.01-34  | <del>.309</del> | .304 |  |  |
| 12.01-13                              | <del>.098</del> | .096 | 23.01-24  | <del>.212</del> | .208 | 34.01-35  | <del>.319</del> | .314 |  |  |
| 13.01-14                              | <del>.111</del> | .109 | 24.01-25  | <del>.221</del> | .218 | Above 35  | See Section B   |      |  |  |
| 14.01-15                              | <del>.124</del> | .122 | 25.01-26  | <del>.231</del> | .228 |           |                 |      |  |  |
| 15.01-16                              | <del>.134</del> | .131 | 26.01-27  | <del>.241</del> | .237 |           |                 |      |  |  |
| 16.01-17                              | <del>.143</del> | .141 | 27.01-28  | <del>.251</del> | .247 |           |                 |      |  |  |
| 17.01-18                              | <del>.153</del> | .151 | 28.01-29  | <del>.261</del> | .256 |           |                 |      |  |  |
| 18.01-19                              | <del>.163</del> | .160 | 29.01-30  | <del>.270</del> | .266 |           |                 |      |  |  |
| 19.01-20                              | <del>.173</del> | .170 | 30.01-31  | <del>.280</del> | .276 |           |                 |      |  |  |

\*1 Applicable only to kernel damage (excluding heat damage). Do not include damage from shrunken and broken kernels.

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**WHEAT – QA FACTOR STATEMENT UPDATES**



| ERGOTY SPECIAL GRADE DISCOUNTS |              |      | SPECIAL GRADE DISCOUNT |              |      |
|--------------------------------|--------------|------|------------------------|--------------|------|
| Percentage                     |              |      |                        |              |      |
| .060-.069                      | <b>-.04</b>  | .010 | Light Smutty           | <b>-.033</b> | .032 |
| .070-.079                      | <b>-.020</b> | .019 | Smutty                 | <b>-.065</b> | .064 |
| .080-.089                      | .029         | .029 | Garlicky               | <b>-.066</b> | .065 |
| .090-.099                      | <b>-.039</b> | .038 | SAMPLE GRADE DISCOUNTS |              |      |
| .100-.109                      | <b>-.019</b> | .048 | Musty Odor             | <b>-.049</b> | .048 |
| .110-.119                      | <b>-.059</b> | .058 | Sour Odor              | <b>-.049</b> | .048 |
| .120-.129                      | <b>-.068</b> | .067 | COFO                   | <b>-.101</b> | .090 |
| .130-.139                      | <b>-.078</b> | .077 |                        |              |      |
| .140-.150                      | <b>-.088</b> | .087 |                        |              |      |
| \$gt-.150                      | <b>-.244</b> | .240 |                        |              |      |

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**WHEAT – QA FACTOR STATEMENT UPDATES**



| SPROUT DAMAGE DISCOUNT |               |      | VOMITOXIN RANGE  |                      |      |
|------------------------|---------------|------|------------------|----------------------|------|
| Sprout Damage %        | DF            |      | Sprout Damage %  | DF                   |      |
| 10 and below           | None          | None | 0.1-2.0 ppm      | .000                 | .000 |
| 10.01-11               | <b>-.115</b>  | .114 | 2.1-3.0 ppm      | <b>-.165</b>         | .147 |
| 11.01-12               | <b>-.126</b>  | .125 | 3.1-4.0 ppm      | <b>-.248</b>         | .228 |
| 12.01-13               | <b>-.137</b>  | .136 | 4.1-5.0 ppm      | <b>-.330</b>         | .309 |
| 13.01-14               | <b>-.149</b>  | .147 | 5.1-10.0 ppm     | .450                 | .450 |
| 14.01-15               | <b>-.160</b>  | .158 | 10.1 ppm & above | See Section C3 below |      |
| Above 15               | See Section B |      |                  |                      |      |

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**LAND CLASSIFICATION STATEMENT CHANGES**




- High Risk Maps
- High Risk Rate Tables
- Unrated Acreage
- Map Area Clarifications

213

213

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**MO – UNRATED ACREAGE STATEMENT ADDED**

Acreege designated by diagonal lines (///) is unrated and requires a WA for APH in Chariton County, Missouri.  
Statement now requires a WA for YP, RP, and RPHPE in Chariton County, Missouri

For the following crops and states:

- Burley Tobacco – MO
- Corn – MO
- Grain Sorghum – MO
- Oats – MO
- Popcorn - MO
- Soybeans – MO, SD

Refer to IMAP or the long version of this presentation for plans and counties affected.

214

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214

**MO – BURLEY TOBACCO – UNRATED ACREAGE STATEMENT ADDED**

Acreege designated by diagonal lines (///) is unrated and requires a WA for APH in Chariton County, MO.



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215

**MO – BURLEY TOBACCO - STATEMENT ADDED**

Statement now requires a WA for YP, RP, and RPHPE in Chariton County, MO.



216

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216

**MO – CORN, GRAIN SORGHUM, & SOYBEAN – UNRATED ACREAGE STATEMENT ADDED**

Acreage designated by diagonal lines (///) is unrated and requires a WA for YP, RP, and RPHPE in the following MO counties:

|         |            |
|---------|------------|
| Carroll | Chariton   |
| Linn    | Livingston |



217

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217

**MO – CORN, GRAIN SORGHUM, & SOYBEAN - STATEMENT ADDED**

Statement now requires a WA for YP, RP, and RPHPE acreage without a rate or designated as uninsurable/unclassified in the following MO counties:

|         |            |
|---------|------------|
| Carroll | Chariton   |
| Linn    | Livingston |



218

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218

**MO – OATS – UNRATED ACREAGE STATEMENT ADDED**

Acreage designated by diagonal lines (///) is unrated and requires a WA for YP, RP, and RPHPE in Carroll County, MO.



219

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219

**MO – OATS - STATEMENT ADDED**

Statement now requires a WA for YP, RP, and RPHPE acreage without a rate or designated as uninsurable/unclassified in Carroll County, MO.



220

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220

**MO – POPCORN – UNRATED ACREAGE STATEMENT ADDED**

Acreage designated by diagonal lines (///) is unrated and requires a WA for YP, RP, and RPHPE in Chariton and Linn, MO counties.



221

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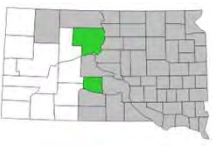
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221

**SD – SOYBEANS – UNRATED ACREAGE STATEMENT ADDED**

Acreage designated by diagonal lines (///) is unrated and requires a WA for YP, RP, and RPHPE in Dewey and Jones, SD counties.



222

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222

**POPCORN - STATEMENT ADDED**

Statement now requires a WA for YP, RP, and RPHPE acreage without a rate or designated as uninsurable/unclassified in Chariton and Linn, MO counties.



223

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223

**WRITTEN AGREEMENT STATEMENT REMOVED**

No longer requires a WA.

For the following crops and states:

- Grain Sorghum – IA, MN
- Hybrid Seed Corn – MN
- Sweet Corn – WI

Refer to IMAP or the long version of this presentation for plans and counties affected.

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224

**WRITTEN AGREEMENT STATEMENT REMOVED**

No longer requires a WA.

For the following crops and states:

- Grain Sorghum – IA, MN
- Hybrid Seed Corn – MN
- Sweet Corn – WI

Refer to IMAP or the long version of this presentation for plans and counties affected.

225

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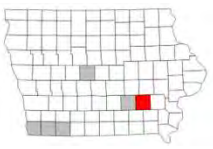
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225

**IA – GRAIN SORGHUM - STATEMENT REMOVED**

No longer requires a WA for YP, RP, and RPHPE in Keokuk County, IA.



226

226

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**MN – GRAIN SORGHUM - STATEMENT REMOVED**

No longer requires a WA for YP, RP, and RPHPE in Stearns County, MN.



227

227

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**MN – HYBRID CORN SEED - STATEMENT REMOVED**

No longer requires a WA for YDO in Rice County, MN.



228

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**WI – SWEET CORN - STATEMENT REMOVED**

No longer requires a WA for APH in Trempealeau County, WI.



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229

**HIGH-RISK RATED TO STANDARD RATE LAND CHANGES**

Previously rated AAA, BBB, CCC, areas in IL and IN are now Non-HR for:

- Corn – IL, IN
- Grain Sorghum – IL
- Popcorn – IL, IN
- Soybeans – IL, IN



Refer to IMAP for counties affected or the long version of this presentation.

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230

**IL – CORN, GRAIN SORGHUM, AND SOYBEANS – NO LONGER HIGH-RISK**

Previously high-risk rated acreage now is standard rated in the following IL counties:

Hardin Johnson Saline



231

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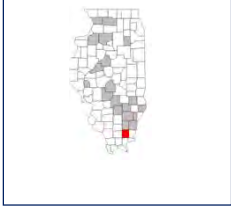
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231

**IL – POPCORN – NO LONGER HIGH-RISK**

Previously high-risk rated acreage now is standard rated in Saline County, IL.



232

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232

**IN – CORN – NO LONGER HIGH-RISK**

Previously high-risk rated acreage now is standard rated in the following IN counties:

Perry    Spencer    Warrick



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233

**IN – POPCORN – NO LONGER HIGH-RISK**

Previously high-risk rated acreage now is standard rated in Spencer County, IN.



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234



**IN – SOYBEAN – NO LONGER HIGH-RISK**

Previously high-risk rated acreage now is standard rated in the following IN counties:

Dubois Perry Spencer Warrick



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235

**PARTITIONED CLU INSTRUCTION REMOVED**

For previously rated AAA, BBB, CCC, areas that are now Non-HR, clarified that when mapping lines partition CLUs, the CLU which contains 90% of the land is to be used is no longer needed.

- Corn – IL, IN
- Dry Peas – ND
- Grain Sorghum – IL
- Popcorn – IL, IN
- Soybeans – IL, IN



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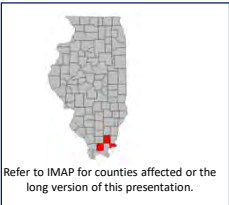
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236

**IL – CORN, GRAIN SORGHUM, AND SOYBEANS – PARTITIONED CLU INSTRUCTION REMOVED**

Previously rated AAA, BBB, CCC, areas that are now Non-HR, clarified that when mapping lines partition CLUs the CLU which contains 90% of the land is to be used is no longer needed for the following IL counties:

Hardin Johnson Saline



Refer to IMAP for counties affected or the long version of this presentation.

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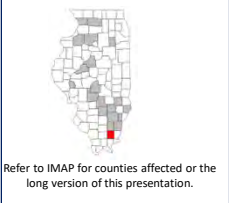
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237

**IL – POPCORN – PARTITIONED CLU INSTRUCTION REMOVED**

- Previously rated AAA, BBB, CCC, areas that are now Non-HR, clarified that when mapping lines partition CLUs the CLU which contains 90% of the land is to be used is no longer needed for Saline County, IL.



Refer to IMAP for counties affected or the long version of this presentation.

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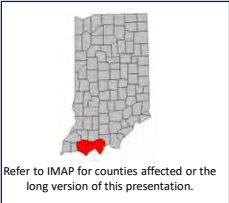
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**IN – CORN – PARTITIONED CLU INSTRUCTION REMOVED**

- Previously rated AAA, BBB, CCC, areas that are now Non-HR, clarified that when mapping lines partition CLUs the CLU which contains 90% of the land is to be used is no longer needed for the following IN counties:

Perry    Spencer    Warrick



Refer to IMAP for counties affected or the long version of this presentation.

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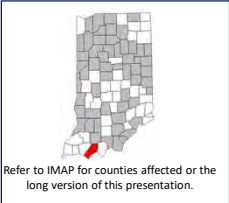
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**IN – POPCORN – PARTITIONED CLU INSTRUCTION REMOVED**

- Previously rated AAA, BBB, CCC, areas that are now Non-HR, clarified that when mapping lines partition CLUs the CLU which contains 90% of the land is to be used is no longer needed for Spencer County, IN.



Refer to IMAP for counties affected or the long version of this presentation.

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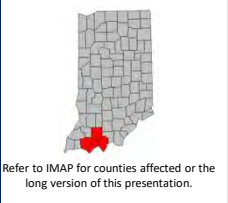
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**IN – SOYBEAN – PARTITIONED CLU INSTRUCTION REMOVED**

- Previously rated AAA, BBB, CCC, areas that are now Non-HR, clarified that when mapping lines partition CLUs the CLU which contains 90% of the land is to be used is no longer needed for the following IN counties:

Dubois Perry Spencer Warrick



Refer to IMAP for counties affected or the long version of this presentation.

241

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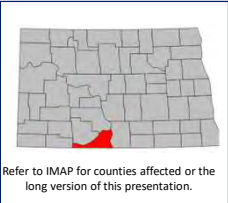
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**ND – DRY PEAS – PARTITIONED CLU INSTRUCTION REMOVED**

- Previously rated AAA, BBB, CCC, areas that are now Non-HR, clarified that when mapping lines partition CLUs the CLU which contains 90% of the land is to be used is no longer needed for Sioux County, ND.



Refer to IMAP for counties affected or the long version of this presentation.

242

242

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**HIGH-RISK STATEMENT REMOVED**

- Mapping of Actuarial Map area lines is done at a scale no smaller than 1:24,000. Placement of area lines and their interaction with FSA Common Land Unit (CLU) and field boundaries are dependent on that map scale.
- For the following crops and states:
  - Corn – IL, IN
  - Dry Peas – ND
  - Grain Sorghum – IL
  - Popcorn – IL, IN
  - Soybeans – IL, IN



Refer to IMAP for counties affected or the long version of this presentation.

243

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**IL – CORN, GRAIN SORGHUM, AND SOYBEANS – MAPPING CLARIFICATION REMOVED**

For previously rated AAA, BBB, CCC, areas that are now Non-HR, clarified that CLU boundaries are dependent on a scale of 1:24,000 is no longer needed for the following IL counties:

Hardin Johnson Saline



244

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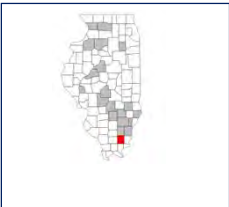
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244

**IL – POPCORN – MAPPING CLARIFICATION REMOVED**

For previously rated AAA, BBB, CCC, areas that are now Non-HR, clarified that CLU boundaries are dependent on a scale of 1:24,000 is no longer needed for Saline County, IL.



245

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245

**IN – CORN – MAPPING CLARIFICATION REMOVED**

For previously rated AAA, BBB, CCC, areas that are now Non-HR, clarified that CLU boundaries are dependent on a scale of 1:24,000 is no longer needed for the following IN counties:

Perry Spencer Warrick



246

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246

**IN – POPCORN – MAPPING CLARIFICATION REMOVED**

For previously rated AAA, BBB, CCC, areas that are now Non-HR, clarified that CLU boundaries are dependent on a scale of 1:24,000 is no longer needed for Spencer County, IN.



247

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**IN – SOYBEAN – MAPPING CLARIFICATION REMOVED**

For previously rated AAA, BBB, CCC, areas that are now Non-HR, clarified that CLU boundaries are dependent on a scale of 1:24,000 is no longer needed for the following IN counties:

Dubois Perry Spencer Warrick



248

248

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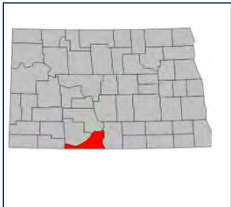
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**ND – DRY PEAS – MAPPING CLARIFICATION REMOVED**

For previously rated AAA, BBB, CCC, areas that are now Non-HR, clarified that CLU boundaries are dependent on a scale of 1:24,000 is no longer needed for Sioux County, ND.



249

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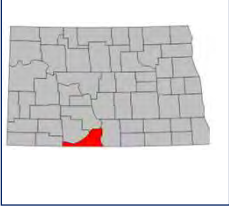
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**ND – DRY PEAS – MAPPING CLASSIFICATION REMOVED**

Removed all map area classification requirements for Sioux County, ND.



250

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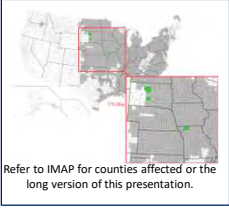
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250

**MAP CLASSIFICATION ADDED**

Added all map area classification requirements for:

- Corn – MO
- Grain Sorghum – MO
- Hybrid Corn Seed - MO
- Oats – MO
- Popcorn – MO
- Soybeans – MO, SD



Refer to IMAP for counties affected or the long version of this presentation.

251

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251

**ND – DRY PEAS – MAPPING CLASSIFICATION REMOVED**

Removed all map area classification requirements for Sioux County, ND.



252

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252

**MO – CORN AND GRAIN SORGHUM – MAPPING CLASSIFICATION ADDED**

Added all map area classification requirements for Gentry and Harrison, MO counties.



253

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**MO – HYBRID CORN SEED – MAPPING CLASSIFICATION ADDED**

Added all map area classification requirements for Marion County, MO.



254

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**MO – OATS AND POPCORN– MAPPING CLASSIFICATION ADDED**

Added all map area classification requirements for Harrison County, MO.



255

255

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**MO – SOYBEANS – MAPPING CLASSIFICATION ADDED**

Added all map area classification requirements for Gentry and Harrison County, MO.



256

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256

**SD – SOYBEANS – MAPPING CLASSIFICATION ADDED**

Added all map area classification requirements for Dewey and Jones, SD counties.



257

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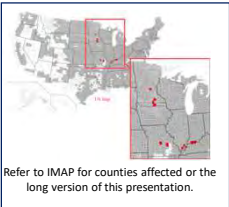
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257

**HIGH-RISK STATEMENT REMOVED**

- Corn – IL, IN, MO
- Dry Beans – MN
- Grain Sorghum – IL
- Popcorn – IL, IN
- Soybeans – IL, IN



Refer to IMAP for counties affected or the long version of this presentation.

258

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258



**IL – CORN, GRAIN SORGHUM, AND SOYBEAN – HIGH-RISK STATEMENT REMOVED**

- Any acreage in this county with a high-risk area designation on the actuarial map will have a rate adjusted in accordance with the high-risk area and map area rates table no longer applies for YP, RP, and RPHPE in the following IL counties:

|        |         |        |
|--------|---------|--------|
| Hardin | Johnson | Saline |
|--------|---------|--------|



259

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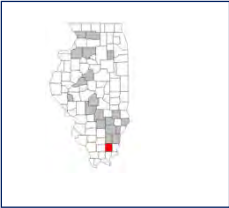
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**IL – POPCORN – HIGH-RISK STATEMENT REMOVED**

Any acreage in this county with a high-risk area designation on the actuarial map will have a rate adjusted in accordance with the high-risk area and map area rates table no longer applies for YP, RP, and RPHPE in Saline County, IL.



260

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**IN – CORN AND SOYBEANS – HIGH-RISK STATEMENT REMOVED**

Any acreage in this county with a high-risk area designation on the actuarial map will have a rate adjusted in accordance with the high-risk area and map area rates table no longer applies for YP, RP, and RPHPE in the following IN counties:

|       |         |         |
|-------|---------|---------|
| Perry | Spencer | Warrick |
|-------|---------|---------|



261

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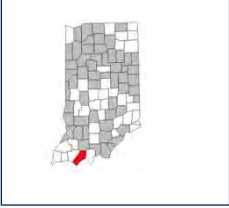
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**IN – POPCORN – HIGH-RISK STATEMENT REMOVED**

Any acreage in this county with a high-risk area designation on the actuarial map will have a rate adjusted in accordance with the high-risk area and map area rates table no longer applies for YP, RP, and RPHPE in Spencer County, IN.



262

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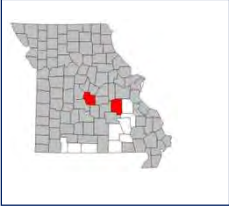
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262

**MO – CORN – HIGH-RISK STATEMENT REMOVED**

Any acreage in this county with a high-risk area designation on the actuarial map will have a rate adjusted in accordance with the high-risk area and map area rates table no longer applies for YP, RP, and RPHPE in the following MO counties:

|          |        |
|----------|--------|
| Crawford | Miller |
|----------|--------|



263

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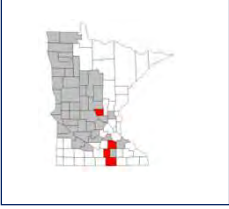
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263

**MN – DRY BEANS – HIGH-RISK STATEMENT REMOVED**

Any acreage in this county with a high-risk area designation on the actuarial map will have a rate adjusted in accordance with the high-risk area and map area rates table no longer applies for YP, RP, and RPHPE in the following MN counties:

|        |          |
|--------|----------|
| Benton | Freeborn |
| Rice   | Waseca   |



264

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264

**HIGH-RISK STATEMENT REMOVED**

- Corn – IL, IN, MO
- Dry Beans – MN
- Grain Sorghum – IL
- Popcorn – IL, IN
- Soybeans – IL, IN
- Sweet Corn – IL



Refer to IMAP for counties affected or the long version of this presentation.

265

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265

**IL – CORN, GRAIN SORGHUM, AND SOYBEANS – HIGH-RISK STATEMENT REMOVED**

See the Special Provisions and the actuarial map for determination of high-risk or unrated areas for YP, RP, and RPHPE for the following IL counties:

Hardin Johnson Saline



266

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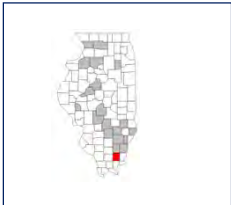
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266

**IL – POPCORN – HIGH-RISK STATEMENT REMOVED**

See the Special Provisions and the actuarial map for determination of high-risk or unrated areas for YP, RP, and RPHPE for Saline County, IL.



267

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267

**IL – SWEET CORN – HIGH-RISK STATEMENT REMOVED**

See the Special Provisions and the actuarial map for determination of high-risk or unrated areas for SCO-YP for La Salle and Mason, IL counties.



268

268

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**IN – CORN – HIGH-RISK STATEMENT REMOVED**

See the Special Provisions and the actuarial map for determination of high-risk or unrated areas for YP, RP, and RPHPE for the following IN counties:

Perry    Spencer    Warrick



269

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**IN – POPCORN – HIGH-RISK STATEMENT REMOVED**

See the Special Provisions and the actuarial map for determination of high-risk or unrated areas for YP, RP, and RPHPE for the Spencer County, IN.



270

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**IN – SOYBEANS – HIGH-RISK STATEMENT REMOVED**

See the Special Provisions and the actuarial map for determination of high-risk or unrated areas for YP, RP, and RPHPE for the following IN counties:

Dubois   Perry   Spencer   Warrick



271

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**MN – DRY BEANS – HIGH-RISK STATEMENT REMOVED**

See the Special Provisions and the actuarial map for determination of high-risk or unrated areas for YP, RP, and RPHPE for Benton County, MN.



272

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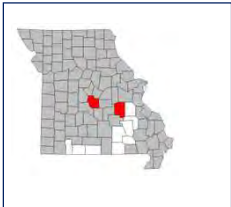
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**MO – CORN – HIGH-RISK STATEMENT REMOVED**

See the Special Provisions and the actuarial map for determination of high-risk or unrated areas for YP, RP, and RPHPE for Crawford and Miller Counties, MO.



273

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**HIGH-RISK STATEMENT ADDED**

- Corn – MO
- Hybrid Corn Seed – MO
- Oats – MO
- Soybeans – MO



Refer to IMAP for counties affected or the long version of this presentation.

274

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274

**MO – CORN, GRAIN SORGHUM AND SOYBEANS – HIGH-RISK STATEMENT ADDED**

See the Special Provisions and the actuarial map for determination of high-risk or unrated areas for Gentry and Harrison, MO counties.



275

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275

**MO – HYBRID CORN SEED- HIGH-RISK STATEMENT ADDED**

See the Special Provisions and the actuarial map for determination of high-risk or unrated areas for YDO for Marion County, MO.



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276

**MO – OATS AND POPCORN – HIGH-RISK STATEMENT ADDED**

See the Special Provisions and the actuarial map for determination of high-risk or unrated areas for YP, RP, RPHPE, SCO, and ECO for Harrison County, MO.



277

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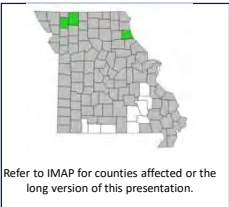
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277

**MO – HIGH-RISK STATEMENT ADDED**

- Corn
- Grain Sorghum
- Hybrid Corn Seed
- Oats
- Popcorn
- Soybeans



Refer to IMAAP for counties affected or the long version of this presentation.

278

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278

**CORN, GRAIN SORGHUM, AND SOYBEANS – HIGH-RISK STATEMENT ADDED**

For YP, RP, and RPHPE in the following MO counties:

Gentry    Harrison



279

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279

**HYBRID CORN SEED – HIGH-RISK STATEMENT ADDED**

For YDO in Marion County, MO.



280

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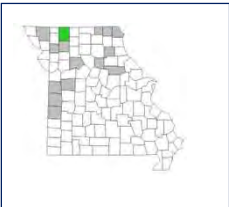
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**OATS – HIGH-RISK STATEMENT ADDED**

For YP, RP, and RPHPE in Harrison County, MO.



281

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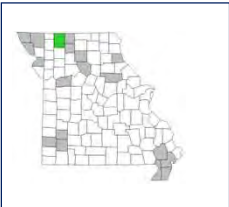
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**POPCORN – HIGH-RISK STATEMENT ADDED**

For ARP, YP, RP, and RPHPE in Harrison County, MO.



282

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**COUNTY BOUNDARY STATEMENT - REMOVED**

Removed statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority for:

- Corn – IL, IN
- Dry Peas – ND
- Grain Sorghum – IL
- Popcorn – IL, IN
- Soybeans – IL, IN



Please contact RMA at [RMA.Geospatial.Team@usda.gov](mailto:RMA.Geospatial.Team@usda.gov) to report map boundary discrepancies

283

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**IL – CORN, GRAIN SORGHUM, AND SOYBEANS – BOUNDARY STATEMENT REMOVED**

Removed statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority for the following IL counties:

|        |         |
|--------|---------|
| Hardin | Johnson |
| Saline |         |



284

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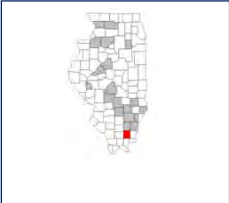
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**IL – POPCORN – BOUNDARY STATEMENT REMOVED**

Removed statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority for Saline County, IL.



285

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**IN – CORN – BOUNDARY STATEMENT REMOVED**

Removed statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority for the following IN counties:

|         |         |
|---------|---------|
| Perry   | Spencer |
| Warrick |         |



286

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286

**IN – SOYBEANS – BOUNDARY STATEMENT REMOVED**

Removed statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority for the following IN counties:

|         |         |
|---------|---------|
| Dubois  | Perry   |
| Spencer | Warrick |



287

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287

**IN – POPCORN – BOUNDARY STATEMENT REMOVED**

Removed statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority for Spencer County, IN.



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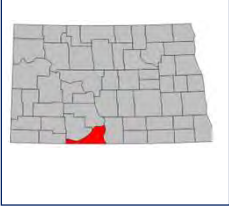
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288

**ND – DRY PEAS – BOUNDARY STATEMENT REMOVED**

Removed statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority for Sioux County, ND.



289

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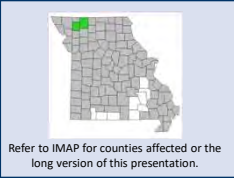
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289

**UNRATED TO RATED LAND CHANGES**

Previously unrated areas are now rated AAA, BBB, CCC, and Non-HR and no longer require a WA in Missouri for:

- Corn – MO
- Grain Sorghum – MO
- Hybrid Corn Seed – MO
- Oats – MO
- Popcorn – MO
- Soybeans – MO



Refer to IMAP for counties affected or the long version of this presentation.

290

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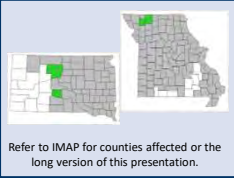
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290

**PARTITIONED CLU INSTRUCTION ADDED**

Clarification that when mapping lines partition CLUs, the CLU which contains 90% of the land is to be used for:

- Corn - MO
- Grain Sorghum – MO
- Hybrid Corn Seed – MO
- Oats – MO
- Popcorn – MO
- Soybeans – MO, SD



Refer to IMAP for counties affected or the long version of this presentation.

291

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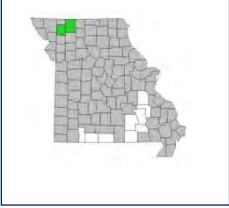
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291

**MO – CORN, GRAIN SORGHUM, AND SOYBEANS – PARTITIONED CLU INSTRUCTION ADDED**

Clarifies that when mapping lines partition CLUs, the CLU which contains 90% of the land is to be used for Gentry and Harrison, MO counties.



292

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292

**MO – HYBRID CORN SEED – PARTITIONED CLU INSTRUCTION ADDED**

Clarifies that when mapping lines partition CLUs, the CLU which contains 90% of the land is to be used for Marion County, MO.



293

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293

**MO – POPCORN AND OATS – PARTITIONED CLU INSTRUCTION ADDED**

Clarifies that when mapping lines partition CLUs, the CLU which contains 90% of the land is to be used for Harrison County, MO.



294

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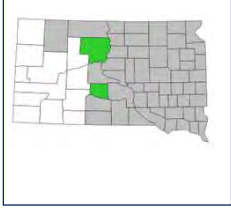
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294

**SD – SOYBEANS – PARTITIONED CLU INSTRUCTION ADDED**

Clarifies that when mapping lines partition CLUs, the CLU which contains 90% of the land is to be used for Dewey and Jones, SD counties.



295

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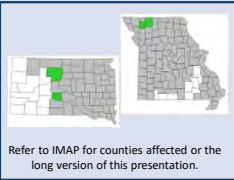
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295

**MAPPING CLARIFICATION ADDED**

Clarifies that CLU boundaries are dependent on a scale of 1:24,000 for:

- Corn – MO
- Grain Sorghum – MO
- Hybrid Corn Seed – MO
- Oats – MO
- Popcorn – MO
- Soybeans – MO, SD



Refer to IMAP for counties affected or the long version of this presentation.

296

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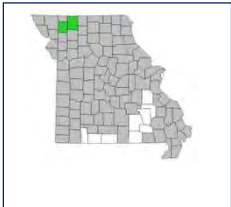
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296

**MO – CORN, GRAIN SORGHUM, AND SOYBEANS – MAPPING CLARIFICATION ADDED**

Clarifies that CLU boundaries are dependent on a scale of 1:24,000 for Gentry and Harrison, MO counties.



297

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297

**MO – HYBRID CORN SEED – MAPPING CLARIFICATION ADDED**

Clarifies that CLU boundaries are dependent on a scale of 1:24,000 for Marion County, MO.



298

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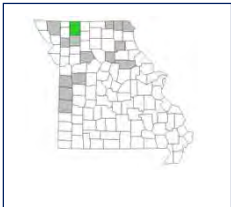
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298

**MO – POPCORN AND OATS – MAPPING CLARIFICATION ADDED**

Clarifies that CLU boundaries are dependent on a scale of 1:24,000 for Harrison County, MO.



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299

**SD – SOYBEANS – MAPPING CLARIFICATION ADDED**

Clarifies that CLU boundaries are dependent on a scale of 1:24,000 for Dewey and Jones, SD counties.



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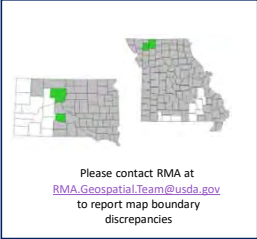
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300

**COUNTY BOUNDARY STATEMENT - ADDED**

Added statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority for:

- Corn – MO
- Grain Sorghum – MO
- Hybrid Corn Seed – MO
- Oats – MO
- Popcorn – MO
- Soybeans – MO, SD



Please contact RMA at [RMA.GeospatialTeam@usda.gov](mailto:RMA.GeospatialTeam@usda.gov) to report map boundary discrepancies

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**MO – CORN, GRAIN SORGHUM, AND SOYBEANS – COUNTY BOUNDARY STATEMENT**

Added statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority for Gentry and Harrison, MO counties.



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**MO – HYBRID CORN SEED – COUNTY BOUNDARY STATEMENT**

Added statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority for Marion County, MO.



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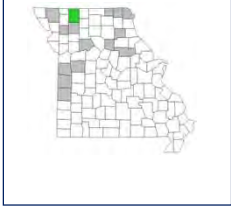
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**MO – POPCORN AND OATS – COUNTY BOUNDARY STATEMENT**

Added statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority for Harrison County, MO.



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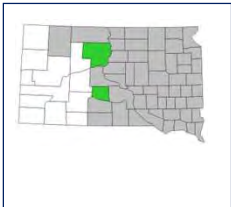
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**SD – SOYBEANS – COUNTY BOUNDARY STATEMENT**

Added statement to clarify that in the event there is a discrepancy between the Census County Boundary designated for the Reinsurance Year and the published actuarial map, the published actuarial map will be the authority for Dewey and Jones, SD counties.



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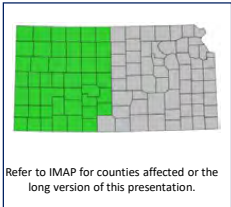
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**KS – GRAIN SORGHUM & SOYBEANS UNINSURABLE DOUBLE CROP**

Insurance shall not attach or be considered to have attached to a planted corn/irrigated crop on acreage (see exception) from which, in the same calendar year: 1. A perennial hay crop was harvested; or 2. A crop (other than a cover crop), that reached the headed or budded stage prior to termination, regardless of the percentage of plants that reached the headed or budded stage.

- 1. A perennial hay crop was harvested; or
- 2. A crop (other than a cover crop) reached the headed or budded stage prior to termination, regardless of the percentage of plants that reached the headed or budded stage.

Termination means growth has ended. A cover crop is one that meets the criteria outlined in the Insurance Availability section of the Basic Special Provisions. **Exception:** For insurance to attach, you may request a written agreement for a crop following another crop planted on irrigated acreage only. To qualify for a written agreement, you must submit a request for a written agreement in accordance with section 16 of the Basic Provisions. A standardized written agreement offer may also be available for the irrigated crop type and practice in your county. If you wish to insure your crop under the standardized written agreement offer, it must be requested by the sales closing date.



Refer to IMAP for counties affected or the long version of this presentation.

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**KS – GRAIN SORGHUM UNINSURABLE DOUBLE CROP**

A WA is no longer needed to insure these double crop acres in 45 KS counties:



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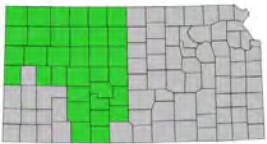
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307

**KS – SOYBEANS UNINSURABLE DOUBLE CROP**

A WA is no longer needed to insure these double crop acres in 33 KS counties:



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308

**OK, TX – GRAIN SORGHUM UNINSURABLE DOUBLE CROP**

Insurance shall not attach or be considered to have attached to a planted grain sorghum crop on acreage not ~~not~~ on which, in the same calendar year:

1. A general hay crop was harvested; or
2. A crop (other than a cover crop) that is hayed, grazed, or harvested prior April 1. The crop must be terminated in accordance with the 2023 ~~2022~~ NRCIS Cover Crop Termination Guidelines. Termination means growth has ended. A cover crop is one that meets the criteria outlined in the Insurance Availability section of the Special Provisions.

**Exception:** For insurance to attach, you may request a written agreement for a FAC and NFAC defined as:


1. A general hay crop planted on irrigated acreage only. To qualify for a written agreement, you had, was harvested in the same calendar year; or
2. A crop (other than a cover crop) that is hayed, grazed or harvested prior April 1.

**Exception NFAC:** That following Another Crop: A planted crop not following:

1. A general hay crop that was harvested in the same calendar year; and
2. A crop (other than a cover crop) that is hayed, grazed or harvested prior April 1. The crop must submit ~~submit~~ request for a written agreement in accordance with 2023 ~~2022~~ grain sorghum ~~grain sorghum~~ in accordance with NRCIS Cover Crop Termination Guidelines.

Termination means growth has ended. A crop that follows a cover crop that meets the criteria outlined in the Insurance Availability section of the 2023 ~~2022~~ Special Provisions which are available on file with OK ~~OK~~ and ~~and~~ TX ~~TX~~ and ~~and~~ NEAC ~~NEAC~~.

**OK:** A new type / practice written agreement requested by the acreage reporting date.  
**TX:** A new type / practice written agreement requested by the sales closing date, or  
**OK:** A nonstandard written agreement offer may also be available for the irrigated crop type and practice in your county if requested by the sales closing date.



Refer to IMAP for counties affected or the long version of this presentation.

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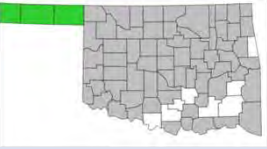
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309

**OK – GRAIN SORGHUM UNINSURABLE DOUBLE CROP**

Updated Double Cropping Statement to clarify Non-Irrigated acres that had either harvested perennial hay or a non-cover crop that reached the headed or budded stage is not insurable. A WA is no longer allowed to insure these acres.

Due to the addition of the FAC and NFAC practices the language requiring a Written Agreement removed and the date the crop must be harvested by to be insurable was changed from March 15 to April 1 in 3 OK counties.



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**TX – GRAIN SORGHUM UNINSURABLE DOUBLE CROP**

Updated Double Cropping Statement to clarify Non-Irrigated acres that had either harvested perennial hay or a non-cover crop that reached the headed or budded stage is not insurable. A WA is no longer allowed to insure these acres.

Due to the addition of the FAC and NFAC practices the language requiring a Written Agreement removed and the date the crop must be harvested by to be insurable was changed from March 15 to April 1 in 7 TX counties.



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**OK, TX – GRAIN SORGHUM UNINSURABLE DOUBLE CROP**

Insurance shall not attach or be considered to have attached to a planted perennial crop on acreage non-terminable on which, in the same calendar year:

1. A perennial hay crop was harvested; or
2. A crop (other than a cover crop) that is hayed, grazed, or harvested past March 15. The crop must be terminated in accordance with applicable NRCS Cover Crop Termination Guidelines.

Termination means growth has ended. A cover crop is one that meets the criteria outlined in the Insurance Availability section of the Special Provisions.

**Exception:** For insurance to attach, you may request a written agreement for a FAC and NFAC defined as:

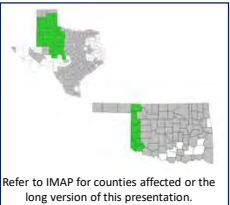
1. A perennial hay crop planted on irrigated acreage only. To qualify for a written agreement, you must harvest in the same calendar year; or
2. A crop (other than a cover crop) that is hayed, grazed or harvested past March 15.

**Exception:** NFAC that follows Another Crop: A planted crop not following:

1. A perennial hay crop that was harvested in the same calendar year; and
2. A crop (other than a cover crop) that is hayed, grazed or harvested past March 15. The crop must submit a request for a written agreement in accordance with section 11.1.

Termination means growth has ended. A crop that follows a cover crop that meets the criteria outlined in the Insurance Availability section of the Special Provisions which are available on file with the company and the policy.

**Refer to IMAP for counties affected or the long version of this presentation.**



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**OK – GRAIN SORGHUM UNINSURABLE DOUBLE CROP**

Updated Double Cropping Statement to clarify Non-Irrigated acres that had either harvested perennial hay or a non-cover crop that reached the headed or budded stage is not insurable. A WA is no longer allowed to insure these acres.

Due to the addition of the FAC and NFAC practices the language requiring a Written Agreement removed in 7 OK counties.



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**TX – GRAIN SORGHUM UNINSURABLE DOUBLE CROP**

Updated Double Cropping Statement to clarify Non-Irrigated acres that had either harvested perennial hay or a non-cover crop that reached the headed or budded stage is not insurable. A WA is no longer allowed to insure these acres.

Due to the addition of the FAC and NFAC practices the language requiring a Written Agreement removed in 67 TX counties.



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**TX – GRAIN SORGHUM UNINSURABLE DOUBLE CROP**

Insurance shall not attach or be considered to have attached to a planted non-irrigated crop on acreage ~~not requested~~ from which, in the same calendar year:

1. A perennial hay crop was harvested, or
2. A crop (other than a cover crop) that is hayed, grazed, or harvested past February 15.

The crop must be terminated in accordance with associated NRCS Cover Crop Termination Guidelines.

Termination means growth has ended. A cover crop is one that meets the criteria outlined in the Insurance Availability section of the Special Provisions.

**Exception:** For insurance to attach, you may request a written agreement for a FAC and NFAC instead of:

**Triggered FAC (Following Another Crop):** A planted crop following another, ~~which~~ that was harvested in the same calendar year, or

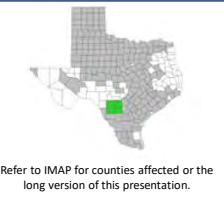
1. A perennial hay crop planted on irrigated acreage only. To qualify for a written agreement, ~~which~~ that was harvested in the same calendar year, or
2. A crop (other than a cover crop) that is hayed, grazed or harvested past February 15.

**Triggered NFAC (Not Following Another Crop):** A planted crop not following:

1. A perennial hay crop that was harvested in the same calendar year, and
2. A crop (other than a cover crop) that is hayed, grazed or harvested past February 15. The crop must submit a request for a written agreement in accordance with be terminated in accordance with NRCS Cover Crop Termination Guidelines.

Termination means growth has ended. A crop that follows a cover crop that meets the criteria outlined in the Insurance Availability section 44 of the Special Provisions which are available in the ~~is considered~~ NFAC.

**R:** A new type practice written agreement requested by the acreage reporting date  
**A:** A renewal type practice written agreement requested by the sales closing date, or  
**W:** A standardized written agreement offer may also be available for the irrigated crop type and practice in your county if requested by the sales closing date.



Refer to IMAP for counties affected or the long version of this presentation.

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**TX – GRAIN SORGHUM UNINSURABLE DOUBLE CROP**

Updated Double Cropping Statement to clarify Non-Irrigated acres that had either harvested perennial hay or a non-cover crop that reached the headed or budded stage is not insurable. A WA is no longer allowed to insure these acres.

Due to the addition of the FAC and NFAC practices the language requiring a Written Agreement removed in 4 TX counties.



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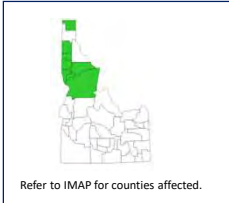
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316

**ID – DRY PEAS UNINSURABLE DOUBLE CROP - ADDED**

- Insurance shall not attach or be considered to have attached without a written agreement to a planted non-irrigated crop on acreage from which, in the same calendar year:
  - A perennial hay crop was harvested; or
  - A crop (other than a cover crop) reached the headed or budded stage prior to termination, regardless of the percentage of plants that reached the headed or budded stage; Termination means growth has ended.
- To qualify for a written agreement, you must provide a minimum of the most recent three years of your double cropping actual production history for the crop in the county. A cover crop is one that meets the criteria outlined in the Insurance Availability section of these Special Provisions.



Refer to IMAP for counties affected.

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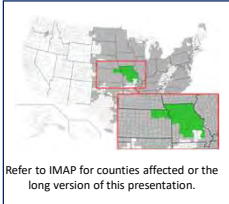
**WA REQUIRED FOR DOUBLE CROPPED ACREAGE**

For irrigated and non-irrigated acreage: Insurance shall not attach or be considered to have attached without a written agreement to a planted **non-irrigated** crop on acreage ([see exception](#)) from which, in the same calendar year:

- A perennial hay crop was harvested; or
- A crop (other than a cover crop) that has reached the headed or budded stage prior to termination, regardless of the percentage of plants that reached the headed or budded stage.

Modified for Grain Sorghum and Soybeans in:

- Kansas
- Missouri



Refer to IMAP for counties affected or the long version of this presentation.

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**KS – GRAIN SORGHUM – WA REQUIRED FOR DOUBLE CROPPED ACREAGE**



**For irrigated and non-irrigated acreage:** Insurance shall not attach or be considered to have attached without a written agreement to a planted **non-irrigated** crop on acreage (see [exception](#)) from which, in the same calendar year:

1. A perennial hay crop was harvested; or
2. A crop (other than a cover crop) **that has** reached the headed or budded stage prior to termination, regardless of the percentage of plants that reached the headed or budded stage.

Removed for Grain Sorghum in the following KS counties:

|             |          |              |            |            |
|-------------|----------|--------------|------------|------------|
| Allen       | Anderson | Atchison     | Bourbon    | Brown      |
| Butler      | Chase    | Chautauqua   | Cherokee   | Clay       |
| Coffey      | Cowley   | Crawford     | Dickinson  | Doniphan   |
| Douglas     | Elk      | Franklin     | Geary      | Greenwood  |
| Harvey      | Jackson  | Jefferson    | Johnson    | Labette    |
| Leavenworth | Linn     | Lyon         | Mc Pherson | Marion     |
| Marshall    | Miami    | Montgomery   | Morris     | Nemaha     |
| Neosho      | Osage    | Pottawatomie | Riley      | Saline     |
| Sedgwick    | Shawnee  | Sumner       | Wabaunsee  | Washington |
| Wilson      | Woodson  | Wyandotte    |            |            |

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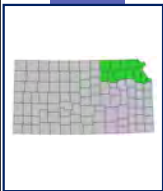
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**KS – SOYBEAN – WA REQUIRED FOR DOUBLE CROPPED ACREAGE**



**For irrigated and non-irrigated acreage:** Insurance shall not attach or be considered to have attached without a written agreement to a planted **non-irrigated** crop on acreage (see [exception](#)) from which, in the same calendar year:

1. A perennial hay crop was harvested; or
2. A crop (other than a cover crop) **that has** reached the headed or budded stage prior to termination, regardless of the percentage of plants that reached the headed or budded stage.

Removed for Soybean in the following KS counties:

|           |             |           |          |              |
|-----------|-------------|-----------|----------|--------------|
| Atchison  | Brown       | Clay      | Doniphan | Jackson      |
| Jefferson | Leavenworth | Marshall  | Nemaha   | Pottawatomie |
| Riley     | Washington  | Wyandotte |          |              |

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**MO – GRAIN SORGHUM – WA REQUIRED FOR DOUBLE CROPPED ACREAGE**



**For irrigated and non-irrigated acreage:** Insurance shall not attach or be considered to have attached without a written agreement to a planted **non-irrigated** crop on acreage (see [exception](#)) from which, in the same calendar year:

1. A perennial hay crop was harvested; or
2. A crop (other than a cover crop) **that has** reached the headed or budded stage prior to termination, regardless of the percentage of plants that reached the headed or budded stage.

Modified for Grain Sorghum in the following MO counties:

|            |            |               |             |           |                |           |          |
|------------|------------|---------------|-------------|-----------|----------------|-----------|----------|
| Adair      | Andrew     | Atchison      | Audrain     | Barry     | Barton         | Bates     | Benton   |
| Bollinger  | Boone      | Buchanan      | Caldwell    | Callaway  | Cape Girardeau | Carroll   | Cass     |
| Cedar      | Chariton   | Clark         | Clay        | Clinton   | Cole           | Cooper    | Crawford |
| Dade       | Daviess    | De Kalb       | Dent        | Douglas   | Franklin       | Gasconade | Gentry   |
| Grundy     | Harrison   | Henry         | Hickory     | Holt      | Howard         | Jackson   | Jasper   |
| Jefferson  | Johnson    | Knox          | Laclede     | Lafayette | Lawrence       | Lewis     | Lincoln  |
| Linn       | Livingston | Macon         | Madison     | Maries    | Marion         | Mercer    | Miller   |
| Moniteau   | Monroe     | Montgomery    | Morgan      | Newton    | Nodaway        | Osage     | Perry    |
| Pettis     | Pike       | Platte        | Putnam      | Ralls     | Randolph       | Ray       | Ripley   |
| St Charles | St Clair   | Ste Genevieve | St Francois | Saline    | Schuyler       | Scotland  | Shelby   |
| Sullivan   | Vernon     | Warren        | Wayne       | Worth     |                |           |          |

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**MO – SOYBEANS – WA REQUIRED FOR DOUBLE CROPPED ACREAGE**



For irrigated and non-irrigated acreage: Insurance shall not attach or be considered to have attached without a written agreement to a planted **non-irrigated** crop on acreage (see [exception](#)) from which, in the same calendar year:

1. A perennial hay crop was harvested; or
2. A crop (other than a cover crop) **that has** reached the headed or budded stage prior to termination, regardless of the percentage of plants that reached the headed or budded stage.

Removed for Soybeans in the following MO counties:

|           |             |           |          |              |
|-----------|-------------|-----------|----------|--------------|
| Atchison  | Brown       | Clay      | Doniphan | Jackson      |
| Jefferson | Leavenworth | Marshall  | Nemaha   | Pottawatomie |
| Riley     | Washington  | Wyandotte |          |              |

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**WRITTEN AGREEMENT (WA) QUALIFICATION TECH EDIT AND CLARIFICATION**



- Barley – IA, MN, WI
- Buckwheat – MN
- Cabbage – WI
- Canola – MN
- Cigar Binder Tobacco – WI
- Corn – IA, IL, IN, MI, MN, OH, WI
- Dry Beans – IA, MI, MN, WI
- Dry Peas – MN
- Flax – MN
- Grain Sorghum – IA, MN, WI
- Green Peas – IA, MN, WI
- Hybrid Corn Seed – IA, IL, IN, MI, MN, OH, WI
- Oats – IA, MN, WI
- Popcorn – IA, IL, IN, MI, OH
- Potatoes – IA, MN, WI
- Soybeans – IA, MN, WI
- Sugar Beets – MN
- Sunflowers – MN
- Sweet Corn – IA, IL, MN, WI

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**WA QUALIFICATION TECH EDIT AND CLARIFICATION**

Insurance shall not attach or be considered to have attached without a written agreement to a planted crop on acreage from which, in the same calendar year:

- ~~1. A perennial hay crop was harvested; or~~
- ~~2. A crop (other than a cover crop) reached the headed or budded stage prior to termination, regardless of the percentage of plants that reached the headed or budded stage;~~
- 1. A perennial hay crop was harvested; or

2. A crop (other than a cover crop) reached the headed or budded stage prior to termination, regardless of the percentage of plants that reached the headed or budded stage.

Termination means growth has ended. To qualify for a written agreement, you must provide a minimum of the most recent three years of your double cropping actual production history for the crop in the county or area.

Refer to IMAP for counties affected or the long version of this presentation.

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**CA - CPA STATEMENT CHANGE**

For Potatoes in Modoc and Siskiyou, CA counties.

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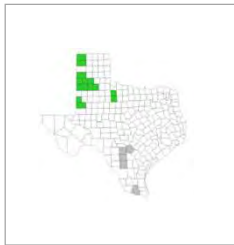
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**TX - CPA STATEMENT CHANGE**

For Potatoes in the following TX counties:

|         |        |        |            |
|---------|--------|--------|------------|
| Bailey  | Castro | Dallam | Deaf Smith |
| Floyd   | Gaines | Hale   | Hartley    |
| Haskell | Knox   | Lamb   | Parmer     |
| Swisher | Yoakum |        |            |

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**UNIT DISCOUNT CLARIFICATION STATEMENT**

- Buckwheat – MN, MT, ND, WA
- Cotton ELS – AZ, CA, NM, TX
- Flax – ID, MN, MT, ND, SD
- Millet – CO, KS, ND, NE, SD, WY
- Mustard – ID, MT, ND, OR, WA
- Onions – CA, CO, ID, KS, MI, MN, NM, NV, NY, OR, TX, UT, WA, WI
- Popcorn – MO
- Potatoes – AK, CA, CO, IA, ID, IN, KS, MA, ME, MI, MN, MT, ND, NE, NM, NV, NY, OH, OK, OR, PA, RI, SD, TX, WA, WI, WV, WY

Refer to IMAP for counties affected or the long version of this presentation.

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**UNIT DISCOUNT CLARIFICATION STATEMENT**

Acres used to determine the basic or enterprise unit discount include only insured planted acres in the unit (do not include any prevented planting acres).

The applicable basic or enterprise unit discount will apply to both insured and prevented planting acres, if there are insured planted acres.

Refer to IMAP for counties affected or the long version of this presentation.

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**CA – UNIT DISCOUNT CLARIFICATION STATEMENT**



For Potatoes in Modoc and Siskiyou, CA counties.

- Acres used to determine the basic or enterprise unit discount include only insured planted acres in the unit (do not include any prevented planting acres).
- The applicable basic or enterprise unit discount will apply to both insured and prevented planting acres, if there are insured planted acres.

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**MO – UNIT DISCOUNT CLARIFICATION STATEMENT - REMOVED**



For SCO and ECO Popcorn in Dunklin and Pemiscot, MO counties.

- Acres used to determine the basic or enterprise unit discount include only insured planted acres in the unit (do not include any prevented planting acres).
- The applicable basic or enterprise unit discount will apply to both insured and prevented planting acres, if there are insured planted acres.

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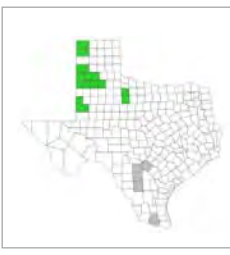
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### TX – UNIT DISCOUNT CLARIFICATION STATEMENT

For Potatoes in the following TX counties:

|         |        |        |            |
|---------|--------|--------|------------|
| Bailey  | Castro | Dallam | Deaf Smith |
| Floyd   | Gaines | Hale   | Hartley    |
| Haskell | Knox   | Lamb   | Parmer     |
| Swisher | Yoakum |        |            |

- Acres used to determine the basic or enterprise unit discount include only insured planted acres in the unit (do not include any prevented planting acres).
- The applicable basic or enterprise unit discount will apply to both insured and prevented planting acres, if there are insured planted acres.

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### 1-IN-4 PP STATEMENT UPDATE –

PP statement updated regarding applicability of specific PP (1-in-4) language for 2024 instead of 2023.

- Sections 17(f)(8)(i)(E), 17(f)(8)(ii), and 17(f)(8)(iii) of the Basic Provisions do not apply for the ~~2023~~-2024 crop year.

Refer to IMAP for counties affected or the long version of this presentation.

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### 1-IN-4 PP STATEMENT UPDATE –

| Crop                  | States   |
|-----------------------|--|
| Barley                | CA, CO, ID, NV, OR, UT, WA                     |
| Buckwheat             | WA   |
| Canola                | ID   |
| Corn                  | AZ, CA, CO, ID, KS, NM, NV, OK, OR, TX, UT, WA |
| Cotton                | AZ, CA, KS, NM, OK, TX                         |
| Cotton Ex Long Staple | AZ, CA, NM, TX                                 |
| Dry Beans             | AZ, CA, CO, ID, KS, NM, OR, TX, UT, WA         |
| Dry Peas              | CO, ID, KS, OR, WA                             |
| Flax                  | ID   |
| Grain Sorghum         | AZ, CA, CO, KS, NM, OK, TX                     |
| Green Peas            | ID, OR, WA                                     |
| Hybrid Corn Seed      | TX   |
| Hybrid Popcorn Seed   | ID, OR   |
| Hybrid Sorghum Seed   | KS, NM, TX                                     |

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**1-IN-4 PP STATEMENT UPDATE –**

| Crop                   | States                                   |
|------------------------|--|
| Hybrid Sweet Corn Seed | CO, ID, OR, WA                           |
| Millet                 | CO, KS                                   |
| Mustard                | ID, OR, WA                               |
| Oats                   | CA, CO, ID, KS, NV, OR, UT, WA           |
| Onions                 | CA, CO, ID, KS, NM, NV, OR, TX, UT, WA   |
| Peanuts                | NM, OK, TX                               |
| Popcorn                | CO                                       |
| Potatoes               | CA*, CO, ID, KS, NM, NV, OK, OR, TX*, WA |
| Processing Beans       | NM, OR, TX, WA                           |
| Rice                   | CA, OK, TX                               |
| Silage Sorghum         | CO, KS, NM, OK, TX                       |
| Soybeans               | CO, KS*, OK*, OR, TX*, WA                |
| Sugar Beets            | CO, ID, OR, WA                           |
| Sunflowers             | CO, KS, OK, TX                           |

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**1-IN-4 PP STATEMENT UPDATE**

| Crop       | States     |
|------------|------------|
| Sweet Corn | ID, OR, WA |
| Triticale  | CO         |
| Wheat      | CO         |

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**1-IN-4 PP STATEMENT UPDATE –**

For Potatoes in the following counties in California:

|       |          |
|-------|----------|
| Modoc | Siskiyou |
|-------|----------|



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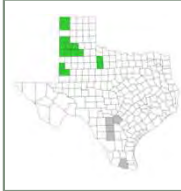
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**1-IN-4 PP STATEMENT UPDATE –**

For Potatoes in the following counties in Texas:

|            |         |         |
|------------|---------|---------|
| Bailey     | Castro  | Dallam  |
| Deaf Smith | Floyd   | Gaines  |
| Hale       | Hartley | Haskell |
| Knox       | Lamb    | Parmer  |
| Swisher    | Yoakum  |         |



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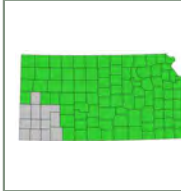
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**1-IN-4 PP STATEMENT UPDATE –**

For Soybeans in the following counties in Kansas:

|              |            |           |             |          |            |
|--------------|------------|-----------|-------------|----------|------------|
| Allen        | Anderson   | Atchison  | Barber      | Barton   | Bourbon    |
| Brown        | Butler     | Chase     | Chautauqua  | Cherokee | Cheyenne   |
| Clark        | Clay       | Cloud     | Coffey      | Comanche | Cowley     |
| Crawford     | Decatur    | Dickinson | Doniphan    | Douglas  | Edwards    |
| Elk          | Ellis      | Ellsworth | Ford        | Franklin | Geary      |
| Gove         | Graham     | Greeley   | Greenwood   | Harper   | Harvey     |
| Hodgeman     | Jackson    | Jefferson | Jewell      | Johnson  | Kingman    |
| Kiowa        | Labette    | Lane      | Leavenworth | Lincoln  | Linn       |
| Logan        | Lyon       | McPherson | Marion      | Marshall | Miami      |
| Mitchell     | Montgomery | Morris    | Nemaha      | Neosho   | Ness       |
| Norton       | Osage      | Osborne   | Ottawa      | Pawnee   | Phillips   |
| Pottawatomie | Pratt      | Rawlins   | Reno        | Republic | Rice       |
| Riley        | Rooks      | Rush      | Russell     | Saline   | Scott      |
| Sedgewick    | Shawnee    | Sheridan  | Sherman     | Smith    | Stafford   |
| Sumner       | Thomas     | Trego     | Wabauisee   | Wallace  | Washington |
| Wilson       | Woodson    | Wyandotte |             |          |            |



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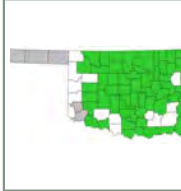
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**1-IN-4 PP STATEMENT UPDATE –**

For Soybeans in the following counties in Oklahoma:

|           |          |              |           |            |
|-----------|----------|--------------|-----------|------------|
| Adair     | Alfalfa  | Blaine       | Bryan     | Caddo      |
| Canadian  | Carter   | Choctaw      | Cleveland | Cotton     |
| Craig     | Creek    | Custer       | Delaware  | Garfield   |
| Garvin    | Grady    | Grant        | Haskell   | Hughes     |
| Johnston  | Kay      | Kingfisher   | Kiowa     | Le Flore   |
| Lincoln   | Logan    | Love         | McClain   | McCurtain  |
| McIntosh  | Major    | Marshall     | Murray    |            |
| Muskogee  | Noble    | Nowata       | Okfuskee  | Oklahoma   |
| Okmulgee  | Osage    | Ottawa       | Pawnee    | Payne      |
| Pittsburg | Pontotoc | Pottawatomie | Rogers    | Seminole   |
| Sequoyah  | Tillman  | Tulsa        | Wagoner   | Washington |
| Washita   | Woods    | Woodward     |           |            |



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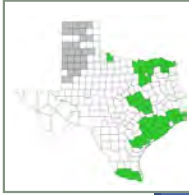
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### 1-IN-4 PP STATEMENT UPDATE –

For Soybeans in the following counties in Texas:

|           |          |           |           |           |
|-----------|----------|-----------|-----------|-----------|
| Austin    | Bee      | Bell      | Bowie     | Brazoria  |
| Brazos    | Burleson | Calhoun   | Cameron   | Camp      |
| Chambers  | Collin   | Colorado  | Cooke     | Coryell   |
| Dallas    | Delta    | Denton    | Ellis     | Falls     |
| Fannin    | Fayette  | Fort Bend | Franklin  | Galveston |
| Goliad    | Grayson  | Hardin    | Harris    | Hidalgo   |
| Hunt      | Jackson  | Jefferson | Kaufman   | Lamar     |
| Lavaca    | Liberty  | Mc Lennan | Matagorda | Milam     |
| Morris    | Orange   | Red River | Refugio   | Robertson |
| Starr     | Titus    | Victoria  | Waller    | Wharton   |
| Wilbarger | Willacy  |           |           |           |



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### SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT

- Barley
- Buckwheat
- Burley Tobacco
- Cabbage
- Canola
- Cigar Binder Tobacco
- Cigar Filler Tobacco
- Cigar Wrapper Tobacco
- Corn
- Cotton
- Cotton Ex Long Staple
- Cucumbers
- Cultivated Wild Rice
- Dark Air Tobacco
- Dry Beans
- Dry Peas
- Fire Cured Tobacco
- Flax
- Flue Cured Tobacco
- Fresh Market Beans
- Grain Sorghum
- Green Peas
- Hemp
- Maryland Tobacco
- Millet
- Mustard
- Oats
- Onions
- Peanuts
- Popcorn
- Potatoes
- Processing Beans
- Pumpkins
- Rice
- Sesame
- Silage Sorghum
- Soybeans
- Sugar Beets
- Sunflowers
- Sweet Corn
- Tomatoes
- Triticale
- Wheat

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### NV – POTATO MATURITY STATEMENT

For the purpose 11(d)(1)(iii) of the Northern Potato Crop Provisions, the date the creamer potatoes would have reached full maturity will be 65 days after the date of planting or replanting.



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**CIGAR TOBACCO TYPE REQUIREMENTS**

Statements were added to clarify the classification to qualify for each type for the following crops:

- Cigar Binder Tobacco – MA, WI
- Cigar Filler Tobacco – PA
- Cigar Wrapper Tobacco – MA

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**MA AND WI – CIGAR BINDER TOBACCO TYPE REQUIREMENT**

Must be one of the following types:

**Type 51.** That type of cigar-leaf tobacco commonly known as Connecticut Valley Broadleaf or Connecticut Broadleaf, produced principally in the Connecticut River Valley.

**Type 52.** That type of cigar-leaf tobacco commonly known as Connecticut Valley Havana Seed or Havana Seed of Connecticut and Massachusetts, produced principally in the Connecticut River Valley.

**Type 54.** That type of cigar-leaf tobacco commonly known as Southern Wisconsin Cigar-leaf or Southern Wisconsin Binder-type, produced principally south and east of the Wisconsin River.

**Type 55.** That type of cigar-leaf tobacco commonly known as Northern Wisconsin Cigar-leaf or Northern Wisconsin Binder-type, produced principally north and west of the Wisconsin River and extending into Minnesota.

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**MA – CIGAR FILLER TOBACCO TYPE REQUIREMENT**

Must be of the following type:

**Type 41.** That type of cigar-leaf tobacco commonly known as Pennsylvania Seedleaf or Pennsylvania Broadleaf, produced principally in Lancaster County, Pennsylvania, and adjoining counties and including other areas of Pennsylvania and Maryland in which the seedleaf variety is grown.

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**MA – CIGAR WRAPPER TOBACCO TYPE REQUIREMENT**

Must be of the following type:

**Type 61.** That type of shade-grown tobacco known as Connecticut Valley Shade-grown, produced principally in the Connecticut Valley section of Connecticut and Massachusetts.

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**MA – CIGAR WRAPPER TOBACCO PRODUCTION REPORTING**

Instead of reporting your production for the current crop year, as required by section 3(f)(1) of the Basic Provisions, there is a lag year and you are required to report production from two crop years ago by the production reporting date, e.g., 2022 crop year production must be reported by the production reporting date for the 2024 crop year.

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**12/31 KEY UPDATES**

- Insurance Offer Changes
- Special Provision (SP) Statement Changes



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**INSURANCE OFFER CHANGES**

- Fresh Market Tomatoes

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**FRESH MARKET TOMATOES – APH & HIP-WI**

Type was changed for St. Clair County, Alabama:



For the following practice and types:

|                 |             |                |
|-----------------|-------------|----------------|
| SMTIRMSOT (948) | Grape (226) | FG Grape (247) |
|-----------------|-------------|----------------|

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**FRESH MARKET TOMATOES – APH & HIP-WI**

Coverage was reallocated to the Capitol, South Central, and Naugatuck Valley planning regions from Hartford and New Haven, Connecticut counties.



Refer to IMAP for counties, types and practices affected or the long version of this presentation.

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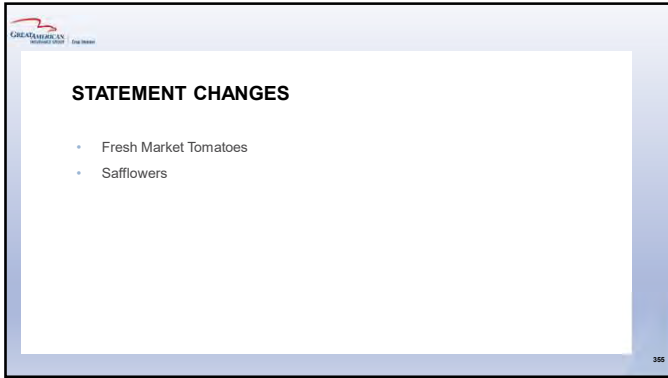
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**STATEMENT CHANGES**

- Fresh Market Tomatoes
- Safflowers

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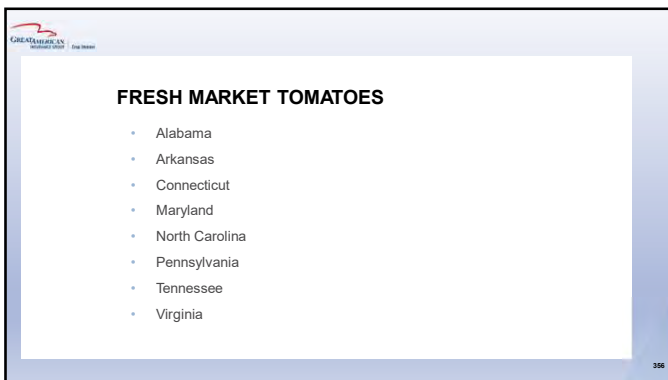
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**FRESH MARKET TOMATOES**

- Alabama
- Arkansas
- Connecticut
- Maryland
- North Carolina
- Pennsylvania
- Tennessee
- Virginia

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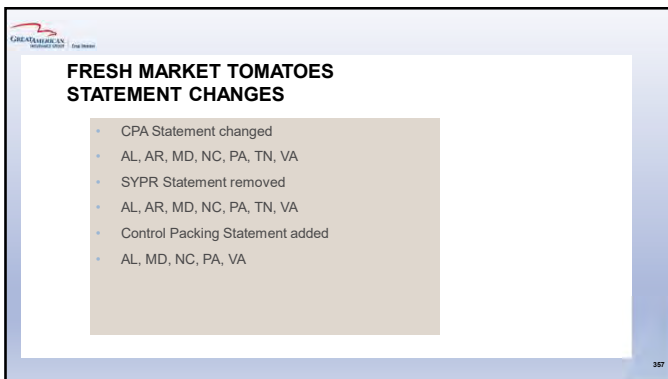
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**FRESH MARKET TOMATOES  
STATEMENT CHANGES**

- CPA Statement changed
- AL, AR, MD, NC, PA, TN, VA
- SYPR Statement removed
- AL, AR, MD, NC, PA, TN, VA
- Control Packing Statement added
- AL, MD, NC, PA, VA

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**SAFFLOWER STATEMENT CHANGES**

- CPA Statement changed
  - ID, MT, ND, SD, UT
- SYPR Statement removed
  - ID, MT, ND, SD, UT
- 1 – 4- PP Statement removed
  - ID, UT
- Unit Discount Statement changed
  - ID, MT, ND, SD, UT

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**CPA STATEMENT CHANGE**

If a contract price is available as shown in the actuarial documents, you may elect to have your price election determined in accordance with the Contract Price Addendum (CPA).

If the crop provisions or special provisions provide a method to determine a contract price your price election will be determined in accordance with the crop provisions or special provisions and the CPA does not apply.

**Contract price:**  
 You may use a contract price to determine your insurance guarantee when a contract price code of "yes" exists on the Prices tab in the actuarial documents for the crop, type, and practice.

**Contract price authority (i.e., rules governing the use of contract prices and the method to determine a contract price) will be found in one of the following three places, listed in priority order:**

1. Special Provisions, separate from this statement, which authorizes the use of the Contract Price Addendum (CPA);
2. Crop Provisions; or
3. CPA.

When the contract price code is "yes" on the Prices tab for the crop, type, and practice:

1. If the Crop Provisions or Special Provisions provide the contract price authority, your price will be determined in accordance with the Crop Provisions or Special Provisions. If neither the Crop Provisions or Special Provisions provide contract price authority, your price will be determined in accordance with the CPA; and
2. The Crop Provisions or Special Provisions may only provide contract price authority for specific types or practices. When this occurs, the CPA may be used to determine a contract price for other types or practices where contract price authority is not provided through the Crop Provisions or these Special Provisions.

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**AL – FRESH MARKET TOMATOES CPA STATEMENT CHANGES - APH**

- For St. Clair County, AL.

|   |   |
|---|---|
| Field Grown Traditional Round (FG)(245) | Smr. Transplanted Irrigated Mulch Staked (SMTIRRMS) 348 |
| FG Cherry (246)                         | SPTIRRMS 343 OC (937)                                   |
| FG Grape (247)                          | SPTIRRMS 343 OT (938)                                   |
| FG Grape Plum (248)                     | SMTIRRMS OC (947)                                       |
|   | SMTIRRMS OT (948)*                                      |

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**AR - FRESH MARKET TOMATOES CPA STATEMENT CHANGES - APH**

- For the following AR counties:

|        |         |          |
|--------|---------|----------|
| Ashley | Bradley | Cleburne |
| Drew   | Stone   |          |

- For the following practices and types:

|           |  |
|-----------|--|
| NTS (997) | Spr. Transplanted Irrigated Mulch Staked (STIRRMS) (343) |
|           | STIRRMS 343 OC (937)                                     |
|           | STIRRMS 343 OT (938)                                     |



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**MD - FRESH MARKET TOMATOES CPA STATEMENT CHANGES - APH**

- For the following MD counties:

|           |            |          |
|-----------|------------|----------|
| Caroline  | Dorchester | Somerset |
| Worcester |            |          |

- For the following practices and types:

|           |                                    |
|-----------|------------------------------------|
| NTS (997) | Irrigated Mulch Staked (IMS) (503) |
|           | IMS 503 OC (945)                   |
|           | IMS 503 OT (946)                   |



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**NC - FRESH MARKET TOMATOES CPA STATEMENT CHANGES - APH**

- For the following NC counties:

|          |         |            |
|----------|---------|------------|
| Buncombe | Haywood | Henderson  |
| Madison  | Polk    | Rutherford |

- For the following practices and types:

|           |   |
|-----------|---|
| NTS (997) | Spr. Transplanted Irrigated Mulch Staked (SPTIRRMS) (343) |
|           | SPTIRRMS 343 OC (937)                                     |
|           | SPTIRRMS 343 OT (938)                                     |



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**PA – FRESH MARKET TOMATOES CPA STATEMENT CHANGES - APH**

- For the following PA counties:

|         |            |         |
|---------|------------|---------|
| Erie    | Lackawanna | Luzerne |
| Wyoming |            |         |

- For the following practices and types:

|           |                                   |
|-----------|-----------------------------------|
| NTS (997) | No Practice Specified (NPS) (997) |
|           | NPS OC (723)                      |
|           | NPS OT (724)                      |



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**TN – FRESH MARKET TOMATOES CPA STATEMENT CHANGES - APH**

- For the following TN counties:

|            |         |          |
|------------|---------|----------|
| Bledsoe    | Cocke   | Grainger |
| Greene     | Hamblen | Rhea     |
| Washington |         |          |

- For the following practices and types:

|           |   |
|-----------|---|
| NTS (997) | Spr. Transplanted Irrigated Mulch Staked (SPTIRRMS) (343) |
|           | SPTIRRMS 343 OC (937)                                     |
|           | SPTIRRMS 343 OT (938)                                     |



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**VA – FRESH MARKET TOMATOES CPA STATEMENT CHANGES - APH**

- For Accomack and Northampton, VA counties.



- For the following practices and types:

|           |   |
|-----------|---|
| NTS (997) | Fall Transplanted Irrigated Mulch Staked (FTIMS) (143)    |
|           | FTIMS OC (931)  |
|           | FTMIS OT (932)  |
|           | Spr. Transplanted Irrigated Mulch Staked (SPTIRRMS) (343) |
|           | SPTIRRMS 343 OC (937)                                     |
|           | SPTIRRMS 343 OT (938)                                     |

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**ID – SAFFLOWER CPA STATEMENT CHANGES - APH**

- For the following ID counties:

|         |         |            |
|---------|---------|------------|
| Adams   | Bannock | Bonneville |
| Caribou | Cassia  | Franklin   |
| Oneida  | Power   | Washington |

- For the following practices and types:

|           |                                      |
|-----------|--------------------------------------|
| NTS (997) | Non-Irrigated (NIRR) (003)           |
|           | NIRR Organic Certified (OC) (713)    |
|           | NIRR Organic Transitional (OT) (714) |



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**ID – SAFFLOWER CPA STATEMENT CHANGES - APH**

- For the following ID counties:

|         |            |            |
|---------|------------|------------|
| Adams   | Bannock    | Bonneville |
| Caribou | Cassia     | Franklin   |
| Lincoln | Minidoka   | Oneida     |
| Power   | Washington |            |

- For the following practices and types:

|           |                       |
|-----------|-----------------------|
| NTS (997) | Irrigated (IRR) (002) |
|           | IRR OC (702)          |
|           | IRR OT (712)          |



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**MT – SAFFLOWER CPA STATEMENT CHANGES - APH**

- For the following MT counties:

|           |               |             |          |
|-----------|---------------|-------------|----------|
| Big Horn  | Blaine        | Cascade     | Chouteau |
| Daniels   | Dawson        | Fallon      | Fergus   |
| Garfield  | Golden Valley | Hill        | Liberty  |
| Mc Cone   | Phillips      | Pondera     | Richland |
| Roosevelt | Sheridan      | Stillwater  | Teton    |
| Valley    | Wibaux        | Yellowstone |          |

- For the following practices and types:

|           |                                      |
|-----------|--------------------------------------|
| NTS (997) | Non-Irrigated (NIRR) (003)           |
|           | NIRR Organic Certified (OC) (713)    |
|           | NIRR Organic Transitional (OT) (714) |
|           | Irrigated (IRR) (002)                |
|           | IRR OC (702)                         |
|           | IRR OT (712)                         |



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**ND – SAFFLOWER CPA STATEMENT CHANGES - APH**

- For the following ND counties:

|           |               |           |
|-----------|---------------|-----------|
| Adams     | Benson        | Bottineau |
| Bowman    | Burke         | Divide    |
| Dunn      | Golden Valley | Grant     |
| Hettinger | Mc Henry      | Mc Kenzie |
| Mc Lean   | Morton        | Mountrail |
| Pierce    | Renville      | Slope     |
| Stark     | Ward          | Williams  |

- For the following practices and types:

|           |                                      |
|-----------|--------------------------------------|
| NTS (997) | Non-Irrigated (NIRR) (003)           |
|           | NIRR Organic Certified (OC) (713)    |
|           | NIRR Organic Transitional (OT) (714) |
|           | Irrigated (IRR) (002)                |
|           | IRR OC (702)                         |
|           | IRR OT (712)                         |



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**SD – SAFFLOWER CPA STATEMENT CHANGES - APH**

- For the following South Dakota counties:

|            |         |            |               |
|------------|---------|------------|---------------|
| Bennett    | Corson  | Fall River | Haakon        |
| Harding    | Jackson | Meade      | Oglala Lakota |
| Pennington | Perkins |            |               |

- For the following practices and types:

|           |                                      |
|-----------|--------------------------------------|
| NTS (997) | Non-Irrigated (NIRR) (003)           |
|           | NIRR Organic Certified (OC) (713)    |
|           | NIRR Organic Transitional (OT) (714) |
|           | Irrigated (IRR) (002)                |
|           | IRR OC (702)                         |
|           | IRR OT (712)                         |



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**UT – SAFFLOWER CPA STATEMENT CHANGES - APH**

- For the following Utah counties:

|           |       |      |
|-----------|-------|------|
| Box Elder | Cache | Juab |
| San Juan  | Utah  |      |

- For the following practices and types:

|           |                                      |
|-----------|--------------------------------------|
| NTS (997) | Non-Irrigated (NIRR) (003)           |
|           | NIRR Organic Certified (OC) (713)    |
|           | NIRR Organic Transitional (OT) (714) |
|           | Irrigated (IRR) (002)                |
|           | IRR OC (702)                         |
|           | IRR OT (712)                         |



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**SAME YEAR PRODUCTION REPORTING (SYPR) STATEMENT**

Fresh Market Tomatoes  
Safflowers

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**AL – PACKING FACILITY STATEMENT – FRESH MARKET TOMATOES – APH**

In St. Clair County, AL:  
If you pack your production in the field, you are considered to control a packing facility.

For the following practices and types:

|                                |                      |
|--------------------------------|----------------------|
| FG Traditional Round (FG)(245) | STIRRMS (343)        |
| FG Cherry (246)                | STIRRMS 343 OC (937) |
| FG Grape (247)                 | STIRRMS 343 OT (938) |
| FG Grape Plum (248)            | STIRRMSOT OC (947)   |
|                                | STIRRMSOT OT (948)*  |
|                                | STIRRMS (348)        |

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**MD – PACKING FACILITY STATEMENT – FRESH MARKET TOMATOES – APH**

If you pack your production in the field, you are considered to control a packing facility.

For the following MD counties:

|          |            |
|----------|------------|
| Caroline | Dorchester |
| Somerset | Worcester  |

For the following practices and types:

|           |                                    |
|-----------|------------------------------------|
| NTS (997) | Irrigated Mulch Staked (IMS) (503) |
|           | IMS 503 OC (945)                   |
|           | IMS 503 OT (946)                   |

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**NC – PACKING FACILITY STATEMENT – FRESH MARKET TOMATOES – APH**

If you pack your production in the field, you are considered to control a packing facility.

For the following NC counties:

|          |         |            |
|----------|---------|------------|
| Buncombe | Haywood | Henderson  |
| Madison  | Polk    | Rutherford |

For the following practices and types:

|           |  |
|-----------|--|
| NTS (997) | Spr. Transplanted Irrigated Mulch Staked (SPTIR RMS) (343) |
|           | SPTIR RMS 343 OC (937)                                     |
|           | SPTIR RMS 343 OT (938)                                     |

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**PA – PACKING FACILITY STATEMENT – FRESH MARKET TOMATOES – APH**

If you pack your production in the field, you are considered to control a packing facility.

For the following PA counties:

|         |            |         |
|---------|------------|---------|
| Erie    | Lackawanna | Luzerne |
| Wyoming |            |         |

For the following practices and types:

|           |                                   |
|-----------|-----------------------------------|
| NTS (997) | No Practice Specified (NPS) (997) |
|           | NPS OC (723)                      |
|           | NPS OT (724)                      |

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**VA – PACKING FACILITY STATEMENT – FRESH MARKET TOMATOES – APH**

If you pack your production in the field, you are considered to control a packing facility.

For the following PA counties:

For Accomack and Northampton, VA counties.

For the following practices and types:

|           |  |
|-----------|--|
| NTS (997) | Fall Transplanted Irrigated Mulch Staked (FTIMS) (143)     |
|           | FTIMS OC (931)   |
|           | FTIMS OT (932)   |
|           | Spr. Transplanted Irrigated Mulch Staked (SPTIR RMS) (343) |
|           | SPTIR RMS 343 OC (937)                                     |
|           | SPTIR RMS 343 OT (938)                                     |

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**SAFFLOWER UNIT DISCOUNT CLARIFICATION STATEMENT**

- Idaho
- Montana
- North Dakota
- South Dakota
- Utah



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**ID – UNIT DISCOUNT CLARIFICATION STATEMENT**

For Safflower in the following ID counties:

|         |            |            |
|---------|------------|------------|
| Adams   | Bannock    | Bonneville |
| Caribou | Cassia     | Franklin   |
| Lincoln | Minidoka   | Oneida     |
| Power   | Washington |            |

- Acres used to determine the basic or enterprise unit discount include only insured planted acres in the unit (do not include any prevented planting acres).
- The applicable basic or enterprise unit discount will apply to both insured and prevented planting acres, if there are insured planted acres.



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**MT – UNIT DISCOUNT CLARIFICATION STATEMENT**

For Safflower in the following MT counties:

|           |               |             |          |
|-----------|---------------|-------------|----------|
| Big Horn  | Blaine        | Cascade     | Chouteau |
| Daniels   | Dawson        | Fallon      | Fergus   |
| Garfield  | Golden Valley | Hill        | Liberty  |
| McCone    | Phillips      | Pondera     | Richland |
| Roosevelt | Sheridan      | Stillwater  | Teton    |
| Valley    | Wibaux        | Yellowstone |          |

- Acres used to determine the basic or enterprise unit discount include only insured planted acres in the unit (do not include any prevented planting acres).
- The applicable basic or enterprise unit discount will apply to both insured and prevented planting acres, if there are insured planted acres.



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**ND – UNIT DISCOUNT  
CLARIFICATION STATEMENT**

For Safflower in the following ND counties:

|          |           |           |               |
|----------|-----------|-----------|---------------|
| Adams    | Benson    | Bottineau | Bowman        |
| Burke    | Divide    | Dunn      | Golden Valley |
| Grant    | Hettinger | Mc Henry  | Mc Kenzie     |
| Mc Lean  | Morton    | Mountrail | Pierce        |
| Renville | Slope     | Stark     | Ward          |
| Williams |           |           |               |

- Acres used to determine the basic or enterprise unit discount include only insured planted acres in the unit (do not include any prevented planting acres).
- The applicable basic or enterprise unit discount will apply to both insured and prevented planting acres, if there are insured planted acres.

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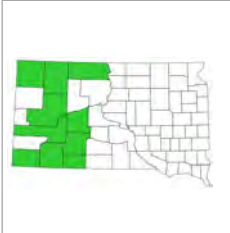
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**SD – UNIT DISCOUNT  
CLARIFICATION STATEMENT**

For Safflower in the following SD counties:

|            |         |            |                  |
|------------|---------|------------|------------------|
| Bennett    | Corson  | Fall River | Haakon           |
| Harding    | Jackson | Meade      | Oglala<br>Lakota |
| Pennington | Perkins |            |                  |

- Acres used to determine the basic or enterprise unit discount include only insured planted acres in the unit (do not include any prevented planting acres).
- The applicable basic or enterprise unit discount will apply to both insured and prevented planting acres, if there are insured planted acres.

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**UT – UNIT DISCOUNT  
CLARIFICATION STATEMENT**

For Safflower in the following UT counties:

|           |       |      |
|-----------|-------|------|
| Box Elder | Cache | Juab |
| San Juan  | Utah  |      |

- Acres used to determine the basic or enterprise unit discount include only insured planted acres in the unit (do not include any prevented planting acres).
- The applicable basic or enterprise unit discount will apply to both insured and prevented planting acres, if there are insured planted acres.

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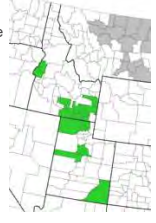
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### 1-IN-4 PP STATEMENT UPDATE – SAFFLOWERS

PP statement **updated** regarding applicability of specific PP (1-in-4) language for 2024 instead of 2023:

- Sections 17(f)(8)(i)(E), 17(f)(8)(ii), and 17(f)(8)(iii) of the Basic Provisions do not apply for the ~~2023~~ 2024 crop year.
- In Idaho and Utah.



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### KEY TAKEAWAYS

- Weaned Calf – CO, NE, SD, TX
- Quality Adjustment changes affect several crops
- Variety of land classification changes
- Date changes



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### 11/30 CONTRACT CHANGE DATE (CCD) KEY UPDATES

- Program Date Changes
- Insurance Offer Changes
- Yield Changes
- Special Provision (SP) Statement Changes



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**PROGRAM DATE CHANGES**

- Cotton
- Dry Beans
- Flax
- Forage Seeding
- Oats
- Onions
- Processing Beans
- Rice
- Wheat

Refer to IMAP for counties and practices affected or the long version of this presentation.

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**INITIAL PLANTING PERIOD DATE CHANGES**

- Rice - FL

Refer to IMAP for counties and practices affected or the long version of this presentation.

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**END OF LATE PLANTING PERIOD DATE CHANGES**

- Dry Beans – MI
- Flax – MN
- Oats – CO, IA, KS, MI, MN, MO, NE, WI
- Rice – FL
- Wheat - MN

Refer to IMAP for counties and practices affected or the long version of this presentation.

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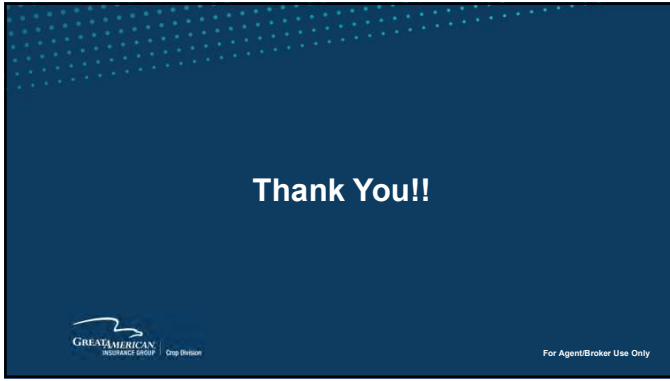
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