

This guide will explain how to use the revenue loss worksheet for determining potential revenue loss situations. This report also performs a dual purpose of a current year production reporting form. Only available for plans with APH databases (PP acreage lines will not print on the report). This report will pre-print entered production and/or claim data. It can also be annotated/DocuSigned and batch printed.

## **M711 - Print Options**

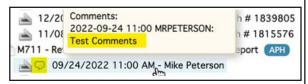
This form is available within the Agency Landing Page, Accounts tab using the Reports menu or the Printer icon. Reminder, you can click the Star to save as a favorite (moves to the top) and all your options will save as user preferences.

**Version** - Draft will print the word "DRAFT" as a watermark on the report. The Official version will not print the watermark.

#### **Options**

<u>Include Zero Acre Lines</u> - If checked, this will show all lines on the policy regardless of having acres.

<u>Use Comment Screen</u> - This option provides a screen where you can enter comments and upon saving will appear in the Crop File Management System (CFMS) as a comment.



**County Crops** - You can select all or individual county/crops for this report.

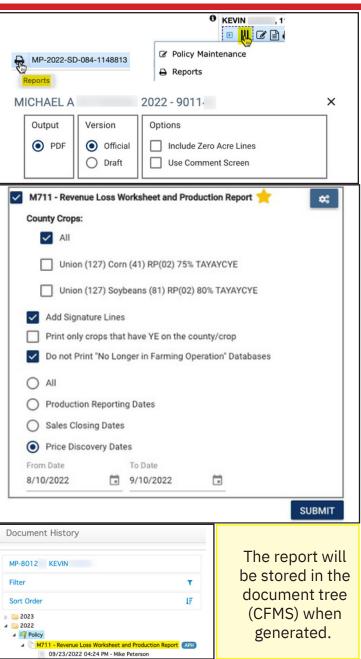
**Add Signature Lines** - If selected this will print all the required statements and insured signature area. Reminder only the insured's signature is required on a production reporting form.

**Print Only Crops with YE** - This option came from the existing M202 APH report and will only show county/crop lines that have the Yield Exclusion options elected.

**No Longer Farming**- If marked and if lines are marked as uninsurable with the "No longer in Farming Option" code, these lines will not print on the report.

**Dates** - The report can be run by using date ranges for either Production Reporting, Sales Closing or Price Discovery dates. The price discovery is the date the harvest price was officially released by RMA.





**Insured and Agency Information** - The top part of the report will show our standard insured, agency and signing authority information.

Price Summary - The Price Summary will show all the crops that were selected to print. This will only show projected and harvest prices for revenue plans of insurance. The price for non revenue plans will be shown in column 'L', in the price box. There is a county/ crops banner that shows the county, crop, plan, coverage level and options, along with any assignments, along with a new producer checkbox. Column Descriptions:

- I) Total Production Post and Pre-Quality The amount of production for line/unit. If claim or entered production exists it will pre-print.
- J) Acres Acres for the line. Yield/Acres Total production / Acres. If claim or entered production exists it will pre-print.
- K) Approved Yld Approved yield for line. T-Yld The T-Yield for the line.
- L) <u>Price</u> The price used in calculating the Total Loss Liability. <u>Total Loss Liability</u> Will show TBD (To Be Determined) if the harvest price is not official. Approved Yield X Cov Level X Acres X Price (if RP use higher of projected or harvest) X share (the approved yield would be adjusted for late planted acres if applicable).
- M) <u>Harvest Price</u> Shows TBD until the harvest price is officially available for revenue plans. Non revenue plans will show the price used to establish the premium.
- N) Share The share percent for the line. Multiple Crop The multiple cropping code for the line, refer to the legend page.
- O) Total Revenue (I X M X N) This can be calculated using Total Production (I) X Harvest Price (M) X Share (N).
- P) Loss Trigger Yield/Acre Shows TBD until the harvest price is official. Approved Yld X Cov Level. Loss Trigger Prod /Line- Loss trigger yield X Acres

**Estimated Unit Indemnity Calculation** - This area can be used to summarize by selected unit structure the total unit liabilities and revenue to determine if there is a potential loss.

Price Summ	igry	1.00														
State	County Na	me	Crop	. 1	Plan	1	Туре		]	Practice		Projected Price	Pric	e Volatility F	actor Ha	rvest Price
SD	Sully	s	oybeans	RP		(	COMM	N	Non-Irrig	gated		1	14.33		0.19	
South Dakot	a (46) Sully (119) - S	oybeans (81	) - RP - 65% - YAYCY	E			As	signment	Of Inde	emnity:		ii			□ No	ew Producer ***
A	В	С	D	Е	F	G	Н	I		J	K	L	M	N	0	P
Line #	Legal	Farm Na	ne Practice - Type	Prior Yld	Added Land	Record Type <sup>2</sup>	Commingled	Tota Product	200	Acres	Approved Yld	Price	Harvest Price	Share	Total Revenue	Loss Trigger Yield/Acre
Unit # Select/Apply	FSN / Tract / Field	Other Person(		# Ref Years	P/T		UUF Opt Out	Post a Pre-Qua		Post & Pre Yield/Acre	T-Yld	Total LOSS Liability		Multi Crop <sup>1</sup>	(I x M x N)	Loss Trigger Prod/Line
98	26-115N-75W*		NON IRR/ COMM	0.0						76.66	31	87	TBD	0.8370	)- -	TBD
00020006 OU/OU	5325	(0.1630	)	13							31	TBD				0.0
92	27-115N-75W*		NON IRR/ COMM	37.0		8				158.43	37		TBD	0.8370		TBD
00020008 OU/OU	223*	(0.1630	)	13				8			31	TBD				0.0
ESTIMATED OU 00020006 OU 00020008		Y CALCUI	Total Loss	Trigger Prod: Trigger Prod:	·		otal Unit Liabilit otal Unit Liabilit			1	Minus Tota	demnity greater I Unit Revenue I Unit Revenue	e \$0	ndicates this	= \$0 = \$0	ial loss situation.

### **Example - EU Selected Unit Structure with Mix of Yields over/under guarantee**

This example shows the two offical prices for revenue plan wheat in South Dakota for Winter and Spring types.

The winter wheat had a projected price of \$7.10 and a higher harvest price of \$8.72.

The spring wheat had a projected price of \$9.19 and a lower harvest price of \$8.95.

Using the first line-123 spring wheat, here are the column calculations:

- I) Entered total production amount on the report or pre-printed if already entered.
- J) Yield/Acre 3,664.8 / 159.34 acres = 23
- L) <u>Price</u> Higher price of \$9.19. <u>Total Loss Liability</u>- 35 Approved Yld (K)  $\times$  .65 (Cov Level) = 22.8 Guar  $\times$  159.34 Acres (J) = 3,633 bu  $\times$  \$9.19 Price (L) = \$33,387  $\times$  .837 Share (N) = \$27,945 (L)

Line-59 winter wheat calcs  $57 \text{ Approved Yld (K)} \times .65 \text{ (Cov Level)} = 37.1 \text{ Guar } \times 158.55 \text{ Acres (J)} = 5,882.2 \text{ bu} \times 158.22 \text$ 

O) Total Revenue - Column I x M x N Line  $123 = 3,664.8 \times \$8.95 \times .837 = \$27,454$  Line  $59 = 4,439.4 \times \$8.72 \times .8371 = \$32,405$  Estimated Unit Indemnity Calculation: Total Unit Liability = sum of total loss liability (L) Total Unit Revenue = sum of total revenue (O)

State	County Na	ame	Crop		Plan	4 2	Туре		Practice		Projected Price	Pr	ice Volatility F	actor Ha	rvest Price
D	Sully	Wheat		RP		W	7	Contin	uous Cropping	g	1	7.10		0.23	8.7
D	Sully	Wheat		RP		S		Contin	uous Cropping	g		9.19		0.23	8.9
South Dakota	a (46) Sully (119) - V	Wheat (11) - RP -	65% - WOYAYC	YE		*****	As	signment Of In	demnity:					□ N	ew Producer **
A	В	С	D	Е	F	G	Н	I	J	K	L	M	N	0	Loss Trigger Yield/Acre
Line #	Legal	Farm Name	Practice - Type	Prior Yld	Added Land	Record Type <sup>2</sup>	Commingled	Total Production	Acres	Approved Yld	Price	Harvest Price	Share	Total Revenue	Loss Trigger
Unit # Select/Apply	FSN / Tract / Field	Other Person(s)	Rate Map T-Yld Map	# Ref Years	P/T	Type	UUF Opt Out	Post and Pre-Quality	Post & Pre Yield/Acre	T-Yld	Total LOSS Liability	Titee	Multi Crop <sup>1</sup>	(I x M x N)	Prod/Line Loss Ingger Prod
123	020-114N-074W*	FARM ONE	CONT CROP/	35.0					159.34	35	\$ 9.19	\$8.95	0.8370	17	23.4
00020004 EU/EU	5325	JOE FARMER (0.1630)		36		A		3,664.8	23	41	\$ 27,945			\$27,454	3,728.6
64	028-115N-075W*	FARM TWO	CONT CROP/	37.0				7.075.7	315.03	37	\$ 9.19	\$8.95	0.8370		24.7
00020011 EU/EU	5325	JOE FARMER (0.1630)		36		A		7,875.7	25	41	\$ 58,400			\$58,998	7,781.2
81	04-113N-074W*		CONT CROP/	37.0		1 100000		2.006.2	156.25	37	\$ 8.72	\$8.72	0.8371		24.1
00020051 EU/EU	5116*	JOE FARMER (0.1629)		36		A		3,906.3	25	42	\$ 27,487			\$28,514	3,765.6
59	034-115N-075W*	FARM FOUR	CONT CROP/	57.0				4 420 4	158.55	57	\$8.72	\$8.72	0.8371	- 2	37.1
00020064 EU/EU	4823*	JOE FARMER (0.1629)		36		A		4,439.4	28	42	\$ 42,937			\$32,405	5,882.2
STIMATED	UNIT INDEMNIT	Y CALCULATI	O Total Loss Tri	igger Prod:	21,157.6			(Lamber 1997)	An Estim	ated Unit In	ndemnity greate	r than zero	indicates this	unit is in a potent	ial loss situatio
U						Tot	tal Unit Liabilit	\$ 156 769		Minus Tota	l Unit Revenue	\$ 1473	371	= \$9,398	

**Example - Optional Units** - This shows a Georgia corn selected optional unit structure example. The projected and harvest prices are offical with the harvest price being higher than the projected price.

The OU Units 0001-0018 and 0001-0058 show that they are in a revenue loss situation and a claim should be turned in. If no production has been entered in GreatAg or from a paid claim the Minus Total Unit Revenue amount will be blank.

Price Summ	ary													_		- v
State	County Na	me		Crop		Plan		Type		Practice	î	Projected Price	Pric	ce Volatility F	actor Ha	rvest Price
GA	Worth		Corn		RP		C	GSG	Irrig	gated			5.87		0.22	6.32
GA	Worth		Corn		RP		(	GSG	Nor	n-Irrigated	00		5.87		0.22	6.32
Georgia (13)	Worth (321) - Corn	(41) - RI	- 80%	- PFTAYAYC				As	signment Of	Indemnity:		~			☐ Ne	ew Producer ***
A	В	C		D	Е	F	G	Н	I	J	K	L	M	N	0	P
Line #	Legal	Farm l	Name	Practice - Type	Prior Yld	Added Land	Record Type <sup>2</sup>	Commingled	Total Production	Acres	Approved Yld	Price	Harvest Price	Share	Total Revenue	Loss Trigger Yield/Acre
Unit # Select/Apply	FSN / Tract / Field	Oth Perso		Rate Map T-Yld Map	# Ref Years	P/T		UUF Opt Out	Post and Pre-Qualit	1 031 00 1 10		Total LOSS Liability		Multi Crop <sup>1</sup>	(I x M x N)	Loss Trigger Prod/Line
127	2652*	-		IRRIGATED/ GSG	178.0				13,090	.0 93.50	178	\$ 6.32	\$6.32	1.0000	¢02.720	142.4
00010018 OU/OU	4825				28		A			140	197	\$ 84,147			\$82,729	13,314.4
140	2652*			IRRIGATED/ GSG	213.0				27,610	.0	218	\$ 6.32	\$6.32	1.0000		174.4
00010023 OU/OU	4822	9.5			28		A			220	197	\$ 138,327			\$174,495	21,887.2
1197		1		NON IRR/ GSG	0.0		6		180.0	2.00	109	\$ 6.32	\$6.32	1.0000	100 Aug	87.2
00010057 OU/OU	757				28		A		100.0	90	109	\$ 1,102	1111		\$1,138	174.4
1200		1		NON IRR/ GSG	0.0		A.S.		350.0	5.00	109	\$ 6.32	\$6.32	1.0000		87.2
00010058 OU/OU	2405				28		A		550.0	70	109	\$ 2,756			\$2,212	436.0
ESTIMATED	UNIT INDEMNITY	Y CALC	ULATIO	ON:						An Esti	mated Unit I	ndemnity greate	r than zero i	indicates this	unit is in a potent	ial loss situation.
OU 00010018				Total Loss	s Trigger Prod	13,314.4	To	tal Unit Liabilit	y \$84,147		Minus Tota	l Unit Revenue	\$ 82,729	)	= \$1,418	7
OU 00010023					s Trigger Prod		To	tal Unit Liabilit	\$ 138,327		Minus Tota	l Unit Revenue	\$ 174,49	05	= -\$ 36,168	
OU 00010057					s Trigger Prod:		750	tal Unit Liabilit			Minus Tota	l Unit Revenue	\$ 1,138		= -\$ 36	
OU 00010058				Total Los	s Trigger Prod	436.0	To	tal Unit Liabilit	y \$ 2,756		Minus Tota	l Unit Revenue	\$ 2,212		= \$ 544	

**Legend-** The legend shows the Multi Crop Year Reporting Reasons (column N), Production Record Types (column G), Insurability codes and explanations of the symbols used on this report.

1) Multi Crop Year Reporting Reason Legend:	2) Production Record Type Legend:	
(1) Certification of crop years not previously certified (2) Correction (3) Replacement of temporary yield (4) Replacement of assigned yields (5) Certified by new Insured (6) Certified using another producer's history for new acreage (7) Recertification for new actuarial offer (8) Recertification for new unit structure (9) Other	(A) Harvested Production: sold/commercial storage. (B) Harvested Production: farm stored/measured by insured. (C) Harvested Production: pick/daily sales records. (D) Harvested Production: submated yield monitoring system. (E) Harvested Production: farm stored/measured by authorized representative. (F) Harvested Production: livestock feeding records. (G) Harvested Production: lield harvest records. (H) Harvested Production: lield harvest records. (I) Unharvested and destroyed. (ARPI only)	(J) Unharvested and put to another use. (ARPI only) (K) Unharvested and production appraised by AIP (ARPI Only). (L) Unreported production. (ARPI only) (M) Claim for Indemnity. For CCIP policles only. (N) Appraisal (non-loss). For CCIP policles only. (O) UUF or third party damage (P) Unharvested with Harvest Incomplete. (ARPI only). (O) Zero production when no claim/appraisal/UUF/3rd party or production record. For CCIP policles only. (2) Zero Planted Acres
3) Insurability: (A) Insurable (B) Uninsurable (C) Uninsurable (C) Uninsurable (D) Acreage where a PP Payment was reduced due to planting of second crop (E) Uninsurable cause of loss appraisal	TBD - To Be Determined, WA - Written Agreement  ^APH Linked Line, column 'I' and column 'O' will only show values on firs Line 111 indicates that the line is uninsurable  *-Additional Information Exists Endorsement lines are not included on this report	t linked line with acres

**LEGEND** 

## **Required Statements and Signature**

The privacy, non-discrimination, new producer and certification statements will print on the last page. Along with the area for the insured to cerify the production reported on the form. If there are any authorized representative, limited authorized rep or POA's names already entered, they will pre-print in this area.

552a): The Risk Management Agency (RMA) is authorized by the Federal Crop Insurance Act (7 U.S.C. 1501-1524) or other Acts, and the regulations promulgated thereunder, to solicit the information requested on documents established by RMA or by approved insurance providers (AIPs) that have been approved by the Federal Crop Insurance Corporation (FCIC) to deliver Federal crop insurance. The information is necessary for AIPs and RMA to operate the Federal crop insurance program, determine program eligibility, conduct statistical analysis, and ensure program integrity. Information provided herein may be furnished to other Federal State, or local agencies, as required or permitted by law, law enforcement agencies, courts or adjudicative bodies, foreign agencies, magistrate, administrative tribunal, AIPs contractors and cooperators, Comprehensive Information Management System (CIMS), congressional offices, or entities under contract with RMA. For insurance agents, certain information may also be disclosed to the public to assist interested individuals in locating agents in a particular area. Disclosure of the information requested is voluntary. However, failure to correctly report the requested information may result in the rejection of this document by the AIP or RMA in accordance with the Standard Reinsurance Agreement between the AIP and FCIC, Federal regulations, or RMA-approved procedures and the denial of program eligibility or benefits derived therefrom Also, failure to provide true and correct information may result in civil suit or criminal prosecution and the assessment of penalties or pursuit of other remedie: accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or dministering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital sta nily/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident.

Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English. To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a sed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 832-9992. Submit your completed form or letter to USDA by: (1) mail nent of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program intake@usda.gov. \*\*\*NEW PRODUCER CERTIFICATION STATEMENT: I certify that I have not produced the insured crop in the county for more than two APH crop years. I certify that I was not a member of another insured entity as a eneficial interest holder, which produced the insured crop in the county for more than two APH crop years. I certify that any substantial beneficial interest holders for the policy in which new producer status luced the insured crop in the county for more than two APH crop years. CERTIFICATION STATEMENT: I certify that to the best of my knowledge and belief all of the information on this form is correct. I also understand that failure to report completely and accurately may result in sanctions inder my policy, including but not limited to voidance of the policy, and in criminal or civil penalties (18 U.S.C. 81006 and 81014; 7 U.S.C. 81506; 31 U.S.C. 83729, 83730 and any other applicable federal statutes Limited Authorized Rep: Insured's Printed Name Insured's Signature

## **Batch Reporting**

The M711 report can be batch printed using our Batch Reporting System. Batching is located in our Reports menu. The print options available match the single print options.

Reports

Batch Reporting System

The 'Print for Selected' options for the M711 form allow you to select a specific plan(s) and/or crop(s) and only those selected will print on the form. This will only work this way for the M711 as shown in the information hover 'i'. All other forms will still print all plan(s) and/or crop(s) for the policy if the selected plan/crop is on the policy.

#### **Annotation/DocuSign**

Please use our guides to learn more about batching and Annotating/ DocuSigning. Located in our GreatAg menu under Training- GreatAg.

☐ Include Zero Acre Li	nes	
✓ Add Signature Lines		
Print only crops that	have YE on the county/crop	
✓ Do not Print "No Lon	nger in Farming Operation" Databases	
All Production	n Reporting Dates O Sales Closing Dates Price	Discovery Date
BETWEEN	AND E	
Print for Selected		
	View Previously Approved/Printed Forms	
Magency Agency	× 11852	
	☐ Include Sub-Agencies	
☐ States	Select States	
Plans	Select Insurance	Plans
The 14711	1 will only print the selected crops Select Crops	
☐ Crops Crops	Select Agents Of F	lecord
☐ Crops ☐ Agent Of Record		olicies
☐ Crops €	Select Individual P	Ollolos
☐ Crops Agent Of Record		olicies

## **Revenue Trigger and ADM Price Lookup**

## **Revenue Trigger and ADM Price Lookup**

There are two references reports that can be used in conjunction with revenue plans of insurance. These are located in the Documentation menu under GA Actuarial Info. You will be prompted to login to view these reports. Use your same

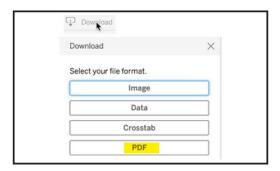
GreatAg username and password to login. If you have trouble accessing, please contact your regional office.

#### **Revenue Loss Triggers**

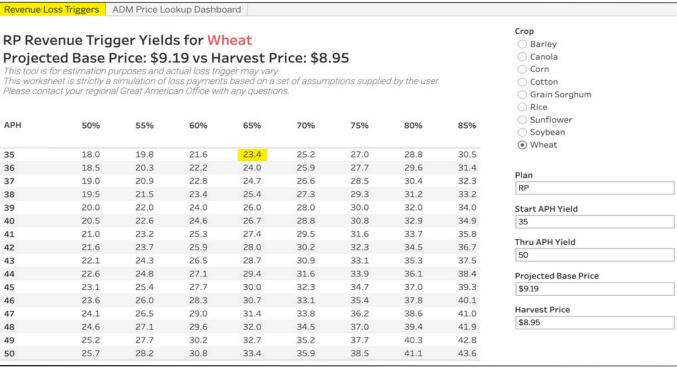
This report will allow you to select a crop, plan and enter a starting and ending APH yield, along with the projected and harvest prices. The grid will reflect your APH yield range and the coverage levels across the top. The intersecting APH and coverage level will indicate the loss trigger yield. Note the 23.4 trigger yield matches the loss yield trigger (column P) page 3 of this guide for line 123.

#### **ADM Price Lookup**

This report uses the RMA ADM price data based on the filters you select. It will show revenue and non-revenue plan prices. If you want to show the counties use the '+' in the state column. You can use the top menu 'Download' and PDF to print the screen results.









Online platforms may not be available at all times.