

# Directory of Products and Services

*As of May 2026*



The family of companies that make up Great American's insurance operations do business under several brands in a variety of markets.

**Property & Casualty Insurance**



Corporate Headquarters  
Great American Insurance Group Tower  
301 E. Fourth St.  
Cincinnati, OH 45202  
GAIG.com

## Strength Through Specialization

The operations of Great American Insurance Group intentionally focus on specialty niche markets where we can have an advantage based on our expertise, unique products or distribution. Our group consists of highly diversified businesses offering a wide range of specialty commercial property and casualty coverages. These businesses are operated by seasoned managers with a depth of knowledge and expertise in each of our specialty lines of insurance and the markets they serve.

Each business unit has significant operating autonomy to oversee important operation functions, such as underwriting, pricing, marketing, policy process and claims service. Each, however, is subject to controls over capital allocation, financial reporting, actuarial assessments and strategic direction.

For more information about our Company, please visit [GAIG.com](http://GAIG.com).

for all the *great* you do®





**Table of Contents**

ABA Insurance Services ..... 1

AgriBusiness® ..... 2

Alternative Distribution..... 3

Alternative Markets ..... 4

Aviation..... 5

Bond ..... 6

Crop ..... 7

Cyber Risk..... 8

El Aguila..... 9

Environmental .....10

Equine Mortality ..... 11

Excess Liability ..... 12

Executive Liability ..... 13

FCIA – Trade Credit & Political Risk..... 15

Fidelity / Crime..... 16

Financial Institution Services ..... 17

Great American Custom ..... 18

Great American Europe ..... 19

Great American P&C Mexico ..... 20

Great American Risk Solutions..... 21

Innovative Markets ..... 22

Loss Control..... 23

Mergers & Acquisitions Liability ..... 24

Mid-Continent Group..... 25

National Interstate..... 26

Ocean Marine..... 27

Professional Liability ..... 28

Property & Inland Marine ..... 30

Public Sector..... 31

Republic Indemnity ..... 32

Singapore Branch ..... 33

Specialty Construction ..... 34

Specialty Equipment..... 35



Specialty Human Services.....	36
Strategic Comp .....	37
Summit .....	38
Trucking.....	39
Vanliner.....	40

## ABA Insurance Services

As a leading source of insurance for banks, ABA Insurance Services provides executive and professional liability insurance, financial institution bonds, and property and casualty lines to banks throughout the country. In business for over 35 years, ABA Insurance Services is known as a long-term, reliable, and stable source of insurance and is recognized for underwriting and claims handling expertise.

Our staff understands the complex needs of all banks and will tailor an appropriate insurance placement that includes customized policy language and multi-layered programs when necessary.

### Why choose ABA Insurance Services?

- Unique expertise and focus on banks
- Experienced underwriters with financial industry and regulatory backgrounds
- Claims adjusted by highly specialized and tenured attorneys
- Emphasis on loss control through regular distribution of educational materials
- Endorsed by American Bankers Association (ABA) and 36 state bankers associations
- Nationwide presence with over 1,600 financial institutions insured in the program
- ABA member banks eligible to participate in a distribution program

### Available Coverage

- Directors & Officers Liability
- Financial Institution Bond
- Property & Casualty
- Cyber Liability
- Employment Practices Liability
- Trust Services Liability
- STAMP Surety Bond
- Excess Lines
- For more information, visit [www.abais.com](http://www.abais.com).

### Main Contact

3401 Tuttle Rd., Ste. 300  
Shaker Heights, OH 44122  
800-274-5222  
[GAIG.com/abais](http://GAIG.com/abais)

### John Wells

President  
216-220-1322  
[jwells@abais.com](mailto:jwells@abais.com)

### *Underwriting*

### Lisa Micciche

Divisional VP, Professional  
Lines Program  
216-220-1297  
[lmicciche@abais.com](mailto:lmicciche@abais.com)

### Mike Read

Divisional VP, P&C Program  
and Business Development  
216-220-1319  
[mread@abais.com](mailto:mread@abais.com)

### *Claims*

### Eric Steiner

SVP, Claims Director  
216-220-1311  
[esteiner@abais.com](mailto:esteiner@abais.com)

## AgriBusiness®

Running a farm or ranch has always involved a lot of risks. But these days, rapid changes in the industry are raising the stakes. Advanced technologies and new environmental concerns are pushing farming and ranching in new directions. But no matter how much things change, one thing never will: AgriBusiness® is committed to keeping farmers and ranchers strong with effective insurance coverage.

We've been helping farmers and ranchers manage the uncertainties of doing business for more than 100 years. Today, we provide coverage for full-time farms, ranches and other agricultural operations in 44 states. Our farm products protect businesses that range from orchards to dairy farms to livestock operations. Our equine farm products protect equine farms, boarding stables, trainers, horse shows and many more equine type operations.

### **Main Contact**

301 E. Fourth St.  
Cincinnati, OH 45202  
[GAIG.com/AgriBusiness](http://GAIG.com/AgriBusiness)

### **Ken Patrick**

Divisional President  
513-763-8617  
kpatrick@gaig.com

### **Adrienne Letts**

Divisional AVP - Operations  
513-763-8654  
aletts@gaig.com

### *Underwriting*

### **Melissa Lionberger-Hamann**

Divisional AVP  
513-763-8366  
malionberger@gaig.com

### *Claims*

### **Janelle Winford**

Divisional SVP  
513-763-8509  
jwinford@gaig.com

## Alternative Distribution

Alternative Distribution provides commercial insurance solutions through four digital channels: 1) direct-to-customer through its platform, PolicySweet.com; 2) through its co-brandable agent interface, PolicySweet Pro; 3) through API connections with agent-owned quoting platforms; 4) through embedded offerings on other digital platforms.

PolicySweet®, an insurtech brand by Great American Insurance Group, launched in 2019. The platform offers an end-to-end digital experience for small businesses to research, shop, quote and purchase insurance in minutes. Customers who prefer online shopping can secure coverage at their convenience from a computer or mobile device any time of the day.

The PolicySweet Pro platform allows for commercial agents to track lead activity and produce quotes for clients 24/7 directly from their agency website.

Finally, our API solution can be integrated into an existing website or app to provide seamless access to small commercial insurance in one interface.

Available products include Workers' Comp, General Liability, Business Owner Policy and Micro-Business Owner Policy, all offered countrywide.

For more information, visit [PolicySweet.com](https://PolicySweet.com).

### *Relationship Managers*

**Jeff Elsner**  
Divisional AVP  
860-683-4754  
[jelsner@gaig.com](mailto:jelsner@gaig.com)

**Josh Robinson**  
Digital Marketing Director  
513-369-5919  
[jrobinson@gaig.com](mailto:jrobinson@gaig.com)

### *Marketing*

**Eliad Laskin**  
Marketing Director  
860-683-4772  
[elaskin@gaig.com](mailto:elaskin@gaig.com)

### **Main Contact**

5 Waterside Crossing  
Suite 300A  
Windsor, CT 06095  
[PolicySweet@policysweet.com](mailto:PolicySweet@policysweet.com)  
[PolicySweet.com](https://PolicySweet.com)

### **Kristen Mielcarek**

Divisional VP  
860-298-2513  
[kmielcarek@gaig.com](mailto:kmielcarek@gaig.com)

### *Underwriting*

### **Fred Snyder**

Divisional AVP  
860-298-2504  
[jfsnyder@gaig.com](mailto:jfsnyder@gaig.com)

## Alternative Markets

Alternative Markets has been your home for programs since 2000. We specialize in mono-line and/or multi-line primary programs on either a traditional guaranteed cost (Specialty Programs) or risk-sharing basis (Agency, Association or Group Captives). Alternative Markets focuses on niche programs.

All programs, whether risk sharing or not, benefit from a high level of exclusivity, tailored underwriting and dedicated team claims service. Lines of business supported include: Workers' Compensation, General Liability, Property, Inland Marine, Commercial Auto and bolt-on Cyber on a supporting Package, General Liability or Business Owners Policy.

Alternative Markets supports the delegation of underwriting authority and other unbundled services such as claims and loss prevention on a program specific basis and each arrangement is subject to regular audits and oversight.

### Main Contact

5 Waterside Crossing  
Windsor, CT 06095  
[GAIG.com/AltMarkets](http://GAIG.com/AltMarkets)

### Tom Colosi

Divisional President  
860-683-4751  
tcolosi@gaig.com

### Underwriting

### Jay Bombard

Divisional SVP  
860-683-4748  
jbombard@gaig.com

### Relationship Managers

#### Robyn Rider

Divisional SVP  
513-369-5628  
rrider@gaig.com

#### Michelle Morson

Divisional VP  
860-298-2501  
mmorson@gaig.com

#### Drew Hayes

Divisional AVP  
513-412-1780  
dchayes2@gaig.com

### Marketing

#### Jennifer Guidry-Burnham

Divisional VP  
860-683-4802  
jguidry@gaig.com

## Aviation

Aviation specializes in the placement of hull, liability and excess liability across a wide array of aviation-related risks. Our underwriters are experts in analyzing, pricing and tailoring unique insurance coverage on an admitted basis. All of our underwriters have extensive experience in the aviation industry in areas including air traffic control, landside operations and commercial pilot operations.

### We offer the following coverage types:

- Non-Commercial Hull and Liability
- Commercial Hull and Liability
- Helicopter Hull and Liability
- Fixed Base Operators Liability
- Manufacturers Product Liability
- Unmanned Aerial Vehicle Hull and Liability
- Excess Liability

Aviation offers coverage on a 100% or a quota-share basis.

### Main Contact

2 Tower Center Blvd., Ste. 1605  
East Brunswick, NJ 08816  
[GAIG.com/Aviation](http://GAIG.com/Aviation)

### Michael E. Chevrette

Divisional President  
347-628-9428  
mchevrette@gaig.com

### *Underwriting*

### Chris Proudlove

Divisional SVP  
513-333-5386  
cproudlove@gaig.com

### Craig Gately

Divisional VP  
732-875-0602  
cgately@gaig.com

### Thomas Hollinger

Divisional SVP  
thollinger@gaig.com

### *Claims*

### Mellissa Carbone-Moser

Divisional SVP  
609-455-2777  
mcarbone@gaig.com

## Bond

Great American entered the Surety market in 1926, bringing a history of strong performance, secure resources and a broad appetite for business opportunity to this important industry segment.

Our agents and customers rely on the expert underwriting, solid financial strength, market leadership and personal service they receive from the Bond experts at Great American. With a highly diverse product line that includes both Commercial and Contract solutions, we are one of the leading Surety companies in the United States with loss results that are well below the industry average.

While we continue to be one of the largest writers of Contract bonding, we are also a leading provider of Commercial Surety Bonds with an emphasis on Miscellaneous, License & Permit, Court, Fiduciary and Public Official Bonds.

### **Main Contact**

301 E. Fourth St.  
Cincinnati, OH 45202  
877-377-2405  
bonddivision@gaig.com  
[GreatAmericanBonds.com](http://GreatAmericanBonds.com)  
[GAIG.com/Bond](http://GAIG.com/Bond)

### **Ken Bearley**

Divisional President  
513-369-5740  
kbearley@gaig.com

### *Underwriting*

### **John Webster**

Divisional SVP  
Contract Surety - Chief Underwriting Officer  
513-412-0430  
jkwebster@gaig.com

### **Scott Leone**

Divisional VP  
Commercial Surety  
617-936-7403  
sleone@gaig.com

### *Claims*

### **Ryan Dierkers**

Divisional VP  
513-579-6328  
rdierkers@gaig.com

## Crop

Great American has been an innovative leader in the crop insurance industry since it issued its first crop policy in 1915. Crop provides the tools clients need in the form of specialized crop insurance coverages, which can insure their revenue stream even if elements outside their control go awry. That means even in the face of a worst-case scenario, our clients will have the income to keep their operation functioning.

We welcomed Crop Risk Services employees, agents and insureds to Great American in July 2023, further demonstrating our long-standing commitment to the crop industry.

Crop insurance products offered include the federally reinsured Multiple Peril Crop Insurance policies (MPCI) and numerous Named Peril insurance products. MPCI insures against disease, weather, and price related disasters causing crop losses on a unit basis. Named Peril programs are unique and varied. Included in our family of Named Peril products is Crop Hail, which provides spot-loss protection against damaging hail or fire.

### *Claims*

#### **Shane Weaver**

Divisional VP  
513-763-8409  
sdweaver@gaig.com

### *Business Development*

#### **Matthew Klein**

Divisional VP  
513-763-8430  
mjklein@gaig.com

### *Technology*

#### **Ron Rohling**

Divisional SVP  
513-763-8444  
rrohling@gaig.com

#### **Clay Tinnell**

Divisional VP  
513-763-8466  
ctinnell@gaig.com

#### **Laura Young**

Divisional VP  
513-763-8445  
llyoung@gaig.com

### *Field Operations*

#### **Carolyn Cunningham**

Divisional AVP  
513-287-8704  
ccunningham@gaig.com

### *Product Development*

#### **Joshua Arguelles**

Divisional AVP  
513-763-8412  
jarguelles@gaig.com

### *Product Accounting*

#### **Jared Jensen**

Divisional VP Finance  
513-412-9294  
jjensen3@gaig.com

### *Compliance*

#### **Rick Bird**

Divisional AVP  
712-852-8153  
rjbird@gaig.com

### *Field Offices*

#### **Lawrence**

4910 Corporate Centre Dr., Ste. 200  
Lawrence, KS 66047  
800-336-4359

### **Main Contact**

301 E. Fourth St.  
Cincinnati, OH 45202  
800-587-1553  
[GreatAmericanCrop.com](http://GreatAmericanCrop.com)  
[GAIG.com/Crop](http://GAIG.com/Crop)

### **Dale Perry**

Divisional Group President,  
Great American  
Divisional President, Crop  
513-763-8470  
dperry@gaig.com

### **Brian Young**

Divisional EVP  
bsyoung@gaig.com

### *Claims*

#### **Bob Twomey**

Divisional SVP  
513-763-8416  
btwomey@gaig.com

### **Peoria**

1315 W. Commerce Dr.  
Peoria, IL 61615  
800-345-1065

### **Albany**

618 #2 N. Westover Blvd.  
Albany, GA 31707  
800-833-2241

### **Eau Claire**

3410 Oakwood Mall Dr.  
Eau Claire, WI 54701  
800-826-7090

### **Fargo**

1402 43rd St. SW  
Fargo, ND 58103  
800-835-7013

### **Fresno**

7112 North Fresno Street, Ste. 100  
Fresno, CA 93720  
800-635-9641

### **Decatur**

132 South Water Street, Ste. 500  
Decatur, IL 62523

## Cyber Risk

For more than a decade, Great American has delivered customized cyber risk products and programs via numerous divisions and built a reputation for providing flexible offerings in combination with other products or on a stand-alone basis. In 2018, the Cyber Risk Division was formally organized by consolidating those various products and programs into one specialty business unit.

### Products

Our products are designed for small and medium-sized businesses and are easy to explain and understand. Claims are adjusted in-house by expert privacy attorneys.

- Primary and Excess
- \$5 million Max Capacity
- Stand-alone Cyber
- Tech E&O / Cyber
- Surplus Lines
- Loss Control and Prevention

### Appetite

- Risks up to \$1 billion in annual revenues
- Excluded classes: Cannabis, Cryptocurrency

### Risk-e Business Cyber Loss and Liability Coverages

- Business Interruption, Contingent Business Interruption, Cyber Crime, Data Restoration, Extortion/Ransomware Costs, Forensics, Notification, PCI Costs, Regulatory Costs, Technology E&O, Patent Infringement Coverage, System Failure, Contingent System Failure

### Distribution

- Retail and Wholesale Producers

### Main Contact

301 E. Fourth Street  
Cincinnati, OH 45202  
[GAIG.com/Cyber](http://GAIG.com/Cyber)

### Betty Shepherd

Divisional President  
646-939-5417  
eshepherd@gaig.com

*Underwriting*

### Laura True

Divisional VP  
860-916-3261  
ltrue@gaig.com

*Claims*

### Mark Sadler

Divisional VP  
513-412-9233  
msadler@gaig.com

### Operations

#### Ryan FitzSimmons

Divisional COO  
847-330-6784  
rfitzsimmmons@gaig.com

### Business Development

#### Kelli Artin

Divisional VP  
347-346-1063  
kartin@gaig.com

## El Aguila

Headquartered in Mexico City, El Aguila is Great American's oldest international operation, well regarded for its industry expertise and outstanding customer service. Since 1994, it has been an insurance leader offering specialized, multi-channel auto insurance in the Mexican marketplace. El Aguila auto insurance products are designed for private vehicle owners, typically over 25 years of age and/or operators of family vehicles.

Juan P. Riveroll, President of El Aguila, attributes the company's success to its strong underwriting and pricing values. "While most of our products come standard in this market, we offer specialized products that potentially lower deductibles for our insureds compared with certain products offered by our competitors." For example, El Aguila's "Coverage 100" product lowers deductibles for collision and theft incidents to 3% against their competitors' rates of 5% and 10%. In cases of total loss, an additional \$700 is added to the overall value of the vehicle. Free replacement car and uninsured motorist coverages are also significant competitive advantages in a market where 3 out of 4 vehicles are not insured. This approach mirrors Great American's pricing and underwriting operating values which translates into taking products to market that are attractive and priced correctly.

Although pricing and underwriting are top priorities for Juan and his team, excellent customer service (another Great American value) is always top of mind for every employee.

The Company's name – El Aguila – whose English translation means "The Eagle," serves as a great marketing tool for the company. "The name serves as an asset for commercial and marketing purposes. In fact, eagles are the national emblem of both Mexico and the United States, so it's simple for people to remember."

### El Aguila at a glance

- 100% owned subsidiary of Great American Insurance Company
- Founded in 1994
- Headquartered in Mexico City with offices in Monterrey, Guadalajara and Puebla
- Approximately 200 employees

### Main Contact

Av. Insurgentes Sur. 1106, Piso 1  
Col. Tlacoquemécatl  
Mexico City, D.F. Mexico, 03200  
[ElAguila.com.mx](http://ElAguila.com.mx)  
[GAIG.com/ElAguila](mailto:GAIG.com/ElAguila)

### Juan Riveroll

Divisional President  
+52-55-5488-8882  
[jriveroll@elaguila.com.mx](mailto:jriveroll@elaguila.com.mx)

### Enrique Morales

Divisional VP  
+52-55-5488-8881  
[emorales@elaguila.com.mx](mailto:emorales@elaguila.com.mx)

## Environmental

### *Environmental Insurance for a Full Range of Risks and Industries*

Environmental offers an exclusive focus on environmental insurance solutions to a wide variety of commercial customers. Our core products and services enable businesses to effectively and efficiently manage risks that can threaten their financial security.

The experts of Environmental can uncover the hidden risks in your client's operations and develop a custom program to protect them. We offer a complete portfolio of environmental insurance products, including contractor's and fixed premises pollution liability insurance products.

Environmental liability can be highly complex, but Great American's dedicated environmental claims handling unit and nationwide network of emergency response firms, remediation contractors and environmental attorneys provide the technical expertise and responsiveness needed to provide customers with comprehensive risk management. Learn more at [GAIG.com/Environmental](http://GAIG.com/Environmental).

### *Business Contacts*

#### **Heather Boyd**

Divisional VP  
617-936-8868  
hboyd@gaig.com

*Contact for new business inquiries*

#### **Kirk Davenport**

Divisional VP  
484-212-7705  
kdavenport@gaig.com

#### **Rich Viglianese**

Divisional VP and Automated  
Underwriting Development Manager  
646-564-5281  
rviglianese@gaig.com  
*Underwriting Technology*

#### **Kelsey Hill**

Divisional AVP  
513-446-5657  
khill3@gaig.com  
*Communications*

### **Main Contact**

397 Eagleview Blvd., Ste. 100  
Exton, PA 19341  
888-828-4320  
[GAIG.com/Environmental](http://GAIG.com/Environmental)

#### **Mark Vuono**

Divisional President  
484-212-7701  
mvuono@gaig.com

#### *Underwriting*

#### **Eric McCabe**

Divisional SVP and Director  
of National Underwriting  
646-564-5283  
emccabe@gaig.com

#### **Rick Ringenwald**

Divisional SVP and  
Chief Underwriting Officer  
484-212-7735  
ringenwald@gaig.com  
*Contact for closure/post-closure inquiries*

#### *Claims*

#### **Gregory Kelder**

Divisional SVP and  
Head of Claims  
484-212-7706  
gkelder@gaig.com

#### **Patrick Mahoney**

Divisional VP and  
Senior Executive Underwriter  
484-212-7704  
pjmahoney@gaig.com  
*Contact for programs inquiries*

#### **Paul Scian**

Loss Control Manager  
646-988-1127  
pscian@gaig.com  
*Risk Engineering*

### *Field Offices*

#### **Boston**

177 Huntington Avenue, 17th Floor  
Boston, MA 02115

#### **New York**

28 Liberty St., Ste. 3610  
New York, NY 10005

#### **Cincinnati**

301 E. Fourth Street, Floor 14  
Cincinnati, OH 45202

## Equine Mortality

Equine Mortality is one of the world's leading providers of equine mortality insurance and related coverages. We are a knowledgeable staff in all breeds and disciplines such as Racing, Showing, Cutting, Dressage, Hunter/Jumper, Driving, Reining, Saddleseat and Pleasure Riding.

We have one of the most comprehensive and unique product portfolios available for horse owners, as our coverages can also be stacked, making each policy customizable for a client's specific situation. For clients who elect Full Mortality coverage, Great American also offers Major Medical, Surgical and various other endorsements that can be useful in protecting the customer's investment. We also offer an array of products to cover all aspects of breeding including Barrenness/Pro-foal, Prospective Foal, Stallion Availability and even options for infertility.

### Main Contact

4414 SW College Rd., Ste. 1422  
Ocala, FL 34474  
352-351-4799  
[GAIG.com/Equine](http://GAIG.com/Equine)

### Beth Leaird

Divisional President  
352-369-4122  
bleaird@gaig.com

### Claims

### Illona Berecz

Divisional VP  
352-369-4118  
iberecz@gaig.com

## Excess Liability

Excess Liability offers significant capacity of up to \$15 million for both Lead Umbrella and Excess Liability placements. This protection is made available to companies varying in size from single location light hazard risks to a wide variety of more difficult to place manufacturer and processor risks. We specialize in offering large limits of liability to protect our clients' corporate assets from catastrophic loss. We can tailor coverages to meet specific individual exposures and provide a customized Excess program. The unique Lead Umbrella form includes many of the frequently requested extensions of coverage sought by discriminating buyers.

### Main Contact

3775 Roswell Rd. NE, Ste. 300  
Marietta, GA 30062  
800-345-2913  
[GAIG.com/ExcessLiability](http://GAIG.com/ExcessLiability)

### Todd Gambrell

Divisional President  
770-509-3007  
tgambrell@gaig.com

### Underwriting

### Christopher O. Bright, CPCU

Divisional VP  
770-579-6952  
cbright@gaig.com

### Claims

### Jim Siessel

Divisional SVP  
973-952-9888  
jsiessel@gaig.com

### Field Offices

#### Atlanta

3775 Roswell Rd. NE, Ste. 300  
Marietta, GA 30062  
800-345-2913

#### Chicago

230 W. Monroe St., Ste. 2900  
Chicago, IL 60606  
312-385-4222

#### Dallas

4201 Spring Valley Road, Ste. 300  
Dallas, TX 75244  
972-490-8192

#### Los Angeles

750 The City Dr. S., Ste. 470  
Orange, CA 92868  
714-740-3383

### Virtual Offices

#### Lorri Colby (OH, KY, TN)

Production Underwriting Specialist  
859-609-7945  
lcolby@gaig.com

#### Tom Haddix (FL)

Divisional AVP  
Underwriting  
321-292-2853  
thaddix@gaig.com

#### Audrey Favale (Northeast)

Senior Production  
Underwriting Specialist  
973-520-3150  
afavale@gaig.com

## Executive Liability

Executive Liability is committed to serving its customers with industry-leading expertise and quality management liability products. Our experienced team of underwriters, claims attorneys and marketing professionals work hand-in-hand to deliver effective solutions for public, private and nonprofit clients.

Online quoting available for select products at [GreatQuoter.com](http://GreatQuoter.com).

*Available products include:*

### U.S.

- Public Company Directors' & Officers' Liability
- Private Company Management Liability
- A-Side DIC Protection
- Nonprofit Directors' & Officers' Liability
- Employment Practices Liability
- Fiduciary Liability
- Asset Management Liability
- Financial Institutions
- Community Associations

### Canada

- Public Company Directors' & Officers' Liability  
(Including U.S. traded companies)
- Private Company Directors' & Officers' Liability
- Financial Institutions Liability
- A-Side DIC Protection
- Nonprofit Directors' & Officers' Liability
- Employment Practices Liability
- Asset Management Liability

### Main Contact

1475 Woodfield Road Suite 700  
Schaumburg, IL 60173  
847-330-6750  
[eld@gaig.com](mailto:eld@gaig.com)  
[GAIG.com/ELD](http://GAIG.com/ELD)

### Jane Kornesczuk

Divisional President  
847-330-6761  
[jkornesczuk@gaig.com](mailto:jkornesczuk@gaig.com)

### Underwriting

### Jason Hogan

Divisional SVP and Chief  
Underwriting Officer  
847-330-6781  
[jhogan@gaig.com](mailto:jhogan@gaig.com)

### Claims

### Michael Powell

Divisional SVP  
847-330-6823  
[mpowell@gaig.com](mailto:mpowell@gaig.com)

*Senior Management*

**Akib Ali**

Divisional SVP Asset Management  
609-297-1403  
aali@gaig.com

**James E. Carroll**

Divisional SVP  
Accounting/Systems/Risk  
Management  
847-330-6767  
jecarroll@gaig.com

**Susan Farrell**

Divisional SVP Claims  
847-330-6897  
sfarrell@gaig.com

**Bob Fulton**

Divisional SVP Technology  
847-330-6771  
bfulton@gaig.com

**Chris Ketcham**

Divisional SVP Underwriting,  
Nonprofit, Private, EPL & Canada  
847-330-6779  
cketcham@gaig.com

**Phil Schluter**

Divisional SVP Underwriting Public  
D&O  
pschluter@gaig.com  
212-510-0173

**Thomas Siebers**

Divisional SVP Canadian Business  
847-330-6774  
tsiebers@gaig.com

*Marketing Contacts*

**Carrie Boruta**

Marketing Services Specialist  
312-385-4251  
cboruta@gaig.com

**G. Shane Allen**

Marketing Manager  
Midwest  
630-605-0528  
gallen@gaig.com

**Courtney Olsen**

Marketing Manager  
Mid-Atlantic  
443-540-4424  
colsen@gaig.com

**Michela Pittman**

Marketing Specialist  
Northeastern US  
781-572-7601  
mpittman3@gaig.com

**Gina Wood**

Divisional AVP  
Western and Southwestern US  
817-271-4850  
ggwood@gaig.com

*Toronto Ontario, Canada*

**Mona Wakim**

Divisional VP Underwriting  
Canadian Business  
416-508-1717  
mwakim@gaig.com

*Chicago Office*

230 W Monroe, Suite 2900  
Chicago, IL 60606

**G. Tyler Defend**

Divisional VP Underwriting  
Private D&O  
312-385-4250  
gdefend@gaig.com

## FCIA – Trade Credit & Political Risk

FCIA underwrites and services the trade credit and political risk insurance policies of Great American Insurance Company.

### Products for Companies

FCIA's Trade Credit Insurance policies protect companies against the risk of nonpayment on their accounts receivable whether caused by commercial or political risk events. Policies insure any combination of domestic and international sales of goods and services. Coverage is available for buyers in the United States and worldwide.\*

### Products for Financial Institutions

FCIA's Trade Credit Insurance policies protect financial institutions from nonpayment on trade finance and supply chain loans, as well as on loans secured by trade accounts receivable that are purchased or financed by the lender.

### Political Risk Products

Operating in foreign countries, especially in emerging markets, can expose multinational companies to additional risks related to unpredictable foreign government acts or political events. FCIA offers an array of political risks coverage that can help protect investment in foreign countries. Coverages include named perils such as Confiscation, Expropriation and Nationalization.

\*Unless prohibited under US law.

### Main Contact

125 Park Ave., 14th Floor  
New York, NY 10017  
212-885-1500

[FCIA.com](http://FCIA.com)  
[GAIG.com/FCIA](http://GAIG.com/FCIA)

### Michael Mulvey

Divisional President  
212-885-1525  
mmulvey@fcia.com

### Underwriting

### Patricia Quashie

Divisional SVP  
212-885-1520  
pquashie@fcia.com

### Claims

### Kristina Smirnova

Divisional AVP  
212-885-1504  
ksmirnova@fcia.com

### Business Development

#### Nasrin Nourizadeh

Vice President  
212-885-1502  
nnourizadeh@fcia.com

### Country Risk Analysis

#### Byron Shoulton

Vice President  
212-885-1512  
bshoulton@fcia.com

## Fidelity / Crime

*Service Oriented, Experienced Underwriters, Delivering Specialty Coverage, Tailored to Your Needs.*

After 30 years of protecting virtually every class of business from crime-related losses, Fidelity / Crime has a depth of experience in both underwriting and claims that is unmatched in the marketplace.

As one of the largest monoline crime insurers in the hemisphere, Fidelity / Crime maintains \$50 million in underwriting capacity for private and public businesses, financial institutions and governmental entities, and \$65 million in our broad Great American Kidnap, Ransom and Extortion Policy®. Additionally, we offer specialized products and programs for casino and gaming operations, armored car companies, mining risks, ATM companies, security guards and check cashers. We also offer Fine Art coverage for museums, galleries and more.

Coupled with the financial strength of Great American Insurance Company, our specialization and expertise gives us the ability to offer coverage enhancements beyond standard forms and to intelligently address the unique exposures of any potential Insured.

### **Main Contact**

5 Waterside Crossing  
Windsor, CT 06095  
860-298-7300

[Crimelnsurance.com](http://Crimelnsurance.com)  
[GAIG.com/FidCrime](http://GAIG.com/FidCrime)

### **Stephanie Hoboth**

Divisional President  
860-285-0076  
smhoboth@gaig.com

### *Underwriting*

### **Wesley Holekamp**

Divisional AVP  
817-820-0525  
wholekamp@gaig.com

### *Claims*

### **Joseph Szary**

Divisional VP  
609-297-1407  
jszary@gaig.com

## Financial Institution Services

Financial Institution Services specializes in providing risk management and product enhancement programs to vehicle lenders and lessors, commercial equipment lenders and mortgage lenders throughout the U.S. and Canada. Target clients include commercial banks, credit unions, finance companies, buy-here pay-here dealers and leasing and rental concerns.

Financial Institution Services provides insurance products through managing general agents specializing in providing solutions for financial institutions' needs. Great American Financial Institution Services is staffed with an energetic team of professionals empowered to respond quickly and decisively to the needs of our target clients and producers.

Financial Institution Services proactively develops new products and services from our suburban Chicago offices. Our guiding principle is to strive to make business easier, more secure and more profitable for our customers and producers through innovative product concepts and insurance solutions. Aligning our interests with those of our clients and producers has helped us become an industry leader in responding to the ever-changing needs in the financial institution marketplace.

### Main Contact

1100 E. Washington St., Ste. 200  
Grayslake, IL 60030  
877-803-4319  
[GAIG.com/FIS](http://GAIG.com/FIS)

### Christopher L. Wise

Divisional President  
877-803-4319  
cwise@gaig.com

### Underwriting

### Dana Rojas

Divisional VP  
877-803-4319  
drojas@gaig.com

### Claims

### Pat Sinnard

Divisional SVP  
513-763-8568  
psinnard@gaig.com

### Some of our products include:

- Lender Placed Collateral Protection Insurance (CPI)
- Blanket Lenders Single Interest Insurance (VSI)
- Equipment Physical Damage Insurance
- Guaranteed Automobile Protection (GAP)
- Instant Issue Collateral Protection Insurance
- Lender Placed Mortgage Hazard and Flood Insurance
- Real Estate Owned Property and Liability Insurance
- Blanket Mortgage Fire Insurance
- Credit Involuntary Unemployment/Job Loss Insurance
- Renters Insurance/Tenant Legal Liability/Security Deposit Insurance
- Data Breach/Data Security Insurance
- Dealer Supplemental Products and Warranty Products
- Credit Life and Other Debt Cancellation Programs
- Residential Investor Property and Liability
- Tax Lien Buyers Property and Liability

## Great American Custom

Each policy we write at Great American Custom is unique and individual, just like each of the business clients we serve. Our policyholders range from small businesses to complex multi-national corporations and Fortune 1000 accounts.

We've assembled a team of experienced underwriters, claims specialists and support professionals who can provide insight, perspective and creative problem-solving. They work closely together to solve complex insurance needs as quickly and efficiently as possible.

## Great American Professional Risk Insurance Services, Inc. (GAPRIS)

Great American Professional Risk Insurance Services specializes in umbrella and excess liability products that meet the needs of the commercial market. Our policyholders range in size from medium-sized businesses to complex multi-national corporations, with a focus on Fortune 1000 accounts.

Our experienced underwriting staff has a comprehensive knowledge of liability hazards, emerging trends, structured pricing, and familiarity with forms and coverage requirements. Focused on long-term relationships with clients and brokers, we listen to our clients' insurance needs and work with them to satisfy their special capacity requests.

### Main Contact

725 S. Figueroa St., Ste. 3400  
Los Angeles, CA 90017  
213-430-4300  
[gamcustom.com](http://gamcustom.com)  
[GAIG.com/GACustom](http://GAIG.com/GACustom)

### Kirk Bull, CPCU, ARe

Divisional President  
213-430-4344  
kirk.bull@gamcustom.com

### *Underwriting*

### J. Kirk Stone

Divisional SVP  
213-430-4341  
kirk.stone@gamcustom.com

### *Claims*

### John Surich

Divisional SVP  
973-952-9833  
john.surich@gamcustom.com

### *GAPRIS Main Office*

3436 Toringdon Way  
Ste. 200  
Charlotte, NC 28277  
704-364-5161

### Mark Conklin

Divisional President  
704-714-5808  
mark.conklin@gapris.com

### *Los Angeles Office*

725 S. Figueroa St., Ste. 3400  
Los Angeles, CA 90017  
213-430-4300

## Great American Europe

Great American Europe specializes in providing specialty insurance products and in developing Affinity schemes for clients in the UK and Europe. We take pride in understanding the unique requirements of each client's business to develop bespoke insurance programs, which generate additional income streams whilst helping to protect clients and their customers.

We design and customize a broad portfolio of innovative insurance programs that can minimize risk, generate insurance revenue and build customer loyalty.

### Great American Europe is comprised of:

Great American International Insurance (UK) Limited – established in the UK to write general insurance in the United Kingdom. Our teams have specialized market knowledge and the underwriting skills to develop and support customized insurance solutions in Affinity and Scheme Solutions, Accident & Health, Professional Indemnity, D&O, Construction & Engineering, Monoline Property, Surety Bonds & Guarantees, and insurance solutions for Financial Institutions, to meet the unique needs of each organization's customer base.

Great American International Insurance (EU) DAC – established in Ireland to write commercial insurance throughout the EU. We offer a range of insurance solutions across Affinity & Scheme Solutions, Accident & Health, Professional Indemnity, D&O, Surety Bonds, and insurance solutions for Financial Institutions. Our aim is to develop a bespoke offering that's right for each client.

Both insurance companies use the trading style Lease & Loan Insurance Services (LLISL) when providing insurance products to the Finance and Leasing sector such as Automatic Asset Insurance, POS Waiver programmes and Early Termination Insurance.

### Main Contact

One Temple Quay, Temple Back East,  
Bristol, BS1 6DZ  
+44 (0)117-929-9003

[GAIG.com/Europe](http://GAIG.com/Europe)

### Julian Bartlett

Group CEO & Divisional President  
+44 (0)117-929-9003  
jbartlett@gaig.com

*UK*

### Paul Dooley

European Business Development &  
Communications Director  
+44 (0)117-927-5345  
pvdooley@gaig.com

*EU*

### Mark Butler

Underwriting Director  
+353-1806-1175  
mbutler@gaig.com

### Office Locations

#### Great American International Insurance (UK) Limited

One Temple Quay, Temple Back East,  
Bristol, BS1 6DZ  
+44 (0)117-914-2070

#### Great American International Insurance (EU) DAC

Station House, Dublin Rd. Malahide  
County Dublin, Ireland  
+353-1-845-4850

## Great American P&C Mexico

Great American's Property & Casualty Division in Mexico, also known as Great American División Daños México, features a high level of specialization and knowledge of the commercial business and industrial sectors, offering comprehensive insurance solutions in order to protect the assets of its insureds.

In a highly competitive industry, our differentiator lies in our financial strength, the experience of our recognized team and a broad product portfolio, combining flexible coverages, competitive pricing and an exceptional commitment to service.

### What makes us different?

1. Specialized company with local level management autonomy and decision making.
2. Top rated and financially well-backed reinsurance program, allowing for flexibility in structuring insurance programs.
3. Direct access to a team with proven experience and an excellent industry reputation, providing specialized insurance advice to producers and insureds.
4. Technological platform that supports our service with high standards of quality and security.
5. Underwriting and commercial business integration, which guarantees quick underwriting decisions in order to close deals.
6. Emphasis on timely claims handling with high quality standards.
7. Selected distribution network via a select group of agents and brokers countrywide.

### Main Contact

Av. Insurgentes Sur. 1647, Piso 10 Col.  
San José Insurgentes  
CP 03900, Ciudad de México  
+52-55-5482-8600  
[GreatAmerican.com.mx](http://GreatAmerican.com.mx)  
[GAIG.com/PCMexico](http://GAIG.com/PCMexico)

### Agustin Quevedo

Divisional President  
+52-55-5482-8610  
aquevedo@gaig.com

## Great American Risk Solutions

*Helping wholesale brokers maximize their specialty  
P&C business*

Great American Risk Solutions provides industry leading Property and Casualty products via wholesale brokers on an excess and surplus basis. Our diverse mix of specialty products offers brokers the ability to create flexible and creative solutions to fit their client's needs.

Our staff brings decades of experience in product development, claims, underwriting and service. Each step in the process is handled with care and dedication to provide our brokers with an unparalleled experience. Our clients count on Risk Solution's innovative product mix to both capture niche business and round out accounts with tough exposures that need an expert's touch. We focus on building solid trading relationships to ensure best in class experiences.

### *Casualty*

**Katie Stautberg**  
Divisional SVP  
513-763-7220  
kstautberg@gaig.com

### *Property and Specialty*

**Peter Neuburger**  
Divisional SVP  
513-369-5675  
ckaarre@gaig.com

### *Construction*

**Randy Myers**  
Divisional SVP  
513-333-5502  
pneuburger@gaig.com

### **Main Contact**

301 E. Fourth St.,  
Cincinnati, OH 45202  
513-579-6300  
800-336-3324  
[GAIG.com/GARS](http://GAIG.com/GARS)

### **Ken Nieberding**

Divisional President  
513-763-8460  
knieberding@gaig.com

### *Distribution*

### **Kyle Enderle**

Divisional AVP  
513-579-6318  
kenderle@gaig.com

### *Claims*

### **Leslie McCabe**

Divisional SVP  
513-763-8651  
lmccabe@gaig.com

## Innovative Markets

Innovative Markets offers differentiated and first-of-kind solutions for complex, emerging and evolving risks.

Complex, emerging and evolving risks do not have standard insurance solutions. To help clients address such risks, we seek to understand their unique challenges and what is important to them as we work together to tailor a solution.

Our customized programs include admitted or surplus lines insurance coverage combined with tailored loss control and claims services. We will consider partially delegated underwriting and claims authority, as well as producer captives.

Do you have an emerging or evolving risk? Contact David Ferron.

Examples of our innovative products and programs include:

## Ecological Restoration & Conservation

Specialized, multiyear performance bonds that meet the project-specific financial assurance requirements of federal and state regulators of wetland mitigation banks and stream and nutrient buffer compensatory mitigation projects.

## Unemployment Risk Solutions

A suite of liability and surety offerings for 501(c)(3) nonprofits, tribal governments and their entities, and public entities that provide customized and cost-saving risk transfer alternatives to state unemployment insurance tax systems.

### Main Contact

301 E. Fourth St., Floor 19  
Cincinnati, OH 45202  
513-579-6300  
800-336-3324

[GAIG.com/InnovativeMarkets](http://GAIG.com/InnovativeMarkets)

### David Ferron

Divisional SVP  
513-763-8313 office  
513-260-0751 mobile  
dferron@gaig.com

### *Ecological Restoration & Conservation*

#### Chris Baker

Managing Director of  
Conservation & Ecological  
Restoration  
928-699-1068  
ccbaker@gaig.com

### *Unemployment Risk Solutions*

#### Laura Achee

Managing Director of  
Unemployment Risk Solutions  
805-767-0532  
lachee@gaig.com

## Loss Control

At Great American, not only do we take loss control seriously, but we also offer a customer-centric approach to service, enabling insureds to operate in a safer environment while keeping their core business operations as their first priority. From thermal imaging, learning development resources and educational information, such as our online safety hub, we provide high-quality professional services to help reduce loss potential, loss costs and control unsafe acts and conditions.

Our service and expertise are backed by a professional staff and a commitment to the satisfaction of our customers. The average Great American Loss Control Consultant has more than 21 years of industry experience and more than 90% hold advanced degrees and certificates. Our field consultants are strategically located throughout the United States, so you can count on us wherever you are.

### Loss Control Plan & Protect Page

We are proud to offer an extensive library of technical guidance that covers actual and potential hazards specific to your industry segment. You can find real consultative advice right when you need it at [GAIG.com/LossControl](https://GAIG.com/LossControl).

### Training, Education and Videos

Collaborating with our business units, Loss Control offers periodic customer and agent webinars covering important topics and pertinent issues of the day. Through our agreement with [Streamery](#) we offer a library of over 800 specialized training and education courses to provide valuable training right when you need it.

### Main Contact

301 E. Fourth St.  
Cincinnati, OH 45202  
800-221-7274  
[GAIG.com/LossControl](https://GAIG.com/LossControl)

### Steve Ringler

Divisional SVP  
513-412-9604  
sringler@gaig.com

### Field

### Glenn Smith

Divisional VP  
205-821-1183  
gsmith@gaig.com

### Customer Service

### Jared Bishop

Divisional AVP  
513-333-2227  
jbishop@gaig.com

## Mergers & Acquisitions Liability

Mergers & Acquisitions Liability underwrites primary and excess Representations & Warranties, Tax Indemnity and Tax Credit insurance.

Our Representations & Warranties appetite is for transactions where the target company is domiciled in the United States or Canada, and where U.S. or Canadian law applies.

Our Tax appetite is for exposures under U.S. or Canadian law. We can offer a policy of up to \$50 million in limits.

### Representations and Warranties Insurance

In most merger and acquisition (M&A) transactions, the seller makes contractual representations and warranties regarding its business. R&W insurance protects our clients' business deals against losses arising from R&W breaches. Great American's R&W insurance offers:

- On-staff underwriting, legal, tax and accounting experts to provide highly customized coverage
- Experienced claims handling to help ensure customer satisfaction

Common risks that R&W insurance covers include errors in tax returns and/ or financial statements; unpaid taxes; employee benefit package issues; asset and equity ownership; intellectual property; and much more. Generally, submission requirements include names of the parties to the transaction, current draft of the deal agreement, most recent financial statements of the company being acquired, offering memorandum and desired coverage parameters.

### Tax Indemnity Insurance

Tax Indemnity Insurance covers the risk associated with uncertain tax positions, including taxes, penalties and interest that may be incurred after or as part of a merger or acquisition. Generally, submission requirements include a legal opinion or tax memorandum addressing the uncertain tax position, a loss calculation (determination of what the potential additional tax, penalties and interest may be) and the reason that tax insurance is being requested together with associated tax returns.

*For more information, contact:*

**Lorna Beebe**  
Divisional VP  
201-364-2705  
lbeebe@gaig.com

**Marc Tortora**  
Divisional VP  
917-843-6683  
mtortora@gaig.com

**John Culotta**  
Divisional VP  
646-951-0703  
jculotta@gaig.com

**Wendy Rosenthal**  
Divisional VP  
917-445-5188  
wrosenthal@gaig.com

### Main Contact

125 Park Ave., Ste. 1520  
New York, NY 10017  
[GAIG.com/Mergers](http://GAIG.com/Mergers)

### Roy Reynolds

Divisional President  
212-885-1581  
rreynolds@gaig.com

### Underwriting

### Garry Gordon

Divisional SVP  
212-885-1582  
ggordon@gaig.com

### Devorah Pomerantz

Divisional SVP  
917-574-4702  
dpomerantz@gaig.com

### Claims

### Nicholas A. Ritrivi

Divisional VP  
Head of Claims  
347-266-1134  
nritrivi@gaig.com

## Mid-Continent Group

### General Liability, Commercial Auto, Umbrella and Inland Marine

Mid-Continent Group, based in Tulsa, Oklahoma, specializes in commercial casualty coverages with an emphasis on general liability for the construction, energy and difficult-to-place business in other industries. They provide a broad selection of General Liability, Commercial Auto, Inland Marine and Umbrella products.

Mid-Continent has expanded its offerings to include general liability coverage on a non-admitted basis either direct with the company or through its internal Agency. Group members include Mid-Continent Casualty Company, Mid-Continent Assurance Company, Oklahoma Surety Company and Mid-Continent Excess and Surplus Insurance Company.

With a focus on small to medium-sized businesses, new and tenured, that have difficulty obtaining severity-driven General Liability Mid-Continent offers coverage, including, but not limited to, the following business classes:

### Commercial Property & Casualty

#### Admitted

- Electric Car Charger Installation
- Solar Installation/Maintenance
- Homebuilders
- Oil Lease Operators/Non-Owned Working Interests
- Flow Testers
- Pumper-Gaugers
- Oilfield Welders
- Roustabouts
- Energy
- Tank Owners' Pollution Liability
- Underground Storage Tank Contractors
- Commercial General Contractors

#### Non-Admitted

- Alarm installation, service and repair

- Chimney Sweeps
- Guides and Outfitters
- Pilot Cars Services
- Clubs
- Event Planners

### Commercial Inland Marine

- Mobile Equipment Coverage for Construction, Energy & Agriculture
- Cargo & Transportation Coverages
- Installation Coverage
- Flexibility to write Inland Marine as a stand-alone product with a minimum premium as low as \$500

### Agent Portal Products

*These products are available on the MCG agent portal:*

- Flow Tester

### Main Contact

100 S. Cincinnati Avenue, Ste. 500  
Tulsa, OK 74103  
918-587-7221  
800-722-4994  
[mcg-ins.com](http://mcg-ins.com)  
[GAIG.com/MidContinent](http://GAIG.com/MidContinent)

### Bob Martin

President, COO  
918-560-2733  
rdmartin@mcg-ins.com

### Underwriting

### Lynn Marchbank

VP, Underwriting  
918-588-1218  
lmarchbank@mcg-ins.com

### Claims

### Raymond Corley

SVP, Claims  
513-287-8116  
rcorley@mcg-ins.com

- Homebuilders
- Mobile Welder
- Oilfield Welder
- Pumpers and Gaugers
- Underground Storage Tank Owner Pollution Liability (in eligible states)
- Oil Lease Operators
- Roustabout

### Inland Marine:

- Builders Risk Non-Reporting
- Contractor's Equipment
- Cargo
- Installation
- Welder's PACK

## National Interstate

Since 1989, National Interstate has specialized in serving the insurance needs of the wheels-based transportation industry. Our steadfast focus on developing niche expertise in product design, loss control and claim services has made National Interstate one of the most respected names in commercial transportation insurance today.

### A Market Leader in Commercial Transportation Insurance

National Interstate offers an array of tailored insurance products and coverages, including traditional insurance and innovative alternative risk transfer solutions such as captive programs. A member of Great American Insurance Group, National Interstate Insurance Company is licensed in all 50 states, and we are proud to serve the following sectors:

- Fleet Trucking
- Bus (Motorcoach/School Bus/Fixed Route Transit)
- Limousines
- Paratransit and Non-Emergency Medical Transportation
- Ambulance
- Propane Haulers
- Waste Operations
- Crane, Rigging and Specialty Carriers
- General Commercial Insurance (Hawaii and Alaska only)
- Forestry
- Demolition
- Open Road Insurance (Collector Car)

National Interstate offers a variety of insurance coverages, including:

- Auto Liability
- Auto Physical Damage
- Workers' Compensation
- Excess Liability
- General Liability
- Property and Inland Marine
- Motor Truck Cargo
- And more!

### An Insurance Experience Built Around You®

Our teams of underwriters, loss control and claims experts work together to provide world-class customer service tailored to each market we serve.

### Main Contact

3250 Interstate Dr.  
Richfield, OH 44286-9000  
800-929-1500

[natl.com](http://natl.com)

[GAIG.com/NationalInterstate](http://GAIG.com/NationalInterstate)

### Shawn Los

Divisional Group President,  
Great American  
President and COO, National Interstate  
[shawn.los@natl.com](mailto:shawn.los@natl.com)

### Julie McGraw

SVP and CFO  
[julie.mcgraw@natl.com](mailto:julie.mcgraw@natl.com)

### Underwriting

### Jim Parks

VP and CUO  
[jim.parks@natl.com](mailto:jim.parks@natl.com)

### Claims

### Steve Winborn

SVP Claims and Risk Management  
[steve.winborn@natl.com](mailto:steve.winborn@natl.com)

### Michael Heramb

SVP Passenger Division  
[michael.heramb@natl.com](mailto:michael.heramb@natl.com)

### Chris Mikolay

SVP Specialty Division  
[chris.mikolay@natl.com](mailto:chris.mikolay@natl.com)

### George Skuggen

SVP Truck Division  
[george.skuggen@natl.com](mailto:george.skuggen@natl.com)

## Ocean Marine

The specialized expertise of Ocean Marine, plus a national network of skilled agents and brokers, enables us to provide unparalleled service to the marine industry.

Great American has been insuring ocean-related businesses since 1962. For more than 60 years, Great American has responded to the special needs of a marine-based business by developing one of the most extensive selections of Ocean Marine insurance products available from a single carrier. That gives every business the opportunity to package multiple coverages.

Ocean Marine's specialized focus enables it to support select customer groups by providing the right coverage from our experienced underwriters. We provide a comprehensive suite of coverages for marina operators and boat dealers, passenger vessels, marine contractors, and international shippers of ocean cargo, just to name a few. Our in-house claims adjusting staff is always ready to fulfill our commitments with patience and compassion.

### Main Contact

28 Liberty Street, Ste 3610  
New York, NY 10005  
212-510-0100  
oceanmarine@gaig.com  
[GAIG.com/OceanMarine](http://GAIG.com/OceanMarine)

### Michael Csorba

Divisional President  
212-510-0146  
mcsorba@gaig.com

### Underwriting

### Stephen Clark

Divisional SVP Underwriting  
847-330-3286  
slclark2@gaig.com

### Claims

### Carl Hees

Divisional SVP Claims  
212-510-0106  
chees@gaig.com

*For more information, contact:*

### Gordon Lewis

Divisional SVP  
NY Metro Region  
212-510-0163  
glewis3@gaig.com

### Noah Kingston

Divisional VP  
Central Region  
713-278-7237  
njkingston@gaig.com

### Rick Salway

Divisional VP, Yachts  
212-510-0115  
rsalway@gaig.com

### Ara Kazanjian

Divisional VP  
West Region  
818-281-2890  
akazanjian@gaig.com

### Roger Fernandes

Divisional AVP  
Canadian Region  
647-822-1774  
rfernandes@gaig.com

## Professional Liability

Professional Liability Division (PLD) is proudly backed by the financial strength of Great American Insurance Company, and operates with the goal of providing broad coverage, competitive rates and industry-leading service to support your business. PLD offers medical and non-medical service providers protection from claims alleging an act, error or omission by a firm, its staff or contractors working on its behalf.

### **Main Contact**

PO Box 1178  
Cincinnati, OH 45201  
[GAIG.com/PLD](http://GAIG.com/PLD)

### **Jesse Gutierrez**

Divisional President  
374-920-6707  
jfgutierrez@gaig.com

### *Underwriting*

### **David F. Blue, III**

Divisional SVP  
Alternative Distribution  
443-401-3087  
dblue@gaig.com

### **Nelson Arache**

Divisional SVP  
Open Brokerage  
646-574-7649  
narache@gaig.com

### *Claims*

### **Sam Marcus**

Divisional SVP  
347-554-0371  
smarcus@gaig.com

*Design Professionals Liability***Joe Miller**

Divisional VP  
240-459-5392  
jsmiller2@gaig.com

**Issac Hoffses**

Underwriting Manager  
410-913-7754  
ihoffses@gaig.com

**Jennie McCollum**

Underwriting Manager  
410-610-3938  
jmcollum@gaig.com

*Canada***Maia Espejo**

Divisional AVP  
416-602-9668  
mespejo@gaig.com

*Telehealth & Miscellaneous Medical  
Professional Liability***Nelson Arache**

Divisional SVP  
646-574-7649  
narache@gaig.com

**James Lassiter**

Divisional VP  
470-506-5924  
jlassiter@gaig.com

*MPL & Accountants**Professional Liability***Steve Roeder**

Divisional VP  
646-574-7693  
sroeder@gaig.com

**Erin Brink**

Underwriting Manager  
646-276-8193  
ebrink@gaig.com

**Patrick Meyers**

Underwriting Manager  
917-890-1878  
pmeyers@gaig.com

*Lawyers Professional Liability***Carol Threlkeld**

Divisional VP  
312-515-0993  
cthrelkeld@gaig.com

*Programs Professional Liability***Matt Ehmann**

Divisional VP  
484-735-2695  
mehmann@gaig.com

**Mike Schrandt**

Underwriting Manager  
484-781-5584  
mschrandt@gaig.com

*Claims***Roseanne DeBellis**

Divisional VP  
Design Professionals/Programs/  
Healthcare  
347-226-0803  
rdebellis@gaig.com

**Kaitlin Weaver**

Divisional AVP  
Open Brokerage Claims  
484-707-1334  
kweaver@gaig.com

*Operations and Compliance***Phil Howard**

Divisional VP  
610-223-0512  
pjhoward@gaig.com

## Property & Inland Marine

We are a team of specialists driven to help protect the financial stability of our customers through tailored insurance solutions. Our mission is to enable you to prosper by being a leading provider of risk management solutions using property and inland marine insurance products and services.

Service Minded. Solution Driven. Specialty Focused. That's what we are, and we can be counted on to help you. We're one of the few carriers with a dedicated Property & Inland Marine Division. Our specialized Claims and Underwriting teams are highly experienced, allowing us to be experts in the industries we serve. We believe our expertise is second to none.

We specialize in the following:

### Inland Marine Coverages

- Builder's Risk
- Contractor's Equipment
- Difference in Conditions
- Installation Floater
- Miscellaneous Floater
- Motor Truck Cargo
- Oil & Gas
- Solar Energy

### Property Coverages

- Commercial Property
- Excess Property

### Industries

- Construction
- Energy & Renewables
- Transportation

### Main Contact

301 E. Fourth St.  
Cincinnati, OH 45202  
[GAIG.com/PIM](http://GAIG.com/PIM)

### Julie Kadnar

Divisional Group  
President, Great American  
Divisional President,  
Property & Inland Marine  
513-287-8219  
jkadnar@gaig.com

### Underwriting

### Katie Kazemi

Divisional SVP  
513-287-8161  
kkazemi@gaig.com

### Claims

### Josh Schaad

Divisional SVP  
513-333-6914  
jschaad@gaig.com

### West Operations

#### Brenda Atkins

Divisional SVP  
972-437-7151  
batkins@gaig.com

### Northeast Operations

#### Jeff Gilbert

Divisional SVP  
315-445-3922  
jgilbert@gaig.com

### Central Operations

#### Kim Paff

Divisional SVP  
513-287-8165  
kpaff@gaig.com

### South Operations

#### Chris Hurley

Divisional SVP  
513-345-6413  
cyhurley@gaig.com

## Public Sector

Public Sector is recognized as the leading insurer and reinsurer for Pools across the country. We are committed to providing solutions that align with the pooling community's unique risk characteristics, values and goals.

### Who We Serve

Great American provides customized insurance programs for liability, property, and workers' comp, that meet the unique risk management needs of the pooling community - including JPA's, JIF's, risk retention groups, captives and more.

Our targeted classes within these public entities include:

- Municipalities
- Public schools (K-12 and limited community colleges)
- Special services districts

### Our Coverage Offerings

Great American offers the following coverages to meet various public sector risks:

#### *Multi-Line Liability Coverage*

- Up to \$20 million in capacity (limits will vary by territory and risk characteristics)
- General liability, auto, law enforcement, public officials, and school board legal liability
- Minimum self-insured retentions and premiums may apply

#### *Property Coverage*

- Per occurrence coverage, with limits up to \$100 million
- All-risks perils
- Machine and equipment breakdown
- Auto physical damage
- Property coverage is not available in Tier I, Tier II or Tornado Alley
- Earthquake and flood available with certain restrictions in high-risk zones
- Coverage for acts of terrorism (excludes NBCR)

#### *Buffer and Excess Workers' Compensation*

- Statutory coverage for schools over \$250,000 SIR
- Buffer comp available for schools and municipalities (with police and fire) - Limits up to \$2 million

### Main Contact

301 E. Fourth St.  
Cincinnati, OH 45202  
513-345-6473  
[GAIG.com/PublicSector](https://www.gaig.com/PublicSector)

### Scott Rohr

Divisional President  
804-370-0563  
sarohr@gaig.com

#### *Underwriting*

### Paul Cunney

Divisional SVP, Underwriting  
516-265-9386  
pcunney@gaig.com

### John Koch

Divisional SVP, Actuary  
804-396-6027  
jmkoch@gaig.com

#### *Claims*

### Regina DePumpo

Divisional VP  
804-823-8431  
rdepumpo@gaig.com

### Restricted Classes

- Transit-only
- Electric and gas generating utilities
- Port authority only
- Stand-alone professional
- Individual risks/ground-up

## Republic Indemnity

For over 50 years, Republic Indemnity has maintained its reputation as a premier California Workers' Compensation insurance carrier, demonstrating consistency, resiliency and financial stability.

Republic Indemnity is how producers, policyholders, and injured workers can overcome all the complexities of workers' comp and get a clear way forward. Too many people run into endless obstacles when navigating workers' comp. From unanswered calls to uncertainty around pricing to unresolved claims and more – it seems like there's always some issue holding you back.

Here are some of the benefits of working with Republic:

- Our dedicated underwriters are empowered to make judgements calls.
- Our claims adjusters are committed to helping injured workers get the medical care they need to help them recover and get back to work as soon as possible.
- Our loss control consultants provide employers with safety tools, resources and programs that go above and beyond standard safety content.
- Brokers and employers can manage their accounts with a full suite of online cutting-edge technology tools.

Republic Indemnity is headquartered in Calabasas, California, with offices in San Francisco and San Diego. We provide Workers' Compensation coverage for small to large-sized businesses in the western United States.

### Main Contact

4500 Park Granada Blvd., Ste 300  
Calabasas, CA 91302  
818-990-9860  
[RepublicIndemnity.com](http://RepublicIndemnity.com)  
[GAIG.com/RepublicIndemnity](http://GAIG.com/RepublicIndemnity)

### Gene Simpson

President  
415-954-3404  
esimpson@ri-net.com

### Underwriting

### Sean Pepper

Divisional SVP  
818-382-1022  
spepper@ri-net.com

### Janet Miller

Divisional SVP  
415-954-3413  
janetm@ri-net.com

## Singapore Branch

Great American Insurance Company, Singapore Branch offers an extensive list of insurance solutions to a wide variety of commercial customers. The Singapore Branch is dedicated to delivering exceptional service to its customers, and its experienced team of underwriters will help to tailor a policy for each customer's specific needs. The Singapore Branch's comprehensive portfolio of products provides an insurance solution to a broad array of industries including:

- Marine Cargo
- Marine Hull & Machinery
- Marine Liability
- Professional and Executive Risks
- Property
- Engineering
- General Liability
- General Accident
- Personal Accident
- Work Injury
- Motor
- SME Package
- Cyber

### Main Contact

3 Temasek Ave., Ste.16-01  
Centennial Tower  
Singapore 039190  
+65-6804-6000

[GAIC.com.sg](http://GAIC.com.sg)

[GAIG.com/Singapore](http://GAIG.com/Singapore)

### Chee Keng Koon

Chief Executive Officer  
chee.kengkoon@sg.gaig.com

### Vanessa Teo

Deputy CEO  
+65-6804-6011  
vanessa.teo@sg.gaig.com

### *Business Leaders*

#### **Larry Kwok**

Senior Director, Marine Asia  
(excluding Korea)  
+65-6804-6005  
larry.kwok@sg.gaig.com

#### **Moonkee Choi**

Senior Director, Korea Market  
+65-6804-6027  
moonkee.choi@sg.gaig.com

#### **Heng Shoon Kwang**

Senior Director, Distribution  
+65-6804-6045  
shoonkwang.heng@sg.gaig.com

#### **Chris Ang**

Director, P&C Underwriting  
+65 6804 6065  
chris.ang@sg.gaig.com

## Specialty Construction

Specialty Construction provides loss-sensitive practice policies and wrap-up solutions to the construction industry focusing on workers' compensation and general liability insurance for general contractors, large trade contractors and owners.

We recognize the need for an exclusive focus on effective management for construction risks that could not only threaten the progress and completion of a construction job, but also the safety of contractors and subcontractors on the job. With our wrap-up program, we are able to provide the following country-wide:

- Uniformity of insurance coverage and limits for all enrolled contractors and subcontractors, as well as the owner or general contractor sponsoring the wrap-up.
- Comprehensive loss prevention services designed to help minimize risks and job site hazards through resources and technology innovation.
- Proactive claims handling, managed care, disability management and return to work programs.
- A dedicated team of construction service professionals focused on underwriting, risk engineering, claims administration and program management.
- Various types of projects, including Healthcare, Sports and Entertainment Arenas, Higher Education, General Building, Data Centers, Water/Sewer, Infrastructure, Manufacturing and Energy Projects.

### Coverages:

- Workers' Compensation: Master policy with individual contractor policies.
- General Liability: Single policy with flexible limits and coverage based on exposures and program needs.
- Typical program retention of \$250,000.
- Product-Completed Operations limit up to statute of repose.
- General Aggregate Limit that renews annually for the duration of the project.
- Per Project Limits afforded on rolling programs.
- Repair work period extension and punch list work are included in the program.
- Ability to work with other Great American divisions to provide excess liability, contractor's pollution liability and builder's risk coverages.

### Main Contact

5 Waterside Crossing  
Windsor, CT 06095

[GAIG.com/](http://GAIG.com/)

[SpecialtyConstruction](http://SpecialtyConstruction)

### Tom Boudreau

Divisional SVP  
860-298-2508  
tmboudreau@gaig.com

### Underwriting

### Linda DiOrio

Divisional VP  
860-298-7321  
ldiorio@gaig.com

### Claims

### Angela Cerini

Divisional VP  
860-298-7322  
acerini@gaig.com

## Specialty Equipment

From office to construction, transportation to medical, and almost every equipment category in between, Great American Specialty Equipment provides innovative, specialized solutions to serve the needs of the commercial equipment industry.

It's estimated that U.S. businesses, nonprofits and government agencies invest nearly \$2 trillion annually in equipment and software. Specialty Equipment insures more than \$6 billion of that and counting.

Our specialty lies in an embedded approach that leverages technology and service capabilities to make transactions faster, easier and more profitable. We have been a market leader in commercial equipment lease insurance for over 40 years, building strong relationships with some of the largest banks, independent and manufacturer captive finance companies. We go beyond underwriting and claims to provide services, technology and platform integrations, call center operations and alternative risk structures.

We actively seek agency programs where our innovative technology and service can be combined with the agent's capabilities to provide exceptional coverage and support. Our focus includes programs in agriculture, transportation and construction. We explore new markets for the next generation of embedded insurance products, aiming to streamline finance transactions by reducing friction.

Regardless of distribution, delivering speed, ease and trust is paramount for customers. Specialty Equipment's insurance programs provide important protection to keep businesses running smoothly across the United States and Canada.

### **Our suite of customizable protection programs for commercial equipment and vehicles includes:**

- Lease Insurance
- Rental Insurance
- Point of Sale Insurance
- Contingent & Excess Liability Insurance
- Residual Value Insurance
- Stipulated Loss Value Gap Insurance
- Insurance Tracking and Verification Services
- Machine Tool Operator Error

### **Main Contact**

301 E. Fourth St.  
Cincinnati, OH 45202  
866-676-5677 Toll-free  
425-649-6084 Claims  
specialtyequipment@gaig.com  
[GAIG.com/SpecialtyEquipment](https://GAIG.com/SpecialtyEquipment)

### **Ken Schneider**

Divisional President  
513-763-7091  
kwschneider@gaig.com

### *Underwriting*

### **Dave Gruber**

Divisional VP  
513-763-8367  
dgruber@gaig.com

### *Claims*

### **Chris Wright**

Divisional VP  
425-649-6084  
cwright@gaig.com

### *Service Operations*

3326 160th Ave. SE, Ste. 400  
Bellevue, WA 98008

### **Tom Allen**

Divisional VP  
425-649-5903  
tallen@gaig.com

## Specialty Human Services

Since 1980, Specialty Human Services (SHS) has managed Great American's insurance program for social service agencies and non-profit organizations.

Our comprehensive coverage can include an inclusive Package policy (with General Liability, Professional Liability, Abuse and Molestation and Property), Commercial Auto and Umbrella.

Policyholders access our products and services primarily through appointed retail agents who specialize in nonprofit and human service organizations. SHS also supports alternative distribution through specialized program solutions including risk purchasing groups (RPGs), franchise programs, and captives.

SHS offers Blanket Special Risk Accident & Health (A&H) coverage, for students, participants and volunteers. A&H aligns with our package product for comprehensive coverage but can be written on a monoline basis. Appointed A&H agents can quote and bind policies through the A&H portal.

SHS's Claims, Risk Management, Underwriting and Marketing teams work hand-in-hand to offer unmatched service to organizations nationwide.

### *Product*

#### **Nate Natale**

Divisional AVP  
800-722-3260  
nnatale@gaig.com

### *Sales and Underwriting*

#### **Matthew Manion**

Divisional VP, Sales  
513-412-4315  
mmanion2@gaig.com

#### **Kent Barnes**

Divisional VP, Underwriting  
312-385-4187  
kbarnes2@gaig.com

### *Programs and Accident & Health*

#### **Liz Urso**

Divisional VP  
312-385-4153  
eurso@gaig.com

### **Main Contact**

301 E. Fourth St.  
Cincinnati, OH 45202  
800-722-3260  
[SpecialtyHumanServices.com](http://SpecialtyHumanServices.com)  
[GAIG.com/SHS](http://GAIG.com/SHS)

### **Kevin Duke**

Divisional President  
513-333-2219  
knduke@gaig.com

### *Claims*

### **Keith Hammersmith**

Divisional SVP  
513-287-8155  
khammersmith@gaig.com

## Strategic Comp

Strategic Comp gives businesses more control over their costs, risks and outcomes than ever before. With nationwide service capabilities, our Paid Loss Aggregate Deductible program welcomes accounts with excellent loss experience as well as those with poor loss history and high e-mods. Here's how we make it work for everyone:

- **Change the model** – Strategic Comp's unique aggregate deductible program helps insureds achieve better outcomes and lets them pocket any extra savings that result. Our deductible program caps their risk and does not require stacked security.
- **Cut the risks** – Our loss control experts will identify clear, practical ways that insureds can reduce their workplace incidents and provide hands-on help with implementing those changes.
- **Control the claims** – All Strategic Comp insureds get highly engaged, local field adjusters with low caseloads. Our field adjusters average 60 open claims.

We seek to provide a long-term solution to companies' workers' compensation needs. Let's make this work for everyone.

### Main Contact

301 E. Fourth St., 21st Floor  
Cincinnati, OH 45202  
800-467-7725  
[StrategicComp.com](http://StrategicComp.com)  
[GAIG.com/StrategicComp](http://GAIG.com/StrategicComp)

### Jon Goldman

Divisional President  
513-412-1276  
jgoldman@strategiccomp.com

### Underwriting

### Aidan Jordan

Divisional VP  
504-846-3621  
ajordan@strategiccomp.com

### Claims

### Stacy Kersten

Divisional SVP  
513-287-8139  
skersten@strategiccomp.com

### Marketing

#### Karen F. Wise

Marketing Director  
770-325-3019  
706-570-7464 mobile  
kwise@strategiccomp.com

#### Kimberly Poston

Marketing Director  
770-325-2998  
615-944-2107 mobile  
kposton@strategiccomp.com

## Summit

### Helping businesses maximize their workers' compensation investment

Summit provides workers' compensation services to businesses in Alabama, Arkansas, Florida, Georgia, Illinois, Indiana, Kentucky, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas and Virginia. Summit is based in Lakeland, Florida, and has offices in Baton Rouge, Louisiana, and Gainesville, Georgia.

Summit has built a solid reputation in the insurance industry by providing outstanding service to thousands of employers throughout the southeastern United States. Our family of carriers provides a variety of options to fit workers' compensation needs of many types of businesses. Each is managed by Summit and is supported by our extensive resources.

### Our Companies

Summit manages the day-to-day operations of six workers' compensation insurance carriers.

- Bridgefield Casualty Insurance Company, rated "A+" (Superior) by AM Best Company**  
 A Summit affiliate. Coverage available in Alabama, Arkansas, Delaware, Florida, Georgia, Illinois, Indiana, Kentucky, Louisiana, Mississippi, North Carolina, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas and Virginia.
- Bridgefield Employers Insurance Company, rated "A+" (Superior) by AM Best Company**  
 A Summit affiliate. Coverage available in Alabama, Arkansas, Delaware, Florida, Georgia, Illinois, Indiana, Kentucky, Louisiana, Mississippi, North Carolina, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas and Virginia.
- Bridgefield Indemnity Insurance Company, rated "A+" (Superior) by AM Best Company**  
 A Summit affiliate. Coverage available in Alabama, Arkansas, Delaware, Georgia, Illinois, Indiana, Kentucky, Louisiana, Mississippi, North Carolina, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas and Virginia.
- BusinessFirst Insurance Company, rated "A-" (Excellent) by AM Best Company**  
 A stock insurance company managed by Summit. Coverage available in Florida, Georgia, Indiana, Kentucky, North Carolina, South Carolina, Tennessee and Virginia. BusinessFirst Insurance Company and affiliate RetailFirst Insurance Company make up RetailFirst Insurance Group.
- RetailFirst Insurance Company, rated "A-" (Excellent) by AM Best Company**  
 A stock insurance company managed by Summit. Coverage available in Florida. RetailFirst Insurance Company and affiliate BusinessFirst Insurance Company make up RetailFirst Insurance Group.
- Retailers Casualty Insurance Company, rated "A-" (Excellent) by AM Best Company**  
 A stock insurance company managed by Summit. Coverage available in Alabama, Arkansas, Louisiana, Mississippi, Oklahoma and Texas.

### Main Contact

PO Box 988  
 Lakeland, FL 33802-0988  
 800-282-7648  
[Summitholdings.com](http://Summitholdings.com)  
[GAIG.com/Summit](http://GAIG.com/Summit)

### James Wood

President  
 james.wood@summitholdings.com

### Mike Arnold

Divisional SVP  
 mike.arnold@summitholdings.com

## Trucking

Trucking is a leading provider of insurance products for the long-haul trucking industry and specializes in service to Owner-Operators. Our focus on trucking started in the early 1990s with the development of a trucking Physical Damage policy. Since then, it has evolved to include a complete suite of products and services supporting the independent contractor including Physical Damage, Non-Trucking Liability, Occupational Accident, Contingent Liability, our signature Rig Ready® repair service, Deductible Buyback and TruXpro® which includes downtime and rental reimbursement.

Our experienced team is dedicated entirely to trucking, all day, every day. This niche expertise allows us to provide the products drivers need and the service they deserve to get them back on the road faster.

### **Main Contact**

301 E. Fourth St.  
Cincinnati, OH 45202  
800-643-7882  
truckers@gaig.com  
[GreatAmericanTrucker.com](http://GreatAmericanTrucker.com)  
[GAIG.com/Trucking](http://GAIG.com/Trucking)

### **Dan Keenan**

Divisional President  
330-523-1413  
dkeenan@gaig.com

*Underwriting*

### **Maria Redrow**

Divisional SVP  
513-333-6929  
mkredrow@gaig.com

*Claims*

### **Michele Mezzone**

Divisional VP  
513-412-0891  
mmezzone@gaig.com

## Vanliner

Founded in 1978 by movers for movers, Vanliner Insurance Company has become the country's top insurance provider for the moving and storage industry and is an emerging leader in the last mile industry.

### Moving and Storage and Last Mile Insurance Experts

You deserve a true expert who understands the nuances of your moving and storage and last mile delivery business, and how best to protect it. The Vanliner team's mission is to provide first-class insurance products, including innovative alternative risk transfer (ART) programs and captives, tailored to your specific needs.

A member of Great American Insurance Group and subsidiary of National Interstate Insurance Company, we are licensed in all 50 states and offer a range of coverages to all fleet sizes and independent owner-operators in the following industry sectors:

- Moving and Storage
- Last Mile Delivery
- Home Delivery
- Parcel Delivery
- Independent Distributors
- Event and Equipment Rental
- Art Packer Shippers

Vanliner offers a variety of insurance coverages, including:

- Auto Liability
- Auto Physical Damage
- Workers' Compensation and Employee Liability
- Commercial Umbrella
- Property
- Garage Liability and Garage Keepers
- Movers and Warehousemen's' Liability
- Independent Owner-Operator Coverages

### An Insurance Experience Built Around You®

Our teams of underwriters, loss control and claims experts work together to provide world-class customer service tailored to each market we serve.

#### Main Contact

3250 Interstate Dr  
Richfield, OH 44286  
800-325-3619

[vanliner.com](http://vanliner.com)

[GAIG.com/Vanliner](http://GAIG.com/Vanliner)

#### Colleen Shepherd

President  
800-325-3619 x9315  
colleen.shepherd@vanliner.com

#### Underwriting

#### Keith Boyle

SVP Underwriting  
800-325-3619 x9492  
keith.boyle@vanliner.com

#### Claims

#### Jen Novak

VP Claims  
800-325-3619 x9384  
jen.novak@natl.com

Online portal(s) may not be available at all times. Coverage and benefits are summarized. Refer to the actual policy for a full description of applicable terms, conditions, limits and exclusions. Captives may involve a risk of loss. Savings may vary. Program description is summarized. See program documents for additional information. The products described in this Directory are provided by one or more of the following members of Great American Insurance Group (collectively "Great American") with their principal place of business at 301 E. Fourth St., Cincinnati, OH 45202 unless otherwise noted:

**Great American Insurance Company** - Great American Insurance Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C., NAIC number 16691.

**Great American Insurance Company – Canadian Branch**, a foreign insurer authorized to insure risks in all Canadian Provinces and Territories, located at Suite 3200, Bay Adelaide Centre - North Tower, 40 Temperance St., Toronto, Ontario, M5H 0B4.

**Great American Insurance Company – Singapore Branch**, a licensed insurer in Singapore, located at 3 Temasek Avenue, #16-01 Centennial Tower, Singapore 039190. Registration number T15FC0029B.

**Great American Alliance Insurance Company** - Great American Alliance Insurance Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C., NAIC number 26832.

**Great American Assurance Company** - Great American Assurance Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C., NAIC number 26344.

**Great American Casualty Insurance Company** - Great American Casualty Insurance Company is an OH domiciled property and casualty insurance company, authorized in AL, FL, IN, KY, LA, MD, MO, OH, TN and TX, NAIC number 39896.

**Great American E & S Insurance Company** - Great American E & S Insurance Company is an OH domiciled surplus lines insurance company, eligible to underwrite surplus lines insurance in all states and the D.C., NAIC number 37532.

**Great American Fidelity Insurance Company** - Great American Fidelity Insurance Company is an OH domiciled surplus lines insurance company, eligible to underwrite surplus lines insurance in all states and the D.C., NAIC number 41858.

**Great American Insurance Company of New York** - Great American Insurance Company of New York is an OH domiciled property and casualty insurance company, authorized in all states and the D.C., NAIC number 22136.

**Great American Protection Insurance Company** - Great American Protection Insurance Company is an OH domiciled property and casualty insurance company, authorized in CA, IN, KY, MS, OH and WA only, and eligible to underwrite surplus lines insurance in all other states except in CO, CT, FL, LA, ME, MN, NV, NH, NY, OK, RI and VT, NAIC number 38580.

**Great American Security Insurance Company** - Great American Security Insurance Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C., NAIC number 31135.

**Great American Spirit Insurance Company** - Great American Spirit Insurance Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C., NAIC number 33723.

**American Empire Insurance Company** - American Empire Insurance Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C. except in ME, MA, NH, PA, and VT, and eligible to only underwrite surplus lines insurance in HI and PA, NAIC number 37990.

**Great American Risk Solutions Surplus Lines Insurance Company** - Great American Risk Solutions Surplus Lines Insurance Company is an OH domiciled surplus lines insurance company, eligible to underwrite surplus lines insurance in all states and the D.C., with its principal place of business at 301 E. Fourth St., Cincinnati, OH 45202, NAIC number 35351.

**Mid-Continent Assurance Company** - Mid-Continent Assurance Company is an OH domiciled property and casualty insurance company, authorized in CA, CT, DE, FL, HI, ID, LA, ME, MA, MO, NE, NH, ND, NJ, OH, OK, PA, RI, TX, VT, VA, WV, WI and the D.C. only, with its principal place of business at 100 S. Cincinnati Avenue, Suite 500, Tulsa, OK 74103, NAIC number 15380.

**Mid-Continent Casualty Company** - Mid-Continent Casualty Company is an OH domiciled property and casualty insurance company, authorized in all states except in AK and NY, with its principal place of business at 100 S. Cincinnati Avenue, Suite 500, Tulsa, OK 74103, NAIC number 23418.

**Mid-Continent Excess and Surplus Insurance Company** - Mid-Continent Excess and Surplus Insurance Company is an OH domiciled surplus lines insurance company, eligible to underwrite surplus lines insurance in all states and the D.C. except in AL, CA, IN, NY and WA, with its principal place of business at 100 S. Cincinnati Avenue, Suite 500, Tulsa, OK 74103, NAIC number 13794.

**Oklahoma Surety Company** - Oklahoma Surety Company is an OH domiciled property and casualty insurance company, authorized in the States of AR, KS, LA, OH, OK and TX only, with its principal place of business at 100 S. Cincinnati Avenue, Suite 500, Tulsa, OK 74103, NAIC number 23426.

**National Interstate Insurance Company** - National Interstate Insurance Company is

an OH domiciled property and casualty insurance company, authorized in all states and the D.C., with its principal place of business at 3250 Interstate Dr., Richfield, OH 44286, NAIC number 32620.

**National Interstate Insurance Company of Hawaii, Inc.** - National Interstate Insurance Company of Hawaii, Inc. is an OH domiciled property and casualty insurance company, authorized in HI, MI, NJ, NY and OH only, with its principal place of business at 3250 Interstate Dr., Richfield, OH 44286, NAIC number 11051.

**Triumphe Casualty Company** - Triumphe Casualty Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C. except in WY, with its principal place of business at 3250 Interstate Dr., Richfield, OH 44286, NAIC number 41106.

**Vanliner Insurance Company** - Vanliner Insurance Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C., with its principal place of business at 3250 Interstate Dr., Richfield, OH 44286, NAIC number 21172.

**Bridgefield Casualty Insurance Company** - Bridgefield Casualty Insurance Company is a FL domiciled property and casualty insurance company, authorized in AL, AR, DE, FL, GA, IL, IN, KY, LA, MS, NC, OK, PA, SC, TN, TX, and VA, with its principal place of business at 117 North Massachusetts Avenue, Lakeland, Florida 33801. NAIC number 10335.

**Bridgefield Employers Insurance Company** - Bridgefield Employers Insurance Company is a FL domiciled property and casualty insurance company, authorized in AL, AR, DE, FL, GA, IL, IN, KY, LA, MS, NC, OK, PA, SC, TN, TX, and VA, with its principal place of business at 117 North Massachusetts Avenue, Lakeland, Florida 33801. NAIC number 10701.

**Bridgefield Indemnity Insurance Company** - Bridgefield Indemnity Insurance Company is an OH domiciled property and casualty insurance company, authorized in AL, AR, DE, GA, IL, IN, KY, LA, MS, NC, OK, PA, SC, TN, TX, and VA, with its principal place of business at 301 E. Fourth St., Cincinnati, OH 45202. NAIC number 16618.

**Republic Indemnity Company of America** - Republic Indemnity Company of America is a CA domiciled property and casualty insurance company, authorized in all states and the D.C. except in CT, MA, MN, NH, NJ, NY, ND, PA, VT and WY, with its principal place of business at 4500 Park Granada Blvd., Ste 300, Calabasas, CA 91302, NAIC number 22179.

**Republic Indemnity Company of California** - Republic Indemnity Company of California is a CA domiciled property and casualty insurance company, authorized in all states and the D.C. except in CT, FL, ME, MA, MN, NH, NJ, NY, ND, PA, VT, VA and WY, with its principal place of business at 4500 Park Granada Blvd., Ste 300, Calabasas, CA 91302, NAIC number 43753.

**El Águila, Compañía de Seguros, S.A. de C.V.** - El Águila, Compañía de Seguros, S.A. de C.V. is an insurer duly authorized in Mexico pursuant to the Insurance and Surety Institutions Law, with its principal place of business at Avenida Insurgentes Sur 1106, Piso 1, Col. Tlacoquemecatl, Delegación Benito Juárez, C.P. 03200, Ciudad de México.

**ABA Insurance Services Inc.** - ABA Insurance Services Inc. is an OH domiciled insurance agency with its principal place of business at 3401 Tuttle Rd., Suite 300, Shaker Heights, OH 44122, CA license number 0663200.

**Professional Risk Brokers, Inc.** - Professional Risk Brokers, Inc. is a NC domiciled insurance agency with its principal place of business at 3436 Toringdon Way, Suite 200, Charlotte, NC 28277, CA license number 0F00791.

**Great American Insurance Agency, Inc.** - Great American Insurance Agency, Inc. is an OH domiciled insurance agency, CA license number 0D73811.

**Summit Consulting, LLC** - Summit Consulting, LLC is a FL domiciled managing general agency with its principal place of business at 117 North Massachusetts Avenue, Lakeland, Florida 33801.

**Great American International Insurance (UK) Limited** - Great American International Insurance (UK) Limited is registered at One Temple Quay, Temple Back East, Bristol, BS1 6DZ in England as Company No. 02714031. Great American International Insurance (UK) Limited is authorised by the Prudential Regulation Authority and regulated by the Prudential Regulation Authority and the Financial Conduct Authority under registration number 202874.

**Great American International Insurance (EU) DAC** - Great American International Insurance (EU) DAC is registered in Ireland at Station House, Dublin Road, Malahide, County Dublin, Ireland, and regulated by the Central Bank of Ireland, registration number 380145.

**Crop Risk Services, Inc.** - Crop Risk Services, Inc. is an IL domiciled insurance agency with its principal place of business at 132 S. Water St., Decatur, IL 62523, CA license number 0666571.

All insurance products referred to in this Directory are subject to availability and qualifications. Not all companies are licensed in all jurisdictions. Not all products are available in all jurisdictions. Licensing information is current as of January 2025.

**Copyright/Trademarks** - © 2025 Great American Insurance Company. All rights reserved. No part of this Directory may be reproduced, photocopied or transmitted, in any form or by any means, without prior written approval. The service marks used within this Directory are the property of Great American, including but not limited to the Great American eagle logo and the word marks Great American® and Great American Insurance Group® as well as the names of various products and services described within and offered by Great American.

**Products Availability - All Products and Services** - The information and descriptions of products and services contained in this Directory are intended as general information and do not contain all of the terms, conditions, limits and exclusions applicable to the products and services offered by Great American. Great American may make improvements and/or changes in the products, services and/or programs described in this Directory at any time without notice.

None of the information and descriptions contained in this Directory should be viewed as an offer to sell or as a solicitation to purchase any of Great American's products or services. Availability of the products and services described in this Directory varies by jurisdiction and some may be offered outside of your jurisdiction.

This is not intended as a solicitation or offer to sell an insurance product in a jurisdiction in which the solicitation, offer, sale or purchase thereof would be unlawful.

This Directory does not amend, modify or supplement any insurance policy. Your eligibility for particular products and services is subject to final determination of applicable underwriting qualifications and acceptance by Great American.

This Directory does not make any representation that coverage does or does not exist for any particular claim or loss, or type of claim or loss, under any such policy. Whether coverage exists or does not exist for any particular claim or loss under any such policy depends on the facts and circumstances involved in the claim or loss and all applicable policy wording. The precise coverage afforded is subject to the terms, conditions, limits and exclusions of the policies as issued and may vary from the general, summarized coverage descriptions in this Directory. Refer to the actual policy for a full description of applicable terms, conditions, limits and exclusions. In the event of a discrepancy between the descriptions in the Directory and the insurance policy, the insurance policy shall control.

**Disclaimer applicable to multi-peril crop insurance products:** Great American Insurance Company and Great American Assurance Company are equal opportunity providers. In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices and employees and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident.

## Financial Ratings

Specialty Property & Casualty Insurance Group	AM Best <sup>1</sup>	Standard & Poor's <sup>2</sup>	Moody's <sup>3</sup>
Great American Insurance Company (lead)	A+ (Superior)	A+	A1
Great American Alliance Insurance Company	A+ (Superior)	A+	A1
Great American Assurance Company	A+ (Superior)	A+	A1
Great American Casualty Insurance Company	A+ (Superior)	A+	A1
Great American E & S Insurance Company	A+ (Superior)	A+	A1
Great American Fidelity Insurance Company	A+ (Superior)	A+	A1
Great American Insurance Company of New York	A+ (Superior)	A+	A1
Great American Protection Insurance Company	A+ (Superior)	A+	A1
Great American Security Insurance Company	A+ (Superior)	A+	A1
Great American Spirit Insurance Company	A+ (Superior)	A+	A1
Great American Risk Solutions Surplus Lines Insurance Company	A+ (Superior)	A+	Not Rated
American Empire Insurance Company	A+ (Superior)	A+	Not Rated
Mid-Continent Casualty Company (lead)	A+ (Superior)	A+	Not Rated
Mid-Continent Assurance Company	A+ (Superior)	Not Rated	Not Rated
Mid-Continent Excess and Surplus Income Company	A+ (Superior)	Not Rated	Not Rated
Oklahoma Surety Company	A+ (Superior)	A+	Not Rated
Great American Contemporary Insurance Company (lead)	A+ (Superior)	A+	A1
Bridgefield Casualty Insurance Company	A+ (Superior)	A+	Not Rated
Bridgefield Employers Insurance Company	A+ (Superior)	A+	Not Rated
Bridgefield Indemnity Insurance Company	A+ (Superior)	Not Rated	Not Rated
Republic Indemnity Company of America	A+ (Superior)	A+	A1
Republic Indemnity Company of California	A+ (Superior)	A+	Not Rated
National Interstate Insurance Company (lead)	A+ (Superior)	Not Rated	Not Rated
National Interstate Insurance Company of Hawaii	A+ (Superior)	Not Rated	Not Rated
Triumphe Casualty Company	A+ (Superior)	Not Rated	Not Rated
Vanliner Insurance Company	A+ (Superior)	Not Rated	Not Rated

International Operations	AM Best <sup>1</sup>	Standard & Poor's <sup>2</sup>	Moody's <sup>3</sup>
El Águila, Compañía de Seguros	A- (Excellent)	Not Rated	Not Rated
Great American International Insurance (EU) DAC	Not Rated	A+	Not Rated
Great American International Insurance (UK) Ltd.	Not Rated	A+	Not Rated

<sup>1</sup> AM Best rating of "A+" is second of 16 ratings; "A-" is fourth of 16 ratings.

<sup>2</sup> Standard & Poor's rating of "A+" is fifth of 22 ratings.

<sup>3</sup> Moody's rating of "A1" is fifth of 21 ratings.





301 E. Fourth St.  
Cincinnati, OH 45202  
800-545-4269  
[GAIG.com](http://GAIG.com)

for all the *great* you do®



For the most up-to-date version of this directory,  
please visit our *For Agents* page on GAIG.com.

Great American  
Insurance Company

**115+** years with an **A** or better  
rating by AM Best