

For Agent/Broker Distribution Only

- Contractors Professional Liability
- Contractors Pollution Liability
- Contractors Employment Practices
- Contractors Cyber Liability

## How It Works

### 1 Learn about the Contractors Blueprint Program

- ✓ Resources available on Great American Environmental's [website](#), including:
  - Product guide, claims scenarios, webinars, newsletter articles, promotional email templates and more!

### 2 Identify clients who fit the ideal client profile

- ✓ Tailored to small & mid-sized contractors
- ✓ Includes coverage for: Professional, Pollution, Employment Practices, and Cyber exposures
- ✓ Limits up to \$5M
- ✓ Low deductibles
- ✓ \$7,500 minimum premium
- ✓ Nationally available
- ✓ Flexible limits for each coverage

### 3 Contact [Kasey Armstrong](#) or [Charles Sharp](#) to discuss potential client matches, assistance with application submission or discuss internal program benefits (administrative process, one-time processing fee, etc.)

- ✓ If you need assistance finding or ordering marketing materials, please contact [EnvironmentalMarketing@GAIG.com](mailto:EnvironmentalMarketing@GAIG.com).



### 4 Work with your client to complete required application and documents for submission

- ✓ You will be in contact with your client throughout the entirety of the process.
  - Please note: While AmWINS Seattle office handles administrative processing of policy, you will be in contact with your client throughout the entirety of the process.

### 5 Continue business while strengthening the overall relationship with your client

- ✓ Learn more about the numerous benefits this AmWINS exclusive coverage can provide to your clients!

GREAT AMERICAN + AmWINS

Questions? Contact AmWINS Brokerage  
**Kasey Armstrong**, Vice President  
206-922-1817 / [Kasey.Armstrong@AmWINS.com](mailto:Kasey.Armstrong@AmWINS.com)

**David Lewison**, National Professional Lines  
Practice Leader  
212-858-8975 / [David.Lewison@AmWins.com](mailto:David.Lewison@AmWins.com)