

# ELD Programs

## Frequently Asked Questions

### **What products can be written as a Program?**

Our core product offering is the ExecPro® suite of management and professional liability products. This includes stand alone and package policies for Directors' and Officers' Liability Insurance, Employment Practices Liability Insurance and Fiduciary Liability Insurance. Existing products are generally admitted.

### **What are your target markets?**

We have an appetite for a broad variety of industries with emphasis on nonprofit organizations, small businesses and middle market companies. Target accounts will have less than 250 employees. Our target programs are niche-specific, scalable and differentiated.

### **Will you consider a program that requires new product development?**

Yes. Additionally, filing and compliance support for new admitted products may also be available depending on your program's overall return potential.

### **What are your volume requirements?**

No minimum commitments are imposed. We prefer to evaluate each program's potential on an individual basis.

### **Do you offer outside binding authority?**

Producers with the requisite expertise, discipline and financial stability are candidates for binding authority. Our limit capacity for binding authority programs is capped at \$5 million.

### **Will you consider Risk Sharing opportunities?**

ELD Programs supports both risk bearing and traditional business models. We offer competitive compensation packages designed to create value for our producers and investors alike.

### **How are claims handled within the program environment?**

We have an experienced in-house claims staff that has an exceptional reputation for driving favorable claim outcomes on behalf of our policyholders. We also have the flexibility to consider alternative claims handling resources.

### **What IT Capabilities do you offer?**

Great American supports customer needs from IT Integrations to simple monthly bordereaux reporting. We can also provide turnkey, web enabled solutions for specific products and markets.



For questions or additional information, please contact [ELDPrograms@gaic.com](mailto:ELDPrograms@gaic.com)

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