

## We're "Infra-Ready"!

As its name suggests, P&C Specialty Loss Prevention has one mission – to equip others with information that will help prevent a loss for our insureds and a claim for the company. To that end, Loss Prevention recently purchased "FLIR C2" Thermal Imaging cameras for all of its consultants.

The FLIR C2 is the world's first full-featured pocket-sized infrared (thermal) camera designed for a wide range of building and electrical/mechanical applications. It is lightweight, but powerful, and can be used to perform quick checks of main electrical panels during routine building surveys. The device can also detect water damage in buildings.

"Loss Prevention purchased two larger thermal imaging cameras six years ago, which allowed our trained staff to perform full-scale thermal imaging of building electrical systems at our insured accounts to detect problems that could lead to fire. These surveys were time consuming, but helped us uncover serious electrical issues," said Louise Cook, Divisional Assistant Vice President. "Recently, FLIR released the C2 camera at a price point that would allow us to expand this service. The newer smaller camera is valuable for quick checks of the main electrical panels during routine surveys. In some instances, results indicated the need for a full-scale survey with our larger cameras."

Recent surveys with the FLIR C2 cameras have also detected electrical issues that resulted in recommendations for insureds to enlist a licensed electrician to fix the problem.

Loss Prevention consultant John Joyce knows first-hand that the portability and functionality makes it a great tool in the field. "Clients are consistently commenting, "what is that?", he noted. "Their interest gives me an opportunity to explain the technology behind the camera and its benefit to the insured", he said.

"Our insureds have been impressed with the technology that these cameras provide," said Jim Matthews, Divisional Senior Vice President. "I believe this gives us an edge with our competitors and makes us a more valuable resource for our clients."

*To learn more about Loss Prevention, visit [GAIG.com/LP](http://GAIG.com/LP).*



All of our Loss Prevention consultants are equipped with FLIR C2 infrared cameras. Now they can provide quick checks of main electrical panels during routine building surveys.



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