



DESIGN PROFESSIONAL LIABILITY INSURANCE
GREAT AMERICAN INSURANCE COMPANY

NEW BUSINESS APPLICATION

NOTICE: This is an application for a "Claims-made and Reported" policy. Coverage for prior acts and claims made after termination of this policy may be restricted. Please read the policy carefully.

Current Coverage Y N Carrier Reference Number/Policy Number: _____

Firm Name: _____ Contact Name: _____

Street Address: _____

City: _____ County: _____ State: _____ Zip Code: _____

E-Mail Address: _____ Website Address: _____

Date Established: ____ / ____ / ____ Phone #: _____ Fax #: _____

1. Indicate total gross billings for all entities including any predecessor or newly acquired firms. Total gross billings should include subconsultant billings for the fiscal year specified below. **(total gross billings should not include non-professional reimbursable expenses e.g. travel, per diem, printing/reproduction costs, etc):**

	<u>Fiscal Year</u> (MM/YYYY to MM/YYYY)	<u>Gross Billings</u>
a. Last fiscal year	____ / ____ to ____ / ____	\$ _____
b. One Fiscal Year Prior	____ / ____ to ____ / ____	\$ _____
c. Second Fiscal Year Prior	____ / ____ to ____ / ____	\$ _____
d. Current Fiscal Year	____ / ____ to ____ / ____	\$ _____
e. Next Fiscal Year	____ / ____ to ____ / ____	\$ _____

2. What is the total number of staff in your firm, including principals and part-time employees? _____

a. Of the above, how many are registered/licensed design professionals? _____

b. How many employees have left your firm in the past 12 months?

Management _____ Registered/Licensed Professionals _____ Other Staff _____

3. In the past 12 months has anyone in your firm acted in their capacity as a director or officer of a non-profit organization? Yes No

If yes, please provide details below or on a separate sheet of paper and attach to this application.

4. Has your firm or any predecessor firm ever filed for or been in receivership or bankruptcy? Yes No

If yes, please provide details on a separate sheet of paper and attach to this application.

5. Please indicate the approximate percentage of your total gross billings (Question 1a.) that were derived from each of the following disciplines: (This section should equal 100%)

_____ % Architecture	_____ % Forensic Engineer	_____ % Mechanical Engineer
_____ % Civil Engineer	_____ % Geotechnical Engineer	_____ % Process Engineer
Construction Management _____ % Agency/Owners Rep _____ % At- Risk	_____ % Non-Structural Interior Design	_____ % Structural Engineer
_____ % Electrical Engineer	_____ % Landscape Architect	_____ % *Other Design Consulting
_____ % Environmental Consultant*	_____ % Land Surveyor	100% Total
*Please describe the type of "Environmental Consultant" or "Other-Design Consulting" above: e.g. acoustical, lighting design, urban planning etc. (Describe): _____		

6. Indicate the approximate percentage of your total gross billings (Question 1a.) that were derived from each of the following project types: (This section should equal 100%)

Airports _____ %	Hospitals - Healthcare/Assisted Living _____ %	Schools - Colleges, Universities, Private _____ %
Amusement Parks _____ %	Hotels/Motels _____ %	Schools - Public K-12 _____ %
Apartments _____ %	Industrial/Manufacturing _____ %	Single Family Homes _____ %
Bridges (<500ft Spans) _____ %	Jails/Prisons/Detention Centers _____ %	Stadiums/Arenas/Convention Centers _____ %
Bridges (>500ft Spans) _____ %	Judicial/Courts _____ %	Swimming Pools _____ %
Building Façade Restoration/Inspection _____ %	Libraries _____ %	Telecommunications/Cabling _____ %
Civil/Site Development Residential _____ % Other _____ %	Military Facilities _____ %	Townhouses _____ %
Clean Rooms/Laboratories _____ %	Mines/Quarries _____ %	Toxic Waste Sites/Landfills _____ %
Commercial Office <15 Stories _____ %	Museums _____ %	Tunnels/Dams/Levees _____ %
Commercial Office >15 Stories _____ %	Parking Garages _____ %	Underground Storage Tanks _____ %
Condominiums – Commercial* _____ %	Parks/Playground/Sports Fields _____ %	Warehouses _____ %
Condominiums – Cooperatives* _____ %	Power Generation/Distribution _____ %	Waste Water Treatment _____ %
Condominiums – Mixed Use* _____ %	Public Safety/Police/Fire Stations _____ %	Water/Sewer _____ %
Condominiums- Residential* _____ %	Refinery/Petrochemical _____ %	Zoos _____ %
Harbors/Piers/Ports _____ %	Roads/Highways _____ %	
Other: _____ % Describe: _____		

*Please complete Condominium Questionnaire

7. Current Projects: Indicate your 3 largest current projects:

<i>Project Name</i>	<i>Location</i>	<i>Services Rendered</i>	<i>Project Type</i>	<i>Construction Value</i>	<i>Fees Billed</i>

8. What percentage of total gross billings (Question 1a) from the past fiscal year were derived from feasibility studies, master planning, reports, opinions, non-structural interior design or forensic engineering? _____%

9. What percentage of annual gross billings from the past fiscal year, were derived from projects located outside the U.S., its territories, or Canada? _____%

Provide the following for such projects:

<i>Project Name</i>	<i>Location</i>	<i>Services Rendered</i>	<i>Project Type</i>	<i>Construction Value</i>	<i>Fees Billed</i>

10. What percentage of your total gross billings (Question 1a) were derived from projects utilizing Building Information Modeling (BIM) or Virtual Design and Construction? _____%

11. What percentage of your total gross billings (Question 1a) were derived from the following project delivery methods?
 Design-Bid-Build _____% Fast Track _____% Turnkey _____% Design-Build _____%

12. Is the firm or any parent, subsidiary, or related organization perform any of the following:

- a. Actual construction, fabrication, installation or erection?..... Yes No
- b. Computer software development for, or sales to, others?..... Yes No
- c. Real estate development?..... Yes No
- d. Designing, manufacturing, selling, leasing, or distributing any products, process or patented design?..... Yes No
- e. Design build project delivery where you had single point responsibility for both design and construction?..... Yes* No

Provide detailed information on a separate sheet of paper and attach it to this application for any "yes" answer to questions 12 a – d. *Complete the Design-Build Supplement when selecting "yes" to question 12 e.

13. Client Types: In the past fiscal year, which of your total gross billings (Question 1a) were derived from the following client types:

Firm's Client	% Of Annual Gross Billings	Firm's Client	% Of Annual Gross Billings
Contractors	_____ %	State or Local Government	_____ %
Design Professionals	_____ %	Federal Government	_____ %
Developers	_____ %	Public Institutions	_____ %
Private Owners	_____ %	Other:	_____ %
Non-Profit Entities	_____ %	Total	100%

14. In the past fiscal year, approximately, what percentage of your total gross billings (Question 1a) were derived from repeat clients? _____%

15. What percentage of your total gross billings (Question 1a) were derived from one client? _____%

RISK MANAGEMENT AND LOSS PREVENTION

16. Does your firm follow written in-house quality control procedures? Yes No

If yes, when were they last reviewed? ____/____/____

17. Does your firm have a client selection process? Yes No

If yes, describe:

18. Does your firm have a project selection process? Yes No

If yes, describe:

19. Based on the firm's total gross billings from the past fiscal year (Question 1a) indicate the percentage of such billings that were paid to subconsultants in each discipline shown below, and whether or not certificates of insurance were obtained from all subconsultants.

Discipline	% Of Annual gross billings paid to subconsultants within each discipline	Certificates of insurance were obtained from all subconsultants
Architecture	%	<input type="checkbox"/> Yes <input type="checkbox"/> No
Civil Engineering	%	<input type="checkbox"/> Yes <input type="checkbox"/> No
Electrical Engineering	%	<input type="checkbox"/> Yes <input type="checkbox"/> No
Geotechnical Engineering	%	<input type="checkbox"/> Yes <input type="checkbox"/> No
Land Surveying	%	<input type="checkbox"/> Yes <input type="checkbox"/> No
Mechanical Engineering	%	<input type="checkbox"/> Yes <input type="checkbox"/> No
Structural Engineering	%	<input type="checkbox"/> Yes <input type="checkbox"/> No
Other Professional:	%	<input type="checkbox"/> Yes <input type="checkbox"/> No

Note: Total should not equal 100%

20. Has your firm participated in an "Organizational Peer Review" sponsored by ACEC, AIA or a similarly qualified national professional society? Yes No If yes, please provide the date: ____/____/____

21. How many individuals from your firm attended a professional liability risk management seminar within the past 12 months? ____

22. Contracts: Indicate the percentage of your total gross billings (Question 1a) from the past fiscal year for each contract type listed below (should equal 100%):

____% Professional Association Contract	____% Letter Agreement
____% Client Drafted Contract	____% Purchase Order
____% Your Standard Contract	____% Verbal Agreement
____% Other (Describe): _____	100% Total

a. If non-standard agreements are used, are they reviewed by legal counsel for liability implications prior to signing Yes No

b. Is a limitation of liability provision incorporated into contracts and agreements? Yes No
If yes, what percentage of contracts contain a limitation of liability clause less than or equal to \$250,000? ____%

23. What is the total amount of accounts receivable your firm currently has that is more than 60 days old? \$ _____

- a. In the past 3 years, have you brought suit against any client to collect fees?..... Yes* No
b. Do you currently have any unresolved fee disputes?..... Yes* No

*If yes, please provide details on a separate sheet of paper and attach to this application.

24. Has any claim involving professional services been made against any of the following during the past five years (ten years if total gross billings are greater than \$5 million), or earlier if still pending:

- a. You, your firm or any Insured seeking coverage under this proposed policy?..... Yes No
b. Any predecessor firm?..... Yes No

thereof, any written, electronic, electronic impulse, facsimile, magnetic, oral, or telephonic communication or statement as part of, or in support of, an application for the issuance of, or the rating of an insurance policy for personal or commercial insurance, or a claim for payment or other benefit pursuant to an insurance policy for commercial or personal insurance which such person knows to contain materially false information concerning any fact material thereto; or conceals, for the purpose of misleading, information concerning any fact material thereto and may be subject to criminal and civil penalties.

KENTUCKY FRAUD WARNING: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime.

MAINE FRAUD WARNING: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines or denial of insurance benefits.

MARYLAND FRAUD WARNING: Any person who knowingly or willfully presents a false or fraudulent claim for payment of a loss or benefit or who knowingly or willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

NEW JERSEY FRAUD WARNING: Any person who includes any false or misleading information on an application for an insurance policy is subject to criminal and civil penalties.

NEW MEXICO FRAUD WARNING: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to civil fines and criminal penalties.

NEW YORK FRAUD WARNING: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime, and shall also be subject to a civil penalty not to exceed five thousand dollars and the stated value of the claim for each such violation.

OHIO FRAUD WARNING: Any person who, with the intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement is guilty of insurance fraud.

OKLAHOMA APPLICANTS: Warning: Any person who knowingly, and with intent to injure, defraud or deceive any insurer, makes any claim for the proceeds of an insurance policy containing any false, incomplete or misleading information is guilty of a felony.

OREGON FRAUD WARNING: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto may be guilty of a fraudulent insurance act, which may subject such person to prosecution for insurance fraud.

PENNSYLVANIA FRAUD WARNING: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

TENNESSEE FRAUD WARNING: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

VIRGINIA AND WASHINGTON FRAUD WARNING: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

NOTICE TO APPLICANT – PLEASE READ CAREFULLY BEFORE SIGNING

THE APPLICANT AND FIRM ACCEPTS NOTICE THAT ANY POLICY ISSUED WILL APPLY ON A “CLAIMS-MADE” BASIS. The undersigned is authorized by and acting on behalf of the Applicant and represents that all statements and particulars herein are true, complete and accurate and that there has been no suppression or misstatements of fact and agrees that this application shall be the basis of coverage.

THE APPLICANT AND FIRM ACCEPTS NOTICE THAT THEY ARE REQUIRED TO PROVIDE WRITTEN NOTIFICATION TO THE COMPANY OF ANY CHANGES TO THIS APPLICATION THAT MAY HAPPEN BETWEEN THE SIGNATURE DATE BELOW AND ANY PROPOSED EFFECTIVE DATE. THE APPLICATION MUST BE SIGNED BY AN ACTIVE OWNER, PARTNER, PRINCIPAL, OFFICER, OR MEMBER OF THE APPLICANT.

Print Name

Title

Signature

Date

Agency

Agency Contact

* If you are electronically submitting this document, and you elect to sign electronically, apply your electronic signature to this form by checking the Electronic Signature, Acknowledgement and Acceptance box below. By doing so, you agree that your use of a key pad, mouse, or other device to check the Electronic Signature, Acknowledgement and Acceptance box constitutes your signature, acknowledgement, acceptance, and agreement as if actually signed by you in writing and has the same force and effect as a signature affixed by hand.

Electronic Signature, Acknowledgement and Acceptance – Authorized Representative