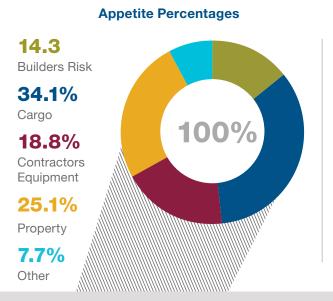
# Appetite Guide



## **Top 3 Property 2023 Written Premium**

- 1. Skilled Nursing Facilities 56.9%
- 2. Transportation Related Property 3.9%
- 3. Real Estate 8.8%

## **Property Sweet Spot**

- 1. TIV of \$25 million or less
- **2.** PC 1-7
- 3. Low hazard occupancies



## **ADVANTAGES**

- Broadening endorsements available
- Multi-year term and extensions available
- Pro-rata cancellation
- 20% commission paid on all agent issueds submissions through GREATpolicy
- Property
- Contractors Equipment
- Motor Truck Cargo
- Builders Risk



# Quote. Bind. Issue with GREAT policy in just moments

Why our online tool? Because we offer faster processing, increased accuracy and easier access.

You can now do renewals and endorsements

online!



#### BUILDER'S RISK

- Frame limits up to \$3 million (single family homes up to \$1.5 million)
- Masonry Non-Combustible and better limits up to \$20 million
- Optional Flood and Earthquake coverage up to \$5 million for eligible locations
- \$1,000 minimum premium, \$1,000 minimum deductible



#### MOTOR TRUCK CARGO

- Limits up to \$250,000 per power unit/\$500,000 per occurrence
- Fleets up to 10 power units
- Target operation types: dry van/ box, refrigerated freight, flat bed, containerized freight
- Optional Spoilage/Freezing coverage
- \$1,000 minimum premium, \$1,000 minimum deductible



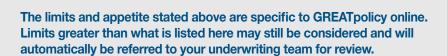
# CONTRACTOR'S EQUIPMENT

- Equipment limits up to \$500,000 per item/\$3 million per schedule
- Replacement Cost for equipment 7 years of age or less
- Target operation types: building construction, grading and excavation, road paving, public utility
- \$750 minimum premium, \$500 minimum deductible



# PROPERTY

- Schedules up to \$20 million limits and 5 buildings
- Frame buildings up to \$2 million
- Masonry Non-Combustible and better construction buildings up to \$10 million
- Target operation types: auto repair, car wash, condos, contractor's shop, gas station, office, retail
- \$2,500 minimum premium, \$1,000 minimum deductible



Issue your policy now at GREAT*policy*.GAIG.com





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West Coast Team Reference Guide

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