

Commercial Liability Risk  
Purchasing Group Policy &  
Umbrella/Excess Liability  
Book Solutions

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## **Umbrella / Excess Liability Books of Business**

### **Target Profile**

- Producers with an established umbrella market following
- Established heterogeneous books of umbrella/excess business seeking a dedicated market
- Producers with an expertise in a class of business and an established book of primary business seeking an umbrella/excess dedicated market
- Established underwriting standards that have yielded profitable results

### **Ineligible**

- Aircraft products
- Ethical pharmaceuticals
- Invasive medical products
- Most professional liability
- Nutraceuticals

### **Coverage Offerings**

- Non-Admitted paper
- Flexible coverage forms
- Umbrella or follow-form Excess
- Customized coverage forms
- \$10,000,000 capacity
- Minimum premiums established specific to each book of business

## Master Policies for Risk Purchasing Groups

### Target Profile

- Registered Risk Purchasing Groups
- Established groups with underwriting standards that have yielded profitable results

### Ineligible

- Aircraft products
- Ethical pharmaceuticals
- Invasive medical products
- Most professional liability
- Nutraceuticals

### Coverage Offerings

- Primary and/or Excess Liability Policies
- Admitted & Non-Admitted Paper
- ISO CGL and GAI UM & XS forms
- Umbrella or Follow-Form Excess
- Customized coverage to meet needs of RPG members
- Limits apply for each member
- Two year master policy to eliminate the need for common effective dates
- Risk specific minimum premiums

## Why Specialty E&S?

- Work and collaborate directly with decision makers
- Expertise in developing RPG master policies
- Consistent underwriting philosophy
- Great American Insurance Company, lead insurer of Great American Insurance Group, is rated "A+" Superior by A.M. Best as of May 12, 2016, and has been rated A or better by A.M. Best for over 100 years.

## Contact Us Directly

### **Carolyn Miller, ASLI**

Divisional Senior Vice President  
513-333-6936  
513-706-3116 mobile  
cjmiller@gaig.com

### **Barb Bartson, CPCU**

Divisional Vice President  
513-412-4268  
513-703-2478 mobile  
bbartson@gaig.com

### **Brett Dailey, CPCU**

Senior Production Underwriter  
513-763-7229  
859-462-6854 mobile  
bdailey@gaig.com

### **Mark Lonneman, Jr.**

Production Underwriting Specialist  
513-412-4203  
513-535-5358 mobile  
mrlonneman@gaig.com

### **Julie Roberts, ARM, ASLI, CPCU**

Production Underwriting Specialist  
513-763-7222  
513-295-4904 mobile  
jlroberts@gaig.com

### **Ben Shoemaker**

Business Development  
513-333-6932  
513-260-7355 mobile  
bshoemaker@gaig.com



There are over **3,000** property and casualty insurance companies in the United States.

Only **50** are included on the Ward's 50 List for safety, consistency and performance.

Only **5** have been rated "A" or better by A.M. Best for over 100 years.

Only **2** are on both lists.

Great American Insurance Company is **1** of the two.

Great American  
Insurance Company

**100**<sup>+</sup> years with an **A** or better rating by A.M. Best





## Specialty E&S

Specialty E&S  
301 E. Fourth St.  
Cincinnati, Ohio 45202  
800-336-3324

[GAIG.com/Specialty-E-S](http://GAIG.com/Specialty-E-S)

### Specialty Property & Casualty U.S. Operations

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Bond  
Crop  
ECA-Nonsubscription  
Environmental  
Equine Mortality  
Excess Liability  
Executive Liability  
FCIA - Trade Credit & Political Risk  
Fidelity / Crime  
Financial Institution Services  
Great American Custom  
Mergers & Acquisitions Liability  
Ocean Marine  
Professional Liability  
Property & Inland Marine  
Public Sector

### Specialty E&S

Specialty Equipment Services  
Specialty Human Services  
Strategic Comp  
Trucking  
Unemployment Risk Solutions

### Annuity Operations - Subsidiaries

Annuity Investors Life  
Insurance Company®  
Great American Life  
Insurance Company®

### Specialty Property & Casualty International Operations

American Empire Group  
Canadian Branch  
El Aguila  
Great American International  
Mid-Continent Group  
National Interstate  
Neon  
Republic Indemnity  
Singapore Branch  
Summit

Source: Ward Group®, 2015 Ward's 50 Property and Casualty Companies, and A.M. Best®. Great American Insurance Company is rated "A+" (Superior) by A.M. Best® as of May 12, 2016.

Great American Insurance Group, 301 E. Fourth St., Cincinnati, OH 45202. Coverage description is summarized. Refer to the actual policy for a full description of applicable terms, conditions, limits and exclusions. Policies are underwritten by Great American E&S Insurance Company. The Great American Insurance Group eagle logo and the word marks Great American® and Great American Insurance Group® are registered service marks of Great American Insurance Company. © 2016 Great American Insurance Company. All rights reserved. 0707-SPE (10/16)