

Specialized Insurance Solutions



Primary CGL Products

Target Profile

- Manufacturing & distribution risks
- Minimum premium starting at \$7,500
- Minimum deductible starting at \$2,500

Target Classes

- Automotive parts
- Cosmetics, skin & hair care products
- Electrical equipment
- Exercise equipment
- Furniture
- Importers & distributors
- Machinery & equipment
- Non-invasive medical products
- Sporting goods
- Start-up operations
- Toys

Coverage Offerings

- Non-Admitted
- ISO CG 0001/0037 (04/13)
- CGL/Products & Completed Operations
- Discontinued Products
- Claims-made coverage available
- Specialty Plus Endorsement, Worldwide Coverage Endorsement and Product Withdrawal Expense

Ineligible Classes

- Aircraft products
- Contractors
- Critical auto parts manufacturing
- Frequency driven accounts
- Latex
- Permanently invasive medical products
- Pharmaceuticals and supplements

Excess/Umbrella

Target Profile

- Manufacturing/products driven accounts
- Premises driven risks
- Minimum premium starting at \$1,500

Target Classes

- Automotive parts
- Cosmetics, skin & hair care products
- Electrical equipment
- Exercise equipment
- Furniture
- Importers & distributors
- Machinery & Equipment to match the primary
- Non-invasive medical products
- Real estate/habitational
- Restaurants
- Retail
- Sporting goods
- Start-up operations
- Toys

Coverage Offerings

- Non-Admitted
- Written on standard Great American forms
- Typical underlying requirements
 - CGL: 1/2/2
 - AL: 1MM CSL
 - EL: 500/500/500
- Occurrence or Claims-made
- Umbrella or Excess
- \$10 million capacity
- Written over Great American Insurance Group insurers or any other insurer rated “A” (Excellent) by A.M Best Company, Category VI, or higher

Ineligible Classes

- Aircraft products
- Auto intensive accounts
- Contractors

- Critical auto parts manufacturing
- Latex
- Permanently invasive medical products
- Pharmaceuticals and supplements

Submission Requirements

- ACORD® application with 5 years of currently valued loss history
- Products supplemental application
- Expiring premium, sales, and target pricing
- Websites or brochures
- Financials as needed

Contacts

Brian Sloan, CPCU, AIS

Divisional Senior Vice President
513-369-3608
513-325-6750 mobile
bsloan@gaig.com

Van N. Spanos, ASLI, AIS

Divisional Vice President
513-579-6327
513-315-1868 mobile
vspanos@gaig.com

Thomas F. Daley

Divisional Vice President
513-579-6331
513-262-5752 mobile
tdaley@gaig.com

Kim Collins

Divisional Vice President
513-412-4779
513-309-4181 mobile
kacollins@gaig.com



Great American Specialty E&S. Your Products Liability Market.

The Specialty Excess & Surplus (E&S) Division is a nationwide excess & surplus underwriting unit based in Cincinnati, Ohio. We specialize in primary products liability and excess casualty written on a non-admitted basis. Our experienced underwriters support wholesale insurance brokers located throughout the United States.

Great American E&S Insurance Company is rated "A+" (Superior) by A.M. Best as of May 12, 2016.





Specialty E&S

Specialty E&S
301 E Fourth Street
Cincinnati, Ohio 45202
800-336-3324

GAIG.com/Specialty-E-S

Specialty Property & Casualty U.S. Operations

Accident & Health
AgriBusiness®
Alternative Markets
American Empire Group
Aviation
Bond
Crop
ECA-Nonsubscription
Environmental
Equine Mortality
Excess Liability
Executive Liability
FCIA - Trade Credit & Political Risk
Fidelity / Crime
Financial Institution Services
Great American Custom
Mergers & Acquisitions Liability
Mid-Continent Group
National Interstate
Ocean Marine
Professional Liability
Property & Inland Marine
Public Sector
Republic Indemnity

Specialty E&S

Specialty Equipment Services
Specialty Human Services
Strategic Comp
Summit
Trucking
Unemployment Risk Solutions

Annuity Operations - Subsidiaries

Annuity Investors Life
Insurance Company®
Great American Life
Insurance Company®

Specialty Property & Casualty International Operations

Canadian Branch
El Aguila
Great American International
Neon
Singapore Branch

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Generic (2/17)